



## COLD CALL SCRIPT

- Hello! May I speak with \_\_\_\_\_?
- Perfect! How are you doing today?
- My name is \_\_\_\_\_ with MN Home Brothers, calling about the property I believe you own on \_\_\_\_\_ street/Ave.
- So, (NAME) I was wondering if you had a moment to talk about that property?

### 1) It's a bad time.

- I'm so sorry about that! I always seem to call people at the wrong moments, is there a time I can call you back?
- THANK YOU FOR YOUR TIME, AND HAVE A LOVELY NIGHT.

### 2) No, Sorry

- Hey! There's nothing to be sorry about! And if you were every interested you can contact me anytime. We buy cash, we close fast and we pay the closing cost. Well I appreciate your time in speaking with me. Enjoy the rest of your day.

### 3) It's a good time

- Perfect! So the reason the I'm calling is because my team and I buy houses cash in MN and we are looking to buy a property in your area. I was wondering if you're interested in selling your home anytime soon or if you were just was curious about how much you could sell it for today  
Then, if you don't mind I just have a few questions to ask you about your house and your situation?

(Seller info sheet)

Well i'm so glad we were able to talk, and you sound like an amazing person. Moving forward, I will be going over this information with my team, we will then contact you again in a day or so with any follow up questions or we may even have an offer to give you.