

Use the Transaction Management (TM) App to finalize Agreements - Chapter 2

High-Rise - Purchase Agreement, Conditional Offer

!! You don't need this type of agreement? See our other High-Rise project chapters:

Chapter 1: Finalize High-Rise Purchase Agreements with Firm Offers, Or Chapter 3: Finalize High-Rise Lease Agreements.

Or Our Chapters for Low-Rise Projects

Chapter 4: Finalize Low-Rise Purchase Agreements with Firm Offers

Chapter 5: Finalize Low-Rise Purchase Agreements with Conditional Offers,

Chapter 6: Finalize Low-Rise Lease Agreements.



Introduction:

The Transaction Management App allows users to finalize, sign, act, and manage Agreements (Lease, Purchase, and Sale) in a very efficient way.

Bildhive's Transaction Management App makes the process more efficient because it:

- Integrates with the rest of the Bildhive Apps, allowing the sales agent to pull information automatically from the other applications to populate contracts
- Integrates with DocuSign for Real Estate SKU to easily route, sign, and securely store all agreements
- Complies with the most stringent global security standards
- Generates agreements that are lawful and admissible in a court of law

!! The Transaction Management App, Condo Unit Configurator, and Contract Configurator, all work together.

- In the **Condo Unit Configurator**, you enter all the **Details** about your condo unit (including floorplans and add-ons).
- The Contract Configurator allows you to configure all the Contract fields.
- The Transaction Management App pulls in Information about the Unit and the Contract that contains all the fields. Then you Fill the Contract with the transaction information. Finally, you Send the contract to all parties for their Approval, Signature, or Review.



Use the Transaction Management (TM) App to finalize Agreements

Chapter 2- High-Rise - Purchase Agreements, Conditional Offer

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Get Started

- 1. Launch the Transaction Management (TM) App
 - 1.1. Go to the project's Workplace,
 - 1.2. Under Customer & Transaction Management, find the Transaction Management App
 - 1.3. Click on it

Info: When you enter the app, you land on the **All Transactions List.** The first time you use the App, you will not see any transactions.



Define your Settings

!! Define your Settings Before Adding Your First Transaction.

This isn't mandatory, but it's a good idea. In **Settings**, you can **Integrate** with **DocuSign** (required for signing with **E-signature and combined E-Signature + In-Person**), add **Default Participants** or Signers, add **Inclusion Information**, and **Default Deposit Structures**.

2. Integrate with DocuSign

- 2.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 2.2. From the Navigation Bar, select Settings
- 2.3. On the **Settings Submenu**, select **Integration**
- 2.4. If you are not **Linked** to **DocuSign, Click** on the **Integrate with DocuSign** button
- 2.5. If you already have an Account, Log Into DocuSign
- 2.6. Otherwise, Create an account and Log In
- 2.7. To **Disconnect**, go to the bottom of the DocuSign Integration Section and click **Remove Integration**

!! You MUST READ this before Using the E-Signature Signing Method.

E-signature transactions **WILL FAIL** if the recipient's **Email Address** is **Invalid**, so always double-check it.

We advise those who wish to use Bildhive's **E-signature Signing Method to** do two things after creating a DocuSign account:

- First, Log Into their DocuSign account and create a Ticket to Enable Event Recipient Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
- Next, contact their DocuSign Account Manager and ask them to allow the Envelope Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive (only while the transaction is Pending).



3. Add, Edit, and Delete Default Participants or Signers

!! Who are Considered Default Participants?

Default Participants are those on the vendor's side whose signatures are **Always** required for a transaction to proceed (CEO, Accountant, etc.). If you already know who they are, enter their names.

- 3.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 3.2. From the **Navigation Bar**, select **Settings**
- 3.3. On the **Settings Screen**, select **Default Participants**
- 3.4. At the **Bottom** of the New Participant section, click **Add New Participant**
- 3.5. In the Edit Participant pop-up, fill-In the information of the First Default Participant: Name*, Email Address*, Company, and Role
- 3.6. Click Create
- 3.7. **Repeat** the steps to add the rest of the **Default Participants**
- 3.8. To **Edit** or **Delete** a **Participant**, go to the **Action Column** to the **Right** of the Participant and click the **Pencil** or **Delete** icon
- 3.9. Make the edits and click **Update** or **Delete**

!! The fields that you see differ based on the contract template.

^{*} Mandatory fields.



4. Adjust a Default Participant's Info After You've Sent the Document

Info: Default Participants who are **Signers** in a document are considered **Internal Participants** in that transaction. It is possible to edit an Internal Participant's information from the **Settings**, but there are restrictions.

- The TRANSACTION OWNER is the ONLY person who can Edit the Internal Participant's Information
- DocuSign has to have the Envelope Correct Function enabled
- Transactions need to be **Pending** and have **No Signatures**
- You can't adjust Transactions that are Completed or that are Pending and already have Signatures
- 4.1. To Adjust the Information, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 4.2. Once the **Left Navigation Bar** opens, select **Settings**
- 4.3. From the **Submenu**, select **Default Participants**
- 4.4. Go to the **Action Column** to the **Right** of the Participant and click the **Pencil** or **Delete** icon
- 4.5. Make the edits and click **Update** or **Delete**
- 4.6. As long as you followed the restrictions, the **Participant** should receive a **New Document** from **DocuSign** with the **Adjusted information**



- 5. Seller's Agents Complete or Adjust RECO Information Guide and Self-Represent Form
 - 5.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
 - 5.2. From the **Navigation Bar**, select **Settings**
 - 5.3. From the **Submenu**, under **Customization**, select **Seller's Agents**
 - 5.4. At the **Bottom** of the **Seller's Agents** section, click **Add Seller's Agents**
 - 5.5. In the pop-up, fill in the information: Name,* Email Address,* Company, and Reco Registration Number*
 - 5.6. Click Create
 - 5.7. **Repeat** the steps to add the rest of the **Default Participants**
 - 5.8. To **Edit** or **Delete** a **Seller's Agent**, go to the **Action Column** to the **Right** of the Seller's Agent and click the **Pencil** or **Delete** icon
 - 5.9. Make the edits and click **Update** or **Delete**

^{*} Mandatory fields.



6. About Inclusion Information

Info: The Inclusion Information lists any Upgrades, unique elements, or services included in the Contract.

Examples of inclusions are Hardwood Flooring or Smooth Ceilings.

To **Add Inclusions** to a contract in the Transaction Management App, you must first set up a **Field** for inclusions in the **Contract Template** (using the **Contract Configurator**).



7. Add an Inclusion to the List

- 7.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 7.2. From the Navigation Bar, select Settings
- 7.3. On the **Settings Submenu**, select **Inclusion Information**
- 7.4. To **Add** your first **Inclusion Item**, go to the bottom of the section and click **Add Inclusion**
- 7.5. Give the inclusion a Title* and a Legal Text or Body*
- 7.6. Click Create
- 7.7. **Repeat** these steps per each of the **Inclusions** in the contract, up to **20** in **Total**
- 7.8. To **Edit** or **Delete** an **Inclusion**, go to the **Action Column** to the **Right** of the **Inclusion** and click the **Pencil** or **Delete** icon
- 7.9. Make the edits and click **Update** or **Delete**
 - * Mandatory field.

