

Our Senior Homeowners: What You Need To Know When Thinking Of Moving

Owning a home can be a beautiful thing. Watching your children grow into adults. Having family over Christmas parties and Thanksgiving. Uncle Pat, dressing up as Santa to give the kids presents. The laughter, the love, the arguing, the fun. And while maintenance repairs happen, you're able enough to handle it. But as the years go by, it can get hard to upkeep your home, and expenses increase.

We get it. Your house was the place that so many memories are held, but it's overwhelming with the repairs and difficulty getting around. It's hard to do the things you used to do. Life goes on, and you just want to relax with peace of mind that you'll have a community and a place where you don't have to worry if you'll be able to pay for the next thing that breaks in your house. You look at the market here, and prices still increase, but the interest rates have increased from 3% in 2020 to 8% in 2023, and you're unsure if you'll be able to sell your property at the price you want it to. You're unsure if the agent is someone you can trust with not only getting the most money possible in the least amount of time, but finding you the next best home of your dreams, whether it's senior living, moving with family, or downsizing into a smaller condo.

BUT, with all of these uncertainties, there are ways that you can find the path forward.

While the real estate market still has a 7.2% price increase from 2022. Homes all over the island are being bought from families and investors locally and internationally in all areas in Oahu.

Angie just sold her home for 530,000, She moved into a small condo in town where she can live close to her family. John just sold his home and doesn't have to worry about the maintenance for his house. He's living in a beautiful senior living home in Kahala Nui, a vibrant retirement community in one of the most beautiful places on the island. Tommy just sold his property for 750,000 and was able to move with his family.

It's a difficult situation, but there are things you can do to gain clarity on what's the best plan for you..

With over 20+ years of real estate experience, and over 5 awarded years of the Aloha Aina Awards, an award that recognized the level of care and respect we have for our clients, these

were the 3 key points that we've noticed that will help you on your best to your next life transition.

Understanding your financial situation is key to deciding on what lifestyle you will have. Look at your total income and expenses, both now and in retirement, and make sure that you are prepared with a budget for any additional costs associated with maintenance of your home. Rent, Downsize, Senior Living, or moving in with family\? This is an important question to consider when looking towards the future.

Having a trust and patience real estate agent you can trust through this whole process. It is important to know when it is the right time to sell your current home and negotiate for the best deal possible. But most importantly, someone who understands you to the fullest extent.

Preparing your home for listing your property on the real estate market. This involves filling out and SRPDS. Potentially getting inspections, surveys, and decluttering and staging your home if needed. Having a trust real estate agent that has a vast network of these kinds of contractors are essential in placing your property at the top.

Moving can be extremely overwhelming, but we are here to help you along the way.

Call us at xxx-xxx-xxxx to help you find the best path forward

What you'll get through our free consultation.

- Gain clarity to decide if selling your property is the best decision for your situation based on your financial situation.
- Detailed Comparative Market Analysis what that means for you
- Gain clarity on your real estate market and the best range of price you'll sell your house for
- Gain clarity on the transaction process and what happens through escrow
- Gain clarity on the increasing the value of your property
- Access to our network of skilled professionals ranging from decluttering and staging professionals to general inspectors and termite inspectors.

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