EA Tech Network Written Interview

Thank you for signing up for this written interview on having an impact through consulting.

How to fill out this interview

1. Please make a copy of this document and name it "YOUR NAME - EA & Tech Written Interview"
2. Fill out "Your Background"
3. Answer the sections you feel you can add the most insight to. You can fill as few or as many as you like, time estimates are given below.
4. We encourage you to be as concrete and specific as possible about the opportunities available at your firm. Please generalize only if you are very confident that what you're saying is generally true.
5. When you've completed the interview, share the document with vaidehiagarwalla@gmail.com and
   a. Click the "Share" button at the top right to give editing access to vaidehiagarwalla@gmail.com.

Time Estimates per Section

Your background	10 minutes
Get staffed on high-impact projects	25-30 min
Giving/Earning to Give	15-20 min
EA Community Building and Fundraising	25-30 min
Volunteering	15-20 min
Get into tech	15-20 min
Leaving	15-20 min

If you have any questions, please comment and tag (or email) vaidehiagarwalla@gmail.com.

Your Background (everyone)

Your name	
What year did you start consulting?	
What firm do you work at?	
What country are you based in?	
Why did you join?	

1. How has EA influenced your career so far? When did you learn about EA?

2. How do you believe tech firms **in general** can have the most (counterfactual) impact?

3. How do you believe **you** can have the most (counterfactual) impact within a tech firm?

Making an impact during your tech career

Get Staffed on High-Impact Projects

1. How do you define a "high impact project" in tech?

2. What high impact projects are available at your tech firm?

We want to get a high-level view of EA-aligned opportunities, so please offer a broad range of opportunities including projects you weren't involved in.

High impact project	Detailed Example	What share of projects in your firm are like this? (Nearest 5%)
		<1%
		5%
		10%

3. Are you aware of differences between your firm and other consulting firms in the potential to have a social impact?

4. Please consider the study that you believe created the most social value among all the projects you've done. Feel free to copy this table as many times as needed.

Project Description How did the project create social value? What was your role on the team?	

Finding out about the project How did you first hear about the project? Did you know it would be a high-impact project?	
Staffing How did you get staffed on the project, was the process competitive? How long did it take?	
Impact on your consulting career Did the project give you useful career capital?	
Impact on your career prospects in general	
Other comments	

5. Please consider how you typically allocate your time on highly impactful projects over the course of a working year.

Time spent In your most recent year as a consultant, what share (nearest 10%) was spent on high impact work?	
Change in time spent Has the percentage of time you spent increased or decreased over time and if so, what do you attribute this change to? Do you expect it to continue to change?	
Assessment of social impact potential What was your assessment of the potential to have an impact in consulting before you joined? How has this changed?	

6. What advice would you give a new consultant on how to get staffed on such projects?
   ○ What should they expect in their first year?

- What barriers or failures have you faced or are you aware of any? Do you have any advice?

7. Is there anything else you'd like to share?

Giving / Earning to give

If you've tried to do fundraising at your firm, please complete [the next section](#) to tell us about your experiences. This section is focused on your personal giving and how you've approached it.

Earning to give status Do you consider yourself someone who is following the earning to give path?	
Years donating	
Percentage of income and amount donated in your most recent year as a consultant (this data will be anonymized)?	
Firm specific giving advantages Are there any giving incentives or other programs that you can take advantage of at your firm? E.g. donor matching?	

1. Has your strategy, donation percentage or amount changed over time? Has this been influenced by your work?

2. What has been most helpful to you in your giving?

3. What are the biggest challenges of donating for you?

4. Do you want to continue earning to give, or are you considering other careers? Why?

5. What advice would you give to a new consultant trying to donate effectively?

6. Do you have specific ideas on how to improve the giving/earning to give experience for yourself or other EAs in consulting?

7. Is there anything else you'd like to share?

EA Community Building and Fundraising

1. What opportunities for EA community building are available at your firm?

For example: Individual fundraising, influencing CSR, building an EA community, etc.

2. What kind of community building have you specifically done?

3. How did it go? What were the biggest challenges or successes?

4. Would you do it again? Why or why not?

5. What advice would you give to a new consultant trying to do community building?

6. What would an ideal EA community at your workplace look like? Do you have specific changes you'd like to see in either your firm or the EA consulting network communities? Can we learn something from other workplace communities?

7. Have you tried to influence senior consultants or partners at your firm? If so, how did it go?

8. What networks, groups or communities do you have access to that you think the EA community could benefit from?

9. Is there a way you would like to contribute to the EA community that you haven't mentioned yet?

10. Is there anything else you'd like to share?

Volunteering

1. What kinds of opportunities for volunteering are available at your firm?

2. What kind of volunteering have you specifically done?

3. How did it go? What were the biggest challenges?

4. Would you do it again? Why or why not?

5. What advice would you give to a new consultant trying to volunteer?

6. Is there anything else you'd like to share?

Before/After your career in tech

Get into a tech career

1. What was your motivation for going into tech? How did it influence your interview process (selection of a firm, interview process…)? Is it the same as the reason you are staying in tech?

2. Did you benefit from a referral to enter the firm? If yes, how did you get in touch? How "strong" was the referral (e.g. did you work personally with the one who referred you?)

3. How long did you spend preparing for interviews? How many business cases did you do before applying? Did you go to "warm up" interviews with firms you were not interested in?

4. How many firms did you apply to? Interview with? Get accepted by?

5. Did you use external resources (books, websites…)? Which ones?

6. Is there anything else you'd like to share?

Leaving

Feel free to answer these questions if you are considering leaving tech in the near future.

Have you already left or are you considering to leave?	
Why are you leaving?	
What kind of exit opportunities are/were available to you?	

If you've already left

1. Are you happy with your decision? Is there anything you wish you could change?

2. What was the transition like?

3. What advice would you give to current consultants about making the decision to leave consulting?

4. Is there anything else you'd like to share?