Plan > Prepare > Launch: A step-by-step checklist for New Year 2026

Phase 1: Prelaunch planning

Status - Confirm campaign objectives:

Status - Increase awareness

Status - Generate confirmed gifts

Status - Deepen supporter engagement

Status - Identify target audiences:

Status - General supporters

Status - Active supporters

Status - Lapsed supporters

Status - Staff

Status - Volunteers

Status - Corporate partner employees

Status - Review and prepare campaign foundations:

Status - Create or refresh your campaign landing page using best-practice example.

Status - Draft campaign timeline and key dates (use Example Campaign Timeline).

Status • Check credit balance in the GMP and decide on any purchases.

Status - Secure internal approvals:

Status - Share explainer video link with key decision maker(s)

Status • Need support? Book a check-in with your Partner Success Manager.

New Phase 2: Content preparation

Status Prepare organisation-specific content and assets

Status - Use the same image across all activities — EDMs and organic social posts.

Status - Pick one hero image that clearly demonstrates your cause.

Status Draft a short charity message (~50 words) explaining where a bequest will go.

Status - Draft all campaign content in your email platform (use templates below).

General supporters
Lapsed donors
Active donors
Staff
Corporate partnership
Social media posts

Status - Finalise and test:

Status - Create tracking links in the GMP for each activity and add to all materials.

Status Test all links and email functionality.

Status Send all content for review and feedback (Gathered Here).

Status - Send all content for final approval (internal).

Phase 3: Purchase Credits

Status - Check and plan credit use:

Status - Review your current credit balance in the GMP.

Status - Discuss credit options with your Partner Success Manager.

Status - Purchase credits:

Status - Consider buying a **bulk credit bundle** for ongoing visibility and discounts.

Status - Purchase additional credits via the **GMP** if required.

Phase 4: Launch & Delivery

Status - Execute campaign launch:

Status - Pre-schedule your campaign emails

Status - Pre-schedule your social posts

Status - Share internal EDM with staff

Suggested campaign schedule:

Outreach type	Suggested date	Suggested time	Status
Internal staff EDM	Tuesday January 13	3РМ	Status -
Email wave 1	Thursday, January 15	3РМ	Status -

Social post 1	Thursday, January 15	ЗРМ	Status -
Email wave 2	Thursday, January 22	3РМ	Status -
Social post 2	Thursday, January 22	3РМ	Status -
Email wave 3	Thursday, January 29	3РМ	Status -

Status - Final checks before launch:

Status - Ensure landing page link is working

Status - Confirm landing page link is used in all materials (with tracking if Premium).

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Status - Review campaign performance:

Status - Download campaign metrics from your email platform (open rates, clicks, etc.).

Status - Review credit redemptions and confirmed gifts in the GMP.

Status Compare results across audience segments (active vs lapsed supporters).

Status Record any key learnings or early insights for future campaigns.