!! Do you need to Add Inclusions to your Contract Template?
Follow <u>These Steps</u>



8. Traansaction Default Settings-Irrevocable and Cooling Off Dates

- 1.1. The **Transaction Default Settings** include **Irrevocable Days** and **Cooling Off Days**
- 1.2. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 1.3. From the **Navigation Bar**, select **Settings**
- 1.4. From the **Submenu**, under **Customization**, select **Transaction Default Settings**
- 1.5. In the **Days** field, type the **Number** of **Days** after which the **Transaction** will become **Irrevocable**
- 1.6. The Irrevocable Date will be Automatically Calculated by Adding the Number of Days you entered to the Contract Creation Date
- 1.7. **Save** the information
- 1.8. To **Edit** the number of Days, **Repeat** the **Steps** and enter a **New Number**
- 1.9. To **Define** the number of **Cooling Off Days**, enter a **Number** in the field
- 1.10. To Switch Off the Irrevocable Date, Termination Date, Closing Date, and Outside Closing Date, move the Sliders to the Right

!! This is a Global Setting.

Once you define it, it populates accordingly in your transactions



9. Add Deposit Structures

- 9.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 9.2. From the **Left Navigation Bar**, select **Settings**
- 9.3. On the **Settings Submenu**, select **Deposit Structures**
- 9.4. At the bottom Left of the Main Stage, click Add New Deposit Structure
- 9.5. In the Add New Deposit Structure pop-up, enter a Name* for the Structure
- 9.6. Click Create
- 9.7. If **Different Products** have different deposit structures, **Repeat** the process for each of your **Products**
- 9.8. To **Edit** or **Delete** a **Deposit Structure**, find the **Action Column** next to it and click the **Pencil** or **Delete** icon
- 9.9. Make the edits and click **Update** or **Delete**
- 9.10. Now, you need to **Add** the **Number of Installments** for each **Deposit Structure**; **Follow** These Steps.

!! Heads -Up. You MUST Link your Deposit Structures to your Contract Template
Once you have set your Deposit Structures and Installments in the Transaction
Manager, go to the Contract Configurator and Link your Template to the correct
Deposit Structure.



10. Add the Number of Installments per Each Structure

- 10.1. To add the **Installments** for a **Deposit Structure**, first, select it (selected items appear in orange)
- 10.2. At the **Bottom Right** of the main stage, click **Add New Deposit**
- 10.3. The **Add New Deposit** pop-up opens
- 10.4. **In** the Deposit **Date** field, enter the number of days after Signing the Offer for the first **Installment***
- 10.5. Enter an Amount
- 10.6. Slide the Amount Type slider to select Dollars or Percentage
- 10.7. Click Create
- 10.8. **Repeat** these steps per each one of the **Installments** in each one of the **Deposit** Structures
- 10.9. To **Edit** or **Delete** an **Installment**, go to the **Action Column** to the **Right** of it and click the **Pencil** or **Delete** icon
- 10.10. Make the edits and click **Update** or **Delete**

!! Heads -Up. You MUST Link your Deposit Structures to your Contract Template

Once you have set your **Deposit Structures** and **Installments** in the **Transaction Manager**, go to the Contract Configurator and follow <u>These Steps</u> to **Link** your **Template** to the correct **Deposit Structure**.

^{*} Mandatory field.



11. Add On Deposit Structures

!! Use Add-Ons Deposit Structure when transacting Add-Ons AFTER UNIT SALE.

This allows you to set up a different deposit structure for these Add Ons (Parking, Locker, Bike Rack). The Deposit Structure Must be defined with the Contract Configurator.

- 11.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 11.2. From the **Left Navigation Bar**, select **Settings**
- 11.3. On the **Settings Submenu**, select **Add Ons Deposit Structures**
- 11.4. At the bottom Left of the Main Stage, click Add New Add On Deposit
- 11.5. In the pop-up, **Turn** the switch **On** if you want the system to Calculate the Date Automatically
- 11.6. In the Deposit Date field, enter the number of days after the Offer date for this Add On deposit
- 11.7. In the **Deposit Amount** field, use the **Slider** to choose whether you want to enter a **Percentage** or a **Dollar** amount
- 11.8. Then, **Type** in the corresponding **Value** into the field
- 11.9. Use the **Change on Deposit Amount** to **Adjust The Deposit** amount by **Adding** or **Subtracting** a value
- 11.10. Use the **slider** to choose whether you want to adjust it by a **Percentage** or a **Dollar** amount
- 11.11. Then, **Type** in the corresponding **Positive** (to add) or **negative** (to subtract) **Values** into the field
- 11.12. Click Create

!! Sample Scenario 1: Adjust the Deposit by a Fixed Amount

If the deposit amount is initially set at \$10,000 and you input \$-2,000 in the Change on Deposit Amount field, the system will calculate and update the deposit amount to \$8,000.

!! Sample Scenario 2: Adjust the Deposit by a Percentage

If the deposit amount is initially set at \$10,000 and you input -10% in the Change on Deposit Amount field, the system will calculate and update the deposit amount to \$9,000 (a 10% reduction).



Add a Transaction

12. Start a New Transaction

- 12.1. If the **Left Navigation Bar** is not open, go to the top-left of the page under the Bildhive logo and **Click** the **Hamburger Icon** (Three horizontal lines)
- 12.2. From the **Navigation Bar**, select **All Transactions**
- 12.3. To add your first transaction, on the **All Transactions Screen**, go to the top right and click **Add New Transaction**

Info: About Types of Transactions.

The **Signing Method** (E-Signature or Print and Sign), **w**hether it is a **Purchase of Sale** transaction or a **Lease** transaction, and the **Offer Type** (Firm or Conditional) determine the **Type** of **Transaction**. There are four types, and we describe each in a separate article:

- E-Signature/ Purchase Agreement/ Firm Offer
- E-Signature/Purchase Agreement/Conditional Offer
- E-Signature/ Lease Agreement
- Print & Sign option for all types of Agreement and Offers



E-Signature and Combined E-Signature+In-Person (signing method) Purchase Agreement (Transaction Type) Conditional (Offer Type)

About Condition Precedent and Condition Subsequent

!! Condition Precedent

Is an escape clause that applies to deals that are **Not Yet Firm.** These deals are conditional upon a condition and will not be considered firm until the condition is met within a defined period of time (**Grace Period**).

!! Condition Subsequent

Is an escape clause that applies to **Confirmed** deals which include an **Escape Plan** (or a plan to terminate the contract) that is valid for x number of days (**Grace Period**), after which, the contract will become **Firm** and can not be escaped.



Grace Period and Agreement Status – Pending, Void, Sold Conditional and Sold/Complete

!! When a CONDITIONAL purchase agreement is sent for signatures, it enters a PENDING state.

- If the agreed grace period passes Without All Signatures Being Completed, the Agreement is Voided.
- The status changes to **Sold Conditional** if **Everyone Signs Within The Specified Time**.
- Once the Conditions Are Met and the grace period passes, the deal is finalized and marked as Sold/Complete



Read This Before You Start Your E-Signature Transaction

!! Integrate with DocuSign before using E-Signature Signing.

<u>Click Here</u>. for instructions on how to Integrate with DocuSign.

!! We advise you to do these two things when using DocuSign:

- Log into your DocuSign Account and Activate Event Recipient Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
- Contact your DocuSign Account Manager and ask them to allow the Envelope
 Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive (only while the transaction is pending).

!! WARNING. Double Check the Recipient's Email Address.

If the recipient's email address is Invalid, the E-signature Transaction WILL FAIL.

!! Are you Setting up a Combined E-Signature and in-Person Transaction?

You must select **E-Signature** as your **Signing Method** in <u>Step 1</u> and indicate **Who Signs Online** and **Who Signs in Person** when you <u>Define the Participants' Actions</u> in **Step 5**



Step 1 – Provide Transaction Information

!! Can some Participants Sign Digitally and Some in Person?

