# Landing on locks and doors+ door furniture page

# Winner's Writing Process

**Business Type** - Local door, locks, basically a security furniture store. **Business objective** - 1) Get 200 high-intent leads going through the funnel.

**Funnel structure** - Google search ads> Landing page > local visit/call > website with products.

### Marketing asset - Landing page

2) **Objective of the marketing asse**t - land people on a page and drive them to call us And get a specific consultation.

# I'm doing a minimalistic landing page to push it out and only then do all the fancy stuff after it works and gains leads

Important note as gaps in the WWP answers to questions: initially I've been doing landing page for locks only. Then I realised I needed to put more products like Doors, and door furniture as a category, and add 2 services like Measurement and installation. (And consultation as the initial goal of this landing page for now) which changes my approach

# 1. Who am I talking to?

- a. People of all ages.
- b. Men and women.
- c. People living in Odessa Ukraine. Having political and war issues in the country. Sometimes scared of leaving their homes.
- d. Having stress due to war and news.
- e. Residents with their own homes/ flats.

- f. People in active search of buying locks for their security
- g. Market research document
- h. Avatar:

i.

- ii. **DIMA 40.**
- iii. 2 Background Details:
- iv. Dmytro is a 40-year-old homeowner in Odessa, Ukraine. He works in middle management and lives with his wife and two young children. After moving to a new neighborhood, Dmytro is anxious about the security of his home, especially with the ongoing instability in the region. He has experienced poor, long service from locksmiths before and now wants high material-quality, traditional locks that are reliable and easy to install. His main goal is to ensure he and his family feel safe and secure at all times, day and night. No stress about his and his values safety.

#### Day in the Life:

V. Dmytro wakes up early each morning, getting his children ready for school while his wife prepares breakfast. Before leaving the house, when he thoughts about opened doors by burglars or unstable security in the country, he checks all the doors, making sure they are locked securely. The thought of someone breaking in is always in the back of his mind. At work, he is productive but often distracted by concerns about home security and if everything is okay with his family.

During lunch, he browses the internet for sturdy, reliable locks, reading reviews and comparing options, gaining information about locks for his budget and niches down with a deeper search term. Then he sees the headline of my ad

- vi. Giving them the value proposition is primarily for the description
- vii. What outcomes do I offer? (key offers and benefits section)

viii.

ix. Locks, doors and reliable company that will provide me with one-hand service without giving me headaches. Being competent and efficient with their service. In the end having the safety level I want so nobody disturbs my home and family, stylish door furniture, Design fitting door that I see every time I enter a room or my home. And a durable steel lock that gives me confidence when locking the house, that it will keep my security.

Fully fitting my home/ New home design that makes this new door/ furniture like an initial part of my home. GREAT!

Χ.

And it triggers pain of having his current after yesr design of door furniture and handles, and locks using old lock systems so literally everybody can enter their property. And the desire kicks in, to protect his home. Family, improve the style and make his house design look stylish and modern. After work, Dmytro stops by a local hardware store to speak with staff and see different lock and door furniture options in person. To feel those, to touch those. He looks for products that are simple to use but robust enough to protect his family. In the evening, Dmytro talks with his wife about the importance of upgrading their home security, sharing his worries and planning next steps. Before bed, he double-checks all the locks, ensuring every door is secure so he can sleep with peace of mind, knowing his family is safe.

# 2. Where are they at now? Mentally and Physically

- a. High chance they are at home on a phone or their computer.
- b. Landed on a landing page knowingly about solution.
  - i. Transporting to the landing page because their pain or desire to feel safe and secure was triggered.
  - ii. Feeling less safe

C.

- d. They are higher intent.
- e. Want better security and looking for security and safety need.
- f. Clicked on the headline and got to the website.
- g. **Awareness level:** 3 They are solution aware. Call out the known solution to their problem.
- h. **Sophistication level: 5**. Niche down, experience play, identity play.
- i. Current painful state: They already know about the solution, but they look for a good provider they can go to a local store, but also want to go online and look up there for a trustworthy company.
  - i. Afraid of being robbed and break-ins.
  - ii. Afraid of their money being stolen.
  - iii. War going on in the country and shit happening. Afraid of something touching their inner peace inside of their home.
  - iv. Their lock is old and not as durable as it should be
  - v. Their door looks old and non-secure. Non modern.

