

MANDATORY DISCLOSURE FOR THE ACADEMIC YEAR 2025 – 26		
MANDATORY DISCLOSURE		Updated on February 28, 2026
I	AICTE File No.	F.NO.09/SWRO/PGDM-KAR/004
	Date & Period of Last approval	03-Jan-2025
II	Name of the Institution	Nitte Education Trust – School of Management
	Address of the Institution	P.B. No.6429, Govindapura Gollahalli, Yelahanka Bengaluru – 560064
	City & Pin Code	Bengaluru – 560064
	State /UT	Karnataka
	Phone No. with STD Code	080-22167888 / 925
	Fax No. with STD Code	080-28461274,28565149
	Office hours at the Institution	8.30. a.m. to 4.30 p.m.
	Academic hours at the Institution	8.30. a.m. to 4.30 p.m.
	Email	director.nsom@nitte.edu.in
	Website	www.nsom.ac.in
	Nearest Railway Station (distance in Km)	Yelahanka (7 kms)
	Nearest Airport (distance in KM)	Bangalore International Airport (15 kms)
III	Type of the Institution	Private self-financed
	Category (2) of the Institution	Co-Educational
IV	Name of the Organization running the Institution	Nitte Education Trust (R)
	Type of the Organization	Trust
	Address of the Organization	7 th Floor, Ram Bhawan Complex, Koialbail, Mangalore – 575003 Karnataka
	Registered with	Sub Registrar's office, Karkala
	Registration date	15 July 1985
	Website of the Organization	https://nsom.ac.in/
V	Name of the affiliating University	Not Applicable
VI	Name of the Director	Dr. Gururaj. B. Urs
	Exact Designation	Director
	Phone number with STD code	080-22167888/925 7899730377
	Fax No.	080-28461274,28565149
	Code	080-22167888/925

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Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:

	Email	director.nsom@nitte.edu.in
	Highest Degree	Ph.D,
	Field of Specialization	OB & Human Resource (HR), Mental Health & Behaviour
VII	Governing Board Members	<u>Annexure – 1</u>
	Frequency of meeting & date of the last meeting:	Once a year
VIII	Organizational Chart	<u>Annexure – 2</u>
XI	Programs Offered	<u>Annexure – 3</u> https://nsom.ac.in/pgdm-finance https://nsom.ac.in/pgdm-human-resource-management https://nsom.ac.in/pgdm-marketing https://nsom.ac.in/pgdm-business-analytics-intelligence https://nsom.ac.in/pgdm-agri-business-management https://nsom.ac.in/pgdm-supply-chain-management-and-logistics
X	Grievance redressal mechanism for faculty, staff and students:	<u>Annexure – 4</u>
	Establishment of Anti Ragging Committee	
	Establishment of Online Grievance ReAddressal Committee in Institution	
	Details of Grievance Redressal Committee in the Institution and OMBUDSMAN by the University vi. (IC)	
	Establishment of Internal Committee	
	Establishment of Committee for SC/ST	
	Internal Quality Assurance Cell	
	Equal Opportunity facilities Cell.	
XI	Name of the Department	Management

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	Course	Post Graduate Diploma in Management	
	Level	PG	
	First Year of Approval by the Council	PGDM	E-PGDM
		2009 to 2021	2011 to 2021
	Year wise sanctioned intake (3 years)	Annexure 5	
	Year wise Admissions (3 years)		
	Student Place (3 years)	Annexure – 6	
	Average pay package, Rs./Year (3 years)		
	Accreditation status of the course	Not Accredited	
	Doctoral Courses	No	
XIII	Foreign Collaborations, if any	Annexure – 7	
	Professional Society Membership	AIMA, FKCCI, ASSOCHAM, CII	
	Professional Activities	Friday @ Start-up, Confluence, Convergence	
	Consultancy activities	Nil	
	Grants fetched	NA	
	Departmental Achievements	Yes	
	Distinguished Alumni	Annexure – 8	
XIV	Name of the Faculty	https://nsom.ac.in/faculty	
	Designation		
	Department		
	Date of joining the Institution		
	Qualification with class/Grade (UG/PG/PhD)		
	Total Experience in year		

	(Teaching Industry Research)	<u>Annexure –9</u> https://nsom.ac.in/faculty
	Papers Published	
	(National International)	
	Papers presented in Conference (National International)	
	Ph.D Guide? Give field & University	
	Ph.D / Project Guided	
	Books published / IPRs/Patents	
	Professional Membership	
	Consultancy Activities	
	Awards	
	Grants fetched	
	Interaction with Professional institutes	
XV	Infrastructural information (All with photo)	<u>Annexure – 10</u> https://nsom.ac.in/other-amenities https://nsom.ac.in/hostels
	Class room/Tutorial room facilities/ Exam Facilities ABC- Academic Bank of Credit	
	Laboratory details/Exam Facilities	
	Computer center facilities	
	Library facilities/NDL	
	Auditorium / Seminar Halls / Amphitheatre	
	Cafeteria	
	Indoor sports facilities	
	Outdoor sports facilities	
	Gymnasium facilities	
	Facilities for disabled	
	Any other facilities	
XVI	Boys Hostel	
	Girls Hostel	
	Medical & other facilities in Hostel	
XVII	Academic Sessions	Even and Odd Semester
	Examination system, year / semester	Semester
	Period of Declaration of results	2 weeks from the closure of the Term End Exam
XVIII	Counselling / Mentoring	Yes
	Career Counselling	Yes
	Medical Facilities	Yes

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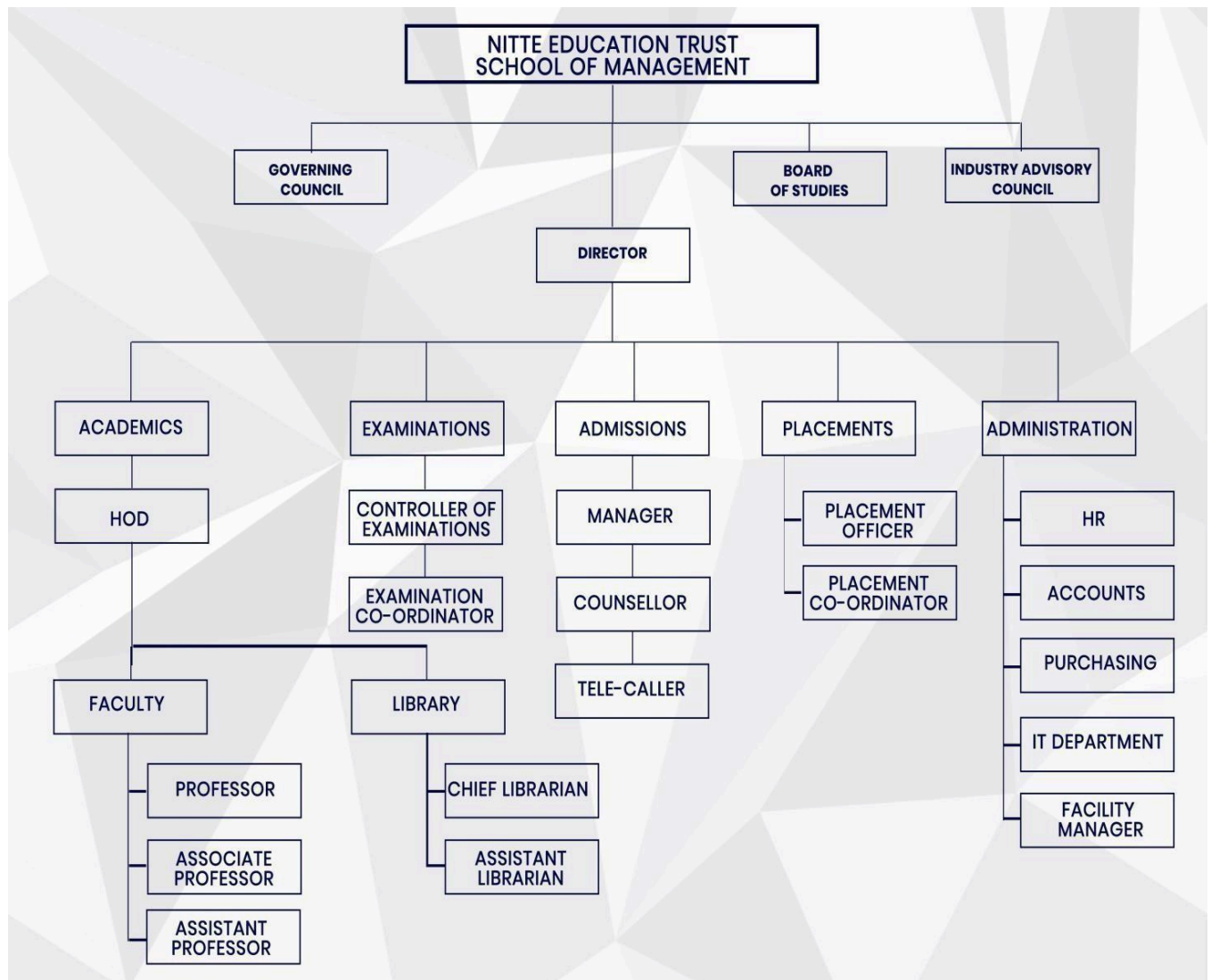
	Student Insurance	Yes
XIX	Student Activity Body	Yes
	Cultural Activities	
	Sports Activities	
	Literary Activities	
	Magazine / News letters	
	Technical Activities / Techfest	
	Industrial visit / Tours	
	Alumni Activities	
XX	Name of the Information officer for RTI	Dr. Gururaj B Urs
	Designation	Director
	Phone number with STD Code	080-22167888/925
	Phone number	7899730377
	Email	director.nsom@nitte.edu.in
XXI	Campus Placement in Last 3 years	<u>Annexure – 11</u> https://nsom.ac.in/placements
	Social Media Link	https://www.facebook.com/share/v/1HRsC5a935/ https://nsom.ac.in/gallery
XXII	Fire safety	<u>Annexure – 12</u>
XXIII	MOU with industry Barrier Free Environment & facility for Disabled	<u>Annexure – 14</u> <u>Annexure – 14a</u>
XXIV	Examination process,	<u>Annexure – 15</u> https://nsom.ac.in/gallery
XXV	Teaching Learning & Process	<u>Annexure – 16</u>
XXVI	Last three years EOA	https://nsom.ac.in/approval-letters
XXVII	Institution of Innovation Cell (IIC)	<u>Annexure – 17</u>
XXVIII	List of Research Work & Consultancy Works	https://nsom.ac.in/faculty
XXIX	MoU	<u>Annexure – 18</u>

ANNEXURE – 1
Governing Board Members
(Details of all Members with their educational qualifications and other credentials)

Sl. No.	Name		Designation	Contact Details
1	Dr. N. R. Shetty	Educationist	Advisor	Mobile:9845596247 Email: director@nmit.ac.in
2	Dr. H.C. Nagaraj	Educationist	Principal	Mobile:9845275240 Email: principal@nmit.ac.in
3	Mr. Rohit Punja	Educationist	Administrator	Mobile: 9820409881 Email: punja.rohit@gmail.com
4	Dr. Gururaj. Urs	Educationist	Director	Mobile: 7899730377 Email: director.nsom@nitte.edu.in
5	Mr. Kamal Bali	Industrialist	MD, Volvo (India)	Mobile: 9901671699 Email: kama.bali@volvo.com
6	Regional Director, AICTE	Educationist	Regional Director	Email: swro@aicte-india.org
7	Mr. Viswanath	Industrialist	MD, & CEO, Randstad India	
8	Mr. Madhusudan Murthy		Digital transformation Leader, Wipro Digital	
9	Jonathan Masland	Industrialist	Senior Advisor, Radius Capital	

ANNEXURE – 2

Organizational Chart



ANNEXURE – 3**Name of the Program Approved by AICTE PGDM**

<https://nsom.ac.in/pgdm-finance>

<https://nsom.ac.in/pgdm-human-resource-management>

<https://nsom.ac.in/pgdm-marketing>

<https://nsom.ac.in/pgdm-business-analytics-intelligence>

<https://nsom.ac.in/pgdm-agri-business-management>

<https://nsom.ac.in/pgdm-supply-chain-management-and-logistics>

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

 Autonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
 Yelahanka, Bengaluru-560064

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 Autonomous Institute, Approved by AICTE, New Delhi Gollahalli,
 Govindapura, Yelahanka, Bengaluru-560064

Ref: NSOM/IQAC/2025-26/07

DATE: December 12, 2025

INTERNAL COMPLAINT COMMITTEE
Establishment of Internal Complaint Committee (ICC)

(As per section 4 of Sexual Harassment of Women at Workplace (Prevention Prohibition and Redressal) Act, 2013)

AIM:

Prevention, prohibition and redressal fo sexual harassment of women employees and students in higher educational institutions.

ASSOCIATED ACTIVITIES:

Internal Complaints Committee (ICC) to be constituted by a Higher Education Institute (HEI). HEI shall ensure that the constitution of such a body is as required for ICC under these regulations. Provided further that such a body shall be bound by the provision of these regulations.

Publicly notify and commit itself to a zero tolerance policy towards sexual harassment by organize training programmers or as the case maybe, workshops for the officers, functionaries, faculty and students.

The members of this committee are:

Sl. No.	Name	Role	Designation
1	Dr. Gururaj B Urs	Officer	Director & Professor
2	Dr Sandhya S	Officer	Professor
3	Dr. Balakrishnachar MS	Member	Assistant Professor
4	Dr Raghavendra P.K	Member	Assistant Professor
6	Mr. Kenchappa M.S	Member	Non-Teaching
7	Mr. Gurushekar D	Member	Non-Teaching

 Digitally signed by GURURAJ BALASUBRAMANYARAJ
 URS
 Date: 2025.12.29 16:23:01

 Director
 NITTE Education Trust School of Management

 DIRECTOR
 NITTE SCHOOL OF MANAGEMENT
 YELAHANKA BENGALURU - 560 064.

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

 Autonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
 Yelahanka, Bengaluru-560064

SC/ST Committee

REF/NSM/PRE/2025/04

December 12, 2025

The Establishment of Committee for SC/ST (As per the Scheduled Castes and the Scheduled Tribes Prevention of Atrocities) Act, 1989, No.33 of 1989, dated-11.09.1989

Aim:

The Scheduled Caste (SC) and Scheduled Tribes (ST) Cell in an institute promotes the special interests of students in the reserved category. It is expected to provide special inputs in areas where the students experience difficulties.

Association Activities:

The Cell may conduct regular remedial coaching classes on life skills, personality development, writing assignment and making presentation, as well as English and local language classes. The cell also is expected to organize interactive session and informal meeting with student to attend to their personal, social and academic problems. Also, to guide the SC/ST /OBC/PWD student of the Institute, to optimally utilize the benefits of the schemes offered by the State Governments, Government of India (Gal) and UGC. The members of this committee are:

Sl. No.	Name	Role	Designation
1	Dr. N.R. Shetty	Advisor	Chairman
2	Dr. Gururaj B Urs	Office	Professor & Director
3	Dr. Balakrishnachar M S	Member	Assistant Professor
4	Dr. Raghavendra P.K	Member	Assistant Professor
5	Dr. Raghvendra Kumar Singh	Member	Admission Head
6	Prof. Ashima Sharma	Member	Assistant Professor
7	Lokesh VH	ST Students representative	Student
8	Pavithra N	ST Student Representative	Student
9	Bharath.M	SC Students representative	Student
10	Ravi shankar M	SC Student Representative	Student

 Digitally signed by GURURAJ BALASUBRAMANYARAJ
 URS
 Date: 2025.12.29 15:24:02

Director

NITTE Education Trust School of Management

DIRECTOR

 NITTE SCHOOL OF MANAGEMENT
 YELAHANKA BENGALURU - 560 064.

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NITTE School of Management
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NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

Autonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
 Yelahanka, Bengaluru-560064

Date: December 12, 2025

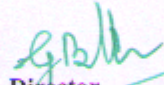
Ref: NSOM/IQAC/2025-26/01

CIRCULAR
RECONSTITUTION OF INTERNAL QUALITY ASSURANCE CELL (IQAC)

To stream Line the functions, processes and methods of IQAC and to drive improvement of academic and administrative standards at the Institute, and further this cell works as per AICTE guidelines. The members of IQAC are:

Sl. No.	Name	Designation	Role
1	Dr. Gururaj B Urs	Professor & Director	Chair Person
2	Prof. Praveen Daniel	Asst. Professor	Secretary
3	Dr. Sandhya S	Professor	Member
4	Dr. Balakrishnachar M.S	Assistant Professor	Member
5	Dr. Raghavendra P.K	Asst. Professor	Member
6	Dr. Ashima Sharma	Assistant Professor	Member
7	Prof. Guruprasad K.J	Assistant Professor	Member
8	Dr Udhayan	Assistant Professor	Member
9	Ms. Rowena Noronha	Assistant Director – Accounts	Member
10	Mr. Bharath R Rajanna	Edu Pinnacle	Service Industry
11	Pratheeksha Hegde	II Year Student	Student Member
12	Rajath Srivatsa R	I Year Student	Student Member

I request the members to co-operate and support the activities of IQAC


 Director
 Nitte Education Trust School of Management

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 YELAHANNA BENGALURU - 560 064.

Digitally signed by GURURAJ BALASUBRAMANYARAJ
 URS
 Date: 2025.12.29 15:24:24

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

Autonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
Yelahanka, Bengaluru-560064

December 16, 2025

NSM/EREF/2023/32

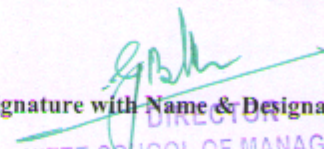
EXAMINATION REFORMS AT NSoM

Examination section is automated with Advanced MS Excel cloud based form of capturing the attendance, CIE and SEE marks and generates the records according to the given format. The available features in the software are:

- The Advanced MS Excel cloud based form generates the list of the eligible students for writing the exams based on the input of attendance and CIE considering all the criteria for the examination.
- Room/seating allotments for eligible students on defined parameters like 360 degree seating, different rooms/seats for each of individual student subjects.
- Printing of Admission card of the eligible students with date of exam and subject details.
- Generation of Attendance sheet room-wise, subject-wise or each theory subject.
- Collecting question paper setters information from other university to create data base of question papers setters and Evaluators information.
- Answer booklet bundling and marks entry capturing process for quicker and error free data capturing.
- Auto generation of Duty and valuation remuneration for quicker settlement.
- Evaluation of answer scripts with password protection.
- Online Results processing and declaration of results to students and all analysis reports including staff, subject and student performance indicators.
- Bulk Grade card (Marks Card) printing, Provisional degree certificate printing, and Rank list generation for maximum productivity.

Date:

Signature with Name & Designation


NITTE SCHOOL OF MANAGEMENT
YELAHANKA BENGALURU - 560 064.

Digitally signed by GURURAJ SALASUBRAMANYARAJ
URB
Date: 2025.12.31 12:08:32

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

 Autonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
 Yelahanka, Bengaluru-560064

Online Grievance Redressal Mechanism

REF/NSM/PRE/2025/03

December 12, 2025

Establishment of Grievance Redressal Committee in the Institute and Appointment of OMBUDSMAN by the University

(As per ALL India Council for Technical Education (Establishment of Mechanism for Grievance Redressal) Regulations, 2012, F.No.37-3/Legal 12012, dated 25.05.2012)

AIM: In order to ensure transparency by Technical Institution imparting technical education in admission and with Paramount Objective of preventing unfair practices and to provide a mechanism to innocent student for redressal of their grievances.

