Job responsibilities for Ever AI Partnership:

1. ***Prospecting and Lead Generation***:
   Identify and reach out to potential clients or customers to generate new leads and opportunities.

2. ***Product Knowledge***:
   Develop a deep understanding of the company's products or services to effectively communicate their value to customers.

3. ***Sales Presentations***:
   Prepare and deliver compelling sales presentations to potential clients, showcasing how the company's offerings can meet their needs.

4. ***Relationship Building***:
   Build and maintain strong relationships with clients, providing excellent customer service and support.

5. ***Negotiation***:
   Negotiate terms, pricing, and contracts with clients to secure deals that benefit both parties.

6. ***Market Research***:
   Stay informed about industry trends, competitor offerings, and market conditions to adapt sales strategies accordingly.

7. ***Sales Strategy Development***:
   Collaborate with the sales team and management to develop effective sales strategies and plans.

8. ***Sales Reporting***:
   Maintain accurate records of sales activities, track performance metrics, and report progress to supervisors.

9. ***Customer Feedback***:
   Gather and relay customer feedback and insights to improve products or services.

10. ***Revenue Growth***:
    Work toward achieving sales targets and contribute to the company's overall revenue growth.