How Corporate Attorney John Leon Became a Key Player in High Stakes Litigation.



John Leon is a top-notch corporate litigator with an impeccable track record. With his wealth of experience, John has navigated the treacherous and often murky waters of corporate litigation with ease and grace. His astute knowledge of company structures, attention to detail, thorough understanding of the law, extensive knowledge of all aspects of litigation, and meticulous research skills have made him one of today's most valued litigators in America.

Whether battling companies or individuals who refuse to do right by their customers, employees, or investors, John has repeatedly shown that he will not stop until justice is served. His dogged determination to stand with his client and fight for favorable outcomes is just one of the reasons he excels at what he does. Some of the others include his astounding courage, unconventional approaches

and solutions to legal hurdles, thoughtful intentionality, and steadfast commitment to seeing justice served.

In a world where most everyone looks after their own interests at the expense of what is morally right, John is a completely different breed. Unlike other greedy, morally- challenged litigators who care more about their own bottom line than helping clients, John has established a sterling reputation as a highly-rated, aggressive, offensive-minded but measured litigator everyone wants on their side. From corporate acquisitions to contract disputes to uniform commercial code matters, the law offices of John Leon are an oasis of hope for aggrieved clients seeking legal redress.

After over 20 years in the business, there isn't much John hasn't faced as a litigator. His ability to influence and define outcomes and knack for winning cases comes from the years of experience and training that helped him learn how to identify weaknesses quickly and then navigate the intricacies of each particular case. In the beginning, all John had was a dream of what he wanted to achieve in the future and an unquenchable hunger to accomplish it as fast as possible. Consequently, he spent countless sleepless nights working on cases and grinding, never backing down or capitulating despite the odds.

Over the years, John has developed an effective system that never fails to bring positive outcomes. Aside from preparing his own case, his team also prepares their opponents' cases as though they were litigating against themselves. Doing that allows John to know his opponents' cases as well as they do, giving his firm an important advantage. As a lawyer, John believes that one can never truly understand arguments and strategies unless they understand those of their opponents.

As a crisis manager and trial lawyer, John has tremendously succeeded in preserving and maintaining his professional relationships with opposing parties. The way he sees it, there's no need to allow personal feelings to interfere with his ultimate goal of achieving a positive outcome for his clients. This philosophy has

won him the admiration of the public and fellow litigators, including those who quake at the mention of his name as opposing counsel.

In his career spanning over two decades, John has successfully litigated against numerous Fortune 100 corporations, resulting in thousands of settlements and judgments. His team has acted as lead counsel in multi-party, multi-jurisdictional litigation, and crisis management, helping to manage and navigate complex legal matters involving multiple national law firms across numerous disciplines and states. John and his team believe they are only as good as their most recent results. That makes them formidable opponents and invaluable assets to clients needing outstanding legal services.

Mr. Leon recently granted us an interview in which he shared a few key insights into his professional philosophy:

Your firm has cemented a reputation for itself as "a difference-maker" when it comes to complex and aggressive high stakes litigation; What can corporate clients expect when retaining your services?

When retaining our Firm's services, our clients can expect an experienced trial lawyer known for his ability to breakdown complex issues and concepts through "outside the box" thinking to create common sense solutions. We are skilled negotiators and problem solvers but have always had a reputation as highly-rated, aggressive and offensive minded, but measured litigator with two decades of experience.

Do you employ a different approach when litigating on behalf of entrepreneurs or startup companies as opposed to large corporations?

The needs of an upstart can certainly be different than those involved in older, more established corporations with greater resources. Our firm however takes an individual approach to our client's work, meaning we employ a client-centered approach wherein we focus on greater communication with a communication flow that takes both their legal, public relations and business needs and goals into consideration

In your opinion, what are the key elements that should be taken into account when embarking on a new attorney-client relationship? How do you gauge whether your firm will be the right fit for a particular case?

Prospective clients should seek lawyers who are experienced, can demonstrate a proven track record and believe in a client-centered approach, where the client's long term goals is taken into account. A lawyer should ideally be as effective a negotiator, as he is a dogged, aggressive litigator who will always zealously advocate for his client.