- vi. (Pain) Lock broken, old, rusty, jammed, jams (we recommend replacing) (so as not to overpay later and not cause an emergency opening)
- vii. Door they want to update/repair, the door is old, there is an air draft through the door, there is no thermal insulation or sound insulation.
- viii. Cant find a trustworthy provider that will solve their headaches and provide a good level service.
- ix. Service people leaving everything dirty or not fully finished to the end after their installation.
- x. There are thoughts in the back of their head about someone hurting their family and getting into their house and ruining everything, stealing valuables and making their life denay on before and after.
- xi. feeling unprepared for potential security threats.
- xii. "Easy targets" for burglars
- xiii. keeping them from solving their problems now:
  - 1. **Cost:** High-security furniture may seem expensive.
  - 2. **Knowledge Gap:** Feeling overwhelmed by the variety of locks, doors, handles, door furniture and not knowing what's best.
  - 3. **Time Constraints:** Busy schedules might make it difficult to research or install new locks.
  - 4. Keep the security upgrade for another time.
- j. **Dream state:** Their home is 100% safe and nobody can disturb their valuables, family, and things they value. Durable, stylish and designed for their home, and secure door with quality material, non peeling, multi new technology locks with new systems. Immediate and reliable assistance. Transparent and reasonable pricing. Minimal damage or disruption to property.

Not worrying about the family at home or night break ins.

Be sure every time they lock something, EG: house or safe, everything inside will not be stolen, because of a right, high-quality, and brand lock.

Modern outlook on their doors.

#### Confident and prepared. Less stressed and more secure.

- i. The war and criminals wont disturb their peace.
- ii. Peace of mind with a secured lock on their door.
- iii. Nobody can disturb their peace of mind and in-home stability.
- iv. Feeling prepared and in control of their home security.
- v. (desire)Doors: They want a beautiful stylish door to match their home design, especially, modern locks, a modern level of protection, so that the

- heat does not disappear,
- vi. Handles: feel nice in the hand, tactilely comfortable, do not peel, Fit the door, the handle opens freely without obstacles.
- vii. Something in phrases and experience like: "Imagine A door with locks when you leave your home. you put the keys in the lock. You turn it. It's unshakeble. You're sure you bought a good quality door with a locks from a trusted brand. You're confident that some mofo wont come and ruin, and stress your family. And you leave your home sure about your family's safety"

# viii. How my products and what I offer are better than what they have currently:

- 1. (Pain) Lock broken, old, rusty, jammed, jams (we recommend replacing) (so as not to overpay later and not cause an emergency opening)
- 2. Door they want to upgrade / repair, the door is old, there is a draft, there is no thermal insulation and sound insulation

3.

4. (desire)Doors: They want a beautiful stylish door to match their home design, especially, modern locks, a modern level of protection, so that the heat does not disappear,

5.

- 6. Locks: security,
- 7. Handles: feel nice in the hand, tactilely comfortable, do not peel, Fit the door, the handle opens freely without obstacles.
- 8. (Pain) Замок- поламался, старый, заржавел, заклинил, подклинивает (рекоммендуем заменить) (что бы потом не переплачивать и не вызывать аварийное открывание)
- 9. Дверь- хотят обновить/ ремонт, дверь старая, проходит сквозняк, нет теплоизоляции и звукозоляции

10.

11. (desire)Двери: Хотят красивую стильную дверь под их дизайн дома, качественую, современные замки, современная степень защиты, Что бы не пропадало тепло,

12.

13. Замки: безопасность,

14.

15. Ручки: приятно арть в руку, такстильно удобные, не облазят, Подходят под дверь, ручка открываеться свободно без припятствий.

#### k. Problem:

- i. What's stopping them from solving this problem on their own? How will I help them?
  - 1. not enough knowledge what lock to pick and how to install it.
  - 2. They dont have a brand quality lock that they'll be sure, nobody except people they trusted keys is able to unlock it.
  - 3. They dont own a full store of locks.

