

Here it is!

According to your answers from the 'WTE' quiz you're a **Opportunist**.

Overarching tendency - impulsive and unfocused; prone to 'JFDI'.

However, don't be shoehorned into believing this determines how you roll - far from it.

It's highly likely that, as an **Opportunist** ...

... you have a tendency or preference to SEE OPPORTUNITIES AND SEIZE ON THEM... which is awesome ... but the shadow or flip side of this is that you tend to be a bit IMPULSIVE rather than considered in your actions.

A bit more 'JFDI' than 'JEDI', if you will 🧐😏

Fear not, brave traveller ... I've got you!

In fact me, Simon and the whole Crew inside the Success Engineers Community have got your back IF you're looking for a zero-judgement space where people actually care about YOUR challenges and YOUR journey to success ('cause we do, btw...if YOU do 😊).

We call the ability to get your best ideas generating impact and income **effectively**, your 'XQ' - your **Execution Intelligence** [IQ ... EQ ... XQ].



[No...not THAT type of execution intelligence! 🧐]

Raising your XQ and the XQ of your business is at the very core of what we help you do.

Again, these labels simply describe basic 'tendencies' that you have at a given time, and can change depending on environment, circumstance and your own, personal GROWTH.

To get ALL the things done, with as little pain and friction as possible, you need 4 things, the **4 'C's**, if you will:

Clarity, Courage, Commitment and Consistency.

Simon and I built Success Engineers using our 'Character-led-Business' framework to help good humans just like you who want to have a decent life that they felt in control of, but were frustrated with their current situation or results ... does this resonate?

So, we figured out where people (including the 'gooroos') were going wrong, and now we help people just like you to ***build a thriving business around being Brilliant At What You Do, so that you get closer to What Actually Matters Most to you.***

Because, as the late, great Jim Rohn (whom I was privileged to be mentored by) said, **"Success is the steady progress in the *direction* of your goals and your dreams."**

(Not, take note, "smashing your goals" like any 'gooroo' would lead you to believe - more on this in an email I'll send over in a few days)

By understanding:

- YOUR preferences
- YOUR brilliance
- YOUR unique disposition ...

Jim's version of SUCCESS is exactly what we help you achieve.

Because Closer > More

In two days, expect another email from me, diving into how I went horribly wrong, and how you can avoid the same fate (or get yourself on track, if you have a similar story).

As Charlie Munger puts it, you can do pretty well in Life if you just do less 'stupid' things (things you could probably see coming, if you just slow down enough and ask Better Questions).

Until then ...

Dino