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Nine to five, what is that? The healthcare sector is unforgiving and *rarely* ever abides by this idiom. There are only 24 hours in a day and if you find yourself working 12-plus hours handling your core practice, that leaves very little time for anything else. So why struggle and stress over something that can be delegated to those who understand every facet of medical billing management. Cirrus iNtegrated Practice Management provides expert medical billing and collection services for clinicians of all specialties. Billing services should be dynamically structured to fit with the needs of the individual practice. Whether you are a boutique or large multi-specialty group or if you require a complete overhaul, we have solutions. Our medical billing team will work with you in a consultative fashion to insure what is most important to you is most important to us. Our services enable you to shift your valuable resources elsewhere, and more importantly, recoup money that would otherwise be lost in the depths of claim denials and write-offs.

Accounts Receivables Collections, Management and Consulting A typical provider has large sums of revenue tied up in aging accounts receivable and undesirably high write-offs. Insurance reimbursements being well under what is expected and deserved can cause a cash flow crisis. By working your aging reports our team can collect the compensation you are owed or just evaluate your receivables issues and provide recommended methods to increase revenue drastically. We are able to offset this industry tendency with our aggressive collecting methodology. This newly-founded revenue could prove to be a larger gain than expected.

Medical Billing Services Adhering to CPT and ICD-10 coding guidelines, as well as HCFA mandates can be a challenge for many, but we have the expertise necessary to execute, with speed and precision. CiPM provides a multitude of medical billing services to meet the individual needs of every practice, including:

- Fee Schedule Analysis
- CPT, HCPCS and ICD-10 Coding
- Electronic Billing Setup
- Insurance and Patient Collections
- Data Entry Services
- Claim Corrections and Appeals

Medical Coding & Claim Reimbursement CiPM knows that medical coding is an essential aspect to getting the most out of your reimbursement. Our team members are CPC certified and have the necessary background to discern the differences among the array of medical specialties. We will utilize your medical reports to assign the most accurate CPT, HCPCS and ICD-10 codes to guaranty cleaner claims and quicker reimbursements.

As political and fiscal uncertainty continue to disrupt the changing healthcare landscape, providers search for guidance with the myriad of challenges ahead. Fortunately, Cirrus iNtegrated Practice Management (CiPM) offers healthcare groups of all sizes the opportunity to profit from the ever changing industry, while retaining control of their organization, remaining independent of larger entities. CiPM has a proven track record helping ensure that companies across the industry deliver greater value, by providing higher quality care at a lower cost. Areas that we are helping companies realize these results.

Strategic Planning

- Accreditation
- Patient Demographic Study
- Managed Care Strategies
- Joint Venture Development
- Financing
- Physician Representation
- Satisfaction Surveys
- Manage Vendor/Referral Contracting
- Revenue Cycle Analysis & Restoration

Facility Planning

- Real Estate
- Practice Start-up
- Group Purchasing
- HIPAA Privacy and Security Compliance
- Lease Negotiation

Employment/Partnership Review

- Physician Compensation
- Buy-ins and Buy-outs
- Physician Employment Agreements
- Physician Recruitment Agreements
- Physician Need Studies
- Physician Contract Review and Negotiation

LAN Administration In this fast-paced economy, the adage “time is money” has a profound resonance in the world of technology. When technology fails to work as it is intended, the disruption will inevitably incur time and capital. Business operations depend on staffing and staff members depend on tools that promote productivity and efficiency. Such “tools” as computer workstations and the likes are essential to the workforce. If the hardware and/or software is outdated or misconfigured, it becomes more of a hindrance than a productivity tool. In hard times, the staff may find themselves spending more time waiting on a system than doing actual work. We are here to mitigate these challenges and provide solutions that not only works, but also caters to direct needs. Our services include:

- Hardware procurement
- Computer workstation installation and configuration
- Computer workstation image build (all major vendors such as Dell, HP, etc.)
- Printer/scanners/etc. installation and configuration
- Network cable runs and patching
- Computer cable management
- Endpoint security

Server Administration Having a well-managed server environment is essential to any successful business. Servers, if neglected, will take significant efforts to maintain in the long run. This challenge is exacerbated when core enterprise applications are introduced as they rely on the raw strengths of the servers. These dependencies cause servers to be power-hungry, process-crunching machines, integrated in a complex ecosystem, which needs constant maintenance. Long-term reliability requires expertise, precision and dedication. Your organization should not have to worry about these technical details. CiPM is here to offer these services to improve your long-term ROI:

- Server farm design
- Server systems/rack implementation and installation
- Systems configurations, and management
- Server farm administration
- Systems performance optimization
- Systems interface build
- Systems security
- Server farm cabling and management
- Local and cloud data backup implementation and configuration

Network Infrastructure Support Having a sound network infrastructure is something that is often overlooked and, sadly, forsaken because of technical complexities, budgetary cuts, and/or the more popular “optimism bias” (also known as “it won’t happen to me”). Network security may seem like a farfetched proposition, but at the end of the day, nothing is more important to an organization than its data. Network infrastructure and security is not an expensive investment when compared to the costs associated with virus corruptions or ransomware. When the network is scaled correctly, the benefits outweigh the costs—it’s a no-brainer. Peace of mind is enough to help one sleep at night knowing everything is safe behind a strong firewall. CiPM caters to your specific business needs. Clientele requirements, expectations, and budgets are different from company to company. We offer the following services so you can sleep soundly at night:

- Hardware procurement
- Infrastructure design
- Network switch installation and configuration
- Router/Firewall installation configuration

- Network monitoring service
- Network optimization
- Network security

Application Support Hardware is essentially useless without its software counterpart: the application. CiPM understands the importance of having an application suite that is configured correctly, up-to-date and utilized to its fullest potential. We will be the application champion so that you can redirect your resource where it's needed. Our Application Specialist will work directly with your software vendors to: Configure and optimize enterprise applications Troubleshoot on-going or potential issues Upgrade to the latest stable version

Web Design First impressions are important. As cliché as this may sound, there are certain truths to it. Your company website is the forefront of your business. It is the clientele facing-side that integrates your business into the World Wide Web. A good website should be attractive, intuitive, and capable of providing essential information, fast and efficiently. Optimizing your cyber footprint and expanding your clientele beyond your current regions of operations will certainly excel your business to the next level. CiPM can help you achieve this with the following services:

- Web design
- Web optimization
- Web analytics via search engine optimization (SEO)

Cirrus iNtegrated Practice Management

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