4.

- ii. What mistakes are they making knowingly and unknowingly, that keep/rob them from the dream state?
  - 1. buying the locks
  - 2. Delaying security topic on another day.
- iii. What did the people who reached the dream state do differently than the people stuck at the current state are doing?
  - 1. "They bought a lock"
  - 2. Hoped on a consultation with an expert who has shown the locks that fit their home the most.

#### I. Mechanism/ solution.

- i. They are aware of mechanisms and solutions.
- ii. Our solution for them is to get ona consultation with us, and we will guide them to the best choice of **buying the door locks, choosing doors, furniture**, and making sure to measure, install them and upgrade their security and home style with those, + cleaning after installation.
- iii. Consultation with an expert who will find a design for their security needs in locks.
- iv. Locks with new mechanisms keep your home safe 24/7, providing you with peace of mind.
- v. Doors with a stylish outlook make you experience brand you home design.
- m. **Product.** How will it help the buyer get to their Dream State?
  - 1. Reach out to our company and have a personalized solution to their security and design needs.
  - OUR COMPANY, CONSULTATION AND OUR SERVICE IS A MAIN PRODUCT. Locks, doors, furniture are the products by the matter of fact, BUT they are the solution in this case. And we are the company, the product itself that provides this solutions in our own best way.

3.

- n. What dream do I sell? What do I sell with locks
  - Peace of mind.

- ii. Sure in your security.
- iii. No break ins
- iv. Feeling safe.
- v. Experience of opening their new locks when entering home.
- vi. Stylish home security furniture.
- vii. Brand new home look

viii.

#### O. WILL THE BUY LEVELS WHEN THEY LAND ON A LANDING PAGE:

- i. **Cost**: 6
  - 1. overall pain of feeling sometimes insecure even in their place is high.
  - 2. desire to have a peace of mind and "no disturb mode" inside of their house is high. Criminals and war increase it.
  - 3. I triggered their pain/ desire in a headline, and now it's higher. Literally "woke up" in their head.
  - 4. Stylish home design on their door furniture and looks matter
- ii. Certainty. Do they believe the idea is going to work? 5
  - logic. I need a lock, as it's the most important part to protect myself and my property. (I have to show it and remind about it. Accent on it in my copy)
  - 2. Fit in a personal situation. They have renovation going on, or moved to another place or just want to upgrade their security, and they are looking for it.
- iii. Trust: in company:
  - As they landed on a landing page, may be due to tribal affiliations, primal leadership indicators, or appearing on the top of their search.
  - b. **0**?

## 3. What do I want them to do? Where do I want them to go?

- a. Maintain the attention and keep them engaged, keep scrolling through the page. In the hunt for a solution/comparing us to competitors.
- b. Click the CTA.
- c. Call For a consultation/ Fill their credentials for consultation
- 4. What do they need to see/feel/experience in order to take the action I want them to, based on where they are starting?

Another 3 Questions to Conquer Industries:

- Why should the reader stop and read your copy? Why is it in their best interest? (What's in it for them)
  - Its about them. Its an important topic for them. Their Security and safety

- (and everything listed down in "Key offers and benefits")
- Why should they buy/act now rather than later? Is there a reason why?
  - Urgency and importance of the problem if not being solved.
  - special offer with a discount.
  - The faster they act, the less stress they'll have about their valuables security

- Why should the reader buy your product instead of your competitors / any other solution available?
  - We understand them better than our competitors.
  - We provide design solutions together with picking, on a consultation.

Use these to give them a good logical reason, and use emotion to amplify it.

(Additional note: Dependable locks and doors for example, should feel for them like the next explanation: Imagine A door with locks when you leave your home. you put the keys in the lock. You turn it. It's unshakeable. You're sure you bought a good quality door with a locks from a trusted brand. You're confident that some mofo wont come and ruin, and stress your family. And you leave your home sure about your family's safety)

#### **Post-Click Persuasion (Landing Page)**

The Land HERE after they read your headlines and description of google ads.

