

SAMPLE Rate and Scope of Services
THESE RATES ARE SUBJECT TO CHANGE

Service	On Site Daily Rate	Hourly Rate	Scope of Services
Coaching		\$400	1:1 support/advising for veteran and emergent leaders
Process Design (New or One Off)		\$400	Custom design of collaborative process + engagements
Facilitation	\$3,200	\$400	Neutral 3rd party meeting/negotiations facilitation
Facilitation Support	\$1,600	\$200	Staff support: *live engagements of 15+ / **virtual engagements of 10+
Facilitation Apprentice	\$800	\$100	Staff support: *live engagements of 15+ / **virtual engagements of 10+
Training	\$3,200	\$400	Custom curriculum design + implementation (design & do)
Training Support	\$1,600	\$200	Staff support: *live engagements of 15+ / **virtual engagements of 10+
Training Apprentice	\$800	\$100	Staff support: *live engagements of 15+ / **virtual engagements of 10+
Technology Consulting		\$400	Tech consulting, needs + assessment, recommendations/action planning, platform adoption & implementation planning
Principal		\$400	
Associate		\$200	
Apprentice		\$100	

**The number of on-site staff support are determined by attendee headcount: 15-25 attendees = (1) staff support person and increases by one (1) support person per additional ten (10) attendees.*

***The number of virtual staff support are determined by attendee headcount: 10-20 attendees = (1) staff support person and increases by one (1) support person per additional ten (10) attendees.*

Prior Year Rates

In response to the pandemic, and desiring to do our part to provide relief where possible, TCC opted to continue freezing the increase of our rates. Our accounting follows the calendar year and we are mindful that the vast majority of our education client entities follow a fiscal year schedule. Here is a brief overview of our anticipated rate increases over the last three (3) years and how they would have been adjusted for inflation

Rate Schedules Per Inflation

2019 - 2021

Service	On Site/ Daily 2019 @ 2% Increase	Virtual Hourly 2019 @ 2% Increase	On Site/ Daily 2020 @ 1.25% Increase	Virtual Hourly 2020 @ 1.25% Increase	On Site/ Daily 2021 @ 5.4% Increase	Virtual Hourly 2021 @ 5.4% Increase
Coaching		\$310		\$315		\$330
Process Design		\$310		\$315		\$330
Facilitation	\$3,060	\$385	\$3,100	\$390	\$3,280	\$410
Training	\$3,060	\$385	\$3,100	\$390	\$3,280	\$410
Technology Consulting		\$310		\$315		\$330