# UKRAINE CLIMATE TECH DEALFLOW SESSION

Greencubator Investor Connect ⌁ 23 March 2026
16:00-18:00 Kyiv · 15:00-17:00 CET · Online, Invitation Only

## OVERVIEW

The Ukraine Climate Tech Dealflow Session is a closed, invitation-only investor connect event designed to bridge international climate capital with a curated group of investment-ready Ukrainian climate technology companies. Hosted by Greencubator under the Greencubator Investor Connect (GIC) initiative, this session opens a disciplined and high-signal capital conversation - grounded in real traction, not potential.

## EVENT AGENDA

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| **16:00-16:05** | **Opening Words**<br>Olga Zubchyk & Roman Zinchenko - Greencubator |
| **16:05-16:10** | **Opening Words**<br>Gianpiero Nacci, Managing Director for Climate Strategy and Delivery, EBRD |
| **16:10-16:15** | **Investment Readiness Framing**<br>Ryan Grant Little, ClimateTech investor and host of Another ClimateTech Podcast<br>*Climate investing opportunities in Ukraine 2026 and beyond* |
| **16:15-16:45** | **Panel Discussion - Ukraine Climate Tech: Why Now, What's Real, and How to Move,** Ryan Grant Little (moderator)<br>• Andrew Zinchuk, ZAS Ventures<br>• Petr Vítek, Tilia Impact Ventures<br>• Yulia Bialetska, S.Lab<br>**1.** *Why Now - The macro case for Ukrainian climate tech and why timing matters for investors*<br>**2.** *What's Real - What an investment-ready Ukrainian climate company actually looks like in 2026*<br>**3.** *How to Move - From interest to term sheet: structure, co-investors, ticket size, legal setup*<br>**4.** *First Movers - Where Ukraine climate tech sits on the investment curve today* |
| **16:45-17:15** | **Pitch Block 1 - 6 Companies**<br>3-minute pitch · 2-minute Q&A · On-screen timer<br>**1. Go TO-U** - EV charging station management platform<br>**2. UDPR Hydrogen** - Renewable hydrogen developer<br>**3. The Good Plastic Company** - Manufacturer of recycled plastic surface materials |

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| | 4. **The One Innovation Water Technologies** - Smart freeze-purification devices<br>5. **K.Tex** - Nonwoven materials - insulation and geotextile<br>6. **Sirocco Energy** - Small-scale wind turbines for suburban businesses |
| **17:15-17:17** | Short break |
| **17:17-17:47** | **Pitch Block 2 - 6 Companies**<br>3-minute pitch · 2-minute Q&A · On-screen timer<br>7. **INPUTSOFT** - Digital platform for airport operational efficiency<br>8. **Hydrogen Ukraine** - Green hydrogen development company<br>9. **Carbonex Ukraine** - Digital tools for sustainable farming & carbon markets<br>10. **Ecofactor Charge** - EV charging hardware & infrastructure solutions<br>11. **Geodesic.Life** - Affordable eco-friendly prefabricated geodesic dome homes<br>12. **S.LAB** - Mycelium-based biodegradable packaging |
| **17:47-17:55** | **Closing & Next Steps**<br>Dealflow pack distributed within 24 hours · Intro request form · Warm introductions via Greencubator |

## ABOUT GREENCUBATOR

Greencubator is Ukraine's leading cleantech accelerator and ecosystem organisation for sustainable entrepreneurship, low-carbon innovation, and green economy development. Operating since 2009, Greencubator has supported over 160 climate tech ventures, managed more than €12.8M in grant-funded programmes, and built the country's most active climate innovation community.

**Core programmes represented in this session:**

- CIV (Climate Innovation Vouchers) - initiated by EBRD, funded by the EU; Ukraine's largest grant facility for climate innovation businesses
- GCIP2 (Global Cleantech Innovation Programme 2) - implemented in partnership with UNIDO, supporting investment-ready cleantech SMEs
- Greencubator.academy - an online acceleration and education platform for climate entrepreneurs across Ukraine and Eastern Europe