

Virtual Facial Script

Before this presentation send each guest 1 sheet mask, a skin care sample, a tea bag, and a fizz stick. Send items with a note letting them know how happy you are to have them on event.

When using the scripts, make it your own. This is more for information. Keep it simple and quick.

Hi everyone!!! I am so excited to spend a little pampering time with you all tonight! My name is _____, and I am here with _____ and we are Independent Consultant with Arbonne. Tonight, we are going to tell you a little bit about Arbonne while you experience our skincare line along with our fabulous sheet mask! I do this mask at least once a week because it is simple AND feels great!!!! (This presentation has been produced by an Independent Consultant and has not been prepared by Arbonne.)

Here's what you should have with you

- The skin care samples and sheet mask.
- A way to prop your device, if you are not using a laptop, so you can use the chat box.
- Either a bowl of hot water or proximity to a sink
- A hair tie
- A face towel

Thank you Beth – Today – we want to show Amanda how simple it is to share Arbonne and thank you for being the Guiney pigs! We also want to show you how easy and affordable it is to shop Arbonne.

When you buy Arbonne, products you use daily – soap, protein, makeup, lotion – you can actually improve your mental health – focus, decrease stress and anxiousness – can improve your inside health, and ultimately, improve the look and feel of your skin – your outside health.

Basically, when you use these products – your mind, your body, and your skin look better and feel better.

Are you ready for a little pampering? I know I am!

Taking care of you is simple, it's important to do it.

Let's start!!!! FIRST, I will tell you what the product is and how to use it, **THEN, you apply.**

Step 1: Cleanser

Cleanser washes without stripping face of essential oils, your face should not feel “squeaky” clean. Wet face and hands, squeeze out cleanser. Either go to a sink near you or use your bowl of water and wash your face with the cleanser. Wash in a circular motion, rinse off and pat dry your face.

Next is Step 2: Regenerating Toner – which you don't have

This toner is a non-drying, alcohol-free mist that refreshes skin and prepares it for the next step. It supports cleansing by removing excess oils and dead skin cells. Supports skin tone, **minimizes appearance of pore size** and refines texture.

A mist spray. Watch me – (spray your toner on your face). With the sample, pour a little out on your hands and pat onto your face.

Step 3: Intensive Renewal Serum. You have

HERO of the line. Reduces appearance of fine lines. Light, silky texture. Holds in moisture and helps enhance the look of skin smoothness and firmness. Again, you only need a pea size amount. Apply this all over your face, avoiding your eyes. Apply.

Step 4: Corrective Eye Cream. Which you don't have

The skin around our eyes is thin and delicate, just like our necks, so we need separate products for those areas. Pat on gently. That way, you get deep hydration that locks in moisture to help reduce the look of fine lines and deep wrinkles. Diminishes the appearance of puffiness and dark circles and provides moisturization to nourish the delicate eye area for a youthful looking glow.

Apply eye cream with ring fingers – our weakest finger – no strong fingers to pull and tug at this delicate skin! Put a little on one ring finger, tap them together and pat along the ocular bone and eye lid.

Time for the **Revitalizing Sheet Mask!!!**

Tear it open and gently take it out. There is a lot of serum in the pouch, don't let it leak out, we will use that later.

Gently unfold, place mask center on your face, around nose and smooth it on in an outward direction towards hairline and down.

Sits for 15 minutes. **While we mask, I'll tell you a little bit about Arbonne! Sit back and relax.**

First, Let's take selfies – Take a selfie of you, post it on your facebook AFTER we are done, **tag** Amanda in your post and let

her know how much fun you had, she will let Beth know you tagged her and you will get a FREE hand cream – it's so nice.

Go ahead and take your picture, now, but post when we are done.

Sheet mask – Serum-infused and a secret weapon for skin, delivers immediate hydration and radiance with one use. Has vitamins B3 and B5 to improve smoothness and tone when you use consistently.

Besides this mask we have a Cellular Renewal Mask and a Rescue & Renew Detox mud mask.

Cellular Renewal Mask – botanical exfoliants – Pineapple and papaya enzymes - remove dead skin cells to minimize pores and improve appearance of skin tone. Result? Skin that feels *velvety* soft with an out-of-this-world GLOW.

Rescue and Renew Mud Mask – creamy French pink clay, draws out impurities, result – smaller-looking pores. Clarifies and brightens skin, it goes from wet to dry to show where excess sebum (oil) is on your face. Hydrating rosemary oil for moisture.

You can buy from anywhere, why buy Arbonne.....

Arbonne Background

We are 40-years old and are headquartered in CA, owners are headquartered in France. We are the best of Europe and North America and we are just getting started – honestly, ground floor when it comes to business.

Ingredient Policy

We are unique and special. All Plant based. Vegan and Cruelty free, Soy free, dairy free, and toxi free. We take a holistic approach focusing on improving MIND, BODY, and SKIN. Only company doing this!

This holistic approach is the foundation for our pillars of plant ingredients, clean standards, the way we develop products, and testing. We use plant-based ingredients for ALL products. We have a list of over 2000 DO NOT include ingredients – like parabens, synthetic fragrance, formaldehyde, artificial sweeteners, animal by products, mineral oil and much more!! Arbonne is FREE of harmful ingredients so our products are safe for you AND safe for the environment.

We stand by what we say. How? Certifications, like – Gluten Free, Vegan, cruelty free, non-GMO, BSCG certified drug free (a sports cert), and OU (a kosher cert) and more. Certificates aren't required. We go over and above, for you. Can you imagine, products that we put on our skin and that we ingest, and companies don't have to get a stamp of approval. Crazy! This makes us different from other companies.