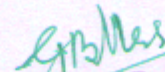
ASSOCIATED ACTIVITIES

- Each Technical institution shall establish a registry, headed by an employee of the institute of appropriate rank as the Ombudsman may decide, where an aggrieved student or person may make an applicant seeking redressal of grievance.
- The address of the registry so established shall be published widely including on the notice board and prospectus and placed on the website of the institution.

Name and address of Registry

Sl. No.	Name & Designation	Role
1	Dr. Gururaj B Urs Director, NSoM 7899730377, director.nsom@nitte.edu.in	Chairperson / Member
2	Dr. Sandhya S Professor 9986408023, sandhya@nitte.edu.in	Member Secretary
3	Dr. Balakrishnachar MS Assistant Professor 9738722575, balakrishnachar.ms@nsom.ac.in	Member
4	Prof Praveen Daniel Assistant Professor 9880243885, praveendaniel@nsom.ac.in	Member
5	Dr. Raghavendra P.K Assistant Professor 7411576037, raghavendra.pk@nsom.ac.in	Member

 Digitally signed by GURURAJ BALASUBRAMANYARAJ URS
 Date: 2025.12.30 12:04:33


 Director
 Nitte Education Trust School of Management
 YELAHANKA BENGALURU - 560 064.

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Yelahanka, Bengaluru-560064

Online Grievance Redressal Mechanism

Link: <https://forms.gle/yXSggXSqW6nMkYXU8>

The screenshot shows a web browser window displaying a Google Form titled "Online Grievance Redressal Mechanism /Student Information For AICTE (PGDM 2025-2027 Batch)". The form is titled "Online Grievance Redressal Mechanism /Student Information For AICTE (PGDM 2025-2027 Batch)". Below the title, there is a description: "All 1st-year PGDM students (2025-2027 batch) are required to fill out the following details by 16.12.2025, 4:30 PM. Kindly submit correct information and documents to the Department of Examinations." Below the description, there is a list of required information: "1. Full Name (As per official records) *" and "2. USN *". The form is displayed on a desktop screen with a Windows taskbar at the bottom.

Online Grievance Redressal Mechanism /Student Information For AICTE (PGDM 2025-2027 Batch)

Description:

All 1st-year PGDM students (2025-2027 batch) are required to fill out the following details by 16.12.2025, 4:30 PM. Kindly submit correct information and documents to the Department of Examinations.

* Indicate required questions.

1. Full Name (As per official records) *
2. USN *

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENTAutonomous Institute, Approved by AICTE, New Delhi Gollahalli,
Govindapura, Yelahanka, Bengaluru-560064

Ref: NSOM/IQAC/2025-26/07

DATE: December 12, 2025

INTERNAL COMPLAINT COMMITTEE
Establishment of Internal Complaint Committee (ICC)

(As per section 4 of Sexual Harassment of Women at Workplace (Prevention Prohibition and Redressal) Act, 2013)

AIM:

Prevention, prohibition and redressal fo sexual harassment of women employees and students in higher educational institutions.

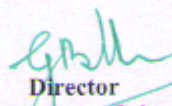
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Publicly notify and commit itself to a zero tolerance policy towards sexual harassment by organize training programmers or as the case maybe, workshops for the officers, functionaries, faculty and students.

The members of this committee are:

Sl. No.	Name	Role	Designation
1	Dr. Gururaj B Urs	Officer	Director & Professor
2	Dr Sandhya S	Officer	Professor
3	Dr. Balakrishnachar MS	Member	Assistant Professor
4	Dr Raghavendra P.K	Member	Assistant Professor
6	Mr. Kenchappa M.S	Member	Non-Teaching
7	Mr. Gurushekar D	Member	Non-Teaching

Digitally signed by GURURAJ BALASUBRAMANYARAJ
URS
Date: 2025.12.29 15:23:01
Director
NITTE Education Trust School of Management**DIRECTOR**
NITTE SCHOOL OF MANAGEMENT
YELAHANKA BENGALURU - 560 064.

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT

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 Govindapura, Yelahanka, Bengaluru-560064

Ref: NSOM/EOFC/2025-26/07

DATE: December 12, 2025

Equal Opportunity Facilities Cell
Equal Opportunity Facilities Cell (EOFC)

The Equal Opportunity Facilities Cell is an institutional body established to ensure equal access, inclusion, and non-discrimination for all students and staff, especially those from SC/ST, OBC, minorities, women, and persons with disabilities.

Key functions:

- Promote equity and inclusiveness on campus
- Address issues related to discrimination or harassment
- Ensure access to facilities, academic support, and welfare schemes
- Create awareness about constitutional rights and equal opportunity policies

The members of this committee are:

Sl. No.	Name	Role	Designation
1	Dr. Gururaj B Urs	Officer	Director & Professor
2	Dr Sandhya S	Officer	Professor
3	Dr. Balakrishnachar MS	Member	Assistant Professor
4	Dr Raghavendra P.K	Member	Assistant Professor
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7	Mr. Gurushekar D	Member	Non-Teaching



Director
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DIRECTOR
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 YELAHANKA BENGALURU - 560 064.

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SC/ST Committee

REF/NSM/PRE/2025/04

December 12, 2025

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4	Dr. Raghavendra P.K	Member	Assistant Professor
5	Dr. Raghvendra Kumar Singh	Member	Admission Head
6	Prof. Ashima Sharma	Member	Assistant Professor
7	Lokesh VH	ST Students representative	Student
8	Pavithra N	ST Student Representative	Student
9	Bharath.M	SC Students representative	Student
10	Ravi shankar M	SC Student Representative	Student

 Digitally signed by GURURAJ BALASUBRAMANYARAJ
 Urs
 Date: 2025.12.29 15:24:02

Director

NITTE Education Trust School of Management

DIRECTOR

 NITTE SCHOOL OF MANAGEMENT
 YELAHANKA BENGALURU - 560 064.

NITTE EDUCATION TRUST SCHOOL OF MANAGEMENTAutonomous Institute, Approved by AICTE, New Delhi Gollahalli, Govindapura,
Yelahanka, Bengaluru-560064**ANTI-RAGGING COMMITTEE (ARC):****Anti-Ragging Committee Works to prevent and address ragging incidents, as outlined in the 2009 regulations.**

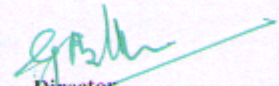
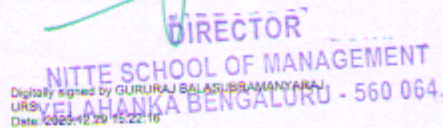
REF/NSM/PRE/2025/02

December 12, 2025

Every Education Institution imparting technical education shall constitute a smaller body to be known as the Anti-Ragging Squad and its members have to be nominated by the Head of the Institution with representation as may be considered necessary for maintaining vigil, oversight and patrolling function, and this body shall remain mobile, alert and active at all times, provided that the Anti-Ragging Squad shall have representation of various members of the campus community and shall have no outside representation.

The members of this committee are as follows:

Sl. No.	Name	Designation
1	Dr. Gururaj B Urs	Professor & Director
2	Dr Sandhya S	Professor
3	Dr. Balakrishnachar M S	Assistant Professor
4	Prof Praveen Daniel	Assistant Professor
5	Dr Raghavendra P.K	Assistant Professor
6	Mr. Pradeep.MM	Corporate Relation Officer
7	Mrs. Kashmi. MP	Front office executive


Director
Nitte Education Trust School of Management
NITTE SCHOOL OF MANAGEMENT
YELAHANKA BENGALURU - 560 064.
Digitally signed by GURURAJ BALASUBRAMANYARAJ
URS
Date: 2025.12.29 15:22:16

Sri. Rohit Punja
Administrator - NET
Bengaluru

November 18, 2025

Sub: Request for approval of the proposed fees structure for the batch 2025-2027

Dear Sir,

This is to inform you that the fee structure for the PGDM Batch 2025–27. The details of the fee structure are given below.

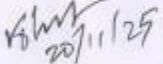
PGDM program fees batch 2025 – 2027 is Rs.8,75,000.00

Certain allocations have been made and is per student basis – ‘

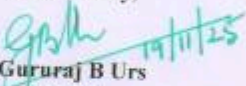
- Industrial Visits – ₹6,000.00
- Soft Skill, Aptitude Training / Pre-Placement Training - ₹20,000/-
- SAP certification ₹30,000/-
- Foreign Trip – ₹90,000/-

Please approve and oblige.

Thanking you,


Mr. Rohit Punja
Administrator

Yours Sincerely,


Dr. Gururaj B Urs
Director

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Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:

30th Dec 2025

NSOM		
Fee Structure for 2026-28		
PGDM	MGT	
No. of Seats	120	
Year	Year 1 (in INR)	Year 2 (in INR)
Admission Fee	25,000	0
Tuition Fee	4,50,000	4,00,000
Exam Fee	3,000	3,000
Convocation Fee	0	3,500
Total	4,78,000	4,06,500
Grand Total		8,84,500


30/12/25

Details of NSoM Staff

Sl. No.	Name	Designation	ID No.
1	Dr. Gururaj B Urs	Director	NSOMB0084
2	Prof. Sandya.S	Professor & Academic Head	NSOMB0052
3	Dr. Balakrishnachar M.S	Assistant Professor & Placement Head	NSOMB0055
4	Dr. Raghavendra P.K	Associate Professor	NSOMB0074
5	Prof. Guruprasad K.J	Assistant Professor	NSOMB0075
6	Prof. Praveen Daniel	Assistant Professor	NSOMB0072
7	Dr. Udhayan N	Assistant Professor	NSOMB0085
8	Dr. Ashima Sharma	Assistant Professor	NSOMB0082
9	Prof. Guruprasad K.J	Assistant Professor	NSOMB0075
10	Mr. Kenchappa M.S	Librarian	NSOMB0062
11	Mr. Pradeep MM	Corporate Relation Officer	NSOMB0064
12	Mr. Arvind R	System Administrator	NSOMB0039
13	Mr. Raghavendra V	Administrative Co-ordinator	NMIT9444
14	Mr. D. Gurushekar	Executive Assistant	NSOMB0033
15	Mr. Sajith S	Admin Assistant	NMIT9536
16	Ms. Kashmi M.P	Receptionist	NSOMB0041
17	Mrs. Geetha H.G	Attender	NSOMB0015
18	Mr. Thyagaraj B.R	Attender	NSOMB0040
19	Mr. Pradeep D	Driver	9462
20	Ms. Lakshmi B	House Keeping	NSOMB0048
21	Ms. Shakuntalamma	House Keeping	NSOMB0049
22	Ms. Sharada Madar	House Keeping	NSOMB0078
23	Ms. Honnamma	House Keeping Asst.	NSOMB0069
24	Ms. Hanumakka	House Keeping	NSOMB0079

Name of the Program Approved by AICTE - PGDM
Admissions

	Sanctioned Intake			
Year wise sanctioned intake (7 years)	Sl. No.	Year	PGDM	E-PGDM
	1	2018 – 2019	60	60
	2	2019 – 2020	60	60
	3	2020 – 2021	60	60
	4	2021-2022	60	30
	5	2022-2023	60	0
	6	2023-2024	90	0
	7	2024-2025	120	0
	8	2025-2026	120	0

Admission Details

1. Number of Seats Sanctioned

Program	Intake	Year of Approval	Approving Authority
PGDM	120	2025	AICTE

2. Applications Received Under Management Quota (Last Year)

Total Applications Received:	185
Total Seats Available:	120
Number Admitted:	94

18.11 Admission Procedure

Admission Tests Accepted

CAT
CMAT
MAT
XAT
GMAT
NMAT

Test Agency / Admission Authority

National Testing Agency (NTA)
All India Management Association (AIMA)
The IIMs (Indian Institute of Management)
Graduate Management Admission Council (GMAC)
XLRI-Xavier School of Management

Official Website

<https://nsom.ac.in/>

Seat Distribution

Admission Channel	Percentage	Seats
Entrance Test (CAT/CMAT/MAT, etc.)	100%	120
Total		120

Admission Calendar (Sample Academic Year 2025-26)

Activity	Date
Application Opens	01 December 2024
Last Date for Application	31 May 2025
Last Date for Submission	05 June 2025
Result Declaration	15 June 2025
Merit List Release	20 June 2025
Acceptance by Candidate	25 June 2025
Closing of Admission	31 July 2025
Commencement of Academic Session	10 August 2025

Fee Refund Policy

As per AICTE/UGC norms:

- 100% refund (after deduction of ₹1,000 processing fee) if withdrawal before commencement.
- 90% refund within 15 days after commencement.
- No refund after 30 days of session start.

Criteria & Weightages**Weightage Distribution**

Component	Weightage
Entrance Test Score	60%
Graduation Marks	20%
Group Discussion	10%
Personal Interview	10%

Minimum Eligibility Criteria

- Bachelor's Degree with minimum 50% marks (45% for reserved categories)

☐ Valid Entrance Test Score

Cut-Off (Last 3 Years)

Year	CAT	CMAT	MAT
2024-25	40 Percentile	50 Percentile	50 Percentile
2023-24	40 Percentile	50 Percentile	50 Percentile
2022-23	40 Percentile	50 Percentile	50 Percentile

Open Category Merit List (Sample Format)

Selection Committee Composition

Chairman – Director / HoD
Member – Admission Head
Member – Senior Faculty

Annexure – 6

Campus Placement in Last 3 years

Academic Year	Highest LPA	Average LPA	Lowest LPA	No of Companies
2022-24	7,00,000	4,51,000	3,00,000	50
2023-25	13,00,000	3,80,000	2,00,000	140

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2024-26	6,00,000	3,05,000	1,50,000	60
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Annexure – 7 Foreign**Collaboration**

Arrangement	University
Dual Degree	North Dakota State University (NDSU)

Annexure – 8
Distinguished Alumni

Name	Batch	Organization	Designation
Raghavendra	2009–11	REVA University	Professor
Abhijeet	2009 – 11	Canara Bank	Manager
AdithyaNarayanaKonkodi	2009 – 11	Accenture	Finance Analyst
Keeravani M	2015-2017	Johnson Tiles	Deputy Manager
Varun TM	2015-2017	sale Harvest Pvt Ltd	Sales Manager
M Divya Taruni	2015-2017	Nitya Infotech Recruiters	Sales Manager
K S Venkata Tarun	2015-2017	Arkarise Business Sol. Pvt Ltd	HR recruiter
SBV Manikyala Rao	2015-2017	AXIS Bank	digital relationship manager
Chinta Rohit	2015-2017	I SAPsolutions	Functional SAPconsultant
Uma Mahesh Valluri	2015-2017	Fullerton India Credit Company ltd	Sales Manager
M Vinay Kumar	2015-2017		photographer (selfbusiness)
T Vinod	2015-2017	icici securities	Wealth manager
Abhilash M	2015-2017	Jana Small Finance Bank	BusinessDevelopment Manager
RVN Akhila	2015-2017	AXIS Bank	Assistant Manager
B Satish Reddy	2015-2017	Nestaway	Zonal Relationship Manager
Ramakrishna Vemparala	2015-2017	BajajCapital	Relationship Manager
Manikanta CH	2015-2017	Motilal Oswal Financial Services Ltd	Area Manager
A Rajasekhar reddy	2015-2017	JSR Constructions	HR Manager
Harshavardhan Nagula	2015-2017	Nippon Paint India Ltd	Sales Officer
G Ashok Kumar	2015-2017	Ratna Bag Works	Sales Officer
G Ratna Silvester	2015-2017	Bajaj Capital	Relationship Manager
R Raghavendra Rao	2015-2017	Sleek Internationals by Asian Paints	Business Development Manager
Ms. Anjali Pol	2019-21	42 Student	HR Analyst
K Sai Venkatesh	2019-21	Husys India Limited	Digital marketing Manager

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Mr. Prudhvi Raj	2019-21	Wells Fargo	Financial Analyst
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Ms. Ravali	2020-22	Sales Force	Manager
Ms. Supriya	2020-22	ITC	Business analyst
Ms. SETTY LAVANYA	2020-22	Axis Bank	Asst. Manager
Mr. Dasari Vamshikrishna	2020-22	Pohu Agri labs	Business Development Manager
Mr. Tippleswamy	2021-23	Axis Bank	Asst. Manager
Mr. Nitin Reddy	2021-23	Axis Bank	Asst. Manager
Mr. Gourav Trivedy	2021-23	Axis Bank	Asst. Manager
Ms. Soundrya Jathan	2021-23	Axis Bank	Asst. Manager

Alumni Association Nomination Highlights (2025-26)

- The **NSOM Alumni Association** was officially constituted during the event to strengthen alumni-institution ties, foster mentorship, and support career development initiatives.
- **The newly formed executive committee includes:**
 - **Mr. Chethan Sharma** was unanimously nominated and appointed as the **President of the NSOM Alumni Association**.
 - **Mr. SHAHSANK** was selected as **Vice President** in recognition of his continued contributions to the institution and his leadership in the corporate sector.
 - **Dr Raghavendra Singh** elected as **Secretary of Alumni Association**
 - **Mr. Nithin** was selected as **treasurer**

The association will function under the guidance of NSOM's leadership and will organize future alumni meets, mentorship programs, and institutional development initiatives.

The event concluded with cultural performances, a group photo session, and a heartfelt vote of thanks. Feedback was collected to enhance future gatherings, and alumni were invited to contribute to upcoming academic and placement activities.

