

THE APPLE FARM

WEDDINGS

Names + Date, 2026

We have had some wonderful parties at The Apple Farm. The setting is beautiful, the feeling relaxed, and the space is vast yet intimate. We are looking for a select number of special couples whose vision matches ours as closely as possible. We are usually all happiest when you can trust us to do what we do best because we don't like to stretch the limits of our crew and our property beyond where we are comfortable and confident. Over the years we have worked toward being able to produce events that have a small footprint, a rich aesthetic, and represent the type of party we like to create for ourselves. In contrast to most other venues we dedicate the entire weekend to making sure you are taken care of and are very generous with our time and space while you are here. We love being able to provide everything you need in house, and for the most part we require it, which saves you a lot of research time and coordination.

We've broken this working document into required categories, which each have a starting price (those marked with an * are subject to our local sales tax). In order to hold your event here your budget must be able to accommodate the minimum in every category. We have a **\$20,000 MINIMUM to get married at the Apple Farm**. This does not include the rooms or tax. It includes the basics and our service fee no matter the group size, so keep in mind that it's most cost effective for everyone if you have a group of over 35. Please understand that everything you add beyond our basics will incur an additional charge, which we will calculate in the final weeks before the event and which will be reflected on the final bill unless there are further last minute additions. Weddings in particular are very special days for everyone involved. We only do up to 5 per year in an effort to keep them exceptional for you and for us.

NUMBERS and AVAILABILITY

Our comfort zone is around 80 people. Larger groups of up to 120 can often be accommodated between Memorial Day and Labor Day, with possibly a week or so on either side of that. We can generally count on the weather cooperating and that is what typically happens, but it's out of our control. Keep in mind that fire season is often more of an issue during late summer and fall. Smaller groups of up to 40 can be accommodated inside if needed. Our property would be very difficult to tent because of all the trees. For seated events please keep in mind that a group of up to 70 can be

accommodated entirely in house, but a larger group will require rentals at your expense. Our roving feast option can often accommodate slightly larger groups without additional rentals if you work with what we have.

We have a two week guarantee on the final guest count. You will be charged for the number provided, even if it dips below after the two week mark. Increases in numbers after this point require a conversation and additional charges. When you give us your numbers please include separate numbers for adults, vendors, and children (and indicate whether they need a place at the table, are a baby on a lap). Please also indicate special food requirements.

PROPERTY USE FEE

UPPER GARDEN \$7500

OPTIONAL ORCHARD CEREMONY SITE: ADDITIONAL \$2000

REDUCED USE FEE \$4000 GROUPS UNDER 35: MAY INCLUDE OFF SEASON/MIDWEEK

We take extra time to groom the grounds and gardens, coordinate parking for your guests, and close our front gates to the public during your event. Please direct your guests to our 18451 Greenwood Road entrance where we will have someone waiting to help them park.

Note that this fee does not include any use of our furnishings or staging, it is strictly a site use fee. The orchard site involves an additional layer of grooming as well as extra staffing on the day of. It is not required but it allows your guests to enjoy a fuller experience of this special property.

ACCOMMODATIONS

STARTING AT \$3,320 + 12% BED TAX

Your initial deposit reserves all 4 of our rooms (3 cottages and the room with a view) for 2 nights and you are responsible for the full amount. You may have your guests reimburse you for their rooms if you choose. All cottages have queen-sized beds and two cottages have an additional twin (Blue Door and Green Door). The Room with a View has a king sized bed. The basic price is based on double occupancy. We can sleep 4 couples and 2 singles for a total of 10 people. The cottages are quite spacious and work well for a family if we add our futons. Anderson Valley is small so it's important to start thinking about accommodations for the rest of your guests early on. There are quite a few small inns and Air BnBs available, and our family at the Boonville Hotel may rent you all of their rooms for the weekend if you do a welcome dinner or perhaps a brunch there.