Yes, but you **MUST** select **E-Signature** as your **Signing Method** and then, in **Step 5**, indicate **Who Signs Online through DocuSign** and **Who Signs in Person** when you <u>Define Each</u> <u>Participant's Action when Receiving the Contract.</u>

13. Provide Signing Method, Transaction Type, Offer Type, and Conditional Type

- 13.1. If at least one participant is going to sign digitally, **Select E-Signature** as your **Signing Method***
- 13.2. From the **Transaction Type** dropdown, select **Purchase Agreement** if it has not been prefilled
- 13.3. In the **Offer Type** section, select **Conditional**
- 13.4. **Define** the **Conditional Type** by clicking **Condition Precedent** or **Condition Subsequent**
- 13.5. **Enter** the number of days for the **Grace Period**
- 13.6. From the **Agreement of Purchase Contract Template** dropdown, select a **Contract Template**
- 13.7. Click Next

!! WARNING: Make sure your contract has all the fields you need.

When using **DocuSign**, the **Contract Template** that you set up through the **Contract Configurator** will be automatically **Populated** with the **data** you input into the **Transaction Manager**. Keep in mind that **any fields that are not configured in the template will not appear in the contract, even if you fill out the information in the Transaction Manager**.

!! Can't Find Your Purchase Contract Template in the Dropdown?

You will only see contracts that were added with the Contract Configurator.



14. Step 2 - Provide Participant Information

Introduction

Info:

There are **Three Types** of **Participants:** The **Purchaser**, the **Purchaser's Lawyer**, and (if applicable) the **Purchaser's Agent**.

!! To Auto-populate the Purchaser's information, you can scan their Driver's License or Passport.

- You can <u>Scan it on a Tablet</u> using the tablet's **Camera**.
- If you are on a **Computer**, you can <u>Upload a Picture of the License or Passport</u> and Bildhive will auto-fill the fields.
- If scanning isn't possible, you can always Enter the Information Manually

!! WARNING. The E-signature Transaction WILL FAIL if the recipient's email address is invalid, so double-check it. There are two Actions users are advised to take:

- Log into their DocuSign Account and Activate Event Recipient
 Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
- Contact their DocuSign Account Manager and ask them to allow the Envelope Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive but only while the transaction is Pending.



15. Scan Purchaser's License or Passport on a Tablet

- 15.1. Click Add Primary Purchaser
- 15.2. From the Dropdown menu, select Scan Driver's License or Scan Passport
- 15.3. For the License, click on the Front Photo Scan Button
- 15.4. Once the **Tablet's Camera** opens up, **Scan** the **Front** and upload it
- 15.5. Repeat this process with the Back of the License
- 15.6. **For Passports**, scan the Page where the **Photo appears**
- 15.7. Click Next
- 15.8. **Review** the **Information in the Add Primary Purchaser's** field and manually adjust or fill in any missing fields
- 15.9. Click Add
- 15.10. Repeat the Process until you have the Purchasers that you Need
- 15.11. The **Number** of **Purchasers** you can add is **Limited** to the same **Number** of **Purchasers** included in your **Contract Template**
- 15.12. To Increase the Number of Purchasers, the Contract Configurator and Add the necessary Fields

•

!! You don't have a license or passport on hand? It's no problem.

Follow these steps to <u>Manually Enter the License</u>, <u>Passport</u>, or <u>Other ID</u> <u>Information</u>.

- !! WARNING. The E-signature Transaction WILL FAIL if the recipient's email address is invalid, so double-check it. There are two Actions users are advised to take:
 - Log into their DocuSign Account and Activate Event Recipient
 Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
 - Contact their DocuSign Account Manager and ask them to allow the Envelope Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive (only while the transaction is Pending).

!! Is the information not coming in Properly?

Try Rebooting the tablet.



16. Upload a Picture of the Purchaser's License from a Computer

- 16.1. Click on Add Primary Purchaser
- 16.2. From the Dropdown menu, select Scan Driver's License
- 16.3. Click on the Front Photo Scan Button
- 16.4. Once your File Finder opens up, Locate the image of the Front of the License, Select it and Click Open
- 16.5. **Repeat** this process with the **Back** of the **License**
- 16.6. Click Next
- 16.7. **Review** the **Information in the Add Primary Purchaser's** form and manually fill in any missing fields
- 16.8. Click Add
- 16.9. Repeat the Process until you have the Purchasers that you Need
- 16.10. The **Number** of **Purchasers** you can add is **Limited** to the same **Number** of **Purchasers** included in your **Contract Template**
- 16.11. To **Increase** the **Number** of **Purchasers**, the **Contract Configurator** and **Add** the necessary **Fields**
 - !! You don't have a license or passport on hand? It's no problem.

Follow these steps to Manually Enter License, Passport, or Other ID Information.

- !! WARNING. The E-signature Transaction WILL FAIL if the recipient's email address is invalid, so double-check it. There are two Actions users are advised to take:
 - Log into their DocuSign Account and Activate Event Recipient
 Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
 - Contact their DocuSign Account Manager and ask them to allow the Envelope Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive (only while the transaction is Pending).



17. Manually Enter the Tenant's License, Passport, or other ID Information

- 17.1. Click Add Primary Tenant
- 17.2. From the **Dropdown menu**, select **Create Manually**
- 17.3. **Fill in** all the (mandatory) **Fields** in the Form
- 17.4. Enter a **Driver's License** or a **Passport**
- 17.5. If these are from a Foreign Country, you will need to add a Birth Certificate, PR, Work Permit, or Other Documents
- 17.6. Below the Driver License fields, find the US/CA Passport, Birth Certificate, PR, Work Permit, or Other tabs
- 17.7. Select one and fill in the **Information**
- 17.8. Click Next
- 17.9. If you have **Secondary Tenants**, repeat these steps to add them
- 17.10. Click Next
- 17.11. Follow these steps to <u>Upload a Copy of the ID to the Supporting Documents</u>
- 17.12. Repeat the Process until you have the Purchasers you Need
- 17.13. The **Number** of **Purchasers** you can add is **Limited** to the same **Number** of **Purchasers** included in your **Contract Template**
- 17.14. To **Increase** the **Number** of **Purchasers**, the **Contract Configurator** and **Add** the necessary **Fields**

!! If the Purchaser's Data is already in the CRM, you can Autofill their Information.

Just enter the first few letters of their name into the **Search For a Contact** field, then select the **Name** from the **Dropdown Menu**.

!! WARNING. The E-signature Transaction WILL FAIL if the recipient's email address is invalid, so double-check it. There are two Actions users are advised to take:

- Log into their DocuSign Account and Activate Event Recipient
 Autoresponded to receive Notifications in Bildhive when a transaction fails due to a Bad Email Address.
- Contact their DocuSign Account Manager and ask them to allow the Envelope Correct Function so that changes to the Purchasers' and the Reps' Information can be made directly from Bildhive (only while the transaction is Pending).



Step 3 - Provide Product Details

!! Heads-Up. The fields displayed by your transaction manager may vary from those listed in this document.

This is because the displayed fields are **Dependent** on the **Fields** that you have **Set Up** in the **Contract Template**.