Annexure – 9
Faculty Experience and Qualification

Sl. No.	Name	Gender	Area	Qualification	Corporate Experience	Academic Experience
1	Dr. Gururaj B Urs	Male	HR	Ph. D	Nil	26 Years
2	Dr. Sandhya S.	Female	HR	M.B.A, Ph.D.	2 Years	20 Years
3	Prof. Gunupuru Koteswara Rao	Male	Operations	MBA (Ph. D)	4 Years	8 Years
4	Prof.Ganesh B.		Finance	MBA, M. Com, (Ph.D)	3 Years	
5	Prof.Chikkegowda K. G	Male	Finance & Statistics	MBA, M.Com, UGC-NET, (Ph.D)	1 Year	13 years
6	Dr. Balakrishna char M.S.	Male	Finance & HR	MBA, M.Com, (Ph.D)	1 Year	14Years
7	Prof. Atul Sharma	Male	HR	MBA	27 Years	12 Years
8	Dr. Raghavendra Singh	Male	Marketing & Supply Chain Management	Ph. D	6 Years	14 Years
9	Prof. Praveen Daniel	Male	HR	M.B.A	10 Years	5 Year
10	Mr. Guruprasad K J	Male	Marketing	M.B.A	8 Years	6 Years
11	Dr. Raghavendra P K	Male	AgriBusiness Management	Ph. D	--	4 Years
12	Dr, Udhayan.N	Male	AgriBusiness Management	Ph. D	Nil	2 Years
13	Dr. Ashima Sharma	Female	HR	Ph.D	1 Year	2 Years

Profile of Director

- Name : Dr Gururaj B Urs
- DoB : 12th July 1973
- Educational Qualification : PhD (OB-HR)
- Work experience : 26 years
- Teaching & Research : 26 years
- Area of Specialization : OB-HR, Mental Health & Behavioural Science
- Courses taught at PG Level :
- Research Guidance: 2
- No. of Papers published in National and International Journals: 40
- Master (Completed / ongoing) : 200 / 10
- PhD (Completed / ongoing) : 2 ongoing
- Projects carried out : 15
- Patents : NA
- Technology Transfer : NA
- Research Publications : 40
- No. of Books published : 2

Annexure – 10

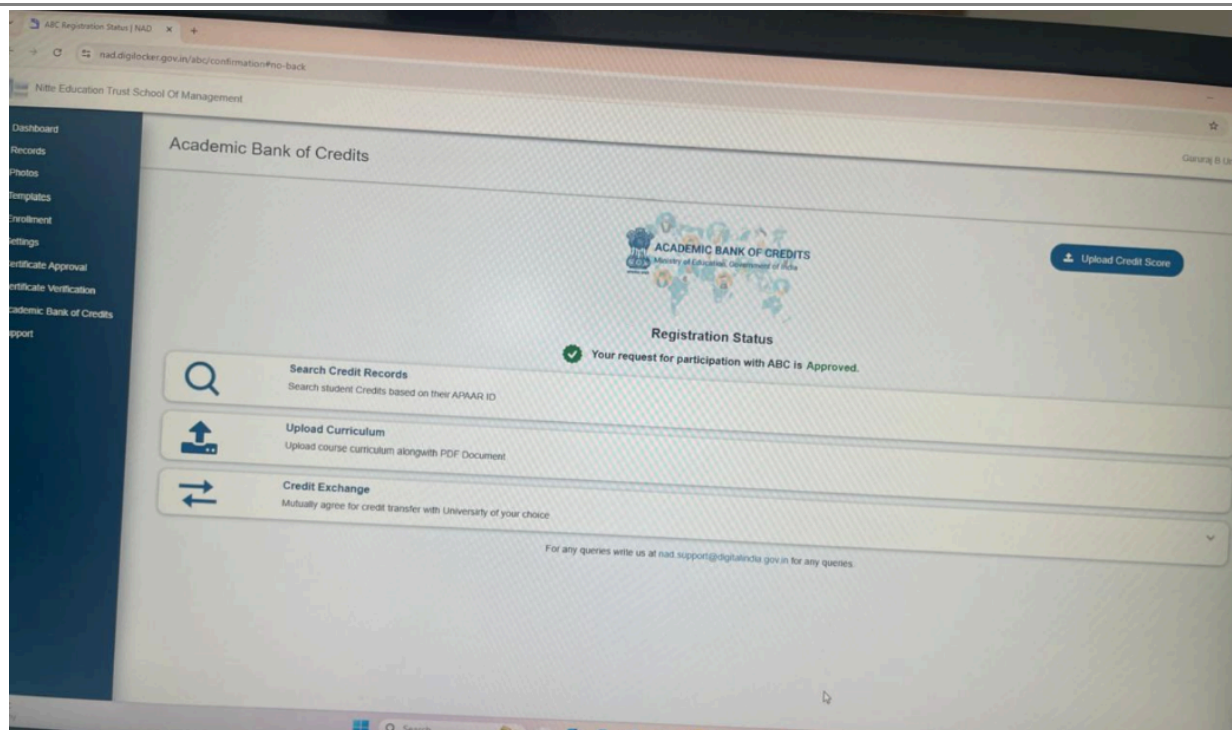
Infrastructure

Classrooms, Learning Facilities & Central Examination facilities

Nitte School of Management is spread over 2.75 Acres and has a variety of advanced infrastructure on 3720 sq.ft of built-up area. The brick and mortar infrastructure consist of modern campus facilities, including a hostel. There are 5 classrooms/lecture halls & 2 Computer Labs of varying seating capacities where online examinations are conducted from 20 to 70 participants. Two Board Rooms have been exclusively designed for Executive Development Programs, apart from four small ones for regular meetings/interactions. A state-of-the-art auditorium is available for conducting conferences/seminars and events & examination department with two document depository to conduct exams. These elements facilitate modern day pedagogy in an ecosystem which emulates the high-profile corporate design.

Being a fully residential campus NSOM has its own hostel. The hostel campus is completely Wi-Fi enabled and has well equipped single/double/triple occupancy rooms, made available on first come first serve basis. Facilities for indoor and outdoor sports like football, cricket, TT, Carom, Chess, Shuttle Badminton and Gym are available for the students, which serves as a learning facility as part of lifestyle active program, which is an integral part of our Personality Enhancement Program (PEP). The hostel assures a comfortable stay for the students during the course of study. The facilities make the hostel a home away from home.

Compliances of ABC(Academic Bank of Credit



Library

The Institute has a well-equipped Learning Resources Centre, with a conducive environment for reading, and a seating capacity of 50 users. The Library & Research facilities caters to the students' and faculty learning needs. LRC has acquired KOHA Software to manage access. Library Online Public Access Catalogue (OPAC) is available on Institute LAN & Web. Full text E documents are available in NSOM Digital Library and the same are accessible from the student through internet and internet login.

Sl. No.	Particulars	Total
1	Total No. of collection	2763
2	No. of books on Management (Text and reference books)	1000
3	E-books (soft copy)	500
4	Bound Volumes (Back Volumes of Reference Journals)	30
5	Project Report	200
Total		4493

Sl. No.	Journals (Print & E-Journals)	Numbers
1	National	12
2	International	12
3	Journals Articles (E-Articles) downloaded from different databases	200
4	Management CDs	300
Total		524

Print & E-books over last 3 years

Year	Particulars				
	Textbooks	Reference Books	E-books Subscription	Total Books	Amount
2017-18	--	--	--	--	--
2018-19	--	--	--	--	--
2019-20	512	40	--	512	2,31,665.00

Journals & E-Journals over last 3 years

Year	No. of Hard Copy Journals	Amount	Databases Name
2017-18	--	--	--
2018-19	--	--	--
2019-20	24	57,611.00	Emerald

Research facilities at NSOM provides students and faculty with access to high quality and trusted resources that will support the research by enabling the student to explore and keep up-to-date with the subject and undertake a structured literature review. Library also provides for a separate research and reference area for the faculty and students to indulge in serious studies and research.

Digital Library

Institute provides access to all the stakeholders: Students, Faculty and Staff through keep learning webpage.

Abstract 2023– 24

Course	BOOKS HARD COPY		JOURNALS AND MAGAZINES	
	Title	Volumes	National	International
PGDM	1293+129=1422	3261+243	25	1005 (E-JOURNALS)
TOTAL	1422	3504	25	1005
	E-BOOKS		E-JOURNALS	
E-BOOKS Database	PROQUEST (25,000)		1005	

Databases Subscribed

 NITTE EDUCATION TRUST NITTE SCHOOL OF MANAGEMENT AUTONOMOUS, APPROVED BY AICTE, NEW DELHI					
LIBRARY EXPENDITURE DETAILS - 2023-24					
BOOKS	DATE	VENDOR	NO. OF TITLE	VOLUMES	AMOUNT
	09-09-2025	NMIT LIBRARY	105	166	DONATED
	03-02-2026	MAHALAXMI ENTERPRISER	11	33	18411
	16-02-2026	SRPD	13	39	28514
	20-02-2026	MAHALAXMI ENTERPRISER	1	3	2472
JOURNALS (HARD COPY)	07-03-2024	SURYA INFOTAINMENT PRO	23		73037
PROQUEST (E- BOOKS AND E- JOURNALS DATA BASE)	21-06-2023	ALLIED PUBLISHER SUBSCRI	It includes 1005+ journals and 25,000 E-Books		11,16,620
					₹ 12,39,054.00

Other Facilities available in the Library:

1. The Library is managed by state-of-the-art facilities and has the following features.
2. Library has Digital Library collection
3. Library is using Dewey Decimal Classification to classify books and non-books material as per International Standard
4. Library is using KOHA for computerized indexing of the library materials.
5. Reprographic Facility
6. Inter Library Loan
7. Reference Service
8. New Arrivals Services
9. Library provides OPAC (online public access catalogue)



NDLI Club

This
**CERTIFICATE OF
REGISTRATION**
is issued to

"NITTE EDUCATION TRUST SCHOOL OF MANAGEMENT" for registering as an
NDLI Club under the National Digital Library of India. This certificate of institutional
registration is **valid for 1 year**.

NDLI CLUB PARTNER



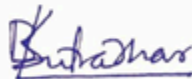
National
Digital Library
of India

- LEARN. SHARE. GROW. -

Registration No.: INKANC4TCKSPFX

Date of Registration: 08/04/2022

Validity Extended Up to: 08/04/2026



Dr. B. Sutradhar
Joint Principal Investigator
National Digital Library of India Project
Librarian
Central Library IIT Kharagpur

Digitally signed by GURURAJ
BALASUBRAMANYARAJ URS
Date: 2022.12.30 15:09:44

IT Infrastructure

NSOM has always believed that Information Technology forms an integral part of Management. Every student in the NSOM Campus is facilitated to connect to the digital nervous system of the NSOM knowledge base through a Wi-Fi network across the institutional and residential campus. NSOM's intranet captures all that is learned all that is learned in the institution and disseminates the same to all its stakeholders, on demand.

The labs at NSOM are equipped to handle intensive computing applications and are equipped with the latest hardware for both client and server computing. The laboratories have been so designed that, students can work in a secure, safe and sophisticated system unhindered by erratic power supplies and connectivity. This in turn gives them the opportunity to work 24x7.

Presently the Laboratory has over 50 systems connected to four different servers behind software and hardware-based firewalls. Access to the Internet is provided through round the clock dedicated lease line connectivity of 100 Mbps bandwidth. The software system is run on Windows 10 on the desktops and the server sides are run on Ubuntu and Windows 10. The laboratory also has networked based laser printing for outputs. All the systems are multi-media ready and run application like MS Office and tools for data modelling and simulation.

Learning Management System

NSOM is working towards developing a paper-less system for education leveraging digital technologies. These technological innovations help the institution by ensuring that:

- All instructional and course material is uploaded/updated by the faculty for the students to access every term in the LMS.
- The sessions are recorded and available to students if they miss a class session or if they would like to revisit a session.
- Assignments and quizzes are also enabled.
- Facebook at work is available to faculty and students for more informal interactions as well as to disseminate communication/information related to the course.

The private instance of Facebook popularly referred to as workplace enables the faculty to post announcements, share links of educational videos, case studies and motivational stories.

Keep Learning

Keeping the Beyond Tomorrow motto in mind NSOM has developed its integrated Keep Learning Platform. The Keep Learning Platform covers all aspects related to Admission, Academic Administration, Academic Delivery, Finance, Collaboration between students and faculty, Faculty Intellectual contribution.

Medical Facility

Medical facilities are one of the most basic requirements in any college campus. It is quite essential as it provides the opportunity to handle and manage any medical emergencies. There have been some incidences of medical emergencies within the campus and it was taken care of in the most efficient and timely manner. The incidences were of various magnitude, starting from a mere flu to some serious accidents. All these cases were handled with precision by our in-house doctor as well as by some swift responses from our partner hospitals.

Photographs of the College Facilities

Library

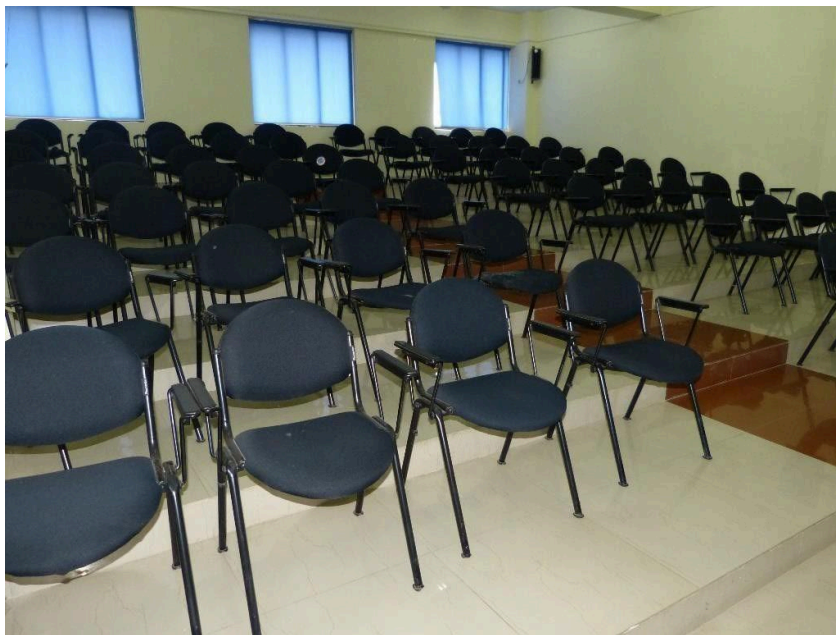


Class Rooms & Examination Facilities





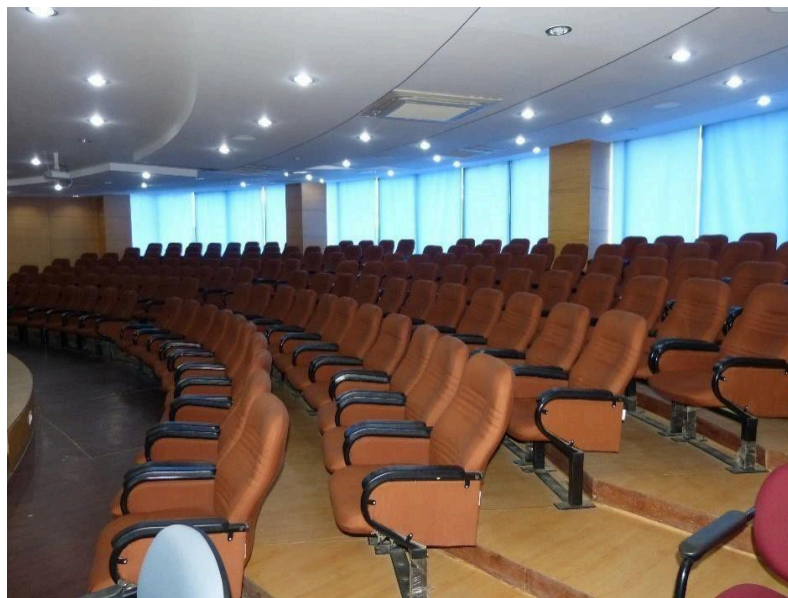
Tutorial Room



Computer Lab



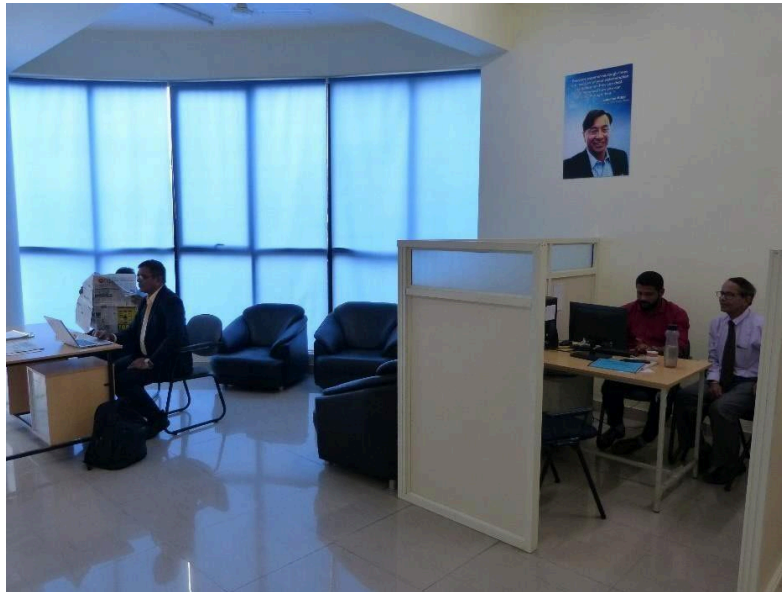
Seminar Hall



Board Room



Staff Room



Medical Centre



Bank



Sports



Gym



Annexure 14a

Barrier free Environment

1) Lift Facility



2. Ramp Facility



3)Toilets for Physically Challenged (Ladies)



4) Toilets for Physically Challenged (Gents)



5) Toilets for Physically Challenged (Ladies)



6) Wheelchair Facility



Annexure – 15

Examination process and results

Continuous Internal Evaluation (CIE) and Semester End Exam (SEE) Assessment Details:

- The weightage for Continuous Internal Evaluation is 50%. The minimum passing mark for the CIE is 50% of the maximum mark.

- The weightage for Semester End Exam is 50%. The minimum passing mark for the SEE is 50% of the maximum mark.
- A student shall be deemed to have satisfied the academic requirements (passed) and earned the credits allotted to each course if the student secures not less than 50% of the sum total of the CIE and SEE.

L2.CIE Marks is based on:

The Components of CIE are based on the course being taught, the content, the course objectives and the concerned faculty. The following evaluation methods can be adopted to evaluate the students, i.e.,

- Mid - Term Exam (50 marks) may be brought down to 10 marks
- Attendance and class participation – 5+5 marks
- Presentation on topics (Research Papers/Articles/Company reports)
- Case study analysis
- Role play
- Written Assignment
- Field Work based reporting
- Book reviews
- Quizzes/MCQs
- Any other relevant methodology can be brought in. However this issue needs to be discussed with the PGDM coordinator.

Course faculty have been given autonomy to choose any three/four components, in addition to the Mid - Term exam and attendance/class participation.

L3. Semester-End Examination:

The SEE question paper will be set for 100 marks and the marks scored will be proportionately reduced to 50.

- The question paper will have 4 Sections.
- Section A carries 10 marks, comprising of 6 questions out of which 5 have to be answered. Each question carries 2 marks.
- Section B carries 25 marks, comprising of 6 questions out of which 5 have to be answered. Each question carries 5 marks.
- Section C carries 50 marks, comprising of 6 questions out of which 5 have to be answered. Each question carries 10 marks.
- Section D consist of a case study which is compulsory and carries 15 marks with or without subdivisions.

Annexure – 16**Teaching Learning & Process**

Teaching–Learning Process

PGDM Programme

1. Introduction

The Teaching–Learning Process of the NSOM-PGDM Programme is designed to facilitate holistic development of management graduates through a blend of conceptual learning, experiential pedagogy, industry integration, and outcome-based education (OBE). The process emphasizes student-centric learning, critical thinking, problem-solving ability, leadership development, and ethical managerial practices.

The program adopts innovative pedagogical approaches, continuous assessment methods, and technology-enabled learning systems to ensure that students develop competencies required to succeed in dynamic business environments.

2. Outcome-Based Education (OBE) Framework

2.1 Program Educational Objectives (PEOs)

1. To prepare graduates for successful managerial careers in diverse sectors.
2. To develop analytical, leadership, and decision-making capabilities.
3. To promote ethical values, sustainability awareness, and social responsibility.
4. To encourage innovation, entrepreneurship, and continuous learning.

2.2 Program Outcomes (POs)

1. Apply management theories and concepts in business decision-making.
2. Analyze business problems using quantitative and qualitative tools.
3. Demonstrate leadership, teamwork, and interpersonal skills.
4. Communicate effectively in professional environments.
5. Integrate technology and data analytics in managerial decision-making.
6. Demonstrate ethical and socially responsible managerial behavior.
7. Exhibit strategic thinking and problem-solving capabilities.

3. Curriculum Design and Development

The PGDM curriculum ensures academic rigor, industry relevance, and skill development. **Components include:**

- Foundation Courses
- Core Management Courses
- Functional Specialization Courses - Electives
- Industry Dissertation Projects
- SSB Projects - NGO

- Mini Project – Start Up
- Skill Development – Soft Skills Training
- Value Added Courses – SAP/ Software

4. Teaching Methodologies

The PGDM program adopts diverse teaching pedagogies to ensure effective knowledge delivery and application.

Methods

- Classroom Lectures – Conceptual understanding of management theories.
- Case Study Method – Analysis of real-world business situations.
- Experiential Learning – Simulations, role plays, and management games.
- Project-Based Learning – Market research and organizational analysis.
- Flipped Classroom – Pre-class learning with in-class discussions.
- Collaborative Learning – Team-based knowledge sharing.

