

When v	vou	want	to	compare	vourself	to	а	com	petito	r:

For_	target customer/audience	that :	needau	idience need	d your product					
addr	esses,	,name of your product/service			is a					
	define product category	that		how does	your product solve					
your	customer's need in a sentence	e?			Unlike					
	_competitor,	our product	how is yo	our product	different from the					
com	petition?									
When you want to focus on your customers:										
For	target customer/audience		nam	ne of your						
	uct/service is the	define prod			that will					
prod	problem your product solv			т у	so they					
can	benefit your product	•								
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