Careers with Impact Organizations - Skills Translation Map

Step 1: Reflection

- **Why do I want to focus on the development/impact space?**
- **What kind of change do I want to contribute to?**

Step 2: My Core Skills

Write 5–8 skills you excel at (technical, soft skills, sector knowledge, leadership).

My Skill	**Added Value/Translation**	**Sample Roles**

Step 2: Match Skills to Organization Types

Tick or connect skills to the types of organizations that would value them.

■ Foundations & Philanthropy

■ Impact Investors / DFIs

■ Social Enterprises / Startups

■ B Corps & Corporate Sustainability / ESG Units

■ Think Tanks / Policy Institutes

■ Local NGOs / Community Foundations

■ Accelerators / Incubators / Innovation Hubs

My Skill	**Organization Types That Value It**

Step 3: Personal Positioning Statement

Write 2–3 sentences linking your skills to your purpose and potential roles.