5. Technology-Enabled Learning

Technology is integrated through:

- Learning Management Systems (LMS)
- Digital libraries and research databases
- Smart classrooms with multimedia facilities

6. Industry Integration

Industry interaction enhances practical learning through:

- Guest lectures by industry experts
- Industrial visits
- Industry Dissertation Projects
- SSB Projects - NGO
- Mini Project – Start Up

7. Skill Development Initiatives

Skill development activities include:

- Business communication training
- Excel training
- GD
- Resume Building
- Personality Development

8. Continuous Assessment and Evaluation

Evaluation is conducted through:

- Case analysis
- Assignments Class participation
- Presentations
- Mid-term and end-term examinations
- Project and internship evaluation

9. Student Mentoring System

Each faculty member mentors a group of students to provide:

- Academic guidance
- Career counselling
- Monitoring of academic progress
- Personal development support

10. Research and Innovation

Students are encouraged to participate in:

- Research projects
- Paper presentations
- Entrepreneurship and innovation activities

11. Feedback and Continuous Improvement

Feedback is collected from:

- Students
- Alumni
- Employers
- Industry experts

Feedback helps improve teaching methods, curriculum, and learning resources.

12. Quality Assurance Mechanisms

Quality in teaching-learning is ensured through:

- Academic audits
- Course outcome attainment analysis
- Faculty development programs
- Teaching effectiveness evaluation
- Institutional quality monitoring

13. Expected Graduate Attributes

Graduates of the PGDM programme are expected to demonstrate:

- Managerial competence
- Strategic thinking
- Leadership and teamwork abilities
- Effective communication
- Ethical and socially responsible behaviour
- Adaptability to technological and business changes

ಪೊಲೀಸ್ ಮಹಾ ನಿರ್ದೇಶಕರು ಹಾಗೂ
ಮಹಾ ನಿರ್ದೇಶಕರು
ಕರ್ನಾಟಕ ಅಗ್ನಿಶಾಮಕ ಮತ್ತು
ತುರ್ತು ಸೇವೆಗಳು ಹಾಗೂ ರಾಜ್ಯ ವಿಪತ್ತು
ನಿರ್ವಹಣಾ ಪಡೆಯ ನಿರ್ದೇಶನಾಲಯ
ನಂ.1, ಅಣ್ಣಾಸ್ವಾಮಿ ಮೊದಲಿಯಾರ್ ರಸ್ತೆ
ಬೆಂಗಳೂರು-560 042



ದೂರವಾಣಿ : 25570733
22971501
ಫ್ಯಾಕ್ಸ್ : 22971512

ಸಂಖ್ಯೆ:30/ಉ.ನಿ/ಅ.ನಿ/ಕರಾಅತುಸೇ/2021

ದಿನಾಂಕ: 04-08-2022.

To,
The Director,
M/s. NITTE School Management,
Govindapura,
Gollahalli,
Yelahanka,
Bengaluru-560 064.

ವಿಷಯ: Fire safety compliance to,
M/s. NITTE School Management, Govindapura, Gollahalli,
Yelahanka, Bengaluru. ಇಲ್ಲಿ ನಿರ್ಮಿಸಲಾಗಿರುವ ಶಾಲಾ ಕಟ್ಟಡದಲ್ಲಿ
ಅಳವಡಿಸಿರುವ ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳನ್ನು ಸುಸ್ಥಿತಿಯಲ್ಲಿರುವ ಬಗ್ಗೆ.

ಉಲ್ಲೇಖ: 1) ಸರ್ಕಾರದ ಅಧಿಸೂಚನೆ ಸಂಖ್ಯೆ ಹೆಚ್.ಡಿ 33 ಎಸ್. ಎಫ್.ಬಿ 2011.

ದಿನಾಂಕ: 07-07-2011.

2) ನಿಮ್ಮ ಪತ್ರದ ದಿನಾಂಕ: 08-07-2022.

ಮೇಲಿನ ಉಲ್ಲೇಖದ ಸರ್ಕಾರಿ ಅಧಿಸೂಚನೆಯಂತೆ. M/s. NITTE School
Management, Govindapura, Gollahalli, Yelahanka, Bengaluru. ಇಲ್ಲಿ
ನಿರ್ಮಿಸಲಾಗಿರುವ ತಳಹಂತ. ನೆಲಹಂತ ಹಾಗೂ 3 ಮೇಲಂತಸ್ತುಗಳಲ್ಲಿ ಶಾಲಾ ಕಟ್ಟಡವನ್ನು
ಒಳಗೊಂಡಿದ್ದು. ಕಟ್ಟಡಗಳಲ್ಲಿ ಅಳವಡಿಸಬೇಕಾದ ಅಗ್ನಿನಿವಾರಣೆ ಮತ್ತು ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳ ಬಗ್ಗೆ
ತಿಳಿಸಲಾಗಿತ್ತು.

ಮೇಲೆ ತಿಳಿಸಲಾದ ಅಗ್ನಿನಿವಾರಣೆ ಮತ್ತು ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳನ್ನು ಸದರಿಯವರು
ಅಳವಡಿಸಿರುವುದಾಗಿ ತಮ್ಮ ಪತ್ರದಲ್ಲಿ ತಿಳಿಸಿರುವಂತೆ ಪ್ರಾದೇಶಿಕ ಅಗ್ನಿಶಾಮಕ ಅಧಿಕಾರಿ. ಕರ್ನಾಟಕ
ರಾಜ್ಯ ಅಗ್ನಿಶಾಮಕ ಮತ್ತು ತುರ್ತು ಸೇವೆಗಳು ಬೆಂಗಳೂರುರವರು ತಮ್ಮ ಕಟ್ಟಡವನ್ನು ದಿನಾಂಕ:
01-08-2022ರಂದು ಪರಿಶೀಲನೆ ಮಾಡಿ ಉಲ್ಲೇಖ (3) ರ ವರದಿಯಲ್ಲಿ ಕಟ್ಟಡದಲ್ಲಿ ಅಗ್ನಿನಿವಾರಣೆ
ಮತ್ತು ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳನ್ನು ಅಳವಡಿಸಿದ್ದು. ಅಳವಡಿಸಲಾದ ಉಪಕರಣಗಳು ಸಮರ್ಪಕವಾಗಿ
ಕಾರ್ಯ ನಿರ್ವಹಿಸುತ್ತದೆ ಎಂದು ದೃಢೀಕರಿಸುತ್ತಾರೆ.



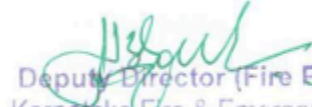
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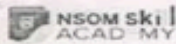
-2-

ಕಟ್ಟಡದಲ್ಲಿ ಅಳವಡಿಸಿರುವ ಅಗ್ನಿನಿಯಂತ್ರಣ ಮತ್ತು ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳನ್ನು ಆಗಿಂದಾಗ್ಗೆ ಪರಿಶೀಲಿಸಿ ಸುಸ್ಥಿತಿಯಲ್ಲಿರಿಸಿಕೊಳ್ಳುವಂತೆ ಸೂಚಿಸಲಾಗಿದೆ. ಅಲ್ಲದೇ ಕಟ್ಟಡದಲ್ಲಿ ಯಾವುದೇ ರೀತಿಯ ಅಪಘಾತಗಳು ಸಂಭವಿಸಿದ ಸಂದರ್ಭದಲ್ಲಿ ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳು ಸರಿಯಾಗಿ ಕಾರ್ಯ ನಿರ್ವಹಿಸದೇ ಇದ್ದರೆ, ಕಟ್ಟಡದ ಮಾಲೀಕರಾದ ನಿಮ್ಮನ್ನೇ ಅಥವಾ ಜವಾಬ್ದಾರಿ ಹೊತ್ತವರನ್ನು ಜವಾಬ್ದಾರರನ್ನಾಗಿ ಮಾಡಲಾಗುವುದಲ್ಲದೆ ಇಲಾಖಾ ನಿಯಮಾನುಸಾರ ಸೂಕ್ತ ಕ್ರಮ ತೆಗೆದುಕೊಳ್ಳಲಾಗುವುದು. ಈ ಪತ್ರವನ್ನು ಕಟ್ಟಡದಲ್ಲಿ ಅಳವಡಿಸಿರುವ ಅಗ್ನಿನಿವಾರಣಿ ಮತ್ತು ಅಗ್ನಿಶಮನ ಉಪಕರಣಗಳನ್ನು ಸುಸ್ಥಿತಿಯಲ್ಲಿರುವುದನ್ನು ಸಮರ್ಥವಾಗಿ ನಿರ್ವಹಿಸಲು ಮತ್ತು ಒಂದು ವೇಳೆ ತುರ್ತು ಸಂದರ್ಭದಲ್ಲಿ ಕಾರ್ಯನಿರ್ವಹಿಸದೇ ಇದ್ದಲ್ಲಿ ಅಂತಹ ಸಮಯದಲ್ಲಿ ನಿಮ್ಮನ್ನೇ ಹೊಣೆಗಾರರನ್ನಾಗಿ ಮಾಡಲಾಗುವುದು.



ತಮ್ಮ ವಿಶ್ವಾಸಿ.


Deputy Director (Fire Prevention)
Karnataka Fire & Emergency Services
No. 01, A.M. Road, Bangalore-560 042.

Annexure – 18**MoU's- Memorandum of Understanding****42 Institution Partnership Programme Agreement**

This Institution Partnership Programme Agreement (this "Agreement") is made effective as of 12-4-2021 (the "Effective Date"), is between JRSPF Technologies Private Limited, with a principal place of business at 3rd Floor, Salarpuria Tower I, Koramangala, Bengaluru, Karnataka. 560095 ("42") and the NITTE School of Management (NSOM), Affiliated to the NITTE Education Trust located mainly in Karnataka ("Partner"). Each of 42 and Partner may hereinafter be referred to as a "Party" and collectively, the "Parties."

Background.

WHEREAS 42 offers online MOOCs courses and programmes led by faculty from leading industry players and world's greatest institutions via a proprietary platform ("**Platform**") for consumption by end-users ("**Learners**").

Whereas Partner desires to enhance the knowledge and skill sets of its Faculty and Students by enrolling them in the "NSOM-42 Partnership Programme" hereinafter referred to as "Programme" and 42 is willing to enrol the Students identified by the Partner in the Programme on the terms and conditions hereinafter mutually agreed to as follows:

1. **Objective.** This Agreement outlines the nature of MOOCs-based educational activities offered by 42 to the Partner.
2. **Term.** This Agreement shall be effective from the Effective Date as mentioned herein above for a period of five years and will continue to be in effect until terminated.
3. **Programme.** The Programme shall consist of certificates offered by 42 to the registered students of the Partner. The Programme is delivered completely online and the programme content, duration, modules, method of teaching etc., shall be as indicated in **Annexure – I**. Wherever appropriate, the workshops and sessions will be led by faculty in person at NSOM's or Nitte's Groups of Institutions larger campus.
4. **Obligations of the Partner.**
 - a. The Partner shall endeavour to enrol all registered students having the requisite eligibility/qualification as indicated by 42.
 - b. The Partner shall ensure that all its Students participating in the Programme adhere to the rules and regulations of 42 and shall not engage in any activities that may malign or cause harm to the reputation of 42. The Partner shall ensure that Students are made aware of, and duly abide by the 42 academic Honour Code.
 - c. The Partner shall be responsible to ensure that the Students enrolling for the Programme are bona-fide Students of the Partner and shall produce requisite document proof to 42, if required.

**Digitally signed by METTAPALLI
VENUGOPAL**

Date: Sat Jan 20 11:31:30 IST 2024

- d. The Partner shall be responsible for collection of the agreed fee for each enrolled Student and for remitting the same to 42 as per the prescribed payment schedule in **Annexure – II**.

K. Rajesh Kumar



- e. In case the Students participating in the Programme are found to have committed a breach of the academic Honour Code, and/or any rules and regulations of 42, the Partner shall be notified, and such Student(s) shall not be allowed to continue in the Programme. In any such eventuality, there shall be no refund of the fees. 42 shall take such punitive action, if any, only after consultation with the Partner.
- f. The Partner is solely responsible to make available the necessary infrastructural facilities (such as classrooms with necessary equipment, library facilities, computer and communication facilities with access to electronic mail and Internet) for the smooth and effective conduct of the Programme. The Partner will also be responsible to make all arrangements to conduct proctored examinations in its campus, in full compliance with all rules and regulations as stipulated by 42. The Partner shall be responsible for maintaining academic integrity of the proctored examinations conducted in its campus and to ensure that only those Students who have paid and registered for the Programme attempt the proctored exam.
- g. The Partner shall designate one or more persons as the point of contact for all co-ordination activities with 42. This point of contact shall be a faculty member or a senior academic administrator.

5. Obligations of 42.

- a. 42 shall ensure that the digital courseware is produced and delivered by 42 faculty.
- b. 42 shall ensure that all queries or issues that the Students of Partner raise shall be addressed within a reasonable time frame, viz. within 1-2 working days for technical support, within 2-4 working days for subject-related support.
- c. 42 shall also ensure that there is a single point of contact appointed for smooth delivery of the Programme.
- d. 42 shall not, under normal circumstances, postpone or cancel any schedule of the Programme without giving the Partner at least 30 days' notice.
- e. 42 reserves the right to modify and revise the syllabus offered by it as detailed in **Annexure – I** of this Agreement in consultation with the Partner and subject to the Parties reaching a mutual agreement in writing, such modifications/revisions shall be binding on it provided the modifications/revisions do not in any manner down grade/dilute/reduce the syllabus.
- f. 42 shall provide all examination papers for the proctored exams.
- g. 42 shall provide and maintain the online platform for delivery of the digital courseware for all courses in the Programme.

K. Rajishkar 

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Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:



- h. 42 shall provide the online learning platform (LMS) to the Partner at an additional cost of 600 Rupees per certificate course per student during the term duration.
6. **Certification.** If the enrolled Student, being a bona-fide Student of the Partner, is found to have successfully completed all courses of the Programme as per the grading policy, 42 shall provide the certificate in partnership with NSOM and the academic institutions that partnered with NSOM to him/her.
7. **Consideration.** In consideration of the Programme conducted by 42 for the Students of the Partner, the Partner shall pay consideration in the form of Programme Participation Fee and other charges as detailed in **Annexure – II** to this Agreement.
8. **Monetization.** Forty percent (40%) of Net Sales Revenue, which means courses' sales receipts attributable to 42 Course Content delivered via 42 that are past the refund period, less any taxes, will be shared with Partner to cover mentoring costs, and infrastructure costs, and distribution costs (e.g., costs associated with online advertising, and revenue share with other colleges for providing access to students) payable to third parties wherever appropriate.
9. **Intellectual Property Rights (IPR).**
- a. The Partner acknowledges that all IPR relating to the course content, syllabus, module of teaching and other forms of copyrights and trademarks relating to the Programme and 42 belongs to and vests exclusively with 42, and under no circumstances whatsoever the Partner shall claim all or any rights, proprietary or otherwise, over all or any portion of the IPR belonging to 42.
 - b. 42 asserts the exclusive right to deal with such IPR in any manner it deems fit including utilisation of IPR for and in association with any other third party other than the Partner.
 - c. The Partner shall also ensure that none of its students who have undergone the Programme, shall in any manner, commercial or otherwise, utilize or exploit all or any part of the course material or the content generated by 42 to which they may have access to for any purpose beyond the Programme.
10. **Confidentiality.** Both the Parties hereby undertake that under no circumstances whatsoever they shall disclose all or any Confidential Information belonging to the other like financial plans, business plans, and others, declared confidential to which they might have access during the association with one another in terms of this Agreement, except to the extent that is already in public knowledge/domain. The Confidential Information as hereinabove detailed shall not be disclosed during the subsistence of this Agreement and thereafter for a period of five years from the date of termination for whatever reason.
11. **Indemnity.** Either Party (Indemnifying Party) shall indemnify, defend and hold harmless the other Party (Indemnified Party), its directors, officers and employees

K. Rajshreekar 



from and against any and all claims, demands, liabilities, and reasonable attorney's fees but only in proportion to and to the extent such claims, liabilities, and attorney's fees arise from any errors and any act/commission/omission on part of the Indemnifying Party or in connection with any work, authority or jurisdiction delegated to the Indemnifying Party under this Agreement.

12. Termination.

- a. **Termination for convenience.** Either Party can terminate this Agreement for convenience, by giving at least 180 days prior written termination notice to the other Party.
- b. **Termination for cause.** In case of any material breach of the terms of this Agreement, the aggrieved Party may terminate this Agreement by a prior written termination notice of 15 (fifteen) days. If the other Party does not cure the breach within aforementioned period of 15 (fifteen) days of receiving a written notice specifying the breach from the aggrieved Party, then the Agreement shall stand terminated at the close of the 15th day from the date of receipt of notice from the aggrieved Party.
- c. **Effect of Termination.** On termination, for whatever reason, the Partner shall ensure that all undisputed dues payable by it to 42 till the termination are paid without demur and 42 shall revoke access to the Programme.

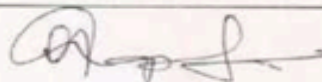
13. **Arbitration.** Any dispute arising under the terms of this Agreement which cannot be resolved by the Parties shall be referred to arbitration as mutually agreed by the parties, in writing. The said Arbitration shall act under the provisions of the Arbitration and Conciliation Act, 1996 or any statutory modifications or re-enactment thereof or any rules made thereof. The venue of Arbitration shall be in Bangalore, India. It shall further be agreed that the decision of the arbitration shall be final and binding on both the Parties.

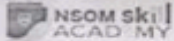
14. **Jurisdiction.** This Agreement shall be governed and construed in accordance with the Indian Laws and subject to the exclusive jurisdiction of competent courts at Bangalore, India.

15. Miscellaneous.

- a. **Assignment.** This Agreement shall not be assigned, sublicensed, sold, mortgaged, sub-contracted, or pledged to any other third person by either Party without the prior written consent of the other.
- b. **Amendments.** This Agreement may be amended in whole or in part only by the mutual agreement of the Parties in writing.
- c. **Relationship of Parties.** The relationship hereby established between the Parties is solely that of independent contractors. This Agreement shall not create an agency, partnership, joint venture or employer-employee relationship, either temporary or permanent.

K. Rajshukar





- d. **Force Majeure.** No Party shall be in default under this Agreement by reason of its failure or delay in the performance of its obligation, if such failure or delay is caused by acts of God, Government Laws and Regulations, Strikes/lockouts at the service venue, war, natural calamities or any other cause beyond its control and without its fault or negligence.

The Party claiming the relief under force majeure shall notify the other Party thereof without undue delay and if the impediment continues for more than one (1) month due to such causes as mentioned above, either party shall be entitled to terminate the Agreement by written notice to the other party without incurring any liability for breach of contract.

- e. **Publicity.** Both the Parties shall be entitled to issue or make any press releases or other public announcements relating to this Agreement. However, all press releases or other public announcements relating to this Agreement must be approved in advance and in writing, in each instance, by both the Parties.
- f. **Notices.** All notices, including notice of address change, required to be sent hereunder shall be in writing and shall be deemed to have been delivered when mailed by first class mail or reputable courier service return receipt requested to the address stated in the first page of this Agreement. Electronic communications are admissible provided these are sent with delivery confirmation receipt and followed by physical copy mailed as set forth above. A copy must also be sent to legal-notices@42iearn.com.

If to 42, at: **JRSPF Technologies Private Limited.**
Attn: Legal Department
3rd Floor, Salarpuria Tower I
Koramangala, Bengaluru. KA. 560095.

If to Partner, at: **The NITTE School of Management**
NITTE EDUCATION TRUST
Attn: Dr Venugopal, Director, NSOM
Bengaluru, KA.