# **⇔NEW OUTLINE**

# Key Offer and Benefits (it's not the copy, I just wrote what I'm going to play and sell the outcome with):

- Secure Your Home, Secure Your Peace of Mind (also important note, that they have to FEEL it. We can use feeling language to persuade them)) Say goodbye to worries by choosing non-peeling, dependable locks and door hardware.
- Reliable Security That Never Compromises on Style Secure your home with products that enhance both functionality and design./

Beautiful and Reliable Security in Your Home – Protect your home with burglar-proof locks that increase the security of your property while creating a unique and laconic design.

- Long-Term Value for Your Home's Security Investment Enjoy lasting durability and protection with products designed to increase the overall value of your home.
- Increase the security level of your property
- Speed We install our solutions within 24 hours after a call
- Products are Available 24/7
- services measurements and installation

# All my offers, benefits and why we Stand out from competitors in 5 sentences (not a copy):

- **1 Protect What Matters Most with Titan's Cutting-Edge Security Solutions**—offering durable, stylish locks, doors, and furniture backed by anti-burglary and fireproof technology designed for your home's ultimate safety.
- 2 With over 25 years of trusted expertise and membership in the Ukrainian Locksmith Federation, we've secured 15,000+ Odessa families with personalized consultations, transparent pricing, and a 1-year guarantee on every product and service.
- 3 24-Hour Measurements: Our experts will quickly assess your space, ensuring your home gets the best security and style fit without unnecessary delays. Experience solutions tailored to your design preferences and built to maximize safety.
- 4 From free consultations that deliver clear, actionable security blueprints with fitting your home design to a full range of products always available 24/7, Titan handles every step of the process, saving you time, stress, and uncertainty.
- 5 Join thousands who now sleep soundly knowing their families and valuables are safe—call today for your free consultation and enjoy an exclusive 5% discount on all our products!

#### Simplified Landing Page Outline for Lock & Security Furniture

- 1. Hero Section with Headline & Subheadline
  - Headline:
  - Subheadline: "25+ Years Securing Colessa Ratioble, Timely Installations for Your Peace of Mind.

Primary CTA: "Get Your Free Security Consultation Now!"

#### 2. Key Reasons to Choose Us

Use a concise list of differentiators:

- Interior design selection for you
- **Advanced Technology**: We stay ahead of the curve with innovative, anti-burglary tech and fireproof options for maximum home security.
- Member of the Federation of Locksmiths of Ukraine for 20+ years
- A complete range of security products in one place.
- 1 year Gurantee on all products.
- Free consultation with a specialist to recommend solutions tailored to Your specific security needs.
- Installation in 24 hours.

#### 3. What You'll Get from Your Consultation

Highlight three specific consultation outcomes to add value:

- Personalized Security Assessment: Expert recommendations tailored to your unique needs.
- **Design Compatibility**: Solutions that match your home's style and security demands.
- Transparent Cost Estimates: No hidden fees; complete transparency.

#### 4. Customer Trust & Validation

- Testimonials: Short, impactful quotes from Odessa residents on service quality.
- Certifications: Display badges, e.g., Lockmaster Federation, to reinforce trust.

#### 5. CTA Block with Urgency

- Cta/ headLine: Stylish home and no worries Peace of Mind Is Just a Call Away!"
  - Don't wait until it's too late. We've helped 15+ k people just like you to find the best solutions in your range
- Secondary CTA: "Call us now. Get your personalised Consultation and additionally a 5% discount"

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# **Actual copy**

#### 1. Hero Section with Headline & Subheadline

**Headline** ((A headline should **call out a known solution** and be sophistication 5. And keyword focus):

"Your Home Security Solutions. Doors, Locks, and Furniture Store"

"

#### • Other Headline Variations:

- "Protect What Matters with Europe Quality and Home-fitting design Doors and locks"
- o "Peace of Mind Guaranteed with Home Security Furniture"
- "Secure Your Home, Secure Your Peace of Mind with Odessa's Trusted Experts"
- "Protect What Matters Most: Cutting Edge Technologies with Security Solutions for Every Home"
- o "Long-Lasting Security for Your Home's Protection and Value"
- "Security & Style Protect Your Home with Confidence"
- Keyword focus: Reliable Home Security Solutions in Odessa Locks, Doors
  & More

