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Documents		Bay Area Calendars	
infoBayArea.com	Cesar's Calendar	buzzable.app	Free Museum Days
CesarPlata.com	Resume, Cover L.	Cerebral Valley	IEEE Consultants SV
everyB2B.com	Biz Referrals	Eventbrite.com	sfirl.beehiiv.com
eachCrowd.com	Articles Collection	fi.co/events	events.hidevs.xyz
everyCircle.com	Marketing System	lu.ma	Visit San Jose
everyCircle.org	Inv Exec Summary	allevents.in	

Status Legend	
√	Attending
>	High Probability
~	Low Probability
N	Not Attending
J	Job / Work
P	Personal
W	Waitlist / Pending
CC	Ch. of Commerce

Cesar Plata's Confidential Networking Calendar

This is NOT a NEWSLETTER
updated daily, **shared with VERY FEW people**
Compiling this info is time-consuming,
a little courtesy and gratitude goes a long way
Pay-It-Forward: Pls share info about events, investors, resources, etc.

Revised 261102 02:15pm

Let's Network Together! Cesar Plata, 408 239-9006, cplata@everyCircle.com

N Tue, Nov 3, SJ, 11:45a-1:15p	NetworkingLuncheon.com w/Kai Deering, The Old Spaghetti Factory 51 N San Pedro St, **first time free**
> Wed, Nov 4, SJ, 12:15p	CF3 Business Networking Group, Denny's Restaurant 1140 Hillsdale Ave, **free**, Info
> Wed, Nov 4, Calistoga, 4-6p	Showcase of Wine Country Creativity, Brannan Ctr 1407 Third St, Diana Dominguez Events Mgr 7087 597-7890x4, diana@brannancenter.org, RSVP
> Thu, Nov 5, SJ, 2-4:30p	Senior Symposium, presentations, resource fair, Camden Community Ctr 3369 Union Ave, **free**, bit.ly@CSJSeniorSymposium
> Thu, Nov 5, LG, 5:30-7:30p	CC Women's Networking Group, Mélodie 45 W Main St, **free**, RSVP
P Fri, Nov 6, SF, 9a-6p	Startup World Cup Grand Finale 2026, Hilton SF Union Sq, 333 O'Farrell St, complimentary ticket Nancy Mangold PhD Exec Dir East Bay SBDC, 510 363-3972, Nancy.Mangold@csueastbay.edu, **$35 w/code** SWC_GF_INCU-30, $108+, RSVP
> Sat, Nov 7, Sunny, 10a-12p	Startup Networking and Pitch Event, application required, 539 Weddell Dr, **free**, RSVP
> Nov 7-8, PA, 10a-6p	Enlightenment & Healing Fair, Crowne Plaza 4290 El Camino Real, **free**, events.soursearch.io/palo-alto-ca
> Sat, Nov 7, MV, 11a-4p	Dia de los Muertos, Civic Center Plaza 500 Castro St
> Sun, Nov 8, Sunny, 9a-4p	CIBA Annual Startup Networking Event, 539 E Weddell Dr, **free**, RSVP
> Sun, Nov 8, SJ, 11a-5p	**National STEM Day,** The Tech Interactive, 201 S Market St, **free**, RSVP
P Mon, Nov 9, SJ, 4p	**Chiro Appt**, Glen Crafts, 650 Winchester Blvd 408 615-1193, ChiropracticPainCareCenter.com
> Mon, Nov 9, SJ, 5-7:30p	**Alignable Mixer**, Holiday Inn 1350 N 1st St, free, RSVP
> Tue, Nov 10, SJ, 11:30a-1:30p	**Keep it out of court: How to Protect your Legacy and Avoid Leaving your family a lawsuit**, incl lunch, Hoge Fenton 55 So Market St Ste 900, **free**, RSVP
√ Thu, Nov 12, SJ, 11a-2p	**Work2Future Fall Career Fair**, SJ City College Event Ctr 2100 Moorpark Ave, **free**, RSVP
> Thu, Nov 12, SJ, 2-6p	VTA Career Day, VTA HQ Auditorium 3331 N First St, RSVP https://bit.ly/4ya4VBD
√ Thu, Nov 12, SJ, 3:30-5p	**Team SJ BASH: Bi-Annual Summit for Hospitality**, SJ McEnery Conv Ctr, **free**, RSVP
√ Thu, Nov 12, SJ, 6-9p	**Content Magazine Pick-Up Party 19.1**, Discovery Meadow inside Holiday Hut, 180 Woz Way, **free**, RSVP
N Thu, Nov 12, PA, 11a-2:30p	**GEN AI Pitch Competition w/SV SBDC, Cloudtech, AWS**, up to $25K in AWS partner funding, Mitchell Park Comm Ctr 3700 Middlefield Rd, Apply to Pitch by Nov 6, RSVP
P Fri, Nov 13, Mil, 2p	**Dentist appt**, Dr Precilyn Silvestre, 410 Barber Ln, 408 926-2221, 510 792-4525, pbsdental@gmail.com
> Sat, Nov 14, SJ, 4-8pm	Robofest, community STEM festival, Evergreen Village Square, **free**
> Tue, Nov 17, Sunny, 5-8p	De-Risking Startups Through Partnerships, w/Emumba, SV SBDC, AWS, Plug and Play Tech Ctr 440 N Wolfe Rd, **free**, RSVP
√ Wed, Nov 18, Fre, 11a-12:30p	**Alignable Tri-City Area Business Break Professional Networking**, w/Adam Helweh, Haraz Coffee House 6036 Stevenson Blvd, **free**, RSVP
> Nov 18-19, SC	MEDevice, Sta Clara Conv Ctr, **free w/code ALUMNI26**, medevicesiliconvalley.com
N Wed, Nov 18, Sac, 10a-4p	SBDC Probiz Procurement & Capital Summit – Connecting Small Business to Opportunities, The Elks Tower 921 11th St, **free**, RSVP
> Thu, Nov 19, Los Altos, 10:30a-1p	Alignable Business Mingle, Kimberly Ocampo-Shah, Redwood Grill, 680 Fremont Ave, **free**, RSVP
> Thu, Nov 19, Foster C. 10a-1p	Senior Showcase, Foster City Community Ctr 650 Shell Bvld, **free**, RSVP
> Thu, Nov 19, RC, 3-8p	Renaissance Entrepreneurship Ctr Holiday Market, Chan Zuckerberg Community Space 801 Jefferson Ave Ste 100, **free**, RSVP
December 2026	
N Wed, Dec 2, Oak, 4-6p	CC Winter Mixer, 300 Frank H Ogawa Plaza, $15, RSVP

