

1. Complete Initial Training

https://linktr.ee/lg_gogivers

This is the initial training stuff that you can refer back to whenever you need to:

→ There is a 23 min video at the top of this - watch this first! Shows you the back office, how to find your referral links etc and how to set up to get paid.

- **FOR INTERNATIONALS ONLY (set up for ewallet), read and follow this document step by step:**

<https://drive.google.com/file/d/1rqzNGCxX6SwOrCIEUu0FejWqr8yLkJTC/view?usp=drivesdk>

- Please note: Once you've signed into your ewallet and given all info and gov docs have been approved: Go to My account, Settings, Automatic transfer options (**You will only be able to do this once you have earnings from LiveGood**)
 - → add your bank details
 - ****they will ask you for a blank chèque or bank statement to verify the account!**
 - You'll get an email to create an ewallet once you have some money

→ Save all key links in a note / document on your phone or in the cloud, so you can access it easily.

Here's one extensive example (**just save the ones you feel most called to have handy like your referral link, FB link, what's app chat link, and this google doc link**):

<https://docs.google.com/document/d/1rZ-J2NIDGISJUMIqCZLhmlz-sSPLUx3biYGqfhO1TiA/edit?usp=drivesdk>

2. Join Your Team's Community

Join this to keep momentum & motivation up, to get support, encouragement, clarification etc. You'll find me in this space too.

My Team's Whatsapp Community: [What's App LiveGood Pure Hearts](#)

(Click on this link to join the group)

You can always mute this group. But know that my intention is to keep this spacious and not a constant stream of chatter. If at any point, you get overwhelmed, muting the group will allow you to access it on your own terms / time.

Please ask any questions you have within the group space, try to refrain from sending admins personal messages as they may not have the capacity to provide the support you need on a 1 on 1 basis, which in turn will knock your confidence and that is the last thing we wish for

you. So ask in the group so others can benefit too and you get the support you need from numerous people in those spaces.

3. Check out the Stan Store for all training material (Gemma has created this):

<https://stan.store/FreedomLifestyleTeam>

4. Capitalize On The Compensation Plan

Qualify for Bronze Rank & Above

IMPORTANT! What I was told to make a success and it works

4.1 Ideally sign two family members up underneath you as they then will be in your top two spots.

I did my kids because that trebles my money straight away long term meaning you will capitalize on the compensation plan.

This is not compulsory by the way, just a recommendation. But it is the quickest way to hit bronze and treble your earning potential.

With children that do not have a bank account you need to use your name, a different email address and a different bank account to the one you used to sign up.

Add your name to the LiveGood account if the card doesn't match the child's name.

4.2 Share your excitement of what you've just joined, your plans, your celebrations, your commitment, your gratitude, your story, your journey etc with others **to generate expressions of interest**. This can be through your social media channels or 1on1 via messages, calls, voice notes etc.

Example conversation/process:

- I've just joined something. You should take a look. Before I tell you more, can I ask you a silly question?
- Ask them if they have a subscription of some kind e.g Amazon prime, Netflix, The gym etc
- Ask them if that subscription pays them
- If not, tell them you've found one that has and they so need to look at it
- Ask them if they'd like to know more

If speaking one on one, try to keep it personal, short. Voice note if possible so they can hear your excitement. You can also just say to people “omg you have to just see this! It may not be for you but for most people it is!”

After initial expression of interest:

- ➔ Congratulate them for saying Yes to more info. Tell them they are asking for more info at exactly the right time!
- ➔ If you feel confident in sharing the details of the opp, feel free to send them your version (I have an audio message pinned at the top of our Group What’s App chat that you can reference. It’s pretty comprehensive and all of it may not be needed for your prospect or it may be just the right info. Experiment and see what’s best for you. OR you can jump to the next step if you prefer)
- ➔ Then direct them to the FB group
<https://www.facebook.com/share/g/4WrVvR6xZBqkXeGD/>

If on other platforms like Tik Tok or IG, use this link to share in the DMs
<https://bit.ly/PureHeartsHive>

4.3 Invite two people minimum a week, who have expressed interest **to look at the opportunity.**

- ➔ **Direct them to the FB group (this is for affiliates and prospects):**
DON’T SEND OUT MASS INVITES FROM THE FB GROUP. Send the direct link to individuals.

The Pure Hearts Hive does the heavy lifting for you. There’s tons of info. Direct your prospect to start in the featured posts.

GiGi has created a 7 minute welcome video (under featured posts) that will help ground the opportunity for new people so having them start there is helpful. You can also tag them in specific content you think they might find supportive.

Here’s the FB group link:
<https://www.facebook.com/share/g/4WrVvR6xZBqkXeGD/>

If directing them from Instagram or another platform, use this link:
<https://bit.ly/PureHeartsHive>

4.4 Follow up in 24 hours asking IF THEY’RE IN.

- ➔ If they are ready to sign up, **send them your referral link if you haven’t already** and ask them to let you know as soon as they have joined so you can send them “Getting Started” info.

