

Flipside crypto- enjoy lol

At first I was confused, I was petrified. I didn't know how the internet could have (at that time) tens of millions of capital in money markets and I certainly didn't know my place in all of it.

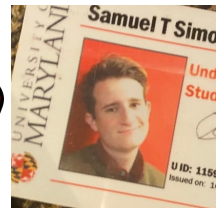
I started with Compound.Finance. I have a friend who is an anon at Compound and he/she introduced me to the world of DeFi back when I was still in Yeshiva.

Around a year later, after a boring academic semester at the University of Maryland, I decided to dig a little bit deeper. I read some papers on DeFi from a professor at the University of Basel and I was greatly intrigued by the idea of interest rate models. To me, it seemed like they were all random, with little reason behind choosing a specific model for any given asset. I brought this up in some forums and I got nowhere with it, dead end.

So now what? How do I actually make a difference in this space? Well, I called the CEO of DeFi, Mr. [Leshpepe](#).



(Real Footage)



I told him about all my ideas, ready with a Discounted Cash Flows loaded on an excel spreadsheet. The conversation was all over the place, just like my head, and I left the call with more questions than answers. I came in asking for a job, and he told me that only the community could pay me, with COMP.

Well at that point, the only time that happened was in governance proposals. Whenever a fix was put in, inside the execution contract was a small gift of funds to whoever wrote the code. While this works perfectly for code changes, what about research?

It seemed no one cared about research, coming from a space of college dropouts, misfits and anons.

But there was one group I was forgetting about, the venture capitalists. "I won't sell out to the VC funds" my poor ass said, "they aren't even about the tech".

But then it happened, a VC backed company [made](#) a code fix in governance to allow governance to send COMP to contributors just by "clicking" `_grantcomp`. This opportunity was not going to be in vain, here I will make a difference. Here, I will get paid.

And so began the governance process, the lobbying, the forum discussions, the calls, the whole nine yards. I was so close to getting paid, all I had to do was get people to get a smart contract to give me governance tokens so I could pay my bill.

Few weeks later, Larry calls. He says he likes my idea and that he will help me get it done. Larry came from the VC world, so he knows how to get things done. We go out on this path together, two people looking to find people to convince token holders to send over internet monies for our time and effort. More talks with lawyers, community members, large voters, a whole lot of not getting paid.

But the day came. Even BCV [voted](#) for it. Two million in funding secured. I could now pursue whatever my heart desired and get [paid](#) for it.

One retroactive grant later and one research report later I saw myself with another issue, graduation. Now, I actually need to make money.

A degree in finance in hand, from a school I went to (IRL) for 6 months in total, I had to survive.

At this point, I was still paying attention to Dune Analytics and Compound Grants and I heard about Flipside getting a grant to do some community dashboards.

I had actually made a few good connections from people presenting their compound dashboards at community calls and loved the idea instantly.

A few problems, I didn't know SQL, and taxes.

Kevin, who helped make the DCF that I showed Professor Compound a few months before, was there to drop everything and help me out.



*Finding a job as a new graduate is immensely difficult so when Sam offered me a line into this world I knew nothing about I had to take it. The man obviously deserves greater recognition for*

*his accomplishments but there must be some restraint shown as not to taint one's humility conveyed in their writing. While the intended purpose of our collective efforts may come across as incredibly opaque, I have no doubt it will eventually provide a much needed clarity to the confusing and 'opaque' world of crypto. In the words of Moses Sumney, don't bother calling, I'll call you.*

Kev and I decided to make an onchain LLC using Otoco.io, with snapshot for voting and ENS w/IPFS for files/website and started doing bounties for our company. The money is good and our [reputations](#) are being built. Were getting calls all of a sudden about DAO's, DeFi, treasury management, crypto investments, coding, we are going to do it all, but we must start small.

We try not to sell our COMP and UNI, but life happens. We didn't have any allocation in the ICO or get in early. We are just two young guys with four total languages that we speak that run a data analytics/DeFi consulting/hedge fund or whatever you want to call it. We call it [21Fi](#).