#### Subheadline:

"Trusted for 25+ Years | 24-Hour Installation, No Hidden Fees | Unique Warehouse and Store"

Unique warehouse of locks, doors, and furniture | Installation in 24 hours, without hidden payments and surprises | Free consultation to find specific solutions for you

- Primary CTA. THAT PROPOSES THEM TO GET A PRODUCT THAT DRIVES THEM OVER THE "SOLUTION" BRIDGE:
  - "Get a Call Consultation (number)". And get 5% discount on every. single. product.

Cost: 6 Certainty: 6 Trust: 2 •

### For Homes That Value Both Style and Protection:

#### Here's Why Odessa Homeowners Choose Us:

#### • Free Security Consultation:

Our expertise comes at no extra cost. We'll provide the right recommendations to protect your home—no compromises, just the best.

#### Unmatched Technology:

We offer anti-burglary and fireproof systems that go beyond your expectations. We don't deliver anything less than the industry's most advanced technology.

#### • Security That Complements Style:

Style is just as important as safety. Our locks, doors, and furniture integrate seamlessly into your home's design—providing security that doesn't stand out, but stands strong.

#### • Proudly Trusted for 20+ Years:

As members of the Ukrainian Locksmith Federation, we've earned the trust of Odessa's most discerning homeowners. You want the best, and we're the best.

#### • Comprehensive Security Solutions:

From simple locks to complex armored door systems, we have it all. Everything you need for your security is right here, and it's all top-quality.

#### • Full 1-Year Product Guarantee:

We don't need to justify our quality. It's proven, and it's guaranteed for a year. Trust in us, and we'll back it up.

#### • Fast, 24-Hour Installation:

You don't need to wait for security. We install your system in just 24 hours, so your home is protected without delay.

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#### 2. What You'll Get from the Consultation?

When you book your free consultation, we'll work with you to ensure you get the right home-fit furniture solution. Here's how we in TITAN help:

#### Design Compatibility:

Our expert recommendations will match your home's style while ensuring you get top-notch protection.

#### • Transparent Cost Estimates:

No hidden fees, no surprises. We'll provide a clear breakdown of costs so you know exactly what you're getting.

"Security solutions designed to fit your style and budget."

- "Guaranteed transparency with upfront pricing—no surprises."
- "Expert insights tailored to your home's unique needs."

**CTA:** Call us now for a consultation (Number)

#### 4. Customer Trust & Validation

Here's what our customers are saying:

"I finally feel safe leaving my family at home—these guys know their stuff." – Igor, Odessa Resident

"Quick, professional installation of my wooden Apecs doors, and they really took the time to understand our needs. Highly recommend!" – Yulia, Odessa Resident

#### **Certifications:**

TITAN has been a member of **Ukrainian Lockmaster Federation** since 2003. Serving Ukrainian homes with security for 25+ years

### 5. CTA Block with Urgency

#### Headline:

Stylish Home, No Worries - Peace of Mind Is Just a Call Away!

We've helped over 15,000 families find the best solutions for their security needs. **Don't wait for a better time.** 

#### **Secondary CTA:**

Call us now to get your personalized consultation and get additionally 5% discount. We're here to help you secure your home with confidence!

#### **FAQ**

2. "How do I know if I need your products?"

#### Answer:

If you're concerned about the security of your home or want to upgrade outdated locks or doors, our solutions are ideal. We recommend scheduling a free security assessment where our experts will evaluate your current setup and suggest the best solutions tailored to your specific

needs. In uncertain times, investing in reliable security is an important step in protecting your home and family.

3. "I don't know how to choose the right products for my home."

#### Answer:

No need to worry! Our team of experts has over 25 years of experience helping Odessa homeowners select the right security solutions. We offer personalized consultations to help you choose the perfect locks, doors, and furniture that match your home's design and your security needs. Plus, we'll handle everything from measurements to installation, ensuring a perfect fit.

