

Other Favorite Quotes

- *"You can not bring anything new into your life until you are grateful for what you have now" -*
- *"Raise your standards. Turns your shoulds into musts." - Tony Robbins*
- *"Put a Dent in the Universe" - Steve Jobs*
- *"Control what you can. Ignore the rest." - Stoic Philosophy*
- *"You get paid in proportion to the difficulty of the problem you solve." -Elon Musk*
- *"are you working on something that can change the world?" - Larry Page*
- *"Work to positively affect 1 billion people in ten years."*
- *"Cover and move" - Jocko Willink*
- *"Prioritize and execute" - Jocko Willink*
- *"Simplify, Amplify, Repeat" - Jocko Willink*
- *"Sell At The Upper Range of Your Belief System" - Tom Hopkins*
- *The Law of 33% says you should spend 33% of your time with the following 3 types of people:*
 - *33% with people "below you" — less fortunate, people you can teach, etc.*
 - *-33% with people on your level — similar experience, equal financial status, etc.*
 - *-33% with people 20 years ahead of you — people with more life experience, make more money, etc.*
- *Tips From Tai Lopez*
 - *TIP #1: Hang around people bigger than you*
 - *TIP #2: You have to have thick skin*
 - *TIP #3: See the big picture*
- *A CEO does only three things. Sets the overall vision and strategy of the company and communicates it to all stakeholders. Recruits, hires, and retains the very best talent for the company. Makes sure there is always enough cash in the bank. - [Fred Wilson](#)*
- *Extreme Ownership*
 - *The leader is truly responsible for everything. On any team, in any organization all success and failure rests with the leader. The leader must own everything in his or her world. There is no one else to blame. The leader must acknowledge mistakes and admit failures. Take ownership of them and develop a plan to win. The best leaders just don't take responsibility for their job, they take extreme ownership of anything that impacts their mission. The leader bears full responsibility for explaining the strategic mission. Developing the tactics and*

securing the training and resources to enable the team and properly and successfully execute. If an individual on the team is not performing at the level required for the team to succeed the leader must train and mentor that underperformer, but if the underperformer continually fails to meet standards the leader who exercises extreme ownership must be loyal to the team and the mission above any individual. From the book Extreme Ownership If the underperformers can not improve must make the tough call to terminate them and hire others who can get the job done. It is all on the leader.

- *"Never let a good crisis go to waste"* - **Winston Churchill**
- *"Success consists of going from failure to failure without loss of enthusiasm."* - **Winston Churchill**
- *"It's not what we do once in a while that shapes our lives, but what we do consistently."* - [Tony Robbins](#)
- *"Do not spoil what you have by desiring what you have not; remember that what you now have was once among the things you only hoped for."* **Epicurus**
- *"No simply means to begin one level higher!"* - **Peter Diamandis**
- Happiness = The ability to do what you want, when you want. - **Scott Adams**
- Today can be better than yesterday, and I have the power to make it so.
- *"Whether you think you can, or you think you can't--you're right."* - **Henry Ford**
- *"I skate to where the puck is going to be, not where it has been"* - **Wayne Gretzky**
- *"Have a healthy disregard for the impossible."* - **Larry Page** - [Singularity](#)
- *"only those who are willing to risk going too far can possibly find out how far one can go."* **TS Elliot**
- *"He who says he can, and he who says he can't, Are both usually right."* **Confucious**
- *"Unhappiness is not knowing what you want and killing yourself to get it"* - **Not Sure**
- *"You can not have what you want if you are content to remain what you are."* - **Robin Sharma**
- *"It is never too late to be what you might have been."* - **George Elliot**

- *"Failure is merely the opportunity to begin again."* - **Henry Ford**
- *It's so hard to catch something that everybody already knows is hot. Instead, position yourself and wait for the wave to come to you. So then you ask, Position myself where? Position yourself with something that captures your curiosity, something that you're missionary about. I tell people that when we acquire companies, I'm always trying to figure out: Is this person who leads this company a missionary or a mercenary? The missionary is building the product and building the service because they love the customer, because they love the product, because they love the service. The mercenary is building the product or service so that they can flip the company and make money. One of the great paradoxes is that the missionaries end up making more money than the mercenaries anyway. And so pick something that you are passionate about, that's my number one piece of advice."* - **Jeff Bezos to Peter Diamandis**
- *"What great thing would you attempt if you knew you could not fail?"* - **Robert H. Schuller**
- *"Never see failure as failure, but only as the game I must play to win"* - **Tom Hopkins**
- *"You don't have to be great to start. But you do have to start to be great".* - **Zig Zigler**
- *"It takes a good crisis to get us going. When we feel fear and we fear loss we are capable of quite extraordinary things."* - **Paul Gilding**
- *"Don't focus on "what's not going to change in the next 10 years?", Focus on "what is going to change in the next 10 years""* - **Jeff Bezos**
- **Winston Churchill** - http://www.brainyquote.com/quotes/authors/w/winston_churchill.html
- **Steve Jobs** - <http://www.incomediary.com/21-life-lessons-from-steve-jobs>
- *"Commit to your business. Believe in it more than anything else. If you love your work, you'll be out there every day trying to do the best you can, and pretty soon everybody around will catch the passion from you - like a fever."* - **Sam Walton**
- Charlie Munger, gave a speech at Stanford with some amazing insight into the subject:
 - A. On when to allow yourself to hold a belief:
 - "I never allow myself to have an opinion on anything that I don't know the other side's argument better than they do...We all are learning, modifying, or destroying ideas all the time. Rapid destruction of your ideas when the

time is right is one of the most valuable qualities you can acquire. You must force yourself to consider arguments on the other side." ?

- B. On how great thinkers like Darwin got into the habit of trying to prove themselves wrong:
 - "One of the great things to learn from Darwin is the value of extreme objectivity. He tried to disconfirm his ideas as soon as he got them. He quickly put down in his notebook anything that disconfirmed a much-loved idea. He especially sought out such things. Well, if you keep doing that over time, you get to be a perfectly marvelous thinker instead of one more klutz repeatedly demonstrating first-conclusion bias."
- C. On applying this to business and investing:
 - "Investment should be approached in the same way. When you find a company or idea you like... try and break it down and prove yourself wrong. If you can't (and as long as you're somewhat competent), you have a good investment."

- ➔ Be present above all else
- ➔ Desire is suffering (Buddha)
- ➔ Anger is a hot coal that you hold in your hand while waiting to throw it at someone else (Buddhist saying)
- ➔ If you can't see yourself working with someone else for life, don't work with them for a day
- ➔ Reading (learning) is the ultimate meta-skill and can't be traded for anything else
- ➔ All the real benefits in life come from compound interest
- ➔ Earn with your mind, not your time
- ➔ 99% of all effort is wasted
- ➔ Total honesty at all times. It's almost always possible to be honest & positive
- ➔ Praise specifically, criticize generally (Warren Buffett)
- ➔ Truth is that which has predictive power
- ➔ Watch every thought. (Always ask 'Why am I having this thought?')
- ➔ All greatness comes from suffering
- ➔ Love is given, not received
- ➔ Enlightenment is the space between your thoughts
- ➔ Mathematics is the language of nature
- ➔ Every moment has to be complete in and of itself

Naval Ravikant

Tools of Titans by Tim Ferriss

