Turn your mobile sideways to view better

Documents		Bay Area Calendars	
infoBayArea.com	Cesar's Calendar	buzzable.app	Free Museum Days
CesarPlata.com	Resume, Cover L.	Cerebral Valley	IEEE Consultants SV
everyB2B.com	Biz Referrals	Eventbrite.com	sfirl.beehiiv.com
eachCrowd.com	Articles Collection	fi.co/events	events.hidevs.xyz
everyCircle.com	Marketing System	lu.ma	Visit San Jose
everyCircle.org	Inv Exec Summary	allevents.in	

Status Legend	Cesar Plata's Confidential Networking Calendar
√ Attending	
> High Probability	**This is NOT a NEWSLETTER**
~ Low Probability	updated daily, **shared with VERY FEW people**
N Not Attending	
J Job / Work	Compiling this info is time-consuming,
P Personal	***a little courtesy and gratitude goes a long way***
W Waitlist / Pending	
CC Ch. of Commerce	**Pay-It-Forward:** Pls share info about events, investors, resources, etc.
Revised 261026 05:00pm	**Let's Network Together!** Cesar Plata, 408 239-9006, cplata@everyCircle.com
> Tue, Oct 27, SJ, 11a-2p	**County of Santa Clara Community & Resource Expo**, County Civic Ctr 70 W Hedding St, **free**, RSVP
P Tue, Oct 27, online, 4-5p	**zoom w/Prashant**
√ Tue, Oct 27, Mil, 5:30-7:30p	**Pulse Professional Networking Mixer**, Keypoint CU 573 E Calaveras Blvd, **free**, RSVP
N Tue, Oct 27, Oak, 4-6p	Metro Chamber Halloween Mixer, Henry K Kaiser Center for the Arts 10 10th St, **$15**, RSVP
> Wed, Oct 28, SJ, 11a-1p	**SBDC, SJCC, Understanding Capital Options for Your Business**, SJSVCC 101 W Santa Clara St, **free**, RSVP
> Wed, Oct 28, PA, 12-4p	PitchForce Seed Round, Pillsbury 2400 Hanover St, **free**, RSVP
P Wed, Oct 28, SJ, 5-8pm	**Day of the Dead Mix and Mingle Reception**, , **only for event planners**, Blanco Urban Venue 12 N San Pedro St RSVP Norma@allthingsmeetings.com 650 291-4182
N Wed, Oct 28, SJ, 5:30-7:30p	WhatNextSVCC.club Happy Hour Mixer, IGNITE 26 N San Pedro St, **free**, RSVP
N Wed, Oct 28, SJ, 5:30-8p	StartupGrind SJ, Chris Yeh Blitzcaling Ventures, CreaTV 38 So Second, **free/$10**, RSVP
P Thu, Oct 29, New, 1p	**Dentist appt**, Dr Precilyn Silvestre, 5910 Thornton Ave Ste B, 408 926-2221, 510 792-4525, pbsdental@gmail.com
√ Thu, Oct 29, Menlo P, 3-6p	**Client Appreciation Experience**, Hotel Nia 200 Independence Dr, **free**, RSVP
> Thu, Oct 29, SJ, 5:30-7:30p	NAWBO-SV, From Launch to Legacy – Building Stronger Businesses at Every Stage, 2 panel discussions, BofA 560 S Winchester Blvd, **free**, RSVP