4. "How long does the installation process take?"

#### Answer:

The installation time varies depending on the size and complexity of the project, but typically, our team will complete the installation in one to two days. Our professionals will handle the entire process from start to finish, ensuring that your new security features are installed to the highest standards, with no hassle for you.

### 3. Key Reasons to Choose Us

Here's why Odessa homeowners like you trust us to secure their homes:

#### • Free Security Consultation

Get expert recommendations to help you choose a tailored to your specific needs to keep your home safe.

#### Advanced Technology

Protect with advanced anti-burglary and fireproof systems designed to keep you safe from anything.

#### • Design-Compatible Security

Secure without compromising style—choose from locks, doors, and furniture that fit your design.

#### • Ukrainian Locksmith Federation Member

Proud members of the Ukrainian Locksmith Federation for over 20 years, trusted for quality security.

#### Full Range, All in One Place

From simple padlocks to high security armored door systems—everything you need, is conveniently available.

#### • 1-Year Product Guarantee

Durable, reliable, and backed by a full year of coverage for peace of mind.

#### 24-Hour Installation

Quick, reliable service—your new system installed within 24 hours, so you feel secure fast.

5. "What if I don't like the products after they're installed?"

#### Answer:

We want you to be completely satisfied with your security solutions. If for any reason you're not happy with your purchase, we offer a 1 year satisfaction guarantee. Our team will work with you to make sure your security needs are met, whether that means making adjustments or offering alternative solutions. Customer satisfaction is our top priority!

6. "How do I know your products are trustworthy and reliable?"

#### Answer:

We understand that trust is crucial when it comes to protecting your home. That's why we only work with reputable brands and offer products backed by certifications, like our partnership with the Lockmaster Federation. Our team has over 25 years of experience securing homes in Odessa, and our solutions are proven to provide the highest level of security and peace of mind. We also offer a 1-year warranty on all our products and services for your added protection.

7. "Are there cheaper alternatives to your products?"

#### Answer:

While there may be less expensive options available, we believe that security is not an area where you should compromise. Our products are carefully selected for their reliability, advanced features, and longevity. Cheaper alternatives may offer basic security but lack the sophisticated features needed to truly protect your home. Our solutions offer the best value in the long run, providing greater peace of mind and higher protection.

8. "What if my home is an unusual size or design?"

#### Answer:

No matter the size or design of your home, we offer fully customizable security solutions. Our expert team will work with you to ensure that your locks, doors, and furniture are perfectly suited to your specific needs and aesthetic. We provide precise measurements and expert guidance to ensure everything fits perfectly, no matter how unique your home may be.

9. "What happens if I have a security issue after installation?"

#### Answer:

We offer ongoing support for all of our products. If you ever experience any issues after installation, our team is just a phone call away to assist you. We provide maintenance services, repairs, and troubleshooting to ensure that your home remains secure at all times. Our products are built to last, but if something goes wrong, we'll take care of it.

10. "Do I need to replace all my doors and locks, or can I just replace the ones that are problematic?"

#### Answer:

You don't have to replace everything at once. We offer tailored solutions based on your current setup and security concerns. Our experts can assess which doors and locks need an upgrade and suggest improvements that will make your home significantly safer without the need for a complete overhaul. We'll work with you to prioritize the most important upgrades.

#### Reasons to buy from us:

Подбор дизайна под интерьер Бесплатная консультация со специалистом Член федерации локсматеров Украины 20+ лет we offer a complete range of security products in one place.

Гарантия надежного обслуживания: мы предоставляем гарантию удовлетворенности, которая включает в себя гарантию сроком на 1 год, гарантируя беспроблемный ремонт или замену в случае возникновения проблем.

Передовые технологии: мы остаемся на шаг впереди, предлагая инновационные технологии защиты от взлома и огнестойкие решения для максимальной безопасности дома.

#### Personalized Security Assessment:

We'll evaluate your home's security and recommend solutions that fit your unique needs—whether that's a high-quality lock, new doors, or comprehensive upgrades.



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