- g. **Waiver.** Unless a Party expressly waives its rights in writing, no delay, neglect or forbearance by either Party in enforcing against the other Party, any terms and conditions of this Agreement shall either be or deemed to be a waiver or in any way prejudice any right of that Party under this Agreement.
- h. **Severability.** Should any part of this Agreement be declared illegal or unenforceable, the Parties hereto shall co-operate in all ways open to them to obtain substantially the same result or as much thereof as may be possible, including taking appropriate steps to amend, modify or alter this Agreement. If any term or provision of this Agreement shall be hereafter declared by a final adjudication of any tribunal or court of competent jurisdiction to be illegal, such adjudication shall not alter the validity or enforceability of any other term or provision unless the terms and provisions so declared are expressly defined as a condition precedent or as of the

K. Rajshekar





essence of this Agreement, or comprising an integral part of, or inseparable from the remainder of this Agreement.

- i. **Entire Agreement.** This Agreement and Annexures, if any, represent the entire Agreement as to the subject matter hereof, and supersedes any prior understanding between the Parties.
- j. **Counterparts.** This Agreement shall be signed in two counterparts, each of which shall be deemed an original and which shall together constitute one Agreement.
- k. **General Principles** – The implementation of this Agreement shall be in full respect and accordance with the respective policies and regulations of 42 and the Partner, and both Parties commit to implement their respective obligations in all good faith and with utmost integrity, and in a manner that is fair and equitable.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the Effective Date.

NITTE SCHOOL OF MANAGEMENT:

NITTE Education Trust:

By: [Signature]
Name: [Signature]
Title: Director

By: [Signature]
Name: ROHIT PUNJA
Title: _____

JRSPF Technologies Private Limited:

By: [Signature]
Name: Rajasekhara Koganti
Title: Director





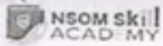
Annexure – I

Online Programme Structure:

Name of the PROGRAM	Required Courses	Course End Date	Typical Course Duration (PG)
LEADERSHIP PROGRAMS			
English	8	TBD	16 Months
Career Leadership	8	TBD	16 Months
Team Leadership	8	TBD	16 Months
Business Plan Competition	8	TBD	16 Months
Train the Trainer	8	TBD	16 Months
MANAGEMENT PROGRAMS			
Digital Marketing	8	TBD	16 Months
Financial Modeling	8	TBD	16 Months
Business Analytics	8	TBD	16 Months
Product Management	8	TBD	16 Months
Operations Management	8	TBD	16 Months
HR 360	8	TBD	16 Months

*Tentative: Subject to change.

K. Rajhkar

**Annexure – II****Payment Schedule & Fee Structure:**

Fee	Payment Milestone	Last Date
Average Full Payment Per Student Per Year Per Certificate (On Demand with Supporting Live Online or On Campus Sessions) *	Rs.10,000/-	Prior to Registration

Payment Mode:

All payments shall be made through Wire Transfer for which bank account details are to be provided.

*Fee for each course will be finalized and mutually agreed from time to time.



K. Raghav Kumar

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Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:

AGREEMENT

This agreement is made at Bengaluru, Karnataka on 12th of April 2022 -23.

BETWEEN

Gimnarsoft Education Services Pvt. Ltd., hereinafter referred to as "Party 1", a private limited company incorporated under the Companies Act, 1956 and having its corporate office at situated at C /204 , 2nd Floor, Pioneer Urban square , Sector -62 , Gurgaon 122102 through its Authorized Signatory, (hereinafter referred to as which expression shall unless repugnant to the meaning or context hereof, be deemed to include its heirs, executors, administrators, its agents and permitted assigns), of the One part. The GST details are as below:

- GST NUMBER - 06AAFCG9583Q6ZJ
- PAN NUMBER - AAFCG9583Q
- STATE - HARYANA
- FINANCE PERSON- finance@collegedekho.com

AND

NITTE School of Management having its campus located at Bengaluru, Karnataka (hereinafter referred to as "Party 2", expression shall unless repugnant to the meaning or context here of, be deemed to include its, executors, administrators, agents and permitted assigns), of the one part. The GST details are as below:

- GST NUMBER -
- PAN NUMBER -
- STATE - Karnataka
- OFFICE ADDRESS – govindapura, Gollahalli, Yelahanka, Bengaluru, Karnataka 560064
- FINANCE PERSON-
- MAIL ID / PHONE NUMBER-

WHEREAS "PARTY 1" is carrying on the business in the field of education through marketing services, advertising solutions, e-commerce and all other types of electronic media, as well as provides various services like counseling, advertising etc. to the educational institutes, through its website in the name of www.collegedekho.com.

WHEREAS "Party 2" has requested "Party 1" to promote the business of "Party 2" and Counsel students/applicants to take admissions in various Courses offered by "Party 2".

This Agreement has been entered into by and between both the parties on the following terms and conditions:

1. DURATION

This Agreement will be valid for the admission season for 2022-23 batch or Admissions Deadline of "Party 2" whichever is earlier. This Agreement may be extended for such further period(s) and on such terms and conditions with mutual consent of both parties.

2. SCOPE OF SERVICES

"Party 1" through its various resources shall advertise the courses of "Party 2" and counsel the Applicants/Students to join the courses available at "Party 2":

- 2.1 "Party 1" hereby engages the services for promotion of courses offered by "Party 2" mentioned in ANNEXURE B to this agreement.
- 2.2 "Party 2" shall provide all the support that is necessary to make a sale/enrollment application/registration including courses details & sales training.
- 2.3 "Party 2" will provide one point of contact to "Party 1" for managing all billing, training and courses related queries.



- 2.4 "Party 2" will inform on any new Course introduction / course discontinuation/ prospectus changes / fee structure changes or other relevant data related to courses/syllabus and will assist during Campus visits of applicants/students.
- 2.5 "Party 1" shall provide the list of Applicants/students from time to time which they will counsel for the purpose of admission in "Party 2".
- 2.6 "Party 1" is authorized to use "Party 2" name in all its promotional and marketing activities (online and offline) for counselling and approaching candidates to join courses being offered by "Party 2".
- 2.7 "Party 1" can package/bundle "Party 2" products with its other offerings, as part of its marketing activities to maximize sales/enrollments and before doing any kind of marketing "Party 1" will take approval of "Party 2".
- 2.8 "Party 1" can use all its distribution modes for promotion of "Party 2" through its various modes of promotion including media, tele sales, online, brochures, banners, Google, Facebook etc.
- 2.9 Geography Targeted – Pan India across all courses of "Party 2".

3. SERVICE CHARGE AND OTHER ITEMS:

"Party 2" shall pay Service Charge as per terms and conditions as mentioned in **ANNEXURE A** to this agreement. All payments released by "Party 2" will be exclusive of all applicable taxes. Further, treatment of payment will happen as mentioned in the payment terms below. Any delays in payment will lead to termination of this agreement.

4. TERMINATION

This agreement can be terminated by giving one month notice by either party after fulfilling their obligations with mutual consent of both parties.

5. CONFIDENTIALITY

This document, other documents concerning the SERVICES and all confidential information exchanged in accordance with the terms of Service are to be kept strictly confidential by the parties except to their advisers, on a need to know basis, for the purpose of implementing the transactions contemplated by this Agreement and to the extent that disclosure is required by law. All symbols, logos, data, content, strategies and other intellectual capital of this Agreement would be kept strictly confidential by both the parties. The obligations of "Party 2" & "Party 1" under this and above provisions shall survive even after the termination of this Agreement.

6. GOVERNING LAW & JURISDICTION:

This Agreement, the construction and enforcement of its terms and the interpretation of the rights and duties of the Parties hereto shall be governed by the laws of India and shall be subject to the jurisdiction of the courts of Bangalore. This Agreement is executed in English language which shall prevail over any translation thereof.

IN WITNESS WHEREOF the parties hereto have hereunto set and subscribed their respective hands the day and year first herein above written.



ANNEXURE A
1. The "Enrolment Cost" for this contract is Rs. Zero.

"Party 1" will be responsible to provide below mentioned services against this enrolment set up fee within seven days of signing of this agreement:

One time set up services:

1. Campaign Set up
2. Micro-site/banner on CollegeDekho.com website – State page
3. Brand listing Set up- State page
4. CAF (Common Application Form) onboarding on Collegedekho.com website
5. Creation of Landing page.
6. Assignment of dedicated Campus/College coordinator.
7. Monthly dash board to track the ongoing campaigns.

2. The "Variable Service fee" i.e. variable payout to be paid to collegedekho.com (Party 1) from 11th admission. The variable payout will be applicable as per the below mentioned slab;
Slab

Courses PGDM	Variable Payout
1 to 10 Admissions	Rs. 65000/- per Admission
From 11 Admissions	Rs 100000/- Per Admissions

Note – Minimum commitment of 10 Admissions for PGDM program 2022-24 Session.

General terms

- For International Students / category students, the service fee payable will be similarly priced as above variable payout slab of the overall course fee charged by "Party 2".
- "Party 2" will make the balance outstanding payment to "Party 1" by 15th OCT 2022 after account reconciliation.
 - a. Incentive payout will be released only after student paying 1st semester fee.
- The leads shared with the institute must be acknowledged within 24 hours (excluding weekends) else they will be deemed accepted. The Leads shared on weekends must be acknowledged by Monday.
- For all the Forms sell by "Party 1" will have a unique identification number which will be used to claim/verify for admission. "Party 1" will retain the amount of form sales collected from the students.

 Girnarsoft Education Services
 Private Limited

Sign:

Name:

Authorized Signatory:

Date: 12/04/2022


 Girnarsoft Education Services
 Private Limited

Sign:

(Account Manager)

Date:

NITTE School of Management

Sign:

Name:

Authorized Signatory:

Date:



ANNEXURE-B LIST OF COURSES

Programs
PGDM

ANNEXURE-C PAYMENT TERMS

With reference to the above agreement, the payment terms will be as follows:

1. The "Party 2" will make payment of "Enrollment Set-up Fee" Zero at the time of signing of agreement.
2. The payment can be made in form of Net banking, Cheque, DD. The Cheque shall be made in favor of "Girnarsoft Education Services Private Limited".
3. Further to the above "Party 2" variable payouts will be realized the payout after the student pays the 1st semester fee.
4. Any admission clash at leads with consultant or college leads party 2 management will take a final decision.
5. The required bank details for online payment will be as follow:

BENEFICIARY: GIRNARSFT EDUCATION SERVICES PRIVATE LIMITED
BANK: KOTAK MAHINDRA BANK
BRANCH: SARDAR PATEL MARG, JAIPUR
ACCOUNT NUMBER: 8711591152
IFSC CODE: KKBK0000271

Girnarsft Education Services
Private Limited

Sign:

Name:

Authorized Signatory:

Date:



Girnarsft Education Services
Private Limited

Sign:

(Account Manager)

Date:

NITTE School of Management

Sign:

Name:

Authorized Signatory:

Date:





MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) is made on the 30th Day of March 2022 between

MENTORMIND EDUTECH PVT. LTD - a company duly registered under the Companies Act, 1956 and having its registered office at Flat, 302, Nirmal Sadan, Road No. 3, Mallikarjuna Colony, Old Bowenpally, Secunderabad, Telangana, India – 500011 (hereinafter referred to as "MentorMind", which expression shall unless it is repugnant to the context or meaning thereof shall deem to mean and include its successors and assignees) as party of the FIRST PART.

AND

NITTE SCHOOL OF MANAGEMENT – An educational institution having its registered address at Govindapura, Gollahalli, Yelahanka, Bengaluru, Karnataka 560064, India. (hereinafter referred to as "NSOM"), which expression shall, unless repugnant to or inconsistent with the context or meaning thereof, mean and include its successor and permitted assigns), as party of the SECOND PART.

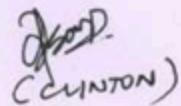
NOW, THEREFORE, in consideration of the mutual MOU hereinafter set forth, both parties hereby agree as follows

1. **EFFECTIVE DATE:** The parties hereby agree that the effective date of the MOU shall be the date on which the MOU is signed and sealed.
2. **PERIOD OF MOU:** This MOU shall be valid for a period of 3 years from today and may be renewed on agreed terms and conditions in view of best prevailing practices with mutual consultations of both parties.
3. **SCOPE OF ENGAGEMENT:** The Roles and Responsibilities of the both parties are described in detail in Annexure - A ("Scope of Services")

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowenpally, Secunderabad, Telangana, India - 500011

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378


(J.R. VENUGOPAL)

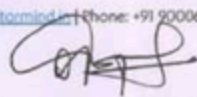
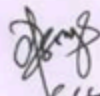

(C. CINTON)



4. **RELATIONSHIP OF THE PARTIES:** Nothing contained in this MOU is intended to create, nor shall it be construed to create, a relationship between the parties other than that of independent parties contracting with each other solely for the purpose of effectuating the provisions of this MOU.
5. **AMENDMENT:** Except as otherwise provided herein, any variation or amendment or addition of/to this MOU shall not be effective until and unless mutually agreed to in writing and executed by or on behalf of each of the parties.
6. **NON - SOLICITATION:** The parties to the MOU shall not solicit each other's clients (Unless agreed upon mutually), business partners or business prospects during the validity period of this MOU.
7. **CONFIDENTIALITY:** Confidential Information shall include but not be restricted to the intellectual property rights, customer information, markets or the business information of either party or that of their respective customers and the provisions and terms of this MOU, during the term of the MOU and any extensions provided that the obligation of the party receiving confidential information shall not apply to information that:
 - (a) Is already in the recipient party's possession at the time of the disclosure thereof;
 - (b) Is or later becomes publicly known or part of the public domain through no fault of the recipient party, its agents or employees;
 - (c) Is received from a third party having no obligations of confidentiality to the disclosure party;
 - (d) Is independently developed by the recipient party without access to the information; or
 - (e) Is required by law or regulations to be disclosed.
8. **PAYMENTS TERMS:** Payments will be made as per directed in Annexure attached below & as per program

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowerpally, Secunderabad, Telangana, India - 500011

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378


(DR. M. VENUGOPAL)
(ELLINTON)



9. **INDEMNITY:** Both the Parties agrees to the indemnify and hold harmless each other from any and all actions, claims, suits, losses, damages, costs, expenses (including reasonable legal expenses and attorney fees), penalties arising out of or in relation to
(a) any breach of any of the terms of this MOU and
(b) any failure to comply with any and all applicable laws and statutory obligations.

10. **ARBITRATION:** Each party agrees that any dispute arising between the parties relating to this MOU, including its scope or interpretation will be settled by arbitration of a sole arbitrator appointed by the both parties. All disputes or differences whatsoever arising between the parties out of or relating to the construction meaning and operation or effect of this contract or the breach thereof shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996 and the award made in pursuance thereof shall be binding on the parties.

11. **TERMINATION:** During the validity of the MOU, both the parties shall be entitled to terminate the same at any time, with assigning proper reason, after giving notice of three months to either side. Notwithstanding such termination, each party shall fulfill all obligations accrued under the MOU prior to the time the termination becomes effective.

12. **NOTICES:** All notices or other communication required or permitted to be given under this MOU shall be in writing and shall be construed as effectively given if

- (i) delivered personally,
- (ii) sent by prepaid courier service or registered mail, in each case to the address set out hereunder or

If to: MENTORMIND EDUTECH PVT. LTD.

MR. SUHAS KAUL
4th Floor, Workflo - Bizness Square, HITEK Junction, HITEC City, Madhapur,
Telangana - 500085.

suhas.kaul@mentormind.in

If to: NITTE SCHOOL OF MANAGEMENT

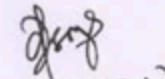
DR. M VENUGOPAL, DIRECTOR

Govindapura, Gollahalli, Yelahanka, Bengaluru, Karnataka 560064, India.

+91 8951006100

Director.nsom@nitte.edu.in

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowenpally, Secunderabad, Telangana, India - 500011


(DR. M VENUGOPAL)
(SUHAS KAUL)



13. **FORCE MAJEURE:** Neither Party will be liable for any failure or delay in its performance under this MOU due to causes beyond its reasonable control in the event of Force Majeure, and will be entitled to a reasonable extension of time to remedy any such delay or failure to perform. For purposes of this MOU, Force Majeure shall mean a cause or event that is beyond the reasonable control of the Party seeking protection under this clause, including acts of God, fires, floods, explosions, riots, wars, hurricane, terrorism, restraint of government and governmental acts. The rights of the Parties shall remain suspended during the continuance of the event of Force Majeure. This MOU shall terminate if the event of Force Majeure continues for a consecutive period of more than 120 days.

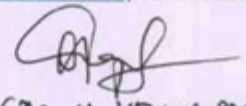
14. **ASSIGNMENT:** This MOU may not be assigned by either Party hereto without the express written consent of the other Party

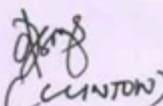
15. **JURISDICTION:** The laws of the Republic of India shall govern the validity, construction, interpretation and effect of this MOU without regard to the conflict of laws principles and any dispute in relation to this MOU ("Dispute") not resolved between the parties by means of arbitration shall be subject to the exclusive jurisdiction of the courts in Hyderabad.

16. **ENTIRE MOU:** This MOU along with Annexures constitutes the entire MOU between the Parties hereto with respect to the subject matter hereof and may not be amended, modified, waived or cancelled except by a writing signed by each of the Parties or, in case of a waiver, by the Party effecting such waiver.

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowenpally, Secunderabad, Telangana, India - 500011

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378


(DR. M. VENUGOPAL)


(C. C. C. C. C.)



IN WITNESS WHEREOF, the Parties have signed on this date, month and year as above mentioned

MENTORMIND EDUTECH PVT. LTD.

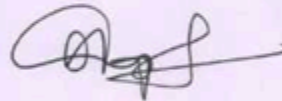


Date Signed: 30/03/2022

Name: SUHAS KAUL

Title: DIRECTOR

NITTE SCHOOL OF MANAGEMENT



DIRECTOR
NITTE SCHOOL OF MANAGEMENT
YELAHANKA, BENGALURU-560 064

Date Signed: 11/04/2022

Name: Dr M. Venugopal .

Title: Director -

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowenpally, Secunderabad, Telangana, India - 500081

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378



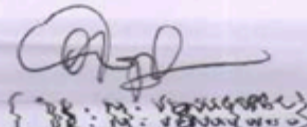
ANNEXURE A

A. MENTORMIND offers the following to NSOM:

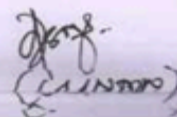
- a. A Program for 54 students of 2021-22 batch and 60 students of 2022-23 valid for 180 days.
- b. Each student will get unlimited access for the said period.
- c. NSOM will have to communicate the proposed start date of the program to MentorMind.
- d. Mentorship/Online Assistance via chat & Live Sessions
- e. Company Certification to each student on fulfilling the criteria of successfully completing a Menternship.
- f. Faculty & Student Orientations at the start of the program.
- g. Access to Faculty Dashboard for administrators and designated faculty.
- h. Mentenship Support Letters as a part of Curriculum fulfillment
- i. Placement assistance for all certified students.
- j. Price per student is Rs. 2000/- (+18% GST)
- k. Payment to be made within 7 business days of invoice.

Registered Address:
302, Nirmal Sadan, Road no.3, Mallikarjuna Colony, Old
Bowenpally, Secunderabad, Telangana, India - 500011

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378



{ 18 : 12 : 2022 }



(MentorMind)



IN WITNESS WHEREOF, the Parties have signed on this date, month and year as above mentioned

MENTORMIND EDUTECH PVT. LTD.

