

PR Blitz Day Agenda

The mission of the blitz is to “drive energy, inspiration and motivation to really “work” and take on a serious focus to setting 40+ Top offices will always leverage the opportunity. They will push the “outwork everyone mantras” and various inspirational quotes to work hard the day or two before with the reps. Talking about how _____ office likely will start at noon so let’s all start at 11am. (Majority of offices go from 2pm - 9pm) however many top offices will go 9am - 9pm encouraging a “12 hour shift to change their life.” on serious Blitz Days (Usually in Summer) Energy & Effort is everything.

Typical Agendas

Disclaimer: Hours, games, and execution of the calling is up to the local manager

12:30pm - 1:30pm - Barbacoa and goal sharing

12:30pm:  Sharp Hustlers intro 2019 (how can we beat 2019 #'s) talk

12:30pm Barbacoa and vision talks - put boxes on the board (40+) starting doing PDI to call in reps to see if they can help at some point today.

2:00pm - [PR Staff Meeting Goal Break Down](#)

2:30pm - 4:00 pm - Call Blitz (50+ Calls each person before 4pm focus)

- *New Receptionist Training may happen 3pm so rest of group stays productive while training trains the new receptionist*

4:00 pm - 5:00 pm - **Ice Cream Social + final main videos**

4:00pm - ice creams out and serve (w/cutco scoops)

4:20pm -  3k Club ft. Isaac Flores

4:25pm -  10k Club ft. JR Reyes

4:30pm - [10k fast starter](#)

4:30pm - 5:00pm - NO MORE VIDEOS JUST CHILLING AND TALKING W/EACH OTHER

5:00 pm - 6:00 pm - Call Blitz (Goal is everyone makes 30+ Calls)

6:30 pm - 6:30 pm : GAME

6:30 pm - 7:30 pm - Call Blitz

7:30 pm - 8:30 pm - GAME

8:30 pm - 8:50 pm: make 15 call blitz

8:50 pm - 9:00 pm: Congratulations talk - WE DID IT!