

Hello, Broker Bob. This is David.

You and I did some loads together earlier this year through XXXX and I want to present you with an opportunity that can save you and your colleagues hundreds of hours of company time.

No matter how digitized you are, you are probably burning time on menial tasks.

Whether you are manually typing and sending low-level emails and online forms, managing payrolls and budgets, tracking a contract life-cycle or supply chain...

Whatever it is, there are dozens of ways your creative energy is being sapped by tasks you and your colleagues would rather not be doing.

If you agree, please give me an extra three-and-a-half minutes [by clicking and watching this video link](#).

I used to work in your industry when I was a dispatcher; I know both the fun part and the soul-sucking part. If what I just presented is not an opportunity for you, please let me know, and I won't take up any more of your valuable time.

Thank you for working with me in the past.

All the best, David