NITTE SCHOOL OF MANAGEMENT



DIRECTOR
NITTE SCHOOL OF MANAGEMENT
VELAHANKA, BENGALURU-560 064

Date Signed: 11/04/2022

Date Signed: 11/04/2022

Name: CLINTON SOUZA

Name: Dr M. Venugopal

Title: DIRECTOR- BUSINESS
DEVELOPMENT

Title: Director

Registered Address:
302, Nirmal Sadan, Road no.3, Malikarjuna Colony, Old
Bowerpally, Secunderabad, Telangana, India - 500011

Website: www.mentormind.in | Email: contact@mentormind.in | Phone: +91 9000607378

**Memorandum of Understanding with NSOM Skill Academy and Nextstep
Logistics Management Pvt Ltd****Proposal to conduct Logistics management course for PGDM & UG Students**

This Memorandum of undertaking is entered into in this day, the 12.08.2021 between **NITTE School of Management** having its principal place of learning at Govindapura, Gollahalli NMIT Road, Yelahanka Bangalore—560064 here in after referred to as NSOM (which term shall, excluded or is repugnant to the context, be deemed to include its executives, administrators and assigns) of the **One part**:

And

Nextstep Logistics Management Pvt Ltd, company Registered under company act 2013 having its corporate office at #254, 1st Floor, 5th Main, CBI Road, Ganganagar, Bangalore- 560032 represented by its Director Mrs. Shobha Satish, herein after referred to as "**NLMPL**" (which term shall, unless excluded or is repugnant to the context, be deemed to include its executives, administrators and assigns) of the **second part**.

The aforesaid parts are individually referred to individually as party and collectively as parties

Whereas First party

1. Is a Management College offering various UG & PG Courses in various streams affiliated to AICTE
2. Is desirous of conducting Value Added training programs to its UG & PGDM students enrolled under AICTE through external agency for the benefit of the students.
3. Offers its UG & PGDM students specialization in supply chain Management, Logistics & Aviation.
4. Is desirous of Coordinating with external agencies for conduct of Value added / Job Oriented training programs in order to get training, Internships and placements for their students through an end to end arrangement starting with career counseling, followed with employability training, preparing them for tests and interviews laced with a placement for all students meeting the placement norms.
5. Has reviewed the profile and proposal of second party for career counseling, job oriented training programs, internship & placements to Logistics streams.

Whereas second party

1. Is into Education, training & placements activities.
2. Conducts job-oriented Training programs for Logistics, Aviation, Supply Chain Management & E Commerce streams.
3. Also conducts career counseling programs, arrange internships and placements with various companies.



1



AUTONOMOUS APPROVED BY AICTE, NEW DELHI
Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:

4. Has submitted profile & expressed interest to conduct the add on training programs in Logistics & Supply chain management.

Areas of collaboration:

- To provide continued Logistic, Aviation, SCM, Retail & E Commerce training Programs through Short term certificate courses at NSOM, by the trained and experienced faculty members of NLMPL for imparting training and further necessary guidance.
- To provide academic interaction by delivering special lectures at NSOM on topics of relevance to Logistic, Aviation, SCM, Retail & E Commerce industry
- To provide necessary academic assistance in organizing workshops/ conferences in the field of Logistic, at NSOM for enhancement of skills of students
- To provide necessary support for establishment of curriculum research training and placement at NSOM in the realm of logistics and supply chain management.
- To provide academic infrastructure s

Whereas, in furtherance to the above, both the parties after series of meetings understandings each other's requirements has agreed to enter into this memorandum of Understandings for career counseling, Employability Programs, Internship & Placements and Professional fee, terms & Payment schedules as agreed by both parties, with an intention of both being legally bound, accept the terms & conditions towards fulfillment of their obligations as under:-

Responsibilities & Obligations of NLMPL/ Second Party:

- To conduct Value added / Job Oriented Training programs in Logistic, Aviation, SCM, Retail & E Commerce management to UG & PGDM students specified by the first party, with training durations/no. of hours as per schedules appended herewith.
- Maintain records of the trainees and their regular attendance and to share them with first party
- To conduct exam and evaluate the performance of each student and do the counseling for improvements on need basis.
- To arrange for industrial visits, Internships and project work with various companies as per the curriculum and training models shared by the second party.
- Providing the semester exams and facilitate placement services to the students on completion of the training as per the terms & conditions mutually agreed.
- Also providing industrial visit certificate to students visiting Logistic Industries.
- NLMPL shall provide classroom training, practical training at various Logistic, Aviation, SCM, Retail & E Commerce firms, internship, on- job Training and placement for every student who meet the norms of training and placement.
- Certificate will be issued to the students who complete the course successfully. Project report has to be compulsorily presented by each student on completion of internship/ on job training.



2



9. NLMPL will make all arrangements to expose all students to the field formations like airport, seaport, ICD and SEZ. But, the expenses for transport for day time activity will be borne by NSOM.
10. NLMPL agreed to conduct following activity on every Batch
 - a. 60 Hrs of (40 Hrs Classroom Training + 10 Hrs Industrial Visit + 10 Hrs Case studies)
 - b. One Industrial Visit
 - c. Exam
 - d. Conduct Job Drive for NSLMPL students during after completion of course

Responsibilities & Obligations of first and Second Party:

1. To prepare Training calendar in Consultation with second party for conducting various job-oriented training programs.
2. To provide a point of contact or Incharge / co coordinator to assist the second party to run the classes.
3. To register candidates for organizing training programs & depute the student batches for the trainings as per the schedule.
4. To give such directions / instructions with Obligation to follow on behalf of the second party for attendance, orderly conduct & completion of assignments.
5. To provide class room, training aids & training aids & infrastructure for conducting the training programs.
6. To pay the training fee per various activities viz. career counseling, Training programs, internship arrangements and placements at such rates/ schedule mutually discussed & agreed, placed at payment Schedule under Terms and conditions.
7. To take time to time feedback, review the performance and advice.
8. Provide assistance for conduct of study visits, project & field visits, etc.
9. Conduct no such parallel activity which may be prejudicial to the interests of the first party.

Both the parties hereby agree to perform their part of obligations without any reservation and declare as under:

1. Shall honestly fulfill the Responsibilities & obligations as listed above.
2. Shall conduct no such parallel activity which may be prejudicial to the interests of the other party in the similar line
3. Shall maintain standards at all times and not to act in such manner that is detrimental to the interest of both the parties
4. Shall provide timely clarifications regarding Academic inputs and any other necessary information.
5. Shall ensure quality training under the said scheme through proper co-ordination and consultation.
6. Shall not approach each other customer / Vendor / Placement agency bases for similar business



3



Terms and Conditions

1. Fee & Course details as listed below.

Sl No	Name of the Course	Min Qualification	Course Duration in Hrs	Internship	No of Industrial Visits	Course fee in INR Excluding GST / Student
1	Supply Chain Management	UG	60	15 Days	1	10000
2	Logistics Management	UG	60	15 Days	1	10000
3	Shipping & Retail Management	UG	60	15 Days	1	10000
4	Aviation Management	UG	60	15 Days	1	10000
5	E Commerce Management	UG	60	15 Days	1	10000

- The total fee for the 60 Hour course each student is Rs. 10000/- (Rupees Ten Thousand) + GST applicable.
- NSOM agrees and confirms for arranging a minimum of 20 (Twenty) Students for each program
- Revenue sharing ration agreed to 70 : 30 (70 % of the total revenue will retain by NSOM, & 30 % of the Revenue shall be the share of NLMPL).
 - First slot of 50 % of the total payment to be paid before starting of Classes
 - Second Slot of 50 % of the total payment to be paid immediately after completion of course.
- The said fees cover class room teaching (NILA & NSOM agreed Syllabus) as per Annexure - 1, Guest Lectures, Internship, On-job training, One Industrial Visit and Final placement.
- Periodical tests to be conducted to assess the performance of the students and preparation of project reports which are all within the responsibility matrix of NLMPL
- NLMPL shall provide Classroom training, Practical Training at various Logistics firms, Internship, On-job Training and Placement for every student who meet the norms of Training and Placement
- Certificate will be issued to the students who complete the course successfully. Project report has to be compulsorily presented by each student on completion of Internship / On Job Training.
- NLMPL will make all arrangements to expose all students to the field formations like airport, seaport, ICD and SEZ. But, the expenses for transport, food, stay; etc will be borne by Students

a) Force Majeure

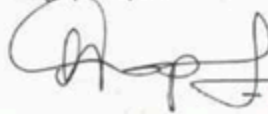
In the event of non- fulfillment of the contract terms and conditions due to any reason of force majeure namely fires, wars, riots, strikes, natural calamities, etc., neither party shall be held responsible for any loss or consequential loss.

b) Indemnity

Each party hereby agrees jointly and severally to indemnify the other party, their representatives, administrators and properties from and against all action, demands, proceedings, Prosecution, attachments, and the like arising out of its liabilities and all charges, taxes, etc.




4




c) Breach of Agreement

Either party shall have the right to terminate the agreement with the other part with a 2 months' notice in writing, in case it either fails to provide the services/ obligations as mentioned in the agreement, or violates any of the clause mentioned in the MOU, or exploits or misuses the partnership with in any way.

d) Amendment to the Agreement

The obligation of each party have been outlined in this agreement. However, during the operation of the agreement, circumstances may arise which call for alteration or modifications of this agreement. These modifications/alterations will be mutually discussed and agreed upon in writing.

e) Assignment

Neither party may assign nor transfer any rights or obligations under this MOU without the prior written consent of the other party.

F) Period of validity

This agreement shall be initially valid for one year from the date of signing the agreement and subject to renewals at the discretion and satisfaction either of the parties .

H)Liabilities.

Each party is responsible for its own acts and behavior and the results there of. This MOU is not intended to benefit any third party, nor shall any person incl. students who is not now or in the future a party here to be entitled to enforce any of the rights or obligations of a party under this MOU.

I) Arbitration

Any dispute arising with regard to any aspect of this Agreement shall be settled through mutual consultations and agreements by the parties to the Agreement. If not resolved, this MOU shall be governed and interpreted in accordance with the civil laws applicable and litigations subject to jurisdiction of civil courts in Bangalore.

J) Confidentiality

NSOM and NLMPL agree to hold in confidence all information/ data designated by the party as being confidential which are obtained from either parties or created during the performance of the MOU and will not disclose the same to any third party without written consent of the other institute.



K) Signed in duplicate

This MOU is executed in duplicate with each copy being an official version and having equal legal validity by signing below the institutes acting by their duly authorized officers, have caused this memorandum of understanding to be executed effective as of the day and year first above written subject to Bangalore jurisdiction alone.

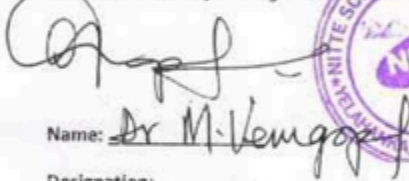
L) MOU Effective date

This memorandum of understanding shall be effective from the date of signing hereof by both the parties

IN WITNESS WHERE OF, the undersigned here to have executed this memorandum of understanding this 14.08.2021.

First Party

For NITTE School of Management



Name: Dr. M. Venkatesh

Designation: _____

Witness: _____



For Second Party

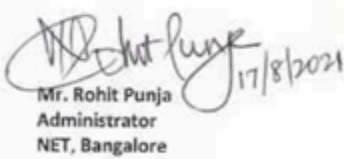
For Nextstep Logistics Management Pvt LTD



Name : Mrs. Shobha Satish

Designation : Director




Mr. Rohit Punja
Administrator
NET, Bangalore



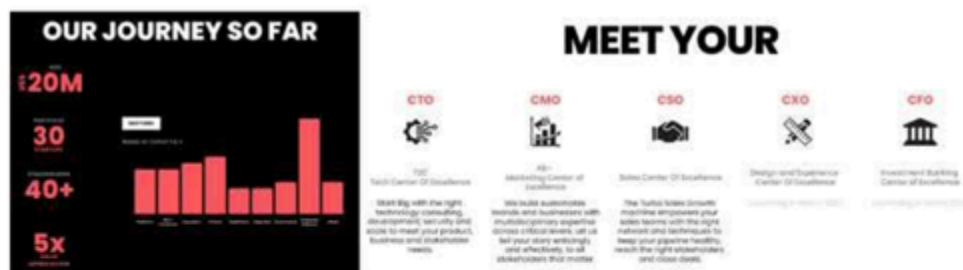
20-Apr-2023

Dr M Venugopal
Director - NITTE School of Management (NSOM),
NMIT Road, Govindapura, Gollahalli, Yelahanka, Bangalore, 560064
Karnataka, India

Dear Sir,

Sub: Request for Industry and Academic Partnership with Turbostart

Turbostart identifies the most innovative startups led by winning teams across global hotspots, sectors and stages, provides seed funding and guides them in building a successful business enterprise. Our team comprises business leaders, strategy consultants, serial entrepreneurs and venture investors who are eager to help start-ups derive value beyond investment. We now have a portfolio of 30 Startups and the 4th Cohort selection for 10 more startups is currently underway.

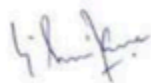


Additionally, our 5 Centers of Excellence (CoE), led by hands-on domain experts, focus on key areas wherein startups require significant support not only in terms of strategy but also execution. Every CoE acts as the CXO of their respective function. Turbostart occupies a distinct position to provide real time insights to the CoEs so as to help them adapt and align their offerings with respect to the burning needs of the startup ecosystem.

We are happy to continue our long-standing association with NITTE Education Group and NITTE School of Management (NSOM). In this regard we would like to confirm our Industry and Academic Partnership in the areas of Entrepreneurship Development, Training, Placements and Internships. Our portfolio companies and Centers of Excellence will be happy to collaborate with you in the aforesaid areas and strive to add value to you.

We look forward to a long-lasting association with you. Wishing you all the best.

Thanks,



S Sasi Kumar
Partnerships & Portfolio Management

Turbostart
Address: 161, Above Reliance Trends, Basava Nagar Main Road, Vignan Nagar, Bangalore -
560042, Karnataka, India
Email: sasi@turbostart.co | Mobile: +91 99804 00882
www.turbostart.co



MEMORANDUM OF UNDERSTANDING

BETWEEN



SMI Global Learning Pvt. Ltd., Bangalore
(Brands: Stock Market Institute & Stockbyte)

AND



Date: 26.09.2022

MEMORANDUM OF UNDERSTANDING

Between

M/s. SMI Global Learning Pvt. Ltd., Bangalore

And

Nitte Education Trust School of Management

This Memorandum of Understanding is made on this day of, 26.09.2022 between M/s. SMI Global Learning Pvt. Ltd. (Brands: Stock Market Institute & Stockbyte), having its registered Office at 2307, 12th Main, 3rd Block Jayanagar, Bengaluru, Karnataka 560011, represented by its Director, Mrs Victoria D'sa (hereinafter referred to as the **FIRST PARTY**) and Nitte Education Trust School of Management, Govindapura, Gollahalli, Yelahanka-560064



represented by Dr. M Venugopal, Director Nitte Education Trust School of Management (hereinafter referred to as the **SECOND PARTY**).

Whereas the **FIRST PARTY** M/s. SMI Global Learning Pvt. Ltd. Is an established company at Bangalore, offering courses physically under Stock Market Institute and Finance Learning App (Stockbyte) offering various Certificate courses along with certification to Under Graduate and Post Graduate Students.

Whereas the **SECOND PARTY** Dr. M Venugopal, Director Nitte Education Trust School of Management, Bengaluru is a registered institute, currently offering Management Courses.

AND whereas first party at M/s. SMI Global Learning Pvt. Ltd. is willing to join hands as **Industry Partner** with **College Name, City**. **BOTH PARTIES** have agreed to enter a **Memorandum of Understanding (MoU)** and also have agreed to accept the following terms & conditions with a common intention of being legally bound by them.

Whereas the **FIRST PARTY** is desirous of offering the following programs to the students of the Second Party, as an **Industry partner**.

Programs offered:

1. Value Added Programs of SMI
 2. Certifications on Capital Markets of SMI
 3. Free sessions on demand about Understanding Stock Markets and Financial Planning.
 4. Bite Size Courses of SMI
 5. Students can attend all the Live sessions, Sector Analysis, Stock Dictionary, Master Sessions, Live Market Sessions, Technical Analysis concept Learning, IPO outlook & more
 6. Access to Virtual Trading Platform
 7. Access to course content/training materials for professional courses, International Qualifications and Certifications etc.
- (There is no commercial involvement to subscribe the app for the next 1 year. International qualifications, professional courses that comes under premium course will have a price of theirs at concessional rates.
 - Students will have to pay for the assessments and certificates)

The following outlines are responsibilities of both the parties.

Responsibilities of First Party (Stock Market Institute)

1. Create a referral Code to avail the Free subscription
2. Will ensure quality delivery of the programs by trained faculties or industry experts on App or other mediums as agreed upon.
3. Delivery of the programs and Certification Programs on the app for agreed programs/certifications in prior.



4. Issue of certificates to students who successfully complete the course and clear the assessment.
5. Will give access to Live Sessions and Seminars held on app.

Responsibilities of Second Party (Institute)

- a) Complete list of students with their email ID's and mobile numbers to be provided to SMI, for them to create batches and send them invite so that they can download the app and start attending sessions, for joint certification (if required by the institution). Not Mandatory
- b) College/University should give the details of choice of certificates for their students (batch wise) during signing up of the MOU. Any changes in future may not be entertained, as the students details would be enrolled with the respective global bodies and the fee paid towards the same will not be refundable)

Payment Terms

- None

Duration of the agreement

- c) The agreement shall be valid initially for a period of **Three Years (2022-25)** and the agreement will be automatically renewed, unless terminated.
- d) Both the parties shall have the right to terminate the MoU in the event of violation of any of the conditions, by giving three months' notice. In such an event, the students already admitted shall be enabled to complete their course of study and appear for the relevant examinations. The obligations of both parties will continue to be in force during such period, irrespective of termination of the MoU.
- e) In case the parties decide against further renewal of the agreement after expiry, it shall be the responsibility of both the parties to ensure that the students already enrolled shall continue and complete the course as per provisions of this MoU and for this purpose the MoU shall be operative.

Program Cycle

Program cycle will be decided as per mutual consent.

Jurisdiction

In the event of any disputes between the parties, only the courts in Bangalore city shall have exclusive jurisdiction. But no court case shall be preferred by either party until Arbitration has been resorted to and proved unfruitful.

Amendment to the MoU

During the operation of the MoU, circumstances may arise which may call for amendment / alteration in the MoU, which shall be mutually discussed and agreed upon in writing and shall form the part of the original MoU.



Arbitration

Any dispute arising with regard to any aspect of this MoU shall be settled through mutual consultation and written consent by the parties to this MoU.

In case settlement is not arrived at, the dispute will come under the purview and provisions of Indian Arbitration and Conciliation Act 1996 of Government of India and the area of jurisdiction will be Bangalore.

The term 'First Party' and the 'Second Party' aforementioned, unless repugnant to the context shall mean and include their successors in office, authorized representatives and assignees etc.

Having gone through each and every condition of this MoU and having understood it clearly, both the parties affix their signatures below as attesting to this deed on **Date 26.09.2022 (Monday)**.

for First Party

Signature: _____

Name: **Victoria D'sa**

Designation:

SMI Global Learning Pvt. Ltd., Bangalore

Place: **Bengaluru**

Date:



for Second Party

Signature: _____

Name: **Dr. M Venugopal**

Designation: **Director**

Nitte Education trust School of
Management

Place: **Bengaluru**

Date:





**SAP® Software License Agreement for Academic Research and Teaching
Purposes
Working with an SAP University Competence Center (UCC)
University Alliances Program - Teaching Membership**

Between

SAP SE
Dietmar-Hopp-Allee 16
69190 Walldorf
Germany

(herein: SAP)

And

Nitte School of Management
P.B. No.6429, NMIT Campus, Govindapura,
Gollahalli, Yelahanka
560064 , Bengaluru
India

(herein: Educational Institution)

SAP grants to Educational Institution the right to use SAP Software Products (herein: SAP Software) for academic research and teaching purposes (as defined below). SAP will provide the required SAP Software to the SAP UCC nominated by SAP to run it subject to the restrictions agreed between SAP and Educational Institution.