> Thu, Oct 29, SJ, 6-8pm	LatinaGeeks, Breaking Barriers: Career Growth & Networking in the Current Tech Landscape, CA Miramar University, 505 S Market St, **free,** RSVP
N Thu, Oct 29, Mil, 5:30-7:30p	Filipino-American CC Business Networking Mixer, KeyPoint CU 573 E Calaveras Blvd, **$15**, RSVP
N Thu, Oct 29, online, 11a-1pm	Value Stream Mapping Workshop: The Invisible Organization Mapping what you cannot see w/Dr Hormoz Mogarei, $179 – $220, RSVP
> Fri, Oct 30, SJ, 5-8p	HCCSV Halloween Business Mixer, Mexico Lindo 5635 Silver Creek Valley Rd, **free**, RSVP
> Sat, Oct 31, SJ, 5:30-10:30p	**Avenida de Altares**, Mexican Heritage Plaza 1700 Alum Rock Ave, free, RSVP
> Oct 31-Nov 1, SJ	23rd Annual Micailhuitl Dia de Muertos, History Park 635 Phelan Ave, aztecadancers.com/dia-de-muertos
November 2026	
N Sun, Nov 1, Los Altos, 8-10a	Longevity: Sunday Coffee / Breakfast, Coffeebar Los Altos Bakery 170 State St, **free**, RSVP
> Sun, Nov 1, Oak, 10a-5p	Dia de los Muertos Festival, Fruitvale Village, International Blvd and Fruitvale Ave, **free**, Info
> Tue, Nov 3, SJ, 11:45a-1:15p	Networking Luncheon w/Kai Deering, The Old Spaghetti Factory 51 N San Pedro St, **first time free**, NetworkingLuncheon.com
> Thu, Nov 5, SJ, 2-4:30p	Senior Symposium, presentations, resource fair, Camden Community Ctr 3369 Union Ave, **free**, bit.ly@CSJSeniorSymposium
> Thu, Nov 5, LG, 5:30-7:30p	CC Women's Networking Group, 45 W Main St, **free**, RSVP
> Fri, Nov 6, SF, 9a-6p	Startup World Cup Grand Finale 2026, Hilton SF Union Sq, 333 O'Farrell St, $108+, RSVP
> Sat, Nov 7, Sunny, 10a-12p	Startup Networking and Pitch Event, application required, 539 Weddell Dr, **free**, RSVP
> Sat, Nov 7, MV, 11a-4p	Dia de Muertos, Civic Center Plaza 500 Castro St
P Mon, Nov 9, SJ, 4p	**Chiro Appt**, Glen Crafts, 650 Winchester Blvd 408 615-1193, ChiropracticPainCareCenter.com
> Mon, Nov 9, SJ, 5-7:30p	**Alignable Mixer**, Holiday Inn 1350 N 1st St, free, RSVP
> Tue, Nov 10, SJ, 11:30a-1:30p	**Keep it out of court: How to Protect your Legacy and Avoid Leaving your family a lawsuit**, incl lunch, Hoge Fenton 55 So Market St Ste 900, **free**, RSVP
> Thu, Nov 12, SJ, 2-6p	VTA Career Day, VTA HQ Auditorium 3331 N First St, RSVP https://bit.ly/4ya4VBD
√ Thu, Nov 12, SJ, 3:30-5p	**Team SJ BASH: Bi-Annual Summit for Hospitality**, SJ McEnery Conv Ctr, **free**, RSVP
> Thu, Nov 12, PA, 11a-2:30p	**GEN AI Pitch Competition w/SV SBDC, Cloudtech, AWS**, up to $25K in AWS partner funding, Mitchell Park Comm Ctr 3700 Middlefield Rd, Apply to Pitch by Nov 6, RSVP