→ If they have any questions / objections, check this document for possible responses:

https://docs.google.com/document/d/1vrXb0jG5u3rnP28Fqx1sCZNWKHiFuTCzNsrljU0UB_M/edit?usp=drivesdk

4.5 WHEN YOU GET A NEW AFFILIATE

Make sure to send them the below as soon as they've signed up:

“1. READ THIS FIRST & WATCH the 23 min video mentioned at the top of this document

https://docs.google.com/document/d/1dSzu20WteuNETCTIglDWr6hPagtVE_bO92mBwHbMUig/edit?usp=sharing

--this is your bible! Make sure to save it and please read first

2. JOIN THE TEAM WHATSAPP (affiliates only)

[What's App LiveGood Pure Hearts](#)

3. SEND THEM A VOICE NOTE

Explaining to sign up 2 family members or friends asap to hit bronze so as a minimum they double their earning capacity via matrix commissions (moving from \$2k to \$4k just with this move).

**Also, that way they have the people closest to them benefiting the most from their business as they would sit in their top 2 positions. Otherwise, if they don't add anyone, their matrix tree could fill with overspill. This is a good thing overall for their tree. However, that means a random person could be in their most premiere spot right under them.

4.6 CELEBRATE THEM when someone on your team ranks up, celebrate them by sharing the corresponding Rank Image with their photo included.

→ **Copy this template** into your own Canva and add their photo & name into the appropriate rank they have achieved:

https://www.canva.com/design/DAGQI9-WIHc/uY0aFUHjr-1KZW02UuvNJw/edit?utm_content=DAGQI9-WIHc&utm_campaign=designshare&utm_medium=link2&utm_source=sharebutton

→ Post the image in the FB group and if you'd like in our what's app group chat

4.7 Ask Them To Duplicate: you're going to tell them to do exactly the same, i.e. all the above. Duplication will lead to success!

5. To **increase your sense of authority, confidence & conviction** for the opportunity you are sharing - **attend company trainings**.

Aim to attend at least 1 a week. Put dates & times in your calendar now

① We'd initially recommend you **attend the Zoom "Opportunity Info" sessions as many times as you need to**. We love the ones hosted by Johnny Dimos as his energy is infectious. He usually runs them Monday -Thursday 10am (UK Time).

Check the Zoom Info Doc for more timings of "Opportunity Info" sessions, remember these are the ones you would be inviting your prospects to too:

 Zoom Call Schedule

TimeZone Equivalents for the calls can be found here:

https://drive.google.com/file/d/1NZcyV-ukzMsD_-uM5mzHn0TjedQRobg_/view?usp=drivesdk

If you can't make it to the live sessions, **watch the pre-recorded version as many times as you need to:** https://youtu.be/BwtzY_TUuxs?si=LDqUpHkm7IMppU9r

② **Super Saturday Training** (Weekly, great for newbies)

Gain INVALUABLE Insights and Powerful STRATEGIES Directly from The VISIONARY  LEADERS of The GO GIVERS Global Team

 3pm BST Convert to your timezone here: <https://www.timeanddate.com/worldclock/>

 <https://zoom.us/j/96675940061>

Meeting ID:966 7594 0061

Passcode: 261718

③ **Corporate Webinars** You can find up to date topics & timings for these listed in your back office under "Webinars"

Topics include:

- **Product training** with Dr Ryan & Lisa Goodkin: Monday 12 Noon EST:

<https://www.youtube.com/@livegood5590/streams>

Join Director of Product Development Dr. Ryan Goodkin and our amazing Director of Product Education Lisa Goodkin talk in depth about a different product or wellness tip.

These calls are powerful, exciting, and you will ALWAYS learn something!

- **Network Marketing Training** with Nauder Khazan: Wednesday 12 Noon EST:

<https://zoom.us/j/93230201071>

Learn from one of the legends in the network marketing industry, our Director of Network Marketing, Nauder Khazan, on how the network marketing industry works, and what makes LiveGood so amazing!

- **Pre-Enrollee Cut-Off Zoom:** Thurs 8pm EST

<https://zoom.us/j/92390847986>

Invite Your Pre-enrollees and Listen to our Co-Founders share what makes LiveGood such a great opportunity!

- **Rank Recognition & Training:** Friday 12 Noon EST

<https://zoom.us/j/91087908585>

Listen in as CEO Ben Glinsky announces everyone who achieved a higher rank this week! PLUS, get some great TIPS and TRAINING from some of the TOP LEADERS in the Company!

These zooms are always high energy, feature special guests, and have some great training tips to help you build your team! This is a “Don’t Miss” call that you’ll want to tune into each and every week...and you’ll even hear your name announced when you advance in rank!

Read and forward **articles** if need be that **rate LiveGood as an amazing company** to partner with:

<https://www.businessforhome.org/momentum-ranks/>

<https://www.directsellingnews.com/2024/05/09/livegood-fresh-concept-from-industry-leaders/>
<https://www.facebook.com/groups/livegoodtestimonials/>
<https://www.businessforhome.org/2024/07/livegood-ranked-as-triple-aaa-opportunity-for-2024/>.

COMP PLAN/MATRIX VIDEOS

[Livegood comp plan](#)

[Matrix spillover 2 minutes](#)

<https://youtu.be/A9MaBfuhKvl?si=nSc8rkS7IqK34mJg>

(Matrix compression explained)

<https://youtu.be/nzxnkTt3b0E?si=FGPkg8INm3opdTkc>