



Pearson  
Edexcel

# GCSE (9-1)

Theme 2.5.4 Retrieval Resource:  
**Business**  
Motivation



© artwork: Mark Bolitho | Origami photography Pearson Education Ltd/Naki Kouyioumtzis



---

## Retrieval Quiz - 2.5.4: Motivation

---

**Questions:**

1. Which **one** of the following is a non-financial method of motivating employees?

- A Autonomy
- B Fringe benefits
- C Promotion
- D Remuneration

2. State **two** fringe benefits that a teacher may receive.

.....

.....

.....

.....

.....

3. Give **two** reasons why having motivated employees may be beneficial to a business.

.....

.....

.....

.....

.....

4. Give **one** advantage to a business of increased productivity.

.....

.....

.....

5. Give **one** drawback to a business of using job rotation.

.....

.....

.....



**Answers:**

1. A

2.

- Discounts on medical insurance
- Free school lunches
- Free stationary
- Longer summer holidays
- Pension

**Note that this is a 'State...' question so each answer must have context/application to be valid. Only fringe benefits that would apply to a teacher would score a mark.**

3.

- It may attract new employees to the business
- It may provide a competitive advantage
- Productivity may rise/cost per unit may fall
- Staff turnover may fall/increased employee retention
- The business may generate new ideas/become more creative

4.

- The business becomes more efficient
- The business has the scope to lower prices/gain competitiveness
- The business may make a higher profit margin
- The cost of making each unit will fall

5.

- Employees may not want to learn other jobs
- Extra training will be required
- The business may lose productivity/efficiency