# Proposal: The operating cost for the research organization Polkadot Ecology Research Institute for 2023/10-2024/3

Proponent: 149FXUmHgg75z4sk2LzFDyctNLHhzf2YxGMFHT7TakkbeQ7F

Date: 2023/10/18

Requested DOT: to be completed at submission, approx 104,760.00 USD, approx 28010 DOT total allocation for 2023/10-2024/3 depending on EMA(7) AVG rate(DOT =3.74 USDT) (from Subscan here).

# Short description:

The proposal aims to seek support from the Polkadot Treasury for the 2023/10 - 2024/3 operating cost for the Chinese research organization Polkadot Ecology Research Institute, in order to create more original and quality Chinese content, and to relay the otherwise boring technical language to Chinese users in a colloquial way, so that Chinese users can have a real knowledge of Polkadot and increase the breadth of Polkadot in the Chinese market. On the other hand, we will also follow up on the outstanding projects of the Polkadot ecology to keep everyone informed of the latest developments of the Polkadot ecology.

### **Motion Introduction**

It is used for the operating expenses of Polkadot Ecology Research Institute, the well-known Polkadot research organization in China, from October 2023 to March 2024 (6 months in total) to create more original high-quality Chinese content, and to popularize the original technical language. The method will be relayed to Chinese users, so that they will have a real understanding of Polkadot and increase the breadth of Polkadot in the Asia-Pacific market. We will also keep tracking and reporting on the excellent projects in the Polkadot ecosystem to bring the latest news of Polkadot to everyone. At the same time, we will carry out more interesting online activities to serve the Polkadot ecosystem. And we will continue to translate high-quality Chinese content overseas for global readers.

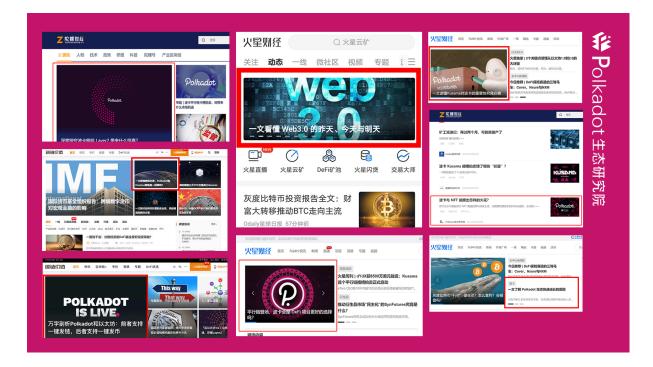
# **Background**

Polkadot Ecology Research Institute is a research organization dedicated to studying and analyzing the development of the Polkadot ecosystem. Founded in 2020, our team comprises early participants and investors in the Chinese Polkadot community. With years of experience in the blockchain industry, we have cultivated a professional research and content production team. So far, more than 180 original articles and reports, each averaging over 5,000 words, have been output, generating a total of more than 60 million views across the internet. The content has received attention and recommendations from several renowned medias in the industry, and has been supported by Polkadot Treasury for six consecutive times. We aim to become one of the most influential Polkadot ecosystem research institutions globally.

In the past three years, through our unremitting perseverance and efforts, we have made some good progress, and our influence in China has also increased. At the same time, our content has also won the favor of overseas users. The following is our current development progress:

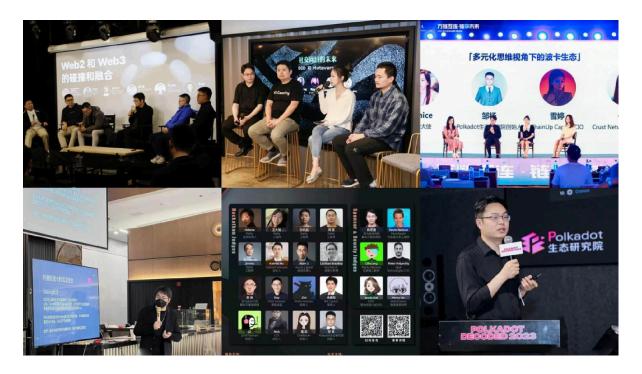
(1) We have produced more than 185 original analysis reports and in-depth articles on Polkadot ecology, each one exceeds 5,000 words, and some even exceed 10,000 words.





(2) So far, the content created by Polkadot Ecology Research Institute has exceeded 60 million readings on all the platforms through the entire network.

