Mark W. Blomquist, CFA

Piermont, NY 10968 revmad@hotmail.com
(845) 480-1149 www.linkedin.com/in/markblomquist

Corporate finance professional with 30+ years experience among a diverse group of clients, ranging from large multinational corporations to middle market, closely-held family businesses, and start-ups, with a strong focus in pharmaceutical, medical device, diagnostics, nutritional and other life science companies, as detailed below. Extensive experience in the development and management of multi-million dollar budgets. Experienced in deal structuring and negotiation. Knowledgeable in all facets of financial and quantitative analysis and related functions, including budgeting, financial reporting, forecasting, and variance analysis. Extensive experience in complex financial modeling and analyses. Broad familiarity with GAAP, IFRS, U.S. Tax Code, and FDA regulations. CFA Charter Holder, Honors MBA graduate (International Finance), and admitted to New York and Louisiana Bars (inactive).

EXPERIENCE:

Uvax Bio, LLC (under contract through Landmark Pegasus) Newark, DE
Chief Financial Officer, March 2020 – April 2024

UvaxBio is a vaccine platform development company engaged in creating a group of next-generation vaccines for contagious diseases, utilizing a unique technology developed at the Scripps Research Translational Institute (SRTI).

- Coordinated and helped prepare financial statements, report, and forecasts
- Key member of team preparing the quarterly and annual budgets and forecasts
- Key member of team preparing, and providing analysis for, the Quarterly Board Package
- Supervised and directed both internal and external finance teams encompassing controllership, decision support, financial planning and analysis, and strategic planning. Principal interface with auditors, legal team and external valuation team
- Responsible for negotiating and resolving substantial accounts payable disputes with various service providers

Landmark Pegasus Inc. Piermont, NY
Managing Director, 1992 – Present

Landmark, a specialty corporate finance advisory/consulting firm, provides a wide array of corporate finance advisory services and strategic/operational consulting services to a diverse international client base of companies ranging from large multinationals to startups, with a concentration in pharmaceutical, medical device, diagnostics and nutritional companies. A partial client list includes Ash Corporation, Zenith Labs, Barr Labs, Copley Pharmaceuticals, PAR Pharmaceuticals, Flemington Pharmaceuticals, Hi-Tech Pharmacal, Faulding Pharmaceuticals, Elan Pharmaceuticals, Ethypharm, Ponsus Pharmaceuticals, Austarpharma, Elite Pharmaceuticals, Telegent (IGI), Bausch & Lomb Pharmaceuticals, Vinci Pharmaceuticals, Fresenius Corporation, Pharmachem Laboratories, and Soligenix.

- Researching, evaluating, and identifying potential business development opportunities and potential parties to transactions for clients; assisting in strategic planning
- Initiating contact and conducting follow-up discussions with prospective deal partners
- Coordinating technology evaluations with scientific, product development, and manufacturing experts

- Developing detailed financial models and statistical analyses/evaluations of various business development opportunities
- Determining optimal entity and asset value ranges
- Development and negotiation of optimal deal structures
- Advising on the structure and implementation of corporate reorganizations
- Coordinating and performing due diligence
- Negotiating, drafting and reviewing confidentiality agreements, offering memorandums, sales contracts, licensing agreements, employment agreements, and various other documents with clients' counsel
- Performing interim financial management functions for clients, including CFO and Director, Financial Analysis positions

Thomson McKinnon Securities New York, NY

Senior Financial Analyst 1986 - 1988

- Key member of design team developing new financial products targeted to high net worth individuals
- Prepared various portfolio performance reports for senior management, including return on investment, cash flow analyses, lease/buy analyses, equity exposure, profitability analyses and pricing models
- Responsible for selected MIS functions, including maintenance of asset/deal database

EDUCATION:

CFA Institute, Charlottesville, VA
CFA Charter Holder

Tulane Law School, New Orleans, LA
Juris Doctor
Received research assistance acknowledgment for work on Prof. M. David Gelfand's State and Local Government Debt Financing Treatise, considered the leading work in the field.

St. John's University, Jamaica, NY
Master of Business Administration in International Finance, with honors.
- Class Marshall (Valedictorian).
- Omicron Delta Epsilon (Honor Society in Economics).

State University of New York at Albany, Albany NY
Bachelor of Arts, History; Dean's List.

PROFESSIONAL AFFILIATIONS:

Admitted to New York State and Louisiana State Bars (inactive)
Member: CFA Institute, CFA Society New York, American Finance Association, Licensing Executives Society

OTHER:

- Deputy Mayor, Village of Piermont, NY, 2008-present. Point person for development and management of a $5.5 million annual budget. Police Liaison. Lead negotiator on multiple five-year labor contracts with both municipal union and non-union entities.
- Dive Chief, Underwater Rescue Team, Piermont Fire Department.