



BOD Agenda

Vision: Inspiring REALTORS® to best serve their communities.

Mission: To inform and engage our members by providing them the tools and resources to be successful; and to foster positive change in our organization and industry while ensuring financial stability for the association.

Objectives:

- **Communication & PR** - to inform and engage our members.
- **Member Services** - to provide the members the tools and resources to be successful.
- **Growth and Development** - to foster positive change in our organization and industry.
- **Finance** - to ensure financial stability for the association.

Wednesday, August 12, 2020, 11:00 AM

Via Zoom Video Conference

President, Kevin Duncan, Presiding

1. Call to Order *(Please silence all cell phones)*
2. [Minutes from Previous Meeting](#) - Action Required
3. Membership Update
 - a. Renewals
 - b. [Approval of New Applicants](#) - Action Required
4. Review of Financials --
 - i. Financial Statements
 1. [Treasurer's Report](#)
 2. [Paid Membership Report](#)
 3. [Statement of Cash Position](#)
 4. [Statement of Activities](#)
5. Virtual vs. In Person Meetings/Events/Classes
6. Committee Reports
 - a. 400N+ Rachel
 - b. [Affiliate Affinity](#) Adam
 - c. Broker Council Jamie
 - d. Circle of Excellence Ruby
 - i. [May 15, 2020](#)
 - ii. [June 12, 2020](#)
 - e. Community Service Glen
 - f. [Education](#) Tom
 - g. Governmental Affairs Julie
 - h. [New Homes Bus Tour](#) Scott
 - i. [RPAC](#) Maura
 - i. Committee Goal - \$38,387 (Achieve Triple Crown & President's Cup Award)
 - ii. GARPAC Goal - \$30,625 (Deadline for Investments - November 30th)
 1. Investments to date - \$16,374.00 as of 08/11/20
 - j. [Safety](#) Emily
 - k. [YPN](#) Olivia

7. Unfinished/New Business
 - a. Virtual ARA Trade Show to be held on August 27th - **Action Required**
 - b. Strategic Planning Session to be held November 2, 2020
 - c. Next BOD meeting is **September 2nd!**
8. Adjournment (**Remember to Turn Your Phone Back On!**)

Informational:

- ❖ BOD Meeting Dates: 2nd Wednesday of each month, 10:00 a.m. - 11:00 a.m. (except June-August & December). The September meeting will be the first Wednesday of the month.
- ❖ Committee Email - bod@400northrealtors.com (please do not reply all as this will go to everyone on the committee)
- ❖ Committee Website - www.400northrealtors.com/bod
- ❖ Board of Directors:
 - [Officers](#)
 - [Directors](#)
- ❖ [Committee Chairs](#)
- ❖ [2020 Schedule of Events](#)

Coming Up...

- ❖ [Showcase 2020 - Residential Real Estate Conference](#)
Thursday, August 27, 2020 | 9:30 am - 5:00 pm via Zoom
- ❖ [CE: Ready - REALTOR® Safety & Self-Defense Training](#)
Wednesday, September 16, 2020 | 10:00 am - 1:00 pm @ Cumming Recreation and Parks
- ❖ [CE: Home Staging Principles and Practices](#)
Friday, November 6, 2020 | 10:00 am - 1:00 pm @ Cumming Recreation and Parks
- ❖ [CE: GAR Forms: New Year Revisions](#)
Thursday, December 17, 2020 | 10:00 am - 1:00 pm @ Cumming Recreation and Parks