### Sole trader - advantages:

- 1. Able to establish close relationship with customers and staff.
- 2. The business can be based on the owner's interest or skills as opposed to working as an employee for a large entity.
- 3. Owner keeps all profits.
- 4. Ideally suited for small-scale retail and service businesses (example, beauty salons, repair shops).
- 5. It is relatively easy and inexpensive to set up, primarily because it faces few legal requirements.
- 6. Freedom and flexibility of management.

### Sole trader - disadvantages:

- 1. Intense competition exists from bigger firms, for example, convenience stores.
- 2. Owner is responsible for all aspects of the business, thus unable to specialize in any one area of interest.
- 3. Difficult to raise capital to finance major growth or expansion.
- 4. The law does not distinguish between the owner as a private individual and his or her business. Legally, he or she is the business.

#### Partnership - advantages:

- 1. Greater capacity than sole traders to raise funds.
- 2. A written agreement specifying the terms of the business serves as an evidence in the court of law.
- 3. Decision making is shared.
- 4. Partners may become specialists in different areas of the business.

### Partnership - disadvantages:

- 1. Partners have unlimited liability.
- 2. Profits are shared.
- 3. Possibility of management disagreements among partners.
- 4. The business does not have a separate legal identity. If one of the partner dies, then the partnership also ends.
- 5. Longer time for decision making than sole traders and arguments may arise.
- 6. Must share burden of poor decisions.

# Private limited company - advantages:

- 1. Shares can be sold to a large number of people. These would be likely to friends or relatives.
- 2. Owners are able to keep control of the business as long as they do not sell too many shares to other people.
- 3. Does not risk losing control of company to outsiders.
- 4. Best suited for family businesses.
- 5. Business will continue even if one owner dies.
- 6. All shareholders have limited liability.

## Private limited company - disadvantages:

- 1. Shares can only be transferred 'privately' and all shareholders must agree on the transfer.
- 2. Firms are not allowed to sell shares to the public, thus restricting the amount of capital raised.
- 3. Significant legal matters have to be dealt with before a company can be formed.
- 4. Shares cannot be sold to the public thus restricting the amount of capital that can be raised.
- 5. Financial accounts have to be filed with the Registrar of Companies and members of the public can inspect them.
- 6. If one shareholder decides to sell his/her shares, it may take time to find a buyer.

## Public limited company - advantages:

- 1. Easy transferability of ownership, since shares may change hands in hours or even minutes.
- 2. All shareholders have limited liability.
- 3. Greater capacity than other types of commercial businesses for growth and expansion.
- 4. Large sums of capital can be raised from selling shares to the public.
- 5. Can borrow large amounts of money from financial institutions at lower rates of interest than smaller companies.
- 6. Owing to their size, companies may benefit from economies of scale.

## Public limited company - disadvantages:

- 1. Legal requirements to establish are complicated, costly and time consuming.
- 2. Financial information can be viewed by the public including competitors.
- 3. Due to their size, they may not be able to deal with customers on a personal level.
- 4. There may be a divorce of ownership and control which might lead to the interests of the owners being ignored to some extent.
- 5. Because of their sheer size, these companies may face management related problems such as slow decision making and industrial unrest.
- 6. Since anyone can buy its shares, it is possible for an outside interest to take control of the company.
- -Written by Leena Palekar, IB Business Management Teacher and Subject Matter Expert

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