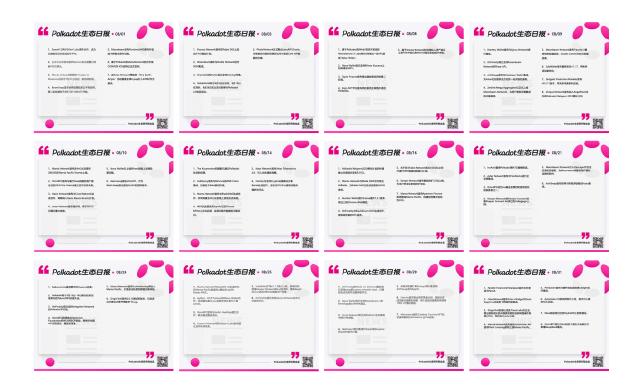
(3) We have also participated in 60 online/offline Polkadot events, popularizing Polkadot knowledge for more than 30,000 people, and participated in Polkadot Decoded sharing activities as a guest in 2022 and 2023. The following are some photos of the events:





(4) We have built a vertical community and telegram group of the Polkadot ecosystem. So far, there are more than 2,000 users of the two communities.

(5) On weekdays, we share the Polkadot Ecosystem Daily Report in more than 34 Polkadot communities (including communities of our partners) in China, covering more than 13,000 people.



(6) We also have produced the content of the first Polkadot Knowledge Graph in China, and 110 graphs have been produced so far. The content has been widely disseminated and shared by some communities, and a poster of the Polkadot Knowledge Graph has been produced for convenience to spread.





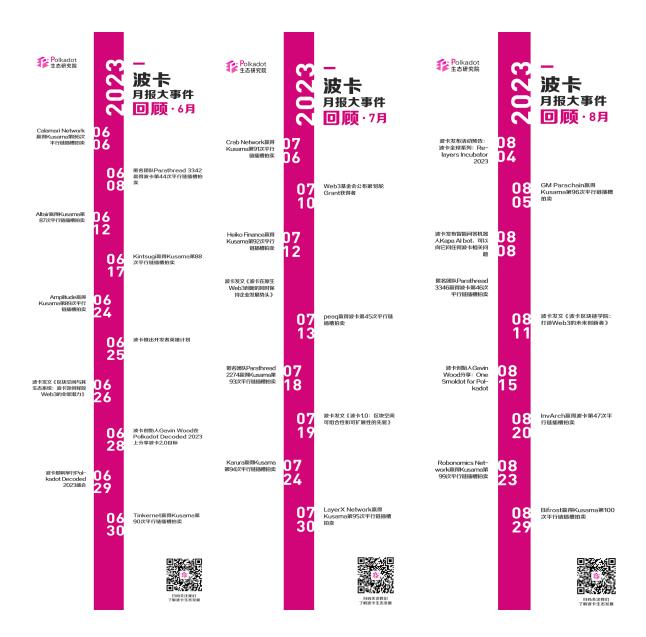




- (7) At present, we have built partnership with a lot of well-known blockchain medias like Tencent News, Jinse Finance, MarsBit News, Odaily, Tuoluo tech, CC Value, Huoxun Finance, Cointelegraph China, Metaverse Hub, 8btc, PANews, Web3Caff, Foresight News and Blocklike.
- (8) From the past efforts, our Polkadot Ecology Research Institute has also won the honorary title of the 2021 "Watching Fire · Spark Award" issued by Huoxun Finance, which has a great influence in the industry.



(9) At the beginning of each month, we also make a long chart of Polkadot's major events of the previous month, so that everyone can quickly understand the major events have occurred in Polkadot ecosystem in the past month. The following are some examples.



(10) We have also exported some high-quality original Chinese content to overseas after translating. At present, we have successfully published 2 articles on Medium, which has been read and forwarded by many global fans. The articles have received nearly 20,000 views. And it was officially retweeted by the Web3 Foundation.

# One Article to Understand The Past, Present, and Future of Web 3.0

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Lifetime summa	Lifetime summary				
Published on December 7,	2021 in Polkadot Network				
VIEWS	AVERAGE READING TIME ①	The average amount of time all readers (members and non-members) spent reading your			
19.2K	5 min 8 sec	story.			

(11) We have provided content/activity/community support for more than 100 projects in the Polkadot ecosystem to meet their needs in ecological development, and we will continue to provide support and assistance to these projects in the future.

Over the past six months, as the pandemic restrictions eased, we have actively participated in various online and offline events. We were honored to be invited as a guest at the 2023 Polkadot Decoded Annual Community Conference in Shanghai and attended the prominent Hong Kong Blockchain Week in person. Through participation and exchanges in these events, more people have gained insights into the current development status and future expectations of Polkadot.

Of course, we are well aware that the whole Web3 industry is still facing the challenges of a bear market, and this is the same dilemma for Polkadot. Although compared to Polkadot's huge influence in the Chinese community two years ago, there has been a lot of decline. Even within the community and media that advocate for Polkadot, only a few, like PolkaWorld and us are left to persist. However, we firmly believe that Polkadot will ultimately usher in its own spring. This unwavering belief is the driving force behind our relentless efforts in contributing to the development of the Polkadot ecosystem.

Therefore we hope to get the support of Polkadot Treasury, so that we can better promote the development of Polkadot and the implementation of technology in the Chinese community, also expand Polkadot's influence globally.

