



**Position Title:** Intern- Research

**Location:** 3306 Charles Page Blvd, Tulsa, OK (~30 minute bus ride/7 minute drive)

**About Bioeutectics:**

Bioeutectics transforms industrial processes by replacing traditional petrochemical solvents with eco-friendly, nature-derived alternatives. Solvents are a key additive for many products and industries, the problem is that the actual solutions are damaging the environment and making us sick. Inspired by the natural processes through which plants and organisms create and utilize solvents, Bioeutectics leverages cutting-edge eutectic technology to innovate. By combining solid compounds to form functional liquids, we unlock the potential of thousands of natural substances. This approach allows us to design molecularly tailored green solvents that enhance products and processes across various industries.

**Position Overview:**

We are seeking an intern to support Bioeutectics's technical expansion in the United States. The candidate will work directly with the scientific team to identify strategic market applications, develop experimental validations, and conduct the physicochemical characterization of new products to strengthen our presence in the personal care & cosmetics and food industries.

**Key Responsibilities/Potential Projects:**

- Execute laboratory tasks with an unwavering commitment to quality, adhering to good laboratory practices and green chemistry principles, reflecting our dedication to environmental responsibility.
- Perform laboratory analyses. Follow the hygiene and safety regulations of the laboratory established by the company.
- Conduct detailed physicochemical analyses of products.
- Prepare comprehensive technical reports.

**Skills, Interests, and Qualifications:**

- Interest in green chemistry, biomimetics and industrial innovations.
- Strong analytical skills and previous experience in a basic laboratory.
- Excellent communication skills and ability to interact with the technical and commercial team.
- Proactive, autonomous, and eager to work in a fast-paced and growing environment.

**Position Title:** Intern – Sales & Business Development Assistant (Sales Assistant Intern)

**Location:** 3306 Charles Page Blvd, Tulsa, OK (~30 minute bus ride/7 minute drive)

### **Role Overview:**

We are seeking an enthusiastic, proactive intern with a startup mindset to support our sales and business development efforts. The Sales Assistant Intern will play a key role in identifying potential clients, assisting with administrative tasks, and actively contributing to the company's growth with energy, creativity, and precision.

### **Key Responsibilities**

- Research and build lists of leads and potential customers across relevant sectors (chemical, cosmetic, pharmaceutical, food & beverage, etc.).
- Initiate outreach and follow-up with potential clients via email, LinkedIn, or brief calls.
- Help prepare and send sales materials: presentations, proposals, technical documentation.
- Maintain and update customer databases, sales pipelines, and CRM systems (if applicable).
- Assist with administrative tasks such as scheduling meetings, managing calendars, and internal coordination.
- Bring creative ideas for sales strategies, market positioning, and expansion, aligned with a startup's innovative culture.

### **Ideal Candidate Profile**

- Student or recent graduate in Biotechnology, Chemistry, Business Administration, Marketing, Engineering, or related fields.
- Highly motivated, curious, and proactive, with an entrepreneurial, creative, and results-oriented attitude.
- Excellent verbal and written communication skills in Spanish; basic to intermediate English is a plus.
- Strong research, organizational and task prioritization skills in a fast-paced environment.
- Genuine interest in biotechnological innovation, sustainability, and environmental impact.
- Any prior experience (even minimal) in sales, customer service, administrative work, or startup environments is a plus.

### **What We Offer**

- Hands-on experience in an environmentally-driven biotech startup.
- Mentorship and practical learning: direct interaction with company leadership.
- Flexible schedule in a collaborative and creative atmosphere.
- Potential to grow professionally, with opportunity for long-term engagement.

**Interested?** [Begin your study away application here!](#)