P Fri, Nov 13, Mil, 2p	**Dentist appt**, Dr Precilyn Silvestre, 410 Barber Ln, 408 926-2221, 510 792-4525, pbsdental@gmail.com
> Sat, Nov 14, SJ, 4-8pm	Robofest, community STEM festival, Evergreen Village Square, **free**
√ Wed, Nov 18, Fre, 11a-12:30p	**Alignable Tri-City Area Business Break Professional Networking**, w/Adam Helweh, Haraz Coffee House 6036 Stevenson Blvd, **free**, RSVP
> Nov 18-19, SC	MEDevice, Sta Clara Conv Ctr, **free w/code ALUMNI26**, medevicesiliconvalley.com
N Wed, Nov 18, Sac, 10a-4p	SBDC Probiz Procurement & Capital Summit – Connecting Small Business to Opportunities, The Elks Tower 921 11th St, **free**, RSVP
> Thu, Nov 19, Los Altos, 10:30a-1p	Alignable Business Mingle, Kimberly Ocampo-Shah, Redwood Grill, 680 Fremont Ave, **free**, RSVP
> Thu, Nov 19, Foster C. 10a-1p	Senior Showcase, Foster City Community Ctr 650 Shell Bvld, **free**, RSVP
> Thu, Nov 19, RC, 3-8p	Renaissance Entrepreneurship Ctr Holiday Market, Chan Zuckerberg Community Space 801 Jefferson Ave Ste 100, **free**, RSVP
December 2026	
N Wed, Dec 2, Oak, 4-6p	CC Winter Mixer, 300 Frank H Ogawa Plaza, $15, RSVP
2027	
> Thu, Jan 14, SF, 8a-11p	**Ageless Summit 2027**, 41% discount NICKS41, loc TBA, **$222+,** luma.com/ageless3
P Tue, Apr 13, New, 1-2p	**Dentist Appt**, Dr Precilyn Silvestre, 45910 Thornton Ave Ste B, 408 926-2221, 510 792-4525, pbsdental@gmail.com
Oct 20 - Nov 4	**Prashant in Tucson, AZ**
Tue, Oct 27, Tucson, 5-8p	The Season Starts Here: Membership Open House, Skyline Country Club 5200 E St Andrews Dr, **$15**, RSVP
Tue, Oct 27, Tucson, 5:30-7:30p	Eller College of Mgmt, What are you designing? Creative Mixer, The Coalition Space 311 E 7th St, **free,** RSVP
Oct 28-29, Tucson, 6-10p, 7a-5:30p	Darling Geomatics Tech Expo 2026 for Land Surveyors, Tech Park Event Ctr 9030 So Rita Rd, **$0-$295**, RSVP
Wed, Oct 28, Tucson, 6p	Pour Decisions Wealth Building Strategies, 7230 N La Cañaada Dr Ste 110, **free**, RSVP
Wed, Oct 28, Chandler, 6-9p	AZ Cannabis Business Networking Event, Vybe Event Ctr 2301 So Stearman Ave, **$0-$55.20**, RSVP
Fri, Oct 30, Tucson, 11:30a-2p	Interactive Financial Planning by Greenberg Fin. Group, La Paloma Country Club 3660 E Sunrise Dr, **free**, RSVP
Sat, Oct 31, Tucson, 7:30a-3p	American Case Mgmt Assoc AZ Ch Mini Conference, Marshall Conference Ctr 5301 E Grant Rd, **free**, RSVP

Effective Networking Tips

A Gift for You **How to Make a Memorable First Impression**

Offer **before** you receive *A little courtesy goes a long way*

1. ***Welcome !*** with a smile and approachable body language
   NOT HI ! Are you a member ? Where are you from ?
   DEFINITELY NOT What do you do ? Very transactional and rude

2. ***How YOU doing ?*** Show genuine interest, be personable and
   HAVE FUN - ask with a New York accent

3. ***Sooo … What brings you here ?***
   NOT WHO invited you here, WHAT brings you here ?
   Are you here for the food, networking, or both ?

4. ***Great !*** (insert name here) ***How may I or we BE OF HELP to you ?***

5. ***WHO would you like to meet ? WHO is your ideal client or contact ?***
   Walk away if they do not reciprocate - *Selfishness is ugly*

6. ***You had me at Hello ! Lets' Connect, Collaborate, and Follow Up***
   Share your 10-30 second elevator pitch: ***I help others with …***
   Make it a team activity - Introduce people to each other

   Note: **A Key to Success is** NOT WHAT you know,
   It's NOT WHO you know, ***it's WHO KNOWS YOU !***

   Pay-It-Forward • Practice the Law of Attraction • Share This