We co-develop with experts. We partner with the best, brightest, and most cutting-edge DOCTORS and SCIENTISTS.

AND we do clinical testing to prove the safety and efficacy of products.

Sustainability

And, our sustainability is off the charts. This is very important to Arbonne – saving the planet. *We're a Certified B Corp which means we balance people, planet and profits and are committed to ZERO waste. We partner with a recycling company for the hard to recycle containers. We have an in-house Charitable Foundation which is funded by Arbonne and the consultants. This foundation focuses on children and their mental well-being, I am so proud of that.*

How we work

We work from anywhere and share products – do it in person, virtually, groups, or with 1 person over coffee, or we can use social media. We share products and show others how to share products and its super flexible to do it.

I wasn't sure I could share products – my background was overworked corporate employee to underpaid teacher. But, it's the best, craziest, and most rewarding thing I have done – I mentor and coach people, I have a Mercedes that Arbonne pays for and I have taken over 30 vacations paid for by Arbonne. It didn't use to be the “normal” way to earn, but last year showed people, it's a great idea to work remote.

Amanda – what made you want to share Arbonne?

It's that flexibility that allows us to do this alongside our current fulltime jobs and crazy schedules.

For sharing this with you all and letting you know there's a better and safer alternative to the products that you already purchase

*and that you use every single day, we, Arbonne consultants, can earn! **Testimony***

Earn

If you go to earnings.arbonne.com – go to purchasing you can get information on HOW and WHAT we earn AND you'll notice WE make it what we want, no required buying, selling, auto-ship or recruiting.

Here are other things you will see.....

We get paid weekly on personal sales and monthly on our group sales.

Only 4 levels of management and promoting to each level is based on sales not recruiting.

As you promote to each level you get a raise in what you earn.

At the second level our business is WILLABLE, a financial leagacy.

At the third level – where you are in the top 2% - you can earn a VP success award, cash you put toward a white Mercedes Benz.

At the fourth and top level – where you are now in the top 1% - you can earn an annual trip to Maui!

*The average monthly pay ranges from \$300/mo at level 1 to \$22,000/mo at the top level. **Testimony***

**If you have even a tiny bit of interest, please connect with us.
We love to mentor, and train new people of all ages and
backgrounds. We would love to partner with you.**

Now, how can you get the products -

Purchasing

Clients and Consultants order directly from their personal Arbonne websites. Products are sent from Arbonne direct to them. Consultants don't stock inventory or deliver products.

IC – can earn all the things I mentioned AND save 35% to 50% when you shop, personal website and more.

PC – also have an account, save 20% - 40% on everything in the entire catalog, and with qualifying orders you get free shipping, free product perks, no required buying here either.

When you shop with our program called BUILD FOR MORE you save more.

HOST – an event like this, in person, or virtual. Great perks and we make sure you are spoiled.

We have a 90-day money back guarantee.

We have hundreds of products that people USE EVERY DAY and ALREADY spend money on. We have something for everyone – nutrition, skincare, makeup, body and hair care, sport products, men's products, spa line, baby line and more.

(mention a few of your faves.) Some of my favorites besides what we are using today are the primer – silky, not flaky, and makeup glides right over it. AND, I can't say enough about our ENERGY FIZZ and our entire 30 days to healthy living.

You should really check out our next healthy living presentation. It's the first Tuesday night of April.

AMANDA – if you can pick 2, what are your favorites?

Arbonne has the best most results driven products you will use!

Okay, time to take off the mask!!!!

Peel it off and pat the remaining serum on your face and use the serum from your package too – put it on your neck, chest and even arms if you have extra. Soak up all that goodness!

Step 5: Moisturizers

There are 2 Day Creams – spf and no spf. Day cream provides critical moisture, smooths and firm skin and reduces fine lines and wrinkles.

Night Repair cream. Sleep your way to beautiful skin! You have this - Formulated with ultra-hydrating moisture blend of botanicals, plus collagen-supporting ingredients that replenish moisture and deliver nourishment so skins natural reparative cycle kicks in.

Again, a tiny amount, pea size. I tap it on my forehead, cheeks and chin and gently rub it in. Go ahead and use.

You should have at least another days use of the samples.

Skin looks great now, and tomorrow you will see it too.

(In person) We want to help you get products or even partner with us. (Hand catalogs and order forms, no catalogs BEFORE this part. Give them a minute or two to look over catalog. Take orders.)

(If **virtual** – answer questions. Any more questions? Ok, Now, we will send you the digital catalog. Then, we will message you to set up a time to talk and place your order.)

Remember, preferred clients always save 20 to 40% and consultants save 35 to 50% when they shop.

Walk them through the order on my arbonne page. When you buy the age well set alone – with your PC discount – the price is \$225, when you add the primer, which you will love, the cellular renewal mask – which you will also love, and another sheet mask for another night – you will pay only \$240 – plus you will get free shipping, your account will be free – which means you can get the discount on every other order you place – AND, you will get a FREE 7 day cleanse – that's an awesome cleansing product – you drink it for 7 days – it tastes like lemonade – you eat and drink it for 7 days – it cleanses toxins away – AND, you will also get to pick out a SECOND free product- like the fizz or protein, or the gel masks – you decide – so much greatness – this is over in March – we will connect with you today to make it easy on you – so, to recap – you get \$538 for \$240 – that's a savings of 55% -

Thank you for being with us! We look forward to chatting with you!