P Tue, Dec 15, SJ, 1-2p	**Medical checkup appt**, Overfelt HS 1835 Cunningham Ave, Stephanie Chin NP 408 347-5988
2027	
> Thu, Jan 14, SF, 8a-11p	**Ageless Summit 2027**, 41% discount NICKS41, loc TBA, **$222+,** luma.com/ageless3
P Tue, Apr 13, New, 1-2p	**Dentist Appt**, Dr Precilyn Silvestre, 45910 Thornton Ave Ste B, 408 926-2221, 510 792-4525, pbsdental@gmail.com

Effective Networking Tips

A Gift for You **How to Make a Memorable First Impression**

Offer **before** you receive *A little courtesy goes a long way*

1. ***Welcome !*** with a smile and approachable body language
   NOT HI ! Are you a member ? Where are you from ?
   DEFINITELY NOT What do you do ? Very transactional and rude

2. ***How YOU doing ?*** Show genuine interest, be personable and
   HAVE FUN - ask with a New York accent

3. ***Sooo … What brings you here ?***
   NOT WHO invited you here, WHAT brings you here ?
   Are you here for the food, networking, or both ?

4. ***Great !*** (insert name here) ***How may I or we BE OF HELP to you ?***

5. ***WHO would you like to meet ? WHO is your ideal client or contact ?***
   Walk away if they do not reciprocate - *Selfishness is ugly*

6. ***You had me at Hello ! Lets' Connect, Collaborate, and Follow Up***
   Share your 10-30 second elevator pitch: ***I help others with …***
   Make it a team activity - Introduce people to each other

   Note: **A Key to Success is** NOT WHAT you know,
   It's NOT WHO you know, ***it's WHO KNOWS YOU !***

   Pay-It-Forward • Practice the Law of Attraction • Share This