Dear [Name, Title],

I hope you are doing well. I am writing to request a brief meeting to discuss winter maintenance practices within your school district and to share information about practical strategies that help maintain student and staff safety while reducing unnecessary road salt use.

Across Pennsylvania, many K–12 districts are adopting best management practices such as calibrated application rates, pre-treatment before storms, and improved staff training. These approaches help keep walkways and parking areas safe while lowering material costs, protecting school infrastructure and landscaping, and reducing the impact of salt on local streams and drinking water sources.

I would welcome the opportunity to learn about your district's current winter maintenance procedures and explore whether any of these strategies might support your safety, budget, and sustainability goals. A 20–30 minute conversation—either in person or virtually—would be greatly appreciated.

Please let me know a convenient time, or feel free to direct me to the appropriate member of your facilities or operations team.

Thank you for your leadership in keeping your school community safe throughout the winter season.

Sincerely,
[Your Name]
[Your Organization, if applicable]
[Phone Number]
[Email Address]