Add ons:

- Extra Guests \$50 per person per night (includes breakfast)
- Additional nights may be added at the rate of \$415 per night plus bed tax

Please forward your guests the reservation with check-in details and provide us a list of names and room preferences (make sure you choose yours first). Please let us know if your guests will need breakfast Sunday morning or if you have other plans.

FLOWERS

***STARTING AT \$1000 (+ \$500 minimum if orchard site is used)**

Our youngest, Rita, has taken over our flower operation and started a thriving business arranging flowers she grows on the farm for events in the area. She will be happy to talk to you about your specific vision so we can factor that into our planning and our estimate. She prefers a natural, seasonal approach that shows off the bounty of our farm and works well with our aesthetic and landscape. Our starting price includes arrangements for the potting shed, bathrooms, greeting table, bride's bouquet, and groom's boutonniere. If you'd like to add additional wedding party flowers, table arrangements, or ceremony decoration please discuss with Rita. You can also see some of her work on instagram @apple_farm_flowers. If you want to add outside flowers you're welcome to but we may need to charge for our oversight and use of our space and tools.

STAGING

***STARTING AT \$2000 (+ \$500 minimum if orchard site is used)**

Over the years we have put a lot of the infrastructure in place and are well set up for parties, thereby reducing the necessity for rentals for groups of less than 70. The lighting is in place (string lights + votives + torches at dusk), we have a nice dance floor, and our renovated potting shed includes a lovely bar area. We will arrange the furniture we have to suit the occasion and can draw on our collection of linens. Be aware this may require a mix of shapes, sizes, and colors, but they all work well together in our spaces. If you're set on a certain look you may need to consider rentals. Our minimum includes setup and staging of the parking area, the greeting table, the ceremony area (our 4 benches offer seating for those who require it but not for the whole group, but we find having the group stand and gather around creates a much more intimate ceremony and eliminates the need for microphones), and the reception site (including the bar and dining area, and the cement dance floor).

Add Ons:

- Additional seating for ceremony \$150 minimum

--Low Stage Platform for Band starting at \$500

--Minimal Power at the Ceremony Site \$150

OPTIONAL RENTALS

***\$200 MINIMUM FOR RECEIVING AND STAGING**

If your event involves a sit down for over 70 people, rentals will be necessary and we can help point you in the right direction. If you want to include anything that we don't offer, renting is always an option. If you just rent small items like napkins and linens you may be able to pick them up yourself and avoid charges.

FOOD

***STARTING AT \$175 per person PLUS 20% SERVICE CHARGE* (\$6000 MINIMUM) USUALLY HALF PRICE FOR CHILDREN**

Starting prices do not include surcharges for speciality items, extra stations, or dietary variations.

Seated affairs are usually more appropriate for smaller groups. We like to start with a couple passed appetizers, then move to table for a first course and entree. Dessert can be served at the table or from a cake table on the kitchen porch to get people up and moving about again (or dancing). For gatherings of over 70 people we love to offer the alternative of our "Roving Feast" which includes a wide variety of delicious finger food and a main protein event, and always amounts to a substantial meal for every taste and diet. A combination of passed appetizers and several stations presented progressively encourages guests to mix, mingle, and explore the space, and requires no plates or silverware. The result is a lively party and we avoid the problems of a buffet.

Specialty sourced foods (such as fish as a main course) may have a surcharge. Each extra food station you add (such as live grilling, fresh tortillas, oysters, fruit and cheese) may add an additional \$10 minimum per person. We are not a restaurant and are not set up for substitutions. We will do our best to accommodate dietary restrictions with variations on the basic menu, but keep in mind that each variation may add a \$50 surcharge depending on what it requires.

We are too small to offer tastings, but we find that a final planning meeting at the farm, focusing on the menu, is a great way to engage our appetites. By delving into favorite foods, things to avoid, and looking at the rest of your weekend we can create a menu that really fits and have fun doing it. You can find some sample menus [here](#).

