Roll No…….. **Total No. of Printed Pages: [1]**
Total No. of Questions: [09]

B.Tech. (Aerospace Engg.) (Semester – 5th)
ORGANIZATIONAL BEHAVIOR
Subject Code: BHSMC0016
Paper ID: [19113017]

Time: 03 Hours **Maximum Marks: 60**

Instruction for candidates:

1. Section A is compulsory. It consists of 10 parts of two marks each.
2. Section B consist of 5 questions of 5 marks each. The student has to attempt any 4 questions out of it.
3. Section C consist of 3 questions of 10 marks each. The student has to attempt any 2 questions.

Section – A **(2 marks each)**

Q1. Attempt the following:

a) Attitudes vs. values.
b) Nature of motivation.
c) Types of power.
d) Organizational behaviour.
e) Johari Window Model.
f) Attribution theory.
g) Perception.
h) Techniques of decision making.
i) Significance of biographical characteristics on individual behaviour.
j) Group Think.

Section – B **(5 marks each)**

Q2. What is OB? What are the factors that influence OB? Discuss in the content of culturally diverse organization in a globalized set up.

Q3. Define effective leadership. Critically evaluate the various theories of leadership. Which one do you think is relevant in the Indian context today?

Q4. Define the term groups. What is the relationship between group norms and group cohesiveness?

Q5. How the job satisfaction level be measured? Discuss the various factors affecting the job satisfaction level.

Q6. Briefly explain the process through which management may try to overcome resistance to change.

Section – C **(10 marks each)**

Q7. What is the importance of transactional analysis in interpersonal relations in the organizations? Also explain the significance of johari window in understanding individual behaviour.

Q8. What is the significance of group decision making? Discuss the various techniques that can be used in group decision making in modern organizations.

Q9. Define motivation. Compare and contrast the various contemporary theories from the early theories of motivation. Which one do you think are more relevant in today's scenario?