# Future plan

The following is the specific plan of the Polkadot Ecology Research Institute from October 2023 to March 2024(6 months in total). We will explain it in as much detail as possible for everyone to better learn the plan.

#### Content

- 1.Produce at least 3 original analysis reports on Polkadot or Polkadot ecosystem every month, each one is over 5,000 words (the total output report in 6 months is not less than 18).
- 2.Produce 4 in-depth content about Polkadot ecosystem development every month, each one is over 5000 words (the total output report in 6 months is not less than 24).
- 3. Continue to produce Polkadot ecosystem daily report on weekdays, no less than 20 posters every month (total output in 6 months is no less than 120).
- 4.Produce 4 knowledge graphs about Polkadot & Polkadot ecosystem every month, and organize simplified version posters (total output of knowledge graphs in 6 months is no less than 24, and no less than 24 posters).
- 5.Make the "Review of Major Events of Polkadot Monthly Report" every month (6 posters in total for 6 months).
- 6. Translate the Chinese content into English according to market demand and publish it to overseas media platforms.

# **Events/Marketing**

- 1. Participate in at least one online/offline discussion or event about Polkadot or the ecosystem development of Polkadot every month (at least 6 events within 6 months).
- 2. Track and report at least 1 high-quality project or organization in the Polkadot ecosystem every month, and display it through content or events (no less than 6 high-quality projects that are tracked and reported in 6 months).

# **Community Building**

- 1.In these six months, we will continue to provide relevant support for more than 100 projects of Polkadot ecosystem, including activities, content, community construction, etc.
- 2. During these six months, we will synchronize Polkadot Ecological Daily with major events in no less than 10 Polkadot ecological communities on weekdays.

# **Budget**

Tasks (one month)	Cost (one month) and Human	Total Allocation (one
	Resources	month)

<ul> <li>produce 3 original analysis reports on Polkadot and Polkadot ecology</li> <li>produce 4 in-depth articles on Polkadot and Polkadot ecology</li> <li>Produce 4 knowledge popularization articles about Polkadot or Polkadot ecology</li> </ul>	<ul> <li>2 full-time Senior Industry Researchers</li> <li>USD 3,968 monthly per person</li> <li>One full-time content editor who also acts as an operator</li> <li>USD 2,381 monthly per person</li> </ul>	USD 10,317
<ul> <li>illustrate for every original article</li> <li>Design every Polkadot Ecological Daily</li> <li>Produce the posters of every knowledge popularization article (at least 4 posters)</li> </ul>	<ul> <li>One full-time designer</li> <li>USD 1,905 monthly per person</li> </ul>	USD 1,905
<ul> <li>Responsible for the growth of the community of Polkadot Ecology Research Institute</li> <li>Build partnerships with blockchain industry medias</li> </ul>	<ul> <li>One full-time         Community Manager</li> <li>USD 2,381 monthly per person</li> </ul>	USD 2,381

<ul> <li>Translate quality Chinese content into English</li> <li>Overseas media platform operation</li> </ul>	<ul> <li>One full-time overseas operator and English translator</li> <li>USD 2,857 monthly per person</li> </ul>	USD 2,857
Total		USD 17,460.00

Therefore, according to the budget table, we would spend USD 17,460.00 per month on labour costs and the total expenditure for the six months of 2023/10-2024/3 would be USD 104,760.00.

Please note that Polkadot Ecology Research Institute requests 104,760.00 USD for the 2023/10-2023/3 milestones this time (DOT rate calculation using 7 day avg rate tool from Subscan here).

## Wrapping up

This is the 6th time we have applied for the Polkadot Treasury fund. We appreciate that we have successfully applied for April 2021 to February 2023. In the feedback report, we detailed the progress we have made in the past. In the next 6 months, we hope to get continued support from the treasury, so our team can accomplish the tasks, and make the Polkadot ecosystem develop better globally. We've been with Polkadot for 4 years, what we insist on doing will be the same in the future, and we are sure we can do better!

The following is our summary report of the Polkadot treasury fund from 2021 to now:

#### April 2021 - May 2021:

The development report of Polkadot Ecology Research Institute for April/May - Google 文档

#### June 2021- August 2021:

<u>The development report of Polkadot Ecology Research Institute for June/July/August -</u>Google 文档

#### September 2021 - February 2022:

The development report of Polkadot Ecology Research Institute for 2021/9 - 2022/2 - Google 文档

#### March 2022 - August 2022:

The development report of Polkadot Ecology Research Institute for 2022/3 - 2022/8 - Google 文档

#### September 2022 - February 2023:

The development report of Polkadot Ecology Research Institute for 2022/9 - 2023/2 - Google 文档

March 2023 - August 2023:

☐ The development report of Polkadot Ecology Research Institute for 2023/3 - 2023/8