

Stylist

Apricot Lane Boutique Manchester is currently seeking Stylists. Apricot Lane is a locally owned, women's fashion boutique franchise. We are looking for experienced, fun, fashionable, and talented individuals with a personal sense of style who are dedicated to delivering a unique and captivating experience to our customers.

Overview

The successful stylist will have specialty retail experience with a strong emphasis on product, customer service, and visual presentation. They will work with a team of associates who are motivated to provide a superior level of customer service to maximize sales. They will work as a team to meet and exceed all given sales goals. They will be responsible for representing our brand with energy, style, expertise, and a customer-first attitude.

Job Requirements:

- Meets company sales goals by utilizing sales techniques and communicating product knowledge to the customer; recommends merchandise selections or helps to locate merchandise based on customer needs and desires.
- Performs various sales and register transactions, including ringing purchases, cash or credit payments processing, and counting money.
- Maintains an awareness of customers to both increase service levels and reduce security risks; remains current on policies regarding payment and exchanges, customer service, security practices, and other applicable operations.
- Maintains knowledge of current sales and promotions; maintains pricing and visual standards.
- Maintains standards in merchandise handling, presentation, loss prevention, and all other duties as directed by Management.
- Participates in visual directives, including monthly store sets and zone maintenance.
- Other duties as assigned/required.

QUALIFICATIONS

- Must be 18 years of age or older
- High School diploma or equivalent
- Retail or sales experience preferred
- Excellent communication skills
- Excellent customer service skills
- Strong organizational skills and the ability to multitask in a fast-paced environment
- Stand and maneuver around the sales floor and stockroom; operate register; lift and carry 30 pounds; hang/fold merchandise; climb, reach, push/pull, and clean
- Regular attendance is essential to this position to ensure adequate coverage to meet company objectives. Ability to work a very flexible work schedule, including nights, weekends, and holidays, is required

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