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Documents		Bay Area Calendars		Real Estate Orgs
infoBayArea.com	Cesar's Calendar	buzzable.app	Free Museum Days	SCCAOR
CesarPlata.com	Resume, Cover L.	Cerebral Valley	IEEE Consultants SV	AREAA
everyB2B.com	Biz Referrals	Eventbrite.com	sfirl.beehiiv.com	FAREPA
eachCrowd.com	Articles Collection	fi.co/events	events.hidevs.xyz	NAHREP
everyCircle.com	Marketing System	lu.ma	Visit San Jose	NHORA
everyCircle.org	Inv Exec Summary	allevents.in		

Status Legend	
√	Attending
>	High Probability
~	Low Probability
N	Not Attending
J	Job / Work
P	Personal
W	Waitlist / Pending
CC	Ch. of Commerce

Cesar Plata's Confidential Networking Calendar

This is NOT a NEWSLETTER

updated daily, **shared with VERY FEW people**

Compiling this info is time-consuming,

a little courtesy and gratitude goes a long way

Pay-It-Forward: Pls share info about events, investors, resources, etc.

Revised 261104 11:45pm

Let's Network Together! Cesar Plata, 408 239-9006, cplata@everyCircle.com

> Thu, Nov 5, SJ, 2-4:30p	Senior Symposium, presentations, resource fair, Camden Community Ctr 3369 Union Ave, **free**, bit.ly@CSJSeniorSymposium
P Thu, Nov 5, SJ, 4:30-7p	**Personal**
N Thu, Nov 5, LG, 5:30-7:30p	CC Women's Networking Group, Mélodie 45 W Main St, **free**, RSVP
N Thu, Nov 5, SF, 5:30-8:30p	Nixon Peabody Annual End of Daylight Saving Client and Friends Appreciation Event, Harborview Restaurant & Bar Embarcadero Ctr, **free**, RSVP
P Fri, Nov 6, SF, 9a-6p	**Startup World Cup Grand Finale 2026**, Hilton SF Union Sq, 333 O'Farrell St, complimentary ticket Nancy Mangold PhD Exec Dir East Bay SBDC, 510 363-3972, Nancy.Mangold@csueastbay.edu, **$35 off w/code** SWC_GF_INCU-30, **$108+**, RSVP
> Sat, Nov 7, Sunny, 10a-12p	Startup Networking and Pitch Event, application required, 539 Weddell Dr, **free**, RSVP
√ Sat, Nov 7, SJ, 12-8p	**Muindi Foundation 3rd Annual Community Art Show & Auction**, 12-4pm Open House, 4-8pm Auction Party, SJ Cluhhouse 15480 Union Ave, **free**, Info
> Nov 7-8, PA, 10a-6p	Enlightenment & Healing Fair, Crowne Plaza 4290 El Camino Real, **free**, events.soursearch.io/palo-alto-ca
> Sat, Nov 7, MV, 11a-4p	Dia de los Muertos, Civic Center Plaza 500 Castro St
> Sun, Nov 8, Sunny, 9a-4p	CIBA Annual Startup Networking Event, 539 E Weddell Dr, **free**, RSVP
> Sun, Nov 8, SJ, 11a-5p	**National STEM Day,** The Tech Interactive, 201 S Market St, **free**, RSVP
P Mon, Nov 9, SJ, 4p	**Chiro Appt**, Glen Crafts, 650 Winchester Blvd 408 615-1193, ChiropracticPainCareCenter.com
> Mon, Nov 9, SJ, 5-7:30p	**Alignable Mixer**, Holiday Inn 1350 N 1st St, **free**, RSVP
> Tue, Nov 10, SJ, 11:30a-1:30p	**Keep it out of court: How to Protect your Legacy and Avoid Leaving your family a lawsuit**, incl lunch, Hoge Fenton 55 So Market St Ste 900, **free**, RSVP
√ Thu, Nov 12, SJ, 11a-2p	**Work2Future Fall Career Fair**, SJ City College Event Ctr 2100 Moorpark Ave, **free**, RSVP
> Thu, Nov 12, SJ, 2-6p	VTA Career Day, VTA HQ Auditorium 3331 N First St, RSVP https://bit.ly/4ya4VBD
√ Thu, Nov 12, SJ, 3:30-5p	**Team SJ BASH: Bi-Annual Summit for Hospitality**, SJ McEnery Conv Ctr, **free**, RSVP
√ Thu, Nov 12, SJ, 6-9p	**Content Magazine Pick-Up Party 19.1**, Discovery Meadow inside Holiday Hut, 180 Woz Way, **free**, RSVP
N Thu, Nov 12, PA, 11a-2:30p	**GEN AI Pitch Competition w/SV SBDC, Cloudtech, AWS**, up to $25K in AWS partner funding, Mitchell Park Comm Ctr 3700 Middlefield Rd, Apply to Pitch by Nov 6, RSVP
P Fri, Nov 13, Mil, 2p	**Dentist appt**, Dr Precilyn Silvestre, 410 Barber Ln, 408 926-2221, 510 792-4525, pbsdental@gmail.com
> Sat, Nov 14, SJ, 9a-3p	Salmon Festival, RFRD Canine Recreation Ctr 56 Barack Obama Blvd, **free**, RSVP
> Sat, Nov 14, SJ, 4-8pm	Robofest, community STEM festival, Evergreen Village Square, **free**
> Tue, Nov 17, Sunny, 5-8p	De-Risking Startups Through Partnerships, w/Emumba, SV SBDC, AWS, Plug and Play Tech Ctr 440 N Wolfe Rd, **free**, RSVP
√ Wed, Nov 18, Fre, 11a-12:30p	**Alignable Tri-City Area Business Break Professional Networking**, w/Adam Helweh, Haraz Coffee House 6036 Stevenson Blvd, **free**, RSVP
> Nov 18-19, SC	MEDevice, Sta Clara Conv Ctr, **free w/code ALUMNI26**, medevicesiliconvalley.com
N Wed, Nov 18, SF, 5-8p	6th Annual Disability Entrepreneurship Event, Elks Lodge #3 Union Sq, 450 Post St, free/ $50 donation, sfdba.org/register
N Wed, Nov 18, Sac, 10a-4p	SBDC Probiz Procurement & Capital Summit – Connecting Small Business to Opportunities, The Elks Tower 921 11th St, **free**, RSVP
> Thu, Nov 19, Los Altos, 10:30a-1p	**Alignable Business Mingle**, Kimberly Ocampo-Shah, Redwood Grill, 680 Fremont Ave, **free**, RSVP
> Thu, Nov 19, Foster C. 10a-1p	Senior Showcase, Foster City Community Ctr 650 Shell Blvd, **free**, RSVP
> Thu, Nov 19, RC, 3-8p	Renaissance Entrepreneurship Ctr Holiday Market, Chan Zuckerberg Community Space 801 Jefferson Ave Ste 100, **free**, RSVP
P Mon, Nov 30, SJ, 12p	**Quest Diagnostics**, blood test confirmation code VXFAEJ, 2365 Quimby Rd