This Agreement completely replaces all previous University Alliances Program Full Membership agreements that the parties have entered into together and such previous software license contracts are of no effect.

Now therefore the parties agree as follows:

Article 1 Object of Agreement

- (1) The object of this Agreement is a license to use SAP Software subject to the provisions of this Agreement, the list of prices and conditions valid from time to time, and SAP's general terms and conditions valid from time to time (General Terms and Conditions of SAP, herein: GTC (<http://www.sap.com/company/legal/index.epx>)).
- (2) SAP will make certain SAP Software and corresponding user documentation available for Educational Institution's use through the SAP UCC. Depending on geographical location, hosted SAP product or category of Educational institution, the contracting party of the Educational Institution can be an ACC (Academic Competence Center) instead. In this case, services will be provided entirely by the ACC or partly by the contracting ACC and a dedicated UCC.



- (3) This Agreement does not include any other goods, works, or services (for example software modifications, installation, testing, or consulting), but their supply and provision may be agreed in a separate contract subject to SAP's general terms and conditions.

Article 2 Terms of Educational Institution's license

Contrary provisions in SAP's GTC, section 2, notwithstanding, the following additional provisions apply to the license:

- (1) SAP grants to Educational Institution a limited license, without the rights to sublicense, during the term of the Agreement to use SAP Software solely for academic research and teaching purposes. "Academic research and teaching purposes" are defined as
- (i) activities in the furtherance of Educational Institution's own research or creation and publication of academic publications subject to further limitations of article 2 (2) or
 - (ii) non-productive use in a classroom setting to further education, and specifically exclude any use for commercial purposes.
 - (iii) internal training for teaching staff, research, and the preparation of dissertations, theses, and other papers required of candidates for qualifications.

Educational Institution is not permitted to modify, enhance or alter the SAP Software or to create add-ons or extensions. The required system configuration to enable this permitted use by the Educational Institution is realized and provided by the UCC.

- (2) Academic publications, notably results of performance tests and other benchmarking procedures, requires SAP's written consent. SAP recognizes Educational Institution's duty in principle to publish information on the nature, subject, and results of research conducted at Educational Institution. Publication relating to and during a dissertation or thesis project requires SAP's prior agreement. SAP must not refuse consent for academic publication except for just cause. SAP is deemed to consent to academic publication of a manuscript submitted to it if it does not refuse consent within four weeks of receipt of the complete documents. Where work on a doctoral or professorial dissertation or thesis is affected by work on the project, SAP must have proper regard to the legal duties and rightful interests of the doctoral or professorial candidate. However, SAP is always entitled to refuse its consent to any publication that would make SAP's trade secrets, notably the source code of SAP Software, accessible to others.
- (3) Educational Institution must ensure that only sufficiently qualified teaching staff teach classes relating to SAP Software.
- (4) The use of SAP Software in professional training requires specific agreement in writing, which SAP reserves the right to refuse.
- (5) No use of SAP Software is permitted for any commercial purpose, including but not limited to use on or to prepare for any consulting project, any development project, any project to train third parties, or any operational application.



- (6) For the permitted purposes, Educational Institution is entitled to access to the SAP UCC installation(s) for an unlimited number of users. Teaching staff are entitled to access SAP Software from work centers outside of Educational Institution to prepare for their classes. Students are not entitled to access SAP Software from work centers outside of Educational Institution except during a class using SAP Software or for the purpose of creating academic works. Educational Institution must take its customary care to ensure that students access SAP Software from work centers outside of Educational Institution only for the purposes permitted in this Agreement. To this end, students must be bound to an undertaking to comply with these license provisions.
- (7) Educational Institution must not permit any third party to use the SAP Software for any purpose whatsoever. Cooperative use by educational institutions in the SAP UA program is a permitted exception, provided each of the cooperating educational institutions has a license for the software used.
- (8) Teaching staff at educational institutions that are not members of the SAP UA program in accordance with article 4 (4) to (6) herein are excluded from use of the SAP Software. Exceptions require SAP UA's written consent. Application should be made to SAP UA in written form.

Article 3 Title and rights

- (1) This Agreement does not assign to Educational Institution any copyright or other title to the SAP Software by way of patent, trade secret, or otherwise.
- (2) Educational Institution, as a member of University Alliances program, is permitted to use the SAP logo (herein, "SAP Logo") for the purposes of publications, presentations, own variants of the SAP UA Academic Education Material, web appearances, correspondence. Educational institution is permitted to use the SAP Logo for self-produced certifications after written approval by SAP UA all the aforesaid in compliance with SAP's then current logo use guidelines. Educational Institution's right to use the SAP Logo is automatically terminated if this Agreement is terminated under article 10 (2, 3). In addition, SAP has discretion to revoke the right of Educational Institution to use the SAP Logo at any time, by sending a written notice of revocation to Educational Institution. In the event that Educational Institution's right to use the SAP Logo is revoked, either by contract termination or by written notice being sent, Educational Institution shall apply logo changes or remove the logo from any location where it is being used, within 90 days of the date of the notice of termination or notice of revocation. Educational Institution is not permitted to use or display any other logos of SAP, unless SAP gives its express permission in writing, in advance of any such use or display.
- (3) SAP is permitted to use the Educational Institution's name and logo for purposes of the SAP University Alliances Program only, e.g. in the UA Program member list. Any other use requires Educational Institution's written approval in advance. SAP's right to use the Educational Institution's logo is automatically terminated if this Agreement is terminated under article 10 (2, 3).



Article 4 Terms of Educational Institution's license; Educational Institution's duties

- (1) Educational Institution will use the SAP Software only for the purposes in article 2 (1). Classes may be officially listed in the curriculum with a reference to the relevant SAP Software.
- (2) Educational Institution undertakes to use only the newest SAP Software version run by SAP UCC from time to time.
- (3) In the context of its teaching work, Educational Institution may refer to SAP and SAP products. Educational Institution must not remove, alter, or otherwise render unrecognizable any SAP trademark, notably the SAP logo, from or on SAP material or software. The SAP trademark license agreement current at the time of Agreement must be observed.
- (4) Educational Institution must at all times have enough nominated qualified contacts who have adequate technical knowledge to ensure that the prerequisites are in place at the Educational Institution for the SAP Software to be used to proper effect (for example, SAP GUIs installed, user authorizations managed, connection set up to SAP UCC).
- (5) Educational Institution must at all times have enough nominated qualified contacts who have adequate knowledge to ensure that the educational prerequisites are in place at the Educational Institution for the SAP Software to be used to proper effect (for example, teaching programs and materials created, student learning supported, service tickets accepted and processed).
- (6) Only those teaching staff is entitled to use the SAP Software in the context of classes who have previously been approved by the responsible Educational Institution's head of department or SAP main contact at the respective Educational Institution. All teaching staff needs to be suitably qualified to teach the planned class.
- (7) Educational Institution undertakes to promptly notify SAP if a nominated member of the teaching staff leaves Educational Institution or ceases to teach classes using SAP Software.
- (8) Educational Institution shall not provide any personal data to the UCC that are beyond personal data required to fulfill the relevant contractual obligations.
- (9) To run the SAP Software properly, it is necessary to set up a remote connection of satisfactory quality between the SAP UCC and Educational Institution. The required connection must be agreed with the SAP UCC in advance.
- (10) Educational Institution must ensure that all students and teaching staff using the SAP Software are notified of the provisions of this Agreement as necessary.
- (11) Educational Institution ensures that Educational Institution's staff contributions to SAP University Alliances driven curricula are licensed to SAP UA for usage in the UA program.

**Article 5 Training courses**

- (1) Educational Institution's permanent staff that teaches the classes that utilize SAP software is entitled to attend SAP training courses offered by SAP in cooperation with the SAP UCCs (Train-the-Trainer workshops). Attendance on the first day of training is obligatory for all teaching staff offering classes using the SAP Software or assisting in their delivery.

Article 6 Remuneration

- (1) Provided Educational Institution complies with its licensee duties in article 4, no remuneration is payable to SAP in consideration of the SAP Software license or of the use of the installations of the SAP UCC.

Article 7 Agreement with SAP UCC

- (1) Educational Institution and the respective SAP UCC should agree all details in respect of technical requirements for access to the SAP installations at the SAP UCC, organizational procedures, software maintenance, support, consulting, and remuneration for the services of the SAP UCC.
- (2) SAP does not accept any responsibility for the duties of or services provided by the SAP UCC.

Article 8 Hardware; System software; Database management system

- (1) Educational Institution must ensure that it has sufficiently powerful hardware and the appropriate software installed locally to access the SAP Software.
- (2) Use of the database management system is restricted in accordance with this Agreement and with the terms required by the database management system supplier. Any other use requires a separate license from the database management system supplier.

Article 9 Reviews & Feedback

- (1) SAP UA and Educational Institution may conduct reviews together to improve cooperation. The purpose of the reviews is to assess together the progress of cooperation between Educational Institution and SAP. To this end Educational Institution will prepare a curriculum overview with the following information: user organizations (departments, schools, and so on, of Educational Institution); teaching staff, classes (title, topics, number of teaching units per semester); number of participants in the class. Educational Institution and SAP UA will use the review to determine how their work together should proceed. Educational Institution undertakes to participate in such a review at SAP's request with not less than two months' advance notification.
- (2) SAP may request from Educational Institution a curriculum overview as described in article 9 (1). Educational Institution must then provide it to SAP in writing within two months.



- (3) If it is consistent with the statutes of Educational Institution to do so, SAP and Educational Institution will, at SAP's request, together conduct an assessment of the SAP Software deployed.
- (4) During the course of this Agreement, Educational Institution may provide or SAP may solicit Educational Institution's input regarding SAP's Software, products, services, business and/or technology plans provided to Educational Institution under this Agreement or otherwise relating to this Agreement (hereinafter, "Feedback"). This Feedback includes, without limitation:
 - a. comments or suggestions by Educational Institution regarding the possible creation, modification, correction, improvement or enhancement of SAP Software, products and/or services provided to Educational Institution under this Agreement, and/or
 - b. input as to how Educational Institution uses SAP's offerings under the University Alliances program, the value gained by Educational Institution from its University Alliances membership, and suggestions by Educational Institution for improving the program.

All Feedback is provided at the sole discretion of Educational Institution, except where another provision of this Agreement explicitly permits SAP to conduct surveys, reviews, or other discussions, in which case Educational Institution's responses under that provision will also be considered part of Feedback.

In order for SAP to utilize such Feedback, Educational Institution grants to SAP a non-exclusive, perpetual, irrevocable, worldwide, royalty-free license, with the right to sublicense to SAP's licensees and customers, under all relevant Educational Institution intellectual property rights, to use, publish, and disclose such Feedback and to display, perform, copy, make, have made, use, sell, and otherwise dispose of SAP's and its sublicensee's products or services embodying Feedback in any manner and via any media SAP chooses, without reference to the source. SAP shall be entitled to use Feedback for any purpose without restriction or remuneration of any kind with respect to Educational Institution and/or its representatives. Except for the license granted above to use Feedback provided by Educational Institution, SAP acquires no title or interest in any pre-existing or independently developed data, information, or intellectual property of Educational Institution under this Agreement. Educational Institution acknowledges that the information related to SAP's Software, products, services, business and/or technology plans disclosed to Educational Institution under this Agreement is only intended as possible strategies, developments, and functionalities of the SAP products or services and is not intended to be binding upon SAP to any particular course of business, product strategy, and/or development.

Article 10 Delivery date, term, and termination

- (1) Educational Institution should agree the delivery date with the appropriate SAP UCC separately.



- (2) This Agreement comes into force when signed and extends for an initial term of 12 months. Thereafter it extends from year to year unless terminated by either of the parties' giving six months' written notice to the other. From the time termination notice takes effect, Educational Institution is not entitled to offer classes or other services relating to the SAP Software for the next semester. Educational Institution is entitled to continue to their conclusion on the terms of this license classes running at the time of termination notice and examinations relating to them.
- (3) Termination notice must be in written form.
- (4) This Agreement ends automatically when the cooperation agreement ends between SAP and the SAP UCC running the SAP Software.
- (5) This Agreement ends automatically when the cooperation agreement ends between Educational Institution and the SAP UCC running the SAP Software.
- (6) At the end of the license, Educational Institution must return all delivered goods and copies and erase all stored programs.

Article 11 Warranty

- (1) SAP will not provide any warranty service.

Article 12 Maintenance

- (1) SAP will not provide any maintenance service under this Agreement. Educational Institution will receive maintenance services via the SAP UCC. The cooperation agreement between Educational Institution and the SAP UCC sets out the terms and detail.

Article 13 Liability

- (1) Neither SAP nor the Educational Institution is liable except in cases of intent or gross negligence. This does not affect liability in product liability law.

Article 14 Regulatory Matters

- (1) With respect to any SAP Software provided to a UCC for access and use by Educational Institution subject to the terms of this Agreement, Educational Institution acknowledges that SAP may be obliged under German, US and other export laws, trade sanctions and embargoes applicable to SAP to limit, suspend or terminate Educational Institution's access to the SAP Software through the UCC.
- (2) Educational Institution acknowledges and agrees that Educational Institution is responsible to ensure compliance with applicable embargoes, trade sanctions and restrictions, including without limitation those imposed by the UN, the EU and the US, and that Educational Institution is obliged (i) to deny and prevent access to SAP Software from any location prohibited by such embargoes, trade sanctions and restrictions; and to (ii) continuously check any users to which it grants access to SAP Software against applicable sanctioned party lists, including without limitation



European Union Sanctions List, US Specially Designated National (SDN) lists, US Denied Persons List, United Nations Security Council Sanctions; and (ii) that Educational Institution must not grant access to any user listed on those lists.

Article 15 Ineffectiveness

- (1) Should any provision of this Agreement be or become wholly or partly invalid, ineffective or unenforceable, the validity, effectiveness and enforceability of the remaining provisions shall not be affected thereby. Any such invalid, ineffective or unenforceable provision shall, to the extent permitted by law, be deemed to have been replaced by such valid, effective and enforceable provision as comes as close as possible to the economic intent and purpose of such invalid, ineffective or unenforceable provision. The aforesaid shall also apply to any gap in this Agreement.

Article 16 Governing Law

- (1) This Agreement shall be governed exclusively by and construed in accordance with the laws of Germany. Exclusive venue shall be Karlsruhe, Germany.

Article 17 Written Form

- (1) Any amendments or supplementations to this Agreement, including this provision, shall be valid only if made in writing, except where a more stringent form (e.g. notarization) is required under applicable law. There are no parol collateral Agreements.

Article 18 Terms and conditions

- (1) In all other respects, the provisions in the GTC apply.
- (2) In the event of any discrepancy between English and a translated version, the English version shall prevail.



IN WITNESS WHEREOF and intending to be legally bound, the Parties have caused this Agreement to be signed by their authorized representatives as of the date shown below.

Educational Institution

Bengaluru
(Place)

8th October 2025
(Date)



(Signature)

Signee Name: Dr. Gururaj B Urs

Signee Title: Director &

Professor.

DIRECTOR

**NITTE SCHOOL OF MANAGEMENT
YELAHANKA BENGALURU - 560 064.**

SAP SE

Walldorf, _____
(Place, date)

i. V. Dr. Katharina Schaefer
Global Head of University Alliances
SAP University Alliances
SAP People & Culture
SAP SE

i. V. Dr. Michael Nuernberg
Head of University Alliances Partner Success
SAP University Alliances
SAP People & Culture
SAP SE

Confidential



Memorandum of Understanding For
NITTE School of Management
Bengaluru

3rd October, 2025

**Building Careers,
Digitizing Campuses.**



Confidential

Respected Dr. Gururaj B Urs,
Director
Professor (OB-HR & Beh Sc)
NITTE School Of Management, Bangalore

Thank you for your interest in using Pod.ai, a product designed & provided by CALYXPOD Talent Solutions (Pvt.) Ltd.

Attached is the Memorandum of Understanding (MoU) for your kind reference. We are available to answer any requests you may have either on the various features of POD or related to the MoU.

We at POD are committed towards providing a forward looking and a best-in-class solution to enable continuous growth of your esteemed institution. We look forward to a perennial successful relationship with your esteemed institute.

Sincerely,



Mr. Amit Yadav
Co-founder & Director
POD



Sahil Sharma
Sr. Manager - Academia Solutions
POD



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MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING (this "MoU"), is made on the ___ Novemeber 2025 between CALYXPOD Talent Solutions Pvt. Ltd, having its office at #861, Phase 5, Udyog Vihar, Gurugram, Haryana - 122016, INDIA (hereinafter referred to as "CALYXPOD") and NITTE School Of Management, Bangalore, NMIT Road, Govindapura, Gollahalli, Yelahanka, Bangalore, 560064, Karnataka, India (hereinafter referred to as "Institution").

RECITALS

CALYXPOD and Institution are hereinafter collectively referred to as the "Parties" and individually referred to as the "Party". Each Party in this agreement has the legal authority and capacity to enter into this agreement.

WHEREAS CALYXPOD is providing its product Pod.ai for use by the Institution for their convenience and as a tool to help them perform their job in a more efficient manner.

WHEREAS the Institution desires to engage with CALYXPOD to use its product Pod.ai.

NOW, THEREFORE, for and in consideration of the mutual covenants and obligations by the parties hereto, the receipt and sufficiency of which both parties hereby acknowledge, it is agreed as follows:

AGREEMENT**1. SCOPE of CALYXPOD**

- 1.1 CALYXPOD will provide its product POD.ai over the internet. POD.ai will be offering the following features for use by the Institution for their convenience and as a tool to help them perform their job more effectively:
- 1.2 Institution will be provided its own Community on Pod.ai with a URL like <https://Community.pod.ai>.
- 1.3 Institution will be able to update its contact details & logo.
- 1.4 Department Team Members and the Students will be able to update their individual passwords.
- 1.5 Individual students will be able to edit / update the following details in their profile and generate their Resumes.
 - 1.5.1 Personal Details (excluding the Name, Course, Roll Number)
 - 1.5.2 Contact Details (excluding the Primary Email Address)
 - 1.5.3 Academic Details (College Academics if Permitted by the Department settings as decided by the Department Head)
 - 1.5.4 Project Details
 - 1.5.5 Professional Experience Details
 - 1.5.6 Seminar / Training Details
 - 1.5.7 Research / White Paper Details
 - 1.5.8 Achievements, Extra Curricular Activities, Personal Interests / Hobbies.
 - 1.5.9 References
- 1.6 Students will be able to view the various placement event opportunities for which they are eligible.



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2. SUBSCRIPTION PACKAGE

CALYXPOD will provide Pod.ai for use by the Institution. All students graduating in one calendar year are termed together as a single Batch. These students may belong to any course and the graduating month (in one calendar year) of each course may be different from the other.

