Hi, I'm **Alex | Senior Developers Relations Manager**
Software developer, ex-founder 40,000+ software engineers community, ex-CTO
I lead developers relations from a data-driven point of view

*"My main motivation is that I want to gain a world-famous name for the project I will be part of.
It is important for me that my work would result in crowds of users, stuck to the product."*

I am legally authorized to work in the US (O1 petition is approved)
vargastartup@gmail.com / +1(302) 339-0921
LinkedIn / Website / Calendly

WORK EXPERIENCE

Backend & Dev relations at Monfort corp. (Delaware)
Mar 2022 - Dec 2022
- Newton.so - Stack Overflow for Web3. I created an early-users community (captured 20% of the market). I bred the first product from scratch to MVP. I solved the Cold Start problem and conducted 100+ user interviews. Signed a sponsorship with StarkWare and connected key products from their ecosystem to the project
- Narcissa.xyz – I implemented the entire backend of the application to collect data from 30+ social networks. Deployed Django + Python devops environment, three-tiered redundancy with different data accesses: MongoDB, PSQL, In-Cache; parser networks and implemented leaderboard system for communities. Attracted the first paying users, made a collaboration with FileCoin, attracted the first 15 communities (about 50,000 first audience).

Co-Founder, Head of Dev Community & Product at RH
Sep 2017 - Feb 2022
- I've made a blog which transferred to #1 hackathon hackers community & company that helps CIOs, HRD, Brand-managers to achieve their goals over hosting hackathons.
- 40,000+ software engineers community
- 40+ hosted hackathons
- SaaS-Platform (penetrated 40-45% of local market)
- Clients: NASA, Microsoft, McKinsey, Google, Unilever, Raiffeisenbank and 50 more
- Services: hackathons (corporate innovations), talents recruiting, developers relations
- Over 120 solved software engineering cases (AI, Manufacturing, Retail, FMCG)
- Lead a 15-35 people team (marketing, software development, project managers, business consulting teams)

CEO at Steinbeis Consulting Center AI (STAI)
Sep 2019 - Apr 2021
- Leader at AI Consulting Center in Stuttgart
- Responsibilities: B2B Sales, teams management, recruitment, tech-consultancy
- Clients: FMCG and Manufacturing producers (Electrolux, Bosch, Sanofi)

CPO/CTO & Partner at w2w.group
Aug 2019 - Jun 2020
- w2w.group – software development agency group
- I am leading artificial intelligence department for top-FMCG, retail corporates, one of the largest government banking system
- 10 people team, managed Scrum, Agile, fast delivery for clients. Technical stack Python, React, MongoDB, PostgreSQL, Reddis.
- We integrate chat-bots to accelerate sales for Retail: Electrolux, Splat, Sanofi with over 10000 active users

Co-Founder, CTO at Science Map / Scira, Berlin
Jun 2018 - Jan 2019
- I've been managing 9 developers and controlling them to launch MVP, supporting them with writing code, technical requirements & DevOps
- I've received a patent for a breakthrough ML model
- Fundraised $175.000 to this project

Software developer at Yandex
Dec 2017 – Jun 2018
- I've implemented an algorithm which has improved the quality of ads recommender system +1-2% by revenue (approx. $6-12M)
  Working in an advertisement team, writing state-of-the-art algorithms to optimize ads quality for clients
- Stack: Python, C++, Yt, High Loaded Systems

Data analyst at Easy Ten
- I've refactored the whole analytics system for Easy Ten products
- I have made a growth hack: automotive Instagram content generator which increased audience coverage on social medias to 20,000 followers
- Using Facebook SMM stats I have optimized 70% advertisements AB-tests

EDUCATION

Moscow Institute of Physics and Technologies
Sep 2014 – Jul 2018
Bachelor in Applied Mathematics and Informatics
- Chair Data Analysis
- Department of Innovations and High Technologies
- Specialization: mathematician. GPA: 4.75/5.0

Yandex Data School
Sep 2016 – Jul 2018
- Similar to Masters Degree
- My bachelor degree was united with Yandex Data School courses
- Specialization: data science

SKILLS

- Hard Skills: Data structures and algorithms, Python, Django, C, C++, Swift, SQL and NoSQL (Mongo), Serverless, bash, functional programming, Tensorflow, AWS, ECS, S3, RabbitMQ, Airtable, Integromat
- Frameworks: Agile, Scrum
- Soft Skills: Leadership, data-driven, self-organized, result-oriented
- Writing tech articles, Developers Relations, Building Community, B2B Sales, Tech Consultancy
- English: Advanced (C1), Hungarian (A2), Russian: Native

Achievements

- "Top 50 Hackers of 2020" (link): International community Major League Hacking has selected me among more than 100,000 people
- Tech media contributor: [1], [2], [3], [4]
- As part of work in Germany, I received the EXIST-Gründerstipendium grant confirmation for the software development of the above system
- In 2018 I have received a grant from the Technical University Berlin to develop an own knowledge storage system using machine learning; based on the results of the work, a European **patent** application is pending
- The bachelor thesis at the university ("Improving the methods of recommending advertising using modern machine learning methods") is highly appreciated by the commission, and its **achievements have been implemented in Yandex, which led to the significant financial growth of the company (1-2%)**
- Parallels Scholarship Scholarship Prize Laureate for Students with High GPA (2015-2017)
- I have received my first publication during 2nd grade at the university (58 conference at Moscow Institute of Physics and Technologies, Nov 2015, topic: iOS solution for Apple's iCloud)
- I have studied in a 499 mathematical group at MIPT with 3 International Mathematical Olympiad (IMO) winners and 9 Russian math olympiads winners. Unofficially, my group was the most hardworking in over 100 groups
- My high school (Lyceum "2nd School") is one of the most famous mathematician school in Russia. I was one of the best-performed students during the study and achieved highest olympiad awards in Maths, Physics, Computer Science
- **Hackathon winner:** Yandex Alice Hackathon (voice technologies), Aramco Technathon (AI in Oil&Gas), CET-MIPT (Boston Consulting Group, AI in Oil&Gas), Techstars Startup Weekend (AI art), JacobsHack (Overall Hackathon Winner, Facebook), _SpringHack (Gazprom), FunHack (Microsoft, Funcorp Ventures)
- I created "National Hackathon Team RHT": We selected 30 national best software engineers and trained them how to win hackathons. As a result, over 13 prizes were won in 9 competitions.

HOBBIES

- I make gastro-parties for 20-30 people. I cook 6-7 dishes and we test it. It is so fun!
- Diving. I've got PADI Advanced Open Water, around 50 dives. I like wreck-diving the most.