18. Provide Unit Details and Dates

- 18.1. From the **Select Floor** Dropdown, **Select** a **Floor***
- 18.2. From the Select Unit Dropdown, Select the Unit*
- 18.3. If a **Suggested Price** was added in the <u>Home Model Configurator</u>, it will appear in the **Suggested Price (MSRP)** field
- 18.4. Enter the Closing Date Type (Tarion)
- 18.5. Select an Irrevocable Date* from the Calendar
- 18.6. If the Irrevocable Date is Not Applicable, select the Not Applicable field
- 18.7. Select an Occupancy Date (1st Tentative)* from the Calendar
- 18.8. Select Outside Occupancy Date (Tarion)*
- 18.9. Save as Draft or click Next
- 18.10. The <u>15-minute Unit Timer</u> gets activated, and you have **15 Minutes** to complete your **Transaction** before the **Unit** becomes **Available** again
- 18.11. The **15-minute Unit Timer** appears at the **Top** of your **Screen**
- 18.12. If it is **Not Possible** to **Complete** your **Transaction** in the **Allotted 15 Minutes**, Save it as a Draft

!! TIP: About Navigating the Calendar

The **Single Arrow** next to the date **Advances** the calendar **One month** at a time. The **Double Arrow Advances** the calendar **One year** at a time.

!! About MSRP, Irrevocable Date, and Closing Date

- MSRP is the Manufacturer's Suggested Retail Price.
- Offers cannot be Canceled before the specified Irrevocable Date.
- The occupancy Date is the anticipated date that your unit will be ready for you to move in, as agreed between you and your builder. They can't fall on Holidays or Weekends.

^{*} Mandatory field.



19. Save the Transaction as a Draft

- 19.1. You can **Save** your **Transaction** as a **Draft** at any point after you enter the **Purchaser's Information (Step 2)**
- 19.2. To **Save** your **Transaction**, go to the **Bottom** of the **Screen** and click **Save As Draft**
- 19.3. A **Notification** appears indicating the **Draft** was **Successfully Saved**
- 19.4. Once the **Transaction Window** closes, you are redirected to the **All Transactions List**, where your **Transaction Draft** is **Listed**
- 19.5. If you saved a transaction as a **Draft** after **Step 3**, the <u>15-minute Unit Timer</u> is **Activated**



20. Complete, Edit, or Void a Saved Draft

- 20.1. To **Edit**, or **Void** a **Saved Draft**, **Locate** your transaction on the **All Transactions List** or on the **Drafts List**
- 20.2. To **Open** the **Lists**, go to the **Top Left** of your screen, **Click** the **Hamburger Icon** (three horizontal lines), then select either **All Transactions** or **Draft**
- 20.3. Locate the **Draft** on the **List**, and select it to **Complete the Transaction**
- 20.4. Otherwise, click the **Three-Dot Action Menu**, and select **Edit**, or **Void Transaction**
- 20.5. If the salesperson can't complete the sale, they **MUST VOID** the saved transaction, **Releasing** the **Property**

!! TIP: You Can't Complete Your Saved Transaction Within 15 Minutes? Do this.

- Open the Transaction Draft
- At the Bottom of the screen, click Next until you get to Step 3
- Save it as a Draft again
- The 15-minute Timer will re-Activate



The 15-Minute Unit Timer

21. About the 15-Minute Unit Timer

- 21.1. As soon as a **Salesperson** completes **Step 3** of a transaction, **the 15-minute Unit Timer** gets **Activated**
- 21.2. Once the Timer starts, the **UNIT IS PUT ON HOLD FOR 15 MINUTES** giving the **Sales Team** time to **Finalize** the **Transaction**
- 21.3. Any member of the team trying to **Transact** a **Unit ON HOLD** will receive a **Notification** message indicating another member of the team is transacting that Unit
- 21.4. After **15 minutes**, even if the **Status** still appears as **ON HOLD**, if the salesperson **Did Not Complete** the **Transaction**, the unit becomes **Available Again**



Step 4 – Finalize the Document

22. Review Details, Select Inclusions, and Check Custom Fields

- 22.1. If applicable, **Checkmark** applicable **Inclusions**, if any
- 22.2. The **Inclusion Options** that appear in this **Section** were set up in the <u>Contract</u> <u>Configurator</u> as Field #1, Field #2, etc.
- 22.3. Add-Ons are pulled from the information entered in the Inventory Price

 Manager or Condo Unit Configurator
- 22.4. Adjust Add-Ons MSPR, if applicable
- 22.5. Add or adjust Purchase Price (Offer)*
- 22.6. Review the Deposit Structure and make adjustments, if necessary
- 22.7. If you have added **Custom Fields**, they will show here
- 22.8. Click Next: Signing Order

!! Would you like to Add more options to your Inclusions List?

Follow these steps to Add Extra Inclusions.

!! About Deposit Structure Calculations

As a result of the **Deposit Information** input in the **Settings** and the **Product Price** defined in **Step 3**, Bildhive calculates the **Deposit Amounts**, the **Date** for each deposit, and the **Balance Due** on **Closing Date** and displays them in **Step 4**. If necessary, you can **Adjust** the information manually.

^{*} Mandatory field.



Step 5 - Set Up Signing Order

Introduction:

In this section you see

- The option to allow a Sales Rep to review the contract before it is sent
- A list of cards, one per Participant
- A number to the left of each card, which indicates the order in which the participants will sign the contract
- The Additional Recipients button which allows you to add more Recipients
- The Sign Route Preview. The icon on the top right of each circle indicates the Action each participant needs to take when they receive the contract. Roll over the icon to see each person's role

!! Do you have Additional Purchasers?

The **number** of **signing fields for purchasers** is determined when the **contract** is **configured**. To allow **additional signers**, **add** more **signing fields** in the **Contract Configurator**.



23. Enable the Sales Rep to Redline the Contract Before Sending to Signers

- 23.1. To allow a Sales Rep to Review and Make any Final Adjustments to the contract BEFORE sending to the Signers, go to the top of the section and select Requires Rep to Review Contract
- 23.2. Once you select this option, the **Sales Rep** is placed at the **Top** of the **Signing Route** and is assigned **Number Zero** in the **Signing Order**
- 23.3. The **Sales Rep** gets the contract through their **DocuSign** account
- 23.4. They can make the necessary **Adjustments** and then send it to the rest of the **Participants** to be **Signed**

!! Heads Up

To Redline the Contract, you MUST have DocuSign's E-Signature for Real Estate License, be Logged into your Billdhive Account, and Integrated with Docusign using the SAME EMAIL ACCOUNT.



24. Review and Adjust the Signing Order

- 24.1. Locate the **Number** to the **Left** of each signer's card
- 24.2. If the order needs to **Change, Roll Over** the number and use the up or down **Arrows** to adjust it



- 25. Define Each Participant's Action when Receiving the Contract
 - 25.1. Use the **Dropdown** menu to the **Right** of the participant's **Name** to select the action they need to take once they receive the contract, including, **Sign**, **Receive** a **Copy**, **Approve** or **Don't Send a Copy** to this Participant



26. Create an Access Code to Add an Extra Layer of Security

- 26.1. Locate the Card of the Participant to whom you want to assign an Access Code
- 26.2. In the **Access Code** field, enter a **Code**, such as a series of numbers, a word(s), or a combination of letters and numbers
- 26.3. **Share** the code with the **Participant**
- 26.4. To Skip this step, Leave the Access code field Blank
- 26.5. Participants who have been **Assigned** a **Code** must **Enter it** to **Access** the contract
- 26.6. Participants who **Don't Receive** the **Code** will get a **Notification** to **Contact** the **Sender** (Rep) to request it



27. Define who Signs Online and Who Signs in Person

27.1. At the bottom of each signer's card, **Locate** the **Signing Process** buttons

!! Can some Participants Sign Online and Some in Person?

Yes, but **ONLY** If you selected **E-Signature** as your **Signing Method** in <u>Step 1</u>.