Features provided are mentioned below:

Pod Premium

Branding

Customised Sub-Domain [Your URL]

✓

Company Registration Page

Customisable

Assistance in Integrating College Website with POD

✓

College / Department Specific Logos

✓

Custom Branding

Platform Colours + Landing Page Slideshow
Show+ Resume, Email Colours

SSO Login

Google, Microsoft, Facebook

Community - Set Up Details

Number of Courses

Unlimited

Number of Departments

Unlimited

Number of Placement Team Members

Unlimited

Number of Faculty + Management

Unlimited

Multiple Campuses

✓

Placement Events

Job/Internship

Create & Manage Job/Internship Opportunities

✓

Job/Internship Opportunities Registration & Scheduling

✓

Ability to Share Interested Students Data with
Companies

✓

Automated Reminders - Registration Deadline/Change in
schedule

✓

Maintain Job/Internship Offers

✓

7/11/25

AA pod

pod		Confidential	
		Pod Premium	
Download Job Offers Data		✓	
Maintain Details of Corporate partners - Emails, Number		✓	
Email + Push Notifications on App - Job/Internship Opportunities		✓	
Congratulations Notification for Parents of Offered Students		✓	
View All Placement Events on the Calendar		✓	
Create Post - To Share content with students		✓	
Email Notifications on Publishing Placement Events		✓	
Categorise Companies - Based on Package and Number of Offers		✓	
Ability to Check Offers Acceptance/Joining Status		✓	
Specify Placement Event Owners		✓	
Non-Participating Students List with Reasons		✓	
Advanced Eligibility Criteria		✓	
Placement Stats by Relevant / Core / Other Opportunities		✓	
Placement Source Classification		✓	
Upload Placements Policy Rules		✓	
Maintain & Share Offer Letter (Students/ Placement Team)		✓	
Round-specific Rejection Status Details		✓	
Advanced Eligibility Criteria Automation		✓	
Automated Smart Hold based on students being absent/not registering for "X" opportunities		✓	
Any student who has not registered for X number of core or Y relevant or Z eligible opportunities must be automatically put on hold.		✓	
 		pod	



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Pod Premium

 Job offered Students to be marked as Eligible based on
 Predefined Categories (Dream/Core)

✓

Offers sharing - Social media sharing

✓

 The TPO team must be able to schedule/track
 company-specific training.

✓

Student
Registration & Information

Students to be able to register / sign-up (with approvals)

✓

 Ability to manage student access permissions (active,
 suspend etc)

✓

Ability to control who can edit academics

✓

Upload/update student data using an Excel sheet

✓

Master download for student data (along with resumes)

✓

Send notes to students (on both web & mobile)

✓

 Use advanced resume builder to generate standardised
 resumes

✓

Students can maintain multiple resumes

✓

Customised download for student data

✓

 Ability for admins to approve student's academic update
 requests

✓

Placement performance stats for each student

✓

 Add Custom Fields (of various types) to Student
 Information

Up to 10 Custom Fields

 Students can attach Marksheets + Certificates + ID
 Proofs (excluding Aadhar Card as per Govt norms)

✓

 Students must be able to view placement opportunities
 based on relevancy, and core subjects.

✓

Student movement to different status via Excel upload

✓

Advanced Resume Details Validation

✓






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Pod Premium

Event Tracker
Track & Manage On the Go

 Ability to Update Stage Wise Information - College &
 Recruiter Access ✓

 Real-Time Email & Push Notifications to Students with
 Results & Schedule Updates ✓

 Ability to update Results & Schedule - College &
 Recruiter Access ✓

Ability to Mark Attendance - QR Code ✓

Ability to Track Round-wise Attendance ✓

Round-wise messaging in Placement Drive ✓

 Student movement via Excel upload in Placement Drive
 in different rounds ✓

Digital Experience
For Corporates

 Recruiter App - Ability to provide a digital experience to
 visiting corporates ✓

 Recruiters will be able to browse Student Data and
 shortlist ✓

Faculty + Management Onboarding

Faculty + Management Onboarding ✓

Course Wise Access to Faculty Coordinators ✓

Reports
Placements & Company Specific

Digitising Previous Years' Placement Data

5 Years Included

Placement Report for Each Batch ✓

Placement Report for Each Department ✓

Placement Report for Each Course ✓

View Trends of Placements across Multiple Years ✓

7/10/25

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Ability to Download Placement Reports	✓
Filterable Placement Reports - Get the exact report you want	✓
Reporting stats based on relevant, core, other and overall events	✓
Industry Specific Report	✓
Company Specific	✓
View trends of placement performance in each company across multiple years	✓
On-Demand Report Generation	✓
Ability to Download Company Specific Reports in Excel	✓
Visibility of Student's Ethnicity, Location (Rural, Urban, etc), Economic Background, Learning Generation, Parent's Job/Business Domain	✓
Mobile App	✓
iOS & Android	
Security	
Private Community	✓
Secure Connection - HTTPS Protocol	✓
Full Control / Admin Privileges	✓
ISO Certification - 27001:2013 & ISO 9001:2015	✓
History Trail - All Activities	3 Years
TnP Helpline (9 AM to 7:30 PM - Monday to Saturday)	✓
Faculty Helpline (9 AM to 7:30 PM - Monday to Saturday)	Email/Phone
Online Training & Support	Unlimited
On-Campus Training & Support	10 Visits Free (Rs.5000 Per Visit thereafter)
Dedicated Account Manager / Team	Yes






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Commercials and Payment Terms

Placement Digitisation Platform:				
Module	Package	Quantity	Pricing Per Unit	Total Pricing
Placement Digitization Platform	Premium	90 Student Users (per year)	₹ 600 + GST	₹ 54,000 + GST

Payment Terms:

- 100% of the payment, i.e., ₹54,000 + GST, is to be made upon signing of the agreement.

3. DATA SECURITY

As per this agreement all the details collected from the students and all data stored and retained in Pod.ai shall not be misused, distributed, and sold by CALYXPOD to any third party for commercial purposes.

That CALYXPOD undertakes and ensures that it shall take all optimum steps and shall guarantee to its best capacity and capabilities to provide security and protect the information stored on Pod.ai in accordance with all prevalent and established internet protocols.

Below are the few steps we take to ensure the Data Security

1. HTTPS Connection: The URL is Secure.
2. ISO Certified – 27001:2013 & 9001:2015
3. Team Management / Access Control System: No user can misuse the system.
4. Complete Admin Rights: No Other Party Involvement
5. History Trail: All activity of various Actions and Downloads are captured.
6. Deployed on one of the best Secure Cloud Environments in the World.
7. Data shall not be distributed or sold by CalyxPOD to any third party for commercial reasons.
8. Data shall be stored on secured servers located in Maharashtra, India.



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4. TERM, TERMINATION and REVIEW

This Agreement is valid from the Effective Date (date of signing of the agreement) outlined herein and is valid for one year from the date of signing of the agreement.

This Agreement will be reviewed once the deadline has expired and may be continued by mutual consent of both parties.

The Institution may choose to end this agreement at their will at any date before the expiry of the agreement period. CALYXPOD on receiving a notification from the Institution for ending the contract will disable the Institution's Community on Pod.ai.

5. DISPUTE RESOLUTION: ARBITRATION CLAUSE

Every dispute, difference, or question which may at any time arise between the parties, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the sole arbitrator appointed by both the parties and in the event of any failure to commence or to continue arbitration by the arbitrator for any reasons whatsoever, the new arbitrator shall be appointed.

The arbitration shall be governed by the applicable Indian Laws. The seat of arbitration shall be in Delhi, India.

6. MISCELLANEOUS:

6.1 The Parties agree to attempt in good faith to resolve any dispute or disagreement of any kind whatsoever between or among them in connection with or arising out of this agreement, including any question regarding its existence, validity, or termination ("Dispute") expediently and amicably to achieve timely and full performance of the term of this agreement.

6.2 All claims regarding this Agreement are governed by and construed in accordance with the laws of Delhi state and central government of India applicable to contracts wholly made and performed in such jurisdiction, except for any choice or conflict of law principles and must be litigated in Delhi state jurisdiction only.

6.3 This Agreement binds and ensures to the benefit of the parties' successors and assignees. This Agreement is not assignable, delegable, sub-licensable, or otherwise transferable by the Institution in whole or in part without the prior consent of CALYXPOD. Any transfer, assignment, delegation, or sublicense by Institution done otherwise without consent is invalid.

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AUTONOMOUS APPROVED BY AICTE, NEW DELHI
Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:



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IN WITNESS WHEREOF the Parties hereto have entered into this Agreement the day and year herein
above written.

Signed and Delivered by The Authorized Representative of Parties to this Agreement:

For & Behalf of
Calyxpod Talent Solutions Pvt. Ltd.

For, CALYXPOD TALENT SOLUTIONS PVT. LTD.


Authorised Signatory

Mr. Amit Yadav, Co Founder & Director
(Authorized Signatory)

For & Behalf of
NITTE School Of Management


7/11/25
DIRECTOR
NITTE SCHOOL OF MANAGEMENT
YELAHANKA BENGALURU - 560 064.
Respected Dr. Gururaj B Urs, Director
(Authorized Signatory)

(The validity of the Memorandum of Understanding and the feature details are valid until further
revisions)





INDIA NON JUDICIAL

Government of Karnataka

e-Stamp

Certificate No. : IN-KA22828589422049X
Certificate Issued Date : 13-Dec-2025 10:34 PM
Account Reference : SELFPRINT (PU)/ ka-self/ JC ROAD/ KA-BV
Unique Doc. Reference : SUBIN-KAKA-SELF50295310307577X
Purchased by : YAKSHIT YUVA FOUNDATION
Description of Document : Article 5(J) Agreement (in any other cases)
Property Description : MEMORANDUM OF UNDERSTANDING BETWEEN YAKSHIT YUVA FOUNDATION AND NITTE SCHOOL OF MANAGEMENT
Consideration Price (Rs.) : 100
(One Hundred only)
First Party : YAKSHIT YUVA FOUNDATION
Second Party : NITTE SCHOOL OF MANAGEMENT
Stamp Duty Paid By : NITTE SCHOOL OF MANAGEMENT
Stamp Duty Amount(Rs.) : 500
(Five Hundred only)



SELF PRINTED CERTIFICATE
TO BE VERIFIED BY THE RECIPIENT

Please write or type below this line

MEMORANDUM OF UNDERSTANDING

Between

YAKSHIT YUVA FOUNDATION ®

(An ISO 9001:2015 certified, sports based humanitarian national organisation)
Office of The Taekwondo Master Rao, 1st Floor, Gadekar Complex, PB Road, NH-4,
Kakati, Belagavi, Karnataka – 591113

And

NITTE School of Management

(An autonomous, AICTE-approved Institution under Nitte Education Trust)
Nitte University Campus, BSF Campus, Yelahanka, Bengaluru, Karnataka - 560064

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.sholestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

MEMORANDUM OF UNDERSTANDING

between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT

**ARTICLE 1. PREAMBLE**

This Memorandum of Understanding (hereinafter referred to as the “MoU”) is solemnly executed on **22nd December 2025, Monday** at the office of the Taekwondo Master Rao, 1st floor, Gadekar Complex, PB Road, Kakati, Belagavi, Karnataka.

Whereas **Yakshit Yuva Foundation** (hereinafter referred to as “the Foundation”) is a non-governmental, non-profit organisation engaged in youth empowerment, social entrepreneurship, community capacity building, grassroots sports promotion, self-defence education, and allied social impact initiatives. The Foundation has established a structured execution-oriented ecosystem enabling young individuals to contribute meaningfully to society through programme implementation, outreach, documentation, and organisational development.

And whereas the Foundation, operating through its Secretariat under the Office of Taekwondo Master Rao, has consistently offered structured internship opportunities to students and graduates across disciplines, with a focus on discipline, leadership, accountability, and execution excellence.

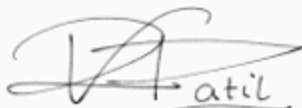
And whereas **NITTE School of Management (NSOM)** (hereinafter referred to as “the Institute”) is a premier management institution with AICTE approval & Permanent ID 1-12094754, offering a two-year full-time Post Graduate Diploma in Management (PGDM), emphasising experiential learning, ethical leadership, social responsibility, and industry and field exposure through internships and live projects.

And whereas both Parties recognise the mutual benefit of institutional collaboration to facilitate structured internships for NSOM students by the Foundation, thereby integrating academic learning with real-world social impact execution.

Now therefore, the Parties hereby agree as follows:

ARTICLE 2. OBJECTIVE

The objective of this Memorandum of Understanding is to establish a formal framework for internship collaboration with the intent to:


For Yakshit Yuva Foundation
For NITTE School of Management

**MEMORANDUM OF UNDERSTANDING**

between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT



- (a) Provide students exposure to social entrepreneurship and non-profit organisational functioning;
- (b) Develop discipline, goal orientation, analytical ability, and execution capability among students;
- (c) Enable young changemakers to contribute ideas, action plans, and implementation support to the Foundation's initiatives;
- (d) Strengthen the Foundation's programmes through structured management support from interns.

ARTICLE 3. NATURE AND SCOPE OF INTERNSHIP

3.1 The internship shall be academic and educational in nature and shall not constitute employment. Interns shall remain students of the Institute and shall not be treated as employees of the Foundation.

3.2 The internship shall provide exposure to core operational areas including:

- (a) Fundraising and resource mobilisation;
- (b) Implementation of one selected Yakshit Yuva Foundation programme;
- (c) Marketing, outreach, and communication of organisational initiatives;
- (d) Documentation, reporting, and execution-oriented management tasks.

3.3 Subject to organisational requirements and the Foundation's calendar of activities, interns may be involved in ongoing initiatives based on individual skill sets communicated in advance.

ARTICLE 4. DURATION AND TIME COMMITMENT

4.1 The standard duration of the internship shall be **one month**, requiring a minimum commitment of **150 working hours**.

4.2 Interns shall be required to dedicate the stipulated period fully to the internship engagement.


For Yakshit Yuva Foundation
For NITTE School of Management

**MEMORANDUM OF UNDERSTANDING***between***YAKSHIT YUVA FOUNDATION***and***NITTE SCHOOL OF MANAGEMENT****ARTICLE 5. APPLICATION AND SELECTION PROCESS**

5.1 The Institute shall formally approach the Foundation's Secretariat requesting internship opportunities for its students.

5.2 The Foundation shall process applications based on capacity and programme alignment and communicate acceptance accordingly.

5.3 Selected interns shall submit a preliminary task outline or action plan prior to commencement.

ARTICLE 6. ROLES AND RESPONSIBILITIES**6.1 Responsibilities of the Foundation**

- (a) Assign structured tasks aligned with organisational objectives;
- (b) Facilitate exposure to organisational processes and execution mechanisms;
- (c) Issue internship completion certificates upon satisfactory fulfilment of requirements.

6.2 Responsibilities of the Institute

- (a) Nominate eligible students;
- (b) Ensure adherence to discipline, ethics, and professional conduct;
- (c) Provide academic oversight, where required.

ARTICLE 7. EXPECTED LEARNING OUTCOMES

The internship shall enable students to acquire competencies including:

- (a) Practical understanding of social entrepreneurship and NGO operations;
- (b) Exposure to programme execution and reporting;


For Yakshit Yuva Foundation
For NITTE School of Management

MEMORANDUM OF UNDERSTANDING

between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT



(c) Development of communication, teamwork, and execution-oriented management skills;

(d) Enhanced awareness of ethical leadership and social responsibility.

ARTICLE 8. PERFORMANCE REVIEW AND FEEDBACK

8.1 Intern performance may be assessed based on attendance, task completion, discipline, and quality of output.

8.2 Feedback may be shared with the Institute for academic evaluation, if required.

8.3 Certification shall be subject to satisfactory performance.

ARTICLE 9. HEALTH, SAFETY, AND DUTY OF CARE

9.1 The Foundation shall attempt to take reasonable measures to provide a safe working environment.

9.2 Interns shall adhere to safety protocols, organisational guidelines & government norms while on field.

9.3 The Institute acknowledges that field-based engagement may & will involve inherent risks.

ARTICLE 10. STIPEND AND CERTIFICATION

10.1 The internship does not carry any assurance of stipend or remuneration.

10.2 Internship completion certificates shall be issued upon successful completion.



For Yakshit Yuva Foundation



For NITTE School of Management

MEMORANDUM OF UNDERSTANDING

between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT

**ARTICLE 11. CONFIDENTIALITY AND INTELLECTUAL OUTPUT**

11.1 All work products shall remain the property of the Foundation.

11.2 Interns shall maintain confidentiality of organisational information.

ARTICLE 12. NON-EMPLOYMENT AND LIABILITY

This MoU does not create an employer–employee relationship. The Foundation shall not be liable for employment-related claims.

ARTICLE 13. NON-EXCLUSIVITY

This MoU is non-exclusive in nature and does not restrict either Party from entering similar arrangements with other entities.

ARTICLE 14. FUTURE COLLABORATION

The Parties may explore future collaboration including workshops, research, case studies, and outreach initiatives through separate written arrangements.

ARTICLE 15. NODAL OFFICERS AND COORDINATION

15.1 Each Party shall designate a Nodal Officer for coordination.

15.2 All official communication shall be routed through designated Nodal Officers.

ARTICLE 16. REPORTING AND DOCUMENTATION

16.1 Interns shall submit progress updates or final reports as prescribed.

16.2 The Foundation will retain records for institutional documentation.

ARTICLE 17. FORCE MAJEURE

Neither Party shall be liable for failure to perform obligations due to events beyond reasonable control.


For Yakshit Yuva Foundation
For NITTE School of Management

MEMORANDUM OF UNDERSTANDING

between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT

**ARTICLE 18. VALIDITY AND REVIEW**

18.1 This MoU shall remain valid for a period of **three years** from the date of execution.

18.2 The MoU may be reviewed or renewed by mutual written consent.

ARTICLE 19. USE OF NAME AND LOGO

19.1 This MoU facilitates the use of name or logo of either Party for academical & non-financial purposes only.

19.2 Both the parties provide consent through this MoU to academic and factual references of one and another as and where required.

ARTICLE 20. TERMINATION

Either Party may terminate this MoU by providing written notice. Certificates shall be issued only for satisfactorily completed internships.

ARTICLE 21. GOVERNING LAW AND JURISDICTION

This MoU shall be governed by the laws of India. Courts at Belagavi shall have exclusive jurisdiction.

ARTICLE 22. GENERAL PROVISIONS

This MoU constitutes the entire understanding between the Parties and may be amended only through written agreement. Invalidity of any provision shall not affect the remaining clauses.


For Yakshit Yuva Foundation
For NITTE School of Management

MEMORANDUM OF UNDERSTANDING



between
YAKSHIT YUVA FOUNDATION
and
NITTE SCHOOL OF MANAGEMENT

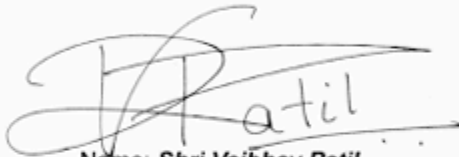


ARTICLE 23. EXECUTION

IN WITNESS WHEREOF, the undersigned, duly authorised by their respective parties, have affixed their signatures & institutional seals to this Memorandum of Understanding on the date and place aforementioned.

Signed with seal on behalf of & for
YAKSHIT YUVA FOUNDATION ®

Signed with seal on behalf of & for
NITTE School of Management



Name: **Shri Vaibhav Patil**
Designation: **General Secretary**

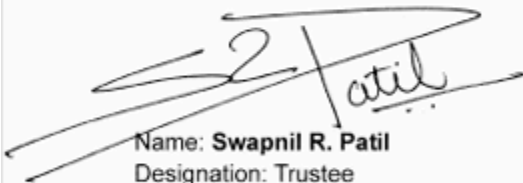


Name: **Dr. Gururaj B Urs**
Designation: **Director**

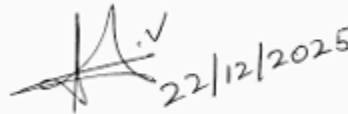
INSTITUTIONAL SEALS



WITNESSES



Name: **Swapnil R. Patil**
Designation: **Trustee**
Yakshit Yuva Foundation



Name: **Raghavendra. V**
Designation: **Placements Coordinator**
NITTE School of Management



Name: **Ravi S. Rao**
Designation: **Sr. Director**
Yakshit Yuva Foundation



Name: **Prof. Guruprasad**
Designation: **Placements Lead**
NITTE School of Management

Annexure -17

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Govindapura, Gollahalli, NMIT Road, Yelahanka,
Bangalore – 560 064 Tel: 080 – 22167888. Website:

