

# Trenton's 60 Day Rainmaker Challenge

## Accountability Document - **UPDATED 8/19**

Whats up G's. This will be the accountability document you will use to keep yourself on track and also accountable to your fellow G's to hold up your commitment to become a Rain Maker.

Upload this to the Agoge Competitions Chat at the end of every day so we can monitor your progression and help you where you need it.

Tag me (and Cole) when you upload this. This will help us all better understand the situation you are in and how to help you GET WHAT YOU WANT.

Show Agoge 01 who owns this campus.

**How many hours of sleep did you get last night?**

- 6-7

**What is the critical task you completed today that is moving the needle most?**

- Wrote a blog for my electrician client and sent it to him to review it
- Installed hotjar on my own website
- Added product descriptions to 12 products on my clients website
- Finished the blog with images and published it.

**What were your achievements today?**

- Followed up with a lead for my client and scheduled a cleaning.
- Got the owner of my gym interested in working with me.

**Twilight review on the day:**

- 2/10 horrible. If I keep living days like today I will never reach my goals.

**Wins:**

- GWS #1

**Losses:**

- I got glued to my phone. All of the time I was watching my phone I had my conscience talk to me to quit but I didn't listen. I need to get quick small wins because I believe I didn't listen to that voice because I lost belief and gave up a little.
- I got hung up on while calling the leads for my client today. Some of it is bad luck because they didn't even pick up, but one lead I believe I was too enthusiastic when introducing myself. I will tone it down a bit and talk slower and calmer in my calls tomorrow.

**Insights learned today and how you will apply them to hit your goal:**

- I think my tasks are still too abstract and that's why I struggle with the 2nd and 3rd GWSs of my day. I will list out smaller actionable tasks for everything I will do in the GWSs

**Tomorrow's tasks:**

- Go to my school and collect some papers I need ✓
- Train
- Translate my website and questionnaire to english. ✓
- Create a new conquest for earning 10k until the end of the year (Cole, if you're the one reading this, is it cool with you if I send you the planner for review after I finish?)
- Research the MMA/kickboxing/bjj gym niche. ✓
- Analyze a top player (their IG content and ads.)
- Create 3 IG post ideas for my gym
- Write down the ad improvements they can make.
- Call my client and improve my ad based on his feedback.
- Book 2 meetings with my clients for Friday. ✓
- Call and follow up with the leads for my client.
- Research youtube ads for my gym

**Any other thoughts you have on your current situation and what you need to work on:**

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