Make sure to indicate **Who Signs Online** and **Who Signs in Person** when you <u>Define</u> <u>each Participant's Action</u> in **Step 5**.



28. Add More Recipients

28.1. Scroll to the bottom of the **Signing Order** section, click **Additional Recipients**, and **Repeat** the previous steps



29. Preview the Sign Route

- 29.1. The signing route appears on the right side of the screen
- 29.2. **Roll over** the icon on the top right of each circle to see what **Action** each participant needs to take once they receive the contract
- 29.3. **Changes** to any information in this preview must be made on the **Participants' Card** to the left of the signing order
- 29.4. Once the information is correct, **Scroll** to the **Bottom Right** and click **Next: Review and Send**



Review and Send

30. !! STOP. Review Your Contract's Size Before Sending

DocuSign has file size restrictions. Please ensure your document is under 25 MB and no more than 2,000 pages before sending it. If your contract exceeds these limits, it will fail to send.

For more information, click this link to <u>DocuSign's file size limitations</u> or contact your Admin Team at Bildhive for help reducing or optimizing the file.



31. Review the Contract's Size, Preview it, and Send it to All the Recipients

!! Be Patient; it Takes a Few Minutes to Generate the Preview of the Contract.

Once ready, the preview might open in a new tab. Make sure to **Review** the **Contract Carefully**. To **Navigate** the pages, click the **Thumbnails** on the **Left Navigation Bar**.

- 31.1. Once the **Preview** of the contract **Opens**, make sure the **Number** of **Pages** is **LESS** than **2,000**
- 31.2. Check the **File Size** by going to the top right corner, and clicking the **Three-Dot Action Menu**
- 31.3. Once the menu Opens, select **Document Properties**
- 31.4. On the Document's Properties pop-up, find **File Size**
- 31.5. If the Number Is Lower Than 25 Mb, or 25,000 KB, then the file is Within DocuSign's Limits
- 31.6. Then, navigate through the pages to **Review** the **Contract**
- 31.7. Once you are done, close the **Preview Tab**
- 31.8. To Email the contract to All Recipients, click Send Contract
- 31.9. To make **Adjustments**, scroll to the bottom of the screen and click **Back**

!! Heads-Up When Using a Tablet

The Review and Send Screen opens up in a new Tab. Once you finish reviewing, you can close the tab.

A Safari or Chrome browser will provide better Performance.



32. Did You Receive an 'Exceeded Maximum Size' Notification?

- 32.1. **DocuSign** has a **file size limit** for uploads
- 32.2. If your Contract Exceeds This Limit, you'll receive a Notification stating: "The request size of [#] bytes exceeded the maximum size of [#] bytes."
- 32.3. If you **Encounter This Issue**, please **Contact Us** at support@bildhive.com for assistance.



Signing E-Signature and Combined Transactions Electronically

33. How to Sign Electronically

- 33.1. Once the contract is sent, Participants should go to their **Inbox**
- 33.2. **Open** the email with the words **Via DocuSign** contained in the subject line, and click the **Button** inviting them to **Sign**, **Review**, **Approve**, **etc**.
- 33.3. They will be redirected to **DocuSign**
- 33.4. They must **Sign in** if they haven't done so and then follow the **Prompts** to complete their required **Action** (Sign, Review, etc.)

!! Emails are sent according to the Sign Route that was defined in Step 5.

In the **Detail Tab**, under the **Progress Column**, you can see who has signed, reviewed, etc., and who still needs to sign, review, etc.



Signing Combined Transactions in Person

34. Select the Participants who Need to Sign in Person

- 34.1. Once you send out the contracts, you are redirected to the **Transaction's Detail Page** with the **Documents** tab open
- 34.2. If one or more of your participants need to sign in person, find the **Action** column to the right of the **Document**, and click the **Three-Dot Action Menu**
- 34.3. From the **Dropdown**, select **Process in Person Signing**
- 34.4. The **In-Person Signing Pop-up** opens
- 34.5. From the **Select Signer** dropdown, select the **Name** of the person who needs to **Sign**, then click **Process**
- 34.6. You are **Redirected** to **DocuSign**
- 34.7. **Sign in,** if you haven't done so already

!! Are all of your Participants signing in Person?

Then, follow the **Print & Sign Signing Method**.



35. Open DocuSign and Download the Document

- 35.1. Once the Document opens in **DocuSign**, go to the **Top Right** and click **Other Actions**
- 35.2. From the dropdown, select **Print & Sign** and select if you would like to **Upload** or **Fax the Document** once it is **Signed**
- 35.3. Then **Download** the **Document** and follow the prompts



36. Have the in-Person Signers Sign the Document, then Upload or Fax it to DocuSign

- 36.1. Have the **Downloaded Document** signed, then click **Return Document**, and follow the prompts
- 36.2. If it is not possible to sign the document immediately, you will need to repeat **Steps One** and **Two**, then click **Return Document**, and follow the prompts

!! For contracts with both e-signatures and multiple in-person signees,

Please upload ONLY the version that includes ALL THE SIGNATURES. There's NO NEED to Upload the version with Just E-Signatures.

!! Don't forget the Cover Page

If you are **Faxing** the **Document**, make sure to include the **Cover Page** provided by **DocuSign**.



Add a Purchaser After a Contract has Been Signed

37. Create an Amendment to Add a New Purchaser(s)

- 37.1. When a **Contract** has already been **Sent** and **Signed**, but you **Need** to **Add** a **New Purchaser(s)**, use the **Contract Configurator** to **Create** an **Amendment** to the APS to **Insert** the number of **New Purchasers** you need (up to 5)
- 37.2. Once the contract **Template** is **Ready**, open the **Transaction Manager** app
- 37.3. Locate the **Transaction** in your **Transactions List**, access the **Three-Dot Action Menu** and click **Edit**
- 37.4. This will open the **Documents Tab** for the selected transaction
- 37.5. Scroll to the Amendments Or Documents That Require Approval/Signature section, and, at the bottom, click Create Amendment/Document
- 37.6. Choose a **Signing Metho**d
- 37.7. From the **Dropdown**, **Select** the **Template you** created , select **Amendment** as the **Document Type**, and click **Next**
- 37.8. **Follow** the **Steps** for the **Signing Method you selected** and finalize the amendment

!! Ensure the number of additional signatures specified in the Contract Configurator matches the exact number required and entered in the Transaction Manager.

If there are discrepancies, any extra signatures added in the Transaction Manager WILL NOT APPEAR IN THE FINAL CONTRACT, even if the Transaction Manager allows you to add them.



Navigate to your Transactions

38. The Left Navigation Bar

Introduction:

Your transactions are organized by status as they are created. Use the Left Navigation Bar to filter and access your transactions. The following options are available:

- All Transactions this displays All your transactions*
- Pending this displays your Pending transactions*
- Completed this lists all your Completed transactions*
- Draft Select this option to view a list of your Drafts*
- Voided Select this option to view a list of the transactions you have Voided*
- Archived Select this option to view a list of the Archived transactions

Once on a list, you can apply **Secondary Filters**. Simply go to the **Top Right** and click **Filters** to open the dropdown with the filtering **Options**.

* These options open in the **Card View** by default, identified by the highlighted **Card View Icon** (orange squares) at the top right of the screen. Click the **List Icon** (squares and rectangles) to the right of it to switch to the **List View**.