BEVERAGES

***STARTING AT \$60 per person + 20% SERVICE CHARGE* \$2,000 MINIMUM**

We take great joy in providing wine and beer from our wealth of local sources. We love to feature Navarro Vineyards and Handley, as they are our closest neighbors and happen to make many of our favorite moderately priced wines. You can also choose other wineries from our tiered local list (coming soon) and plan to do some wine tasting when you visit for our meetings. Our starting prices assume about 1.5 bottles per person. This always requires a more in depth conversation. Our permit does not allow us to serve hard alcohol on the premises. Our insurance does not allow you to bring in outside libations.

Our bar menu always includes:

- A white wine and/or Rosé
- A red wine
- Our hard cider
- Apple juice spritzers (juice and sparkling water) at the bar and greeting table
- Jamaica (hibiscus tea) as a non-alcoholic options
- A station with ice water with mint and lemon

Add ons:

- A self serve beer station with a keg or two of local beer or a variety of bottles \$8 *per person minimum*
- Specialty Cocktail (usually served at the bar) \$15 *per person minimum*
- Sparkling Wine Station (usually in herb garden) \$12 *per person minimum*
- Choosing more expensive wines will increase the minimum
- Coffee in the potting shed after dinner \$250 minimum or \$5 *per person*

DESSERT

***STARTING AT \$12 per person TO MAKE AND SERVE OUR DESSERT (MINIMUM \$600)**

***STARTING AT \$8 per person TO SERVE DESSERT FROM ELSEWHERE (MINIMUM \$500)**

Starting prices do not include any dietary variations

We have a few [cakes and desserts](#) that are our tried and true favorites and we love to make them when we have time. However, for a large event we can recommend some good local options so that we can concentrate on the rest of the event. We are also open to discussing other kinds of dessert options.

Add Ons:

--Ice Cream \$3 per person

VENDORS

HALF PRICE per person FOR FOOD, NO CHARGE FOR BEVERAGES

This category usually includes musicians (see details below) and photographers. Here is our [vendor list](#) if you need ideas for local music, shuttles, hair/makeup, etc. We have a great local option for shuttles but they need to be arranged well in advance. Be aware that some people who drive might drink too much and be better off taking the shuttle back, which means there might be more people going than coming. Please make sure your driver is on board to do as many runs as it takes to get everyone home safely. Let us know how many of them will be staying through dinner so we can include them in the count. We do not allow outside food for vendors. If you require us to coordinate or attend to the vendors beyond showing them the basics, the site coordination fee will increase.

MUSIC

YOUR CHARGE AND RESPONSIBILITY

We love having live music on site and can recommend some great local talent if you decide to go that direction; we definitely prefer it over a DJ set but it's up to you. Amplified music needs to be turned down by 10pm, down again at 10:15, and be completely off by 10:30.

TIMING

The wonderful thing about the farm, unlike many other venues, is that we are able to be flexible with timing because you have the farm to yourselves for the whole weekend. Starting at 3pm on the first day of your room reservations you are welcome to get settled in the space, have walk-throughs and rehearsals (we can provide water and a meeting space for this), and add any of your own additions or decorations. We will be busy preparing the grounds for the event so please let us know if you need to bring in a lot of additional people at some point. Dogs are not allowed without special prior arrangements. The day of the event, guests staying at the farm, family, and close friends are welcome to be on-site in the morning, but please discourage additional guests from arriving too early and occupying the reception area before we are ready. The greeting table is a great place for people to gather up to an hour before you begin, and there is a restroom nearby.

We will tend the bar until 11pm the night of the wedding. Guests staying off site

should be on their way by 11pm. On site guests are welcome to keep hanging out in the outdoor space near the cabins but please keep in mind that noise has to be kept to a minimum to respect our farm residents and neighbors. A small fire in the pit near the cabins may be allowed depending on the fire risk. Late checkout is an option after breakfast in the morning so you don't have to feel rushed. Here is a [sample timeline](#) that you can copy, add to, and adjust based on your needs and the season.

A note: If you think you'll have a lot of speeches or toasts, we recommend spreading them out and scheduling them in and having the speakers help you direct people to the next thing.

