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Documents		Bay Area Calendars		Real Estate Orgs
infoBayArea.com	Cesar's Calendar	buzzable.app	Free Museum Days	SCCAOR
CesarPlata.com	Resume, Cover L.	Cerebral Valley	IEEE Consultants SV	AREAA
everyB2B.com	Biz Referrals	Eventbrite.com	sfirl.beehiiv.com	FAREPA
eachCrowd.com	Articles Collection	fi.co/events	events.hidevs.xyz	NAHREP
everyCircle.com	Marketing System	lu.ma	Visit San Jose	NHORA
everyCircle.org	Inv Exec Summary	allevents.in		

Status Legend	
√	Attending
>	High Probability
~	Low Probability
N	Not Attending
J	Job / Work
P	Personal
W	Waitlist / Pending
CC	Ch. of Commerce

Cesar Plata's Confidential Networking Calendar

This is NOT a NEWSLETTER
updated daily, **shared with VERY FEW people**
Compiling this info is time-consuming,
a little courtesy and gratitude goes a long way
Pay-It-Forward: Pls share info about events, investors, resources, etc.

Revised 261120 11:45am

Let's Network Together! Cesar Plata, 408 239-9006, cplata@everyCircle.com

P Fri, Nov 20, SJ, 1p	**Lunch w/Maria Weber, Sumant, Ilka**, Mylapore South Indian Westgate 1692 Saratoga Ave / Campbell Ave, Ste 96
> Fri, Nov 20, SC, 6:30p	**Startups Mix & Pitch**, Hacker Dojo 3200 Patrick Henry Dr Ste 250, **free**, RSVP
N Fri, Nov 20, SJ, 4-9p	**La Piña de la Unidad**, painting, film, photography, family marketplace, Citadel Art Studios 199 Martha St, **5/10 door** Brian Smith 408 657-0891
P Sat, Nov 21, SJ, Xp	**?**, w/Rafa and Pam
P Tue, Nov 24, Pleas, 12:30-2p	**Lunch Mtg**
P Wed, Nov 25, 11a-2p	**Personal**
P Thu, Nov 26, Daly City, 1p	**Thanksgiving w/family**, Rodolfo and Elizabeth Gomez, 69 Peoria St
> Fri, Nov 27, SJ, 4-5:30p	Christmas in the Park SJSU Reception and Christmas Tree Lighting, SJSU Spartan Village on the Paseo 184 S Market St, **free**, RSVP
P Mon, Nov 30, SJ, 12p	**Quest Diagnostics**, blood test confirmation code VXFAEJ, 2365 Quimby Rd
P Mon, Nov 30, online, 4-5p	**zoom w/emumba.com**, Shaharyar.Maroof@emumba.com 669 319-9267
December 2026	
> Tue, Dec 1, SJ, 11:45a-1:15p	NetworkingLuncheon.com w/Kai Deering, The Old Spaghetti Factory 51 N San Pedro St, **first time free**
> Wed, Dec 2, PA, 1-5:30p	**Angel Launch SV AI/Tech Investing Summit**, 2490 Middlefield Rd, **free**, RSVP
N Wed, Dec 2, Oak, 4-6p	CC Holiday Winter Mixer, 300 Frank H Ogawa Plaza, **$15**, RSVP
> Mon, Dec 7, MV, 3-5p	CC Annual Holiday Party, 580 Castro St, **free**, RSVP
> Tue, Dec 8, New, 5:30-10p	**Mega Meetup** w/Masoud, Chandni Restaurant 5748 Mowry School Rd, **free**, RSVP
N Tue, Dec 8, Cup, 5:30-7p	Pulse Professional Networking Mixer, Keypoint CU 10815 N Wolfe Rd, **free**, RSVP
W Thu, Dec 10, MV, 6-8pm	**ANA NorCal Holiday Party**, Shashit Hotel 1625 N Shoreline Blvd, **free**, RSVP
> Fri, Dec 11, SJ, 5:30-9p	**Nexus Networking**, 271 Kinney Dr, Maria Nuñez 650 400-8468, $25/$35, nexus-networking.com
> Sat, Dec 12, SJ, 5:30-9:30p	**Fiesta Navideña**, w/cumbia Discos Resaca Collective, Mexican Heritage Plaza 1700 Alum Rock Ave, **free**, RSVP
> Sun, Dec 13, SJ, 10a-1p	**Winter Wonderland**, The Plex 800 Embedded Way, **free**, RSVP
P Mon, Dec 14, SJ, 4-5p	**Chiro Appt**, Glen Crafts, 650 Winchester Blvd 408 615-1193, ChiropracticPainCareCenter.com
P Tue, Dec 15, SJ, 1-2p	**Medical checkup appt**, Overfelt HS 1835 Cunningham Ave, Stephanie Chin NP 408 347-5988
> Wed, Dec 16, Fre, 11a-12:30p	**Alignable Tri-City Area Business Break Professional Networking**, w/Adam Helweh, Haraz Coffee House 6036 Stevenson Blvd, **free**, RSVP
> Thu, Dec 17, Oak, 5:30-7:30p	**Latino CC Holiday Mixer**, Guadalajara Restaurant 1001 Fruitvale Ave, **bring a toy or $10 donation**, RSVP president@oaklandlatinochamber.com
January 2027	
> Thu, Jan 14, SF, 8a-11p	Ageless Summit 2027, 41% discount NICKS41, Shack15 Ferry Building, **$375+,** https://agelessevo.com/#tickets
> Mon, Jan 18, SJ, 5:30-7:30p	**Alignable Mixer**, Holiday Inn 1350 N 1st St, **free**, RSVP

> Wed, Jan 20, Fre, 11a-12:30p	**Alignable Tri-City Area Business Break Professional Networking**, w/Adam Helweh, Haraz Coffee House 6036 Stevenson Blvd, **free**, RSVP
P Tue, Apr 13, New, 1-2p	**Dentist Appt**, Dr Precilyn Silvestre, 45910 Thornton Ave Ste B, 408 926-2221, 510 792-4525, pbsdental@gmail.com
> Wed, Apr 14, SFO	**LBAN SOLE Summit - Latino Business Action Network 2027 State of Latino Entrepreneurship**, SFO Marriott Waterfront, **$50**+, RSVP

Effective Networking Tips

A Gift for You **How to Make a Memorable First Impression**

Offer **before** you receive *A little courtesy goes a long way*

1. ***Welcome !*** with a smile and approachable body language
   NOT HI ! Are you a member ? Where are you from ?
   DEFINITELY NOT What do you do ? Very transactional and rude

2. ***How YOU doing ?*** Show genuine interest, be personable and
   HAVE FUN - ask with a New York accent

3. ***Sooo … What brings you here ?***
   NOT WHO invited you here, WHAT brings you here ?
   Are you here for the food, networking, or both ?

4. ***Great !*** (insert name here) ***How may I or we BE OF HELP to you ?***

5. ***WHO would you like to meet ? WHO is your ideal client or contact ?***
   Walk away if they do not reciprocate - *Selfishness is ugly*

6. ***You had me at Hello ! Lets' Connect, Collaborate, and Follow Up***
   Share your 10-30 second elevator pitch: ***I help others with …***
   Make it a team activity - Introduce people to each other

   Note: **A Key to Success is** NOT WHAT you know,
   It's NOT WHO you know, ***it's WHO KNOWS YOU !***

   Pay-It-Forward • Practice the Law of Attraction • Share This