Actions Permitted by Transaction Status

- 39. Actions Chart
- 40. You can take **Different Actions** depending on the **Status** of the **Transaction**
- 41. Check the **Chart** below

Status	VIEW	EDIT ^{!!}	ARCHIVE	VOID	DELETE
Draft	X	V	X	X	\
Pending	X	V	X	V	Х
Completed	X	V	V	V	X
Voided	V	X	V	X	Х
Archived	X	V	x	X	X

!! Transactions can ONLY be edited if they are still PENDING and NO SIGNATURES have been applied.

Amendments can be added, and Supporting Documents uploaded at any point, but it is recommended to do so AFTER the contract has been COMPLETED.



View Transactions Details on the Details Screen

42. The Transaction's Detail Screen

Once the contract has been sent, you will be redirected to the **Transaction's Details Screen**. This screen has several tabs:

- Details
- Purchasers
- Documents
- Participants
- Notes
- Timeline

Can't see the tabs? Scroll up, as they may be hidden.

The **Documents** tab is selected by **Default**. To **Navigate** between the tabs, click on them.



Details Tab

43. View the Transaction Details

- A Summary of the Offer Details
- The Purchasers Details
- The Deposit Structure
- Product Details, including Floorplans
- The labels at the Top Right of the screen provide Transaction Details like All Contracts Signed, Sold, etc.
- At the very top right of the screen, you can Refresh the screen
- Next to the Refresh button, you can **Download** a **PDF** of the Details Screen and the Licence or Passport if scanned
- Add-Ons Details



Purchaser's and Rep's Tab

- 44. View the Purchasers' and Purchaser Reps' Details and the Forms and Attachments They Have Submitteds
 - 44.1. Select the **Purchasers & Reps Tab** and locate the **Person** whose **Information** you want to **View**
 - 44.2. To view the **Forms** and **Attachments** the purchaser has submitted, click the **Person Icon**
 - 44.3. To view their **Details**, click the **Eye** Icon



Documents Tab

45. Transaction Documents Tab

Introduction:

All the Documents for this Transaction are Housed in this Tab: the Contract Template (in this case, Agreement of Purchase), any Amendments (documents that require Approval/ Signature), Add-Ons Contracts (Parking Spots, Lockers, and Bike Racks), and Supporting Documents (a passport, if this was used to identify the user).



46. Review the Transaction's Information and Documents

- Type of Agreement (in this case, Agreement of Purchase)
- Offer Type (in this case, Conditional) top right
- **Document Name** (name of the template used)
- Transaction Owner
- Date Created
- Progress (Delivered, Pending, Completed, Archived, Voided, etc see note below)
- Action, if Pending (Click the Three-dot Action Menu and select to Resend, Void Transaction, Process in Person Signing, or Preview the Contract)
- Action, if Complete (Select to Download a signed Zipped file with the pdf of the signed document or to Preview it)
- **Refresh** (at the very top right of the screen)
- **Download PDF** (next to the Refresh button) this downloads a PDF of the Details Screen and attaches the Licence or Passport if scanned)

!! Does the Progress Column show 1/2 Signed or something similar?

1/2 Signed means that One out of Two people has signed. 2/3 Signed means that Two out of Three people have signed. Hover over the Text to see who Has Signed and who has Not Signed Yet.



47. Add Amendments and Additional Documents that Require Approval or Signature

Info: In this section, you can create additional **Documents** that require a **Signature** /**Review**, such as **Amendments**. These documents are created similarly to transactions.

47.1. At the bottom of the Amendments section, click **Create Amendment/Document**, then complete the **Three Steps:**

47.2. Step 1 Choose Template

- First Select Signing Method
- Then, Select the Document Template* from the Dropdown or,
 Configure it using the Contract Configurator and then select it from the Dropdown
- Fill in any required Fields
- Click Next

47.3. Step 2 Signing Order

- Review and Adjust the Signing Order
- Select whether the participant Needs to Sign, Receives a Copy, Needs to Approve, or if they don't need to do any of the above, select Do not Send a Copy to this participant
- Add an Access Code if Necessary
- Below the participant's email address, locate the Signing Process
 Section and select whether they must sign Online Through DocuSign or in Person
- Add any Additional Recipients if Necessary
- Move the Slider to Preview Signing Route
- Hover over each Participant to reveal their Signing Information
- Click Review and Send

47.4. Step 3 Review and Sign

- The preview opens in a new Tab, Review the Contract
- Close the Preview
- If all is okay, click Send Contract
- Otherwise, click **Back** and make the necessary adjustments
 - * Mandatory field.

!! Upload the RECO Forms to this section.



48. How to Upload a Signed Amendment or Document

- 48.1. **Scan** the document to your computer or phone using one of the scanning apps (for example, Scanner) and save it as **PDF**
- 48.2. To **Upload** the pdf of the signed document to the **Transaction Manager**, go to the **Transaction's Detail Screen**
- 48.3. Ensure you are in the **Documents Tab**, then scroll down to **Supporting Documents**
- 48.4. At the end of the row, locate the **Action** column, roll over the **Three-dot Action** menu, and select **Upload**
- 48.5. **Confirm** that the file is the **Signed Copy** of the transaction and **Upload** it under the **Progress** column, the document will appear as **Complete**



49. Create Add-Ons Contracts

Info: In this section, you can create additional **Documents** for **Add-Ons**. These documents follow the same steps as transactions.

- 49.1. Below the Amendments section, click **Create Add-Ons Contract**, then complete the Four Steps:
- 49.2. Step 1 Provide Transaction Information
 - Signing Method* is E-Signature or Print and Sign
 - Select Offer Type*
 - If already configured, Select the Agreement of Purchase Contract
 Template* from the Dropdown otherwise, Configure it using the
 Contract Configurator and then select it from the Dropdown
 - Click Next
- 49.3. Step 2 Provide Participant Information
 - Provide Purchaser(s)
 - Purchaser's Reps
 - Purchaser's Tags (if applicable)
 - Click Next
- 49.4. Step 3 Provide Add-On Details
 - Add-On(s) Number(s) and Price(s)
 - Enter Add-Ons MSRP
 - Enter Closing Date Type (Tarion), Occupancy Date* (1st Tentative),
 Irrevocable Date*, Outside Occupancy Date (Tarion)*
 - Click Next
- 49.5. Step 4 Finalize Document
 - Review and if all is Okay
 - Click Next: Review & Download
- 49.6. Download, Sign, and Upload the Signed Document
 - Download the Document
 - Print the downloaded document
 - Have it Signed by all parties
 - <u>Upload the Signed Document</u>
 - * Mandatory field.



50. How to Upload a Signed Contract

- 50.1. **Scan** the document to your computer or on your phone using one of the scanning apps (for example, Scanner) and save it as **PDF**
- 50.2. To **Upload** the pdf of the signed document to the **Transaction Manager**, go to the **Transaction's Detail Screen**
- 50.3. Make sure you are in the **Documents Tab**, then scroll down to **Supporting Documents**
- 50.4. Locate the **Action** column, Roll over the **Three-dot Action Menu,** and select **Upload**
- 50.5. **Confirm** that the file is the **Signed Copy** of the transaction and **Upload** it
- 50.6. Under the **Progress** column, the document will appear as **Complete**



51. Add, Download, and Delete Additional Supporting Document Templates

- 51.1. To add a **Supporting Document Template**, go to the bottom of the section and click **Add Document**
- 51.2. In the Create Supporting Document pop-up, click the Dropdown and select a Template
- 51.3. Click Review & Create
- 51.4. In the **Document Type** section, **Select Amendment** or **Document**
- 51.5. Fill in the **Information** if necessary
- 51.6. Click Review and Create
- 51.7. Review the **Document** and click **Save Document**
- 51.8. To **Download/ Delete**, locate the document in the **Supporting Documents List**
- 51.9. At the **End** of the row, click the **Three-dot Action Menu** and **Select Download/Delete**
- 51.10. To delete in **Bulk**, select more than one **Document**, and, at the **top right**, click **Bulk Actions** and select **Delete Selected Documents**
- 51.11. Confirm **Delete**



52. Upload, Download, Print, Delete, or Preview Additional Supporting Documents

52.2.	Click Upload File
52.3.	Select a File from your computer (like a picture or copy of a passport)
52.4.	Click Open
52.5.	To Download , Print , Delete , or Preview , locate the document in the

To **Upload** a file, go to the **Top Right** of the **Supporting Documents** section

- Supporting Documents List

 At the End of the row, click the Three-dot Action menu, and Select an Action
- 52.6. To **Delete** or **Download** in **Bulk**, select more than one **Document**
- 52.7. At the **Top Right** of the section, the **Bulk Actions** button appears
- 52.8. Click and select **Delete** or Download **Documents**
- 52.9. Confirm **Delete**
- 52.10. A **Zipped File** of the downloaded documents appears in your **Downloads Folder**

!! You can upload a picture or scan of the purchaser's ID here.