December 2026	
> Tue, Dec 1, SJ, 11:45a-1:15p	NetworkingLuncheon.com w/Kai Deering, The Old Spaghetti Factory 51 N San Pedro St, **first time free**
N Wed, Dec 2, Oak, 4-6p	CC Holiday Winter Mixer, 300 Frank H Ogawa Plaza, **$15**, RSVP
> Fri, Dec 11, SJ, 5:30-9p	**Nexus Networking**, 271 Kinney Dr, Maria Nuñez 650 400-8468, $25/$35, nexus-networking.com
P Tue, Dec 15, SJ, 1-2p	**Medical checkup appt**, Overfelt HS 1835 Cunningham Ave, Stephanie Chin NP 408 347-5988
2027	
> Thu, Jan 14, SF, 8a-11p	**Ageless Summit 2027**, 41% discount NICKS41, loc TBA, **$222+,** luma.com/ageless3
P Tue, Apr 13, New, 1-2p	**Dentist Appt**, Dr Precilyn Silvestre, 45910 Thornton Ave Ste B, 408 926-2221, 510 792-4525, pbsdental@gmail.com

Effective Networking Tips

A Gift for You **How to Make a Memorable First Impression**

Offer **before** you receive *A little courtesy goes a long way*

1. ***Welcome !*** with a smile and approachable body language
   NOT HI ! Are you a member ? Where are you from ?
   DEFINITELY NOT What do you do ? Very transactional and rude

2. ***How YOU doing ?*** Show genuine interest, be personable and
   HAVE FUN - ask with a New York accent

3. ***Sooo … What brings you here ?***
   NOT WHO invited you here, WHAT brings you here ?
   Are you here for the food, networking, or both ?

4. ***Great !*** (insert name here) ***How may I or we BE OF HELP to you ?***

5. ***WHO would you like to meet ? WHO is your ideal client or contact ?***
   Walk away if they do not reciprocate - *Selfishness is ugly*

6. ***You had me at Hello ! Lets' Connect, Collaborate, and Follow Up***
   Share your 10-30 second elevator pitch: ***I help others with …***
   Make it a team activity - Introduce people to each other

Note: **A Key to Success is** NOT WHAT you know,
It's NOT WHO you know, ***it's WHO KNOWS YOU !***

Pay-It-Forward • Practice the Law of Attraction • Share This