



Trenton's 60 Day Rainmaker Challenge

Accountability Document

 How many hours of sleep did you get last night? 

- About 7 hours and 50 minutes

 What is the critical task you completed today that is moving the needle most? 

- Created the design of 20 pages for property descriptions.
- Market research + answering the WWP for my 2nd client (currently at the end of the question number 4)
- I also called my 2nd client to ask her about her market and which market she specifically wants to target, and she said dentists. So now I can niche down more and improve my market research.

 What were your achievements today? 

- Did all my tasks today
- Was super focused on my GWSs

Twilight review on the day


- I think today I made good progress in my projects.. Especially for my first client.
- My focus improves when I listen to music in my GWS and I only focus on my laptop

Wins

- Designed 20 pages for pre-sale listings descriptions.(yesterday I could only do 7)
- Improved my understanding of my 2nd client's target market.

Losses



- I could not complete my leg workout since something happened in the gym and they told us to evacuate.

 Insights learned today and how you will apply them to hit your goal 

- Avoid thinking like an employer.
- Think about the outcome of what I am doing
- I need to actively think about what I am doing and take responsibility.
- I need to work to WIN, not to consume.
- Speed is super important in successful businesses.
- Business means money in... always think about how you can bring money in

Tomorrow's tasks

- **First client:**
 - Create the page design for the descriptions of each 55 listings, using the AI.
 - I refuse to sleep until I finish all of them tomorrow.
- **2nd client:**
 - Performing a market research on the dentists and what they do to get their mortgage
 - Improving my market research based on what I find in google or reddit or yt


 Any other thoughts you have on your current situation and what you need to work on
 

- I have to think about the outcome and not just do the market research just because I have to do it. I need to understand why I am doing this and connect the dots.