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52.1.



Internal Participants Tab

Info: Internal Participants are the Default Participants that Sign the document.

53. View and Edit Internal Participants

- 53.1. To Edit or Delete an Internal Participant, locate their Card
- 53.2. Click the Three-Dot Action Menu
- 53.3. To **Update Participant's information**, select **Edit**, adjust the info, and click **Update**
- 53.4. **Updates** will be reflected in all **New Transactions** and all the **Pending** transactions in which the participant participated as long as these have **No Signatures** yet
- 53.5. You can also Change the Internal Participant's Information from Settings

!! Things to Know About Editing the Internal Participant's Info.

- The TRANSACTION OWNER is the ONLY person who can Edit the Information about Internal Participants
- DocuSign has to have the Envelope Correct Function enabled
- Transactions need to be **Pending** and have **No Signatures**
- Adjustments can't be made to Transactions that are Completed or that are Pending and have Signatures. You'll need to create an amendment in order to indicate any changes.

!! Why is it Locked?

Transaction Owners cannot be Edited.



Notes Tab

Info: The Notes tab allows you to make Notes. They will be Listed with their subject and the date they were created.

54. Add, Edit, and Delete Notes

- 54.1. To Add a Note, Click on Add New Note
- 54.2. In the Add New Note Pop-up, Provide a Subject*
- 54.3. Fill in the **Body** of the note
- 54.4. Click Create
- 54.5. To **Edit** a note, **Locate** the **Note** in the **Notes List**
- 54.6. Click on the **Pencil Icon** at the end of the **Row**, make the edits, and click **Update**
- 54.7. To **Delete** a note, click on the **Delete Icon** and confirm **Delete**

^{*} Mandatory field.



Timeline Tab

55. See the Activities of this Transaction

Info: This Tab displays a **Detailed Timeline** of this transaction's activities from the time the transaction was created.



Edit Transactions

!! Transactions can ONLY be edited if they are still PENDING and NO SIGNATURES have been applied.

Amendments can be added, and Supporting Documents uploaded at any point, but it is recommended to do so AFTER the contract has been COMPLETED.

56. Edit Pending Transactions with No Signatures

- 56.1. In these instances, an **Edit** button appears at the **Top Right Corner** of the screen
- 56.2. Clicking on the button will bring you back to Step 1 of the Transaction Process
- 56.3. **Complete** the **Steps** with the **Adjusted Information**



Print & Sign (signing method) Any Type of Agreement Any Type of Offer

!! Download, Print, Scan, Sign, and Upload

To use the **Print & Sign** signing method, you must **Download** the **Completed Agreement**, get all parties to **Sign** it, then **Scan** the **Document** to your **Computer**, and **Upload** the scanned signed document to **Bildhive**.

57. Prepare a Document for the Print and Sign Signing Method

- 57.1. You **Do Not Need to Integrate** with **DocuSign**
- 57.2. In Step 1, select Print and Sign as the Signing Method
- 57.3. In Step 2, Add the Tenant's and Reps' information
- 57.4. In Step 3, provide Product Details including Dates
- 57.5. In Step 4, enter Inclusions, Pricing, Deposit Structure, and other necessary information, then click Next: Review & Download
- 57.6. **Review** the contract carefully and click **Create Transaction**

!! Don't Forget

You must **DOWNLOAD THE DOCUMENT** and get it **Signed** by all **Parties**.



58. Download the Document to be Signed by all Parties

- To **Download** the main document, make sure you are in the **Documents tab**, locate the **Document** in the list of documents, go to the **Top Right**, and select **Download**
- 58.2. **Print** the downloaded document
- 58.3. Have it **signed** by all parties, then, <u>Upload the Document</u>
- To **Download** any other document, make sure you are in the **Documents tab**, locate the **Document** in the list of documents, go to the **Action Column, click** the **Three-Dot Action Menu**, and select **Download**
- 58.5. **Print** the downloaded document
- 58.6. Have it **signed** by all parties, then, <u>Upload the Document</u>



59. Upload a Signed Document

- 59.1. **Scan** the document to your computer or on your phone using one of the scanning apps (for example, Scanner) and save it as **PDF**
- 59.2. To **Upload** the pdf of the signed document to the **Transaction Manager**, go to the **Transaction's Detail Page**
- 59.3. Make sure you are in the **Documents Tab** and scroll down to the **Document**
- 59.4. At the end of the row, locate the **Action** column, click the **Three-dot Action** menu, and select **Upload Signed Contract**
- 59.5. Select the Signed Copy of the Document and click Upload
- 59.6. On the Confirm Upload pop-up, click Continue
- 59.7. Once uploaded, the document will appear as **Complete** under the **Progress** column

!! Stop. Confirm Before you Upload.

Make sure the file you are uploading is the **Signed Copy** of the transaction.



Access your Transactions from the Left Navigation Bar

Introduction:

From the left navigation menu, you can access your settings and the different Transactions Lists, which include:

- All Transactions (where all your transactions are Listed)
- **Pending** (Transactions that have been sent and are in the process of being signed)
- **Completed** (where your fully signed transactions are Listed)
- **Drafts** (where your Saved Drafts are Listed)
- **Voided** (where your Voided transactions are Listed)
- Archived (where you can see a list of your Archived transactions and notes explaining the reasons why they were archived)

60. Open the Left Navigation Bar

To **Open** the left **Navigation Bar**, go to the Top Left of the screen and click the **Hamburger** menu (Three horizontal lines)



61. Switch from the Card View to the List View

- 61.1. By **Default**, the transactions lists open in the **Card View**
- 61.2. To switch to the **List View**, go to the **Top Right Corner** of the screen and click the **List View** Icon
- 61.3. Unlike the Card View, which uses the Load More button at the bottom of the screen to View More Transactions, the List View uses the Page Navigation Menu at the Top Right of the screen
- 61.4. To select **How Many Transactions** to **Display** on a **Page** in the **Card View**, click the **10/page Dropdown** and **Select a Number**



62. Rearrange the Order in which your Transactions Appear in the Lists

- 62.1. To change the order in which the Transactions are listed, go to the **Top Right** of your screen
- 62.2. Locate the **Newest First** dropdown
- 62.3. Click and **Select** one of the following **Options**:
 - Newest First
 - Oldest First
 - Price: Low to HighPrice: High to LowUnit Order Ascending
 - Unit Order Descending
 - Status in Ascending (Completed, Pending, Draft, Voided)
 - Status in Descending (Voided, Draft, Pending, Completed)

!! Tip. The 'List View Doesn't Show the 'Newest First' Dropdown.

