Funnels mission

sales funnel link on youtube directed • to a course website

sales funnel (2 types in 1 - video and sales page) explaining what is the product (a course), its different parts,a FAQ part, and multiple reviews of it. CTA buttons all commencing the customer to buy the product

there is a "book a call" choice which is a lead magnet which is probably used to to build the lacked trust needed inorder to buy the product

Pressing the CTA button directs you to a page asking you to fill in personal info(name, surname, email, phone number, and instagram account) which is probably a lead funnel used incase someone decides not to buy the product.

O no upsell/down sell O order page