Purpose of the email: Help build a good relationship between Guru and the audience

What do I want the prospect to do: open emails and begin to have more trust in the Guru.

SL: I'll start Monday, I'll do it later...

Preview Text: Quit Procrastinating in 60 Seconds (FOR GOOD)

Body:

Hey (Name),

Around a decade ago, I remember having no sense of urgency, I always did things **last minute** and only decided to function when I was **panicking over deadlines**.

I was **always late** for hangouts, also last to submit my tasks at work, and even my bedroom and workspace had rubbish everywhere, my desk collecting dust, and even clothes everywhere I needed to put away.

Everyone said "You're just Lazy and Unorganized"

Now looking back, I know this was ruining my life... (maybe your life too, {name})

Until I came across this 60-second cure for chronic procrastination.

Here it is:

- Break it Down (20 seconds): Start by breaking your task into smaller, more manageable steps. This makes tasks less overwhelming and makes it easier to get started.
- Set a Timer (20 seconds): Commit to working on the task for just 10-15 minutes. Set a timer and promise yourself to stop after this short burst of focused work.
- Eliminate Distractions (10 seconds): Clear your workspace of any distractions. Turn off notifications on your phone and close unnecessary tabs or apps on your computer.
- Visualize Success (10 seconds): Take a moment to visualize yourself completing the
 task and how good it will feel once it's done. This can boost motivation and reduce
 procrastination.

• **Just Start (10 seconds):** With your timer set and distractions minimized, dive into the first small step of your task. Remember, the hardest part is often just getting started.

I urge you to give this a go, (name)

This can kickstart your glow-up - it did mine!

Wishing you all the best, Ros x

P.S. In the next few emails, I will be revealing the secret sauce of how to turn dreams into reality within a matter of weeks, not months. No matter how big or small these dreams are!