So, **FIRST** Select the **Order** you wish to view on the **Card View**, then switch to the **List View**.



63. **Download Transactions in Bulk**

- 63.1. To **Download Some** or **All** of the **Transactions** in the All, Pending, Completed, Draft, or Voided Transactions Lists, open the List that contains the transactions you wish to download
- 63.2. To **Download All** the transactions, go to the **Top Left** of the **Screen**, click the **Bulk Action** dropdown, and select one of the **Download** options
- 63.3. You will receive a **Link** to download the selected transactions **Via E-mail**
- 63.4. **Click** on the Link to **Download** the **Zipped** file containing your requested downloads
- 63.5. Downloads include a CSV of any Forms submitted, the APS, Legal Information, and any Amendments or Docs that Require a Signature
- 63.6. Completed **E-Signature Transactions** include the **Certificate of Completion** from **DocuSign**



Date	Reviewer	Status	Activities
Feb 3/2023	Gildie	Done •	 ✓ Add Header and Footer. ✓ Insert Table of Contents ✓ Insert Back to Table of Contents ✓ I!! double and not in italics ✓ For Optimal Performance, please follow our Asset Preparation Guidelines when preparing your assets. ✓ Three-dot instead of three-dot ✓ Make sure to say List instead of Menu: Highlight List, Amenity List, etc ✓ Change intro for Introduction ✓ Add get started as a title for Launch ✓ Turn Info headlines to gray ✓ Check table of contents links ✓ Check relevance with App. ✓ Check continuity of numbers ✓ Update Last Edited ✓ Add Internal Links page 10,
Feb 06/2023	Nancy & Gildie	Done •	Review with Nancy
May 01/2023	Jay	Done •	Entered into Freshdesk
Jul 17, 2023	Gildie	Done •	Update the Document with the editions done to Chapter 4
Jul 26, 2023	Gildie	Done -	Added the warning about the number of purchasers not exceeding number input in contract config. Relink Inclusion Info
	Jay	Not started 🕝	 □ Ready for Jay to Upload the complete Article to Freshdesk □ if already refreshed the article, please add new sections in steps 6, 13,14,and 15
		Not started •	☐ Update Last Edited
July 27	Jay	Done •	Added to freshdesk latest changes
		Not started •	



Oct 9, 2024	Gildie	Done •	
			Get Started
			✓ Introduction
			Define Your Settings
			✓ Integrate with DocuSign
			Add. Edit. and Delete Default
			Participants or Signers
			Adjust a Default Participant's Info
			After You've Sent the Document
			Seller's Agents Complete or
			Adjust RECO Information Guide
			and Self Represent form
			Set Irrevocable Date Limits
			E-Signature and Combined
			E-Signature+In-Person/ Purchase Agreement / Conditional Offer
			✓ Grace Period and Agreement Status Pending, Void, Sold
			Gonditional, and Sold/Complete
			Step 3 - Provide Product Details
			✓ Complete, Edit, or Void a Saved
			Draft
			Step 5 - Set Up Signing Order
			✓ Introduction
			Navigate to Your Transactions
			The Left Navigation Bar
			Actions Permitted by Transaction Status
			Actions Chart
			Documents Tab
			Add Amendments and Additional
			Documents that Require Approval
			<u>or Signature</u>
			✓ Uplead. Download. or Delete
			Additional Supporting Documents
			Purchaser's and Rep's Tab
			✓ View and Edit Purchaser's and
			Purchaser's Reps' Info Access your Transactions From the Left
			Navigation Bar
			Download Transactions in Bulk
Oct 23, 2024	Gildie	Done -	☐ I added the following to the
			tasks:
			Review and Send
			Did you Receive an "Exceeded
			Maximum Size" Notification?
			Signing Combined Transactions in Person
			Have the in-Person Signers Sign the Document, the Upload or Fax
			it to DocuSign
			<u>it to bookorgii</u>



Oct 28, 2024	Gildie	Done •	Review and Send
			✓ I deleted the Exceed
			Notification section and added
			Gontract's Size Before Sending
			Adjusted the Preview the
			Contract's Size. Preview it, and
			Send it to All the Recipients
			section
Nov 18, 2024	Gildie	Done •	✓ Introduction
,			
			the Contract Before Sending to
			Signers
Dec 12, 2024		Done •	Adjust the section about editing
			default participants in pending
			contracts.
			Add other forms of ID
			✓ Move the Documents Tab to
			reflect the order of the App
			✓ Instuctions on how to add
			Purchasers after the contract has
			been signed Adjusted the Settings
			Adjusted the Settings
Dec 17, 2024		Done -	✓ Adjust the section about editing
			default participants in pending
			contracts
			✓ Actions chart
			✓ Left Nav
			✓ Purchasers & Reps tab
Dec 17, 2024	Nancy/ Jay	Done -	✓ Request Jay to Adjust the
			following in FD:
			Get Started
			✓ Introduction
			Define Your Settings
			✓ Integrate with DocuSign
			✓ You MUST READ this before
			using the E-Signature Signing
			<u>Method</u>
			Settings Irrevocable and
			Cooling Off Dates
			Add Deposit Structures
			✓ Add-Ons Deposit Structure
			Add. Edit. and Delete Default
			Participants or Signers
			<u>Farticipants of Signers</u>



	\checkmark	Adjust a Default Participant's Info After You've Sent the
		Document
	\checkmark	Seller's Agents Complete or
		Adjust RECO Information
		Guide and Self-Represent
		<u>form</u>
	_	ature and Combined ature+In-Person/
	_	se Agreement / Conditional
	Offer	se Agreement / Conditional
	\square	Crace Period and Agreement
		Status - Pending, Void, Sold
		Conditional, and
		Sold/Complete
	-	- Provide Participant
	Informa	
	\checkmark	Scan Purchaser's License or
		Passport on a Tablet
	\checkmark	Upload a Picture of the
		Purchaser's License or
		Passport from a Computer
	$ \checkmark $	Manually Enter the
		Passport, or other ID
		Information Information
	Step 3	- Provide Product Details
		Complete, Edit, or Void a
		Saved Draft
	Step 5	- Set Up Signing Order
	\checkmark	<u>Introduction</u>
	\checkmark	Enable the Sales Rep to
		Redline the Contract Before
		Sending to Signers
		and Send
	\checkmark	!! STOP. Review Your
		Contract's Size Before
		Sending Preview the Contract's Size;
	V	Preview it, and Send it to All
		the Recipients
	Signing	Combined Transactions in
	Person	
	\checkmark	Have the in Person Signers
		Sign the Document, the
		Upload or Fax it to DocuSign
	_	te to Your Transactions
	\checkmark	The Left Navigation Bar



			Actions Permitted by Transaction Status Actions Chart Add a Purchaser After a Contract has been Signed Create an Amendment to Add a New Purchaser(s) Documents Tab Add Amendments and Additional Documents that Require Approval or Signature Upload, Download, or Delete Additional Supporting Documents Move the documents tab to reflect the order of the app Purchaser's and Rep's Tab View the Purchaser's and Purchaser's Details and the Forms and Attachments they have Submitted Internal Participants Tab View and Edit Internal Participants Access your Transactions From the
			Left Navigation Bar Download Transactions in Bulk Navigate to Your Transactions The Left Navigation Bar Actions Permitted by Transaction Status
			Actions Chart Edit Transactions Edit Pending Transactions with No Signatures
28 Mar 2025	Jay	Done •	✓ Updated latest changes into the freshdesk