SITE COORDINATION

STARTING AT \$2000 (+ \$500 minimum if orchard site is used)

Our middle daughter, Polly, is here to help you with planning and to be present for the duration of the event, overseeing details and making sure everything runs smoothly. She will serve as a liaison between your group and our staff and will be available to address any questions or needs that may arise. She will work closely with your personal wedding coordinator if you choose to have one. If you do not, we suggest you choose a close friend or relative to act as your liaison the day of so that you can be free to enjoy your party. Including them in some of the planning sessions can be helpful.

There are infinite personal decisions to make in preparation for your event, and working out many of the advance details yourself can be fun, rewarding, and also more economical. We prefer to leave the nitty gritty planning to you (and your personal coordinator if you choose) and focus on the details of what we offer on the property, but our coordinator will help you stick to your timeline and will maintain a general level of organization and satisfaction throughout the entire experience. She is available to assist with rentals and vendors if needed. Your party will be responsible for securing lodging for your guests, hiring a band and other vendors, and arranging transportation to/from the event, but we have a lot of great local resources and will be available to make recommendations and help to welcome and accommodate your guests.

PAYMENT

We like to spread out payments in the months before your event, with the goal of having at least half of the estimated total paid 30 days out. Depending on the size of your group there may be either 3 or 4 payments. Approximately 10 days out we will finalize your prices and prepare your bill. We ask that you get the balance to us before the event so that you can relax while you are here. You will be invoiced for any additional charges that may occur (such as rental coordination, supplemental wine, etc.) after the event. If you are considering a date for an upcoming year, we can put a hold on it for you until

we've adjusted our prices after the current season. This will give you time to put some pieces in place.

--INITIAL NON-REFUNDABLE FIRST DEPOSIT TO SECURE THE DATE	\$3000
--SECOND DEPOSIT BY MID JANUARY SECURES ACCOMMODATIONS (PAID BY CARD VIA OUR RESERVATION SYSTEM)	\$3718
--THIRD DEPOSIT DUE DATE TBD	\$5000
--FOURTH DEPOSIT DUE DATE TBD	\$5000
--FINAL ESTIMATED BALANCE DUE 7 DAYS OUT BY WIRE TRANSFER ONLY	

Deposits payable by wire transfer or personal check which can be made out to

The Apple Farm and sent to 18501 Greenwood Rd. Philo, CA 95466

Credit cards are accepted if you are willing to pay the 3% fee.

Any additional misc charges will be sent in a residual bill within several days after the event, payable by credit card on file.

The Apple Farm LLC Contract

POLICIES

All payments are non-refundable. In the event of a cancellation due to environmental circumstances beyond our control (such as pandemics, extreme smoke, and wildfire) we will find a mutually agreeable date to reschedule.

Please understand that starting prices listed in this document are reviewed and revised each year. What you see here reflects starting prices for the 2025 wedding season. If you would like to save the date for an upcoming year before we have released our prices for that season (in the last quarter of the year) please understand that prices will likely increase, but we will set them and share a personalized working agreement with you before we take your initial deposit. That is the only document that should be referred to after that time. If unforeseen circumstances require us to reschedule for a future year, we will reserve the right to adjust your prices to reflect the year you actually wed.

LIABILITY INSURANCE

As with most private properties we do require that you carry your own 1-time event liability insurance which usually runs about \$200. It should include liquor liability and name The Apple Farm LLC as additionally insured. There are a few options:

- A quick add to your existing insurance plan.
- Using [Brite Insurance](#), who we have partnered with to make this easy for you and to offer you a 5% discount. Their liability policies will cover you for 5 whole days, and they also offer cancellation insurance, which we highly recommend looking into.
- Using our insurance broker, [Mark Davis Insurance](#) company.

☐ *Please check this box when insurance has been purchased*

SIGNATURES

Please sign below when you pay the deposit to indicate all parties agree to the policies and minimum charges listed in the above document.

Bride: _____ Date: _____ Phone #: _____

Groom: _____ Date: _____ Phone #: _____

Apple Farm: _____ Date: _____ Phone #: 707-621-0335 (Karen)

www.philoapplefarm.com