Market Research Summary:

- Niche:
- Helping people with pornography addiction
- Awareness Level:
- What's their awareness level?
 - > Problem aware
- How are you gonna take them all the way to level 5?
 - > Call out their problem > Crank their pain > Introduce them to the solution > Desire + outcome > Product
- Sophistication Stage:
- What's their sophistication stage?
 - > Stage 3 market tired of claims
- How are you gonna dominate the market?
 - > Lead with my unique mechanism

Customer Research Summary:

- Avatar:
- Muslim Men between [20-50] years old
- Geographical location: UK, USA, Canada, Europe (most previous

Painful Current State:

- What is the problem he's facing?
 - > He is addicted to watching porn excessively.
 - > He has been doing it every day, multiple times, for years.
 - > He feels like it's a drug and he can't control his desire or resist his urges
 - > This has made him miserable, broken, weak, isolated, anxious, and depressed
- How is this problem affecting his daily life?

Religion issues:

 Hadi is a Muslim and this addiction is haram obviously and keeping him away from worshipping God

• Health issues:

- **High risks of having erectile dysfunction** and never being able to be with a woman in real life.

- Cheap dopamine messed up his dopamine system which makes him feel lazy, unmotivated, with low energy, and bad mood all the time.
- It's causing him "anhedonia", meaning someone who is **incapable of feeling any pleasure at ALL.** He goes through his daily life numb as if he were a robot, it makes him dead inside, and eventually, the person gets suicidal...

• Relationship issues:

- He is unable to socialize, have a conversation, or even make eye contact. He has extremely low confidence and low self-esteem.
- **He is always isolated and lonely.** His only companions are the P-stars who don't even know he exists.
- Dehumanizing women and looking at them as objects, he physically can't listen to a woman when she's talking.
- He wants to get married but he can't even have a conversation with a woman.

Financial issues:

- He gets paid well in his job but he wastes his money on paid porn, 'premium' shit, and Onlyfans girls instead of spending it on useful stuff or investing it.
- **He wastes a lot of time and energy**, hours go by as he's watching people getting intimate instead of improving his life financially.

Dream State:

- He breaks free from that habit and stays clean for good, stops desiring that disgusting shit, and never be defeated by lust again.
- **He becomes a better Muslim**, stops sinning, prays on time, and gets closer to god.
- **He gains more self-confidence,** socializes with more people, and makes more friends.
- He becomes able to attract the love of his life, and finally gets married, then has a good relationship with his wife, has normal healthy reproduction, has children, and a loving family.
- He becomes more productive and **improves the financial aspect** of his life.
- He works out to lose weight and get a better, healthier, and **more** attractive shape.
- He feels more satisfied with his life, more energetic and go back to finding pleasure in normal things.
- He would feel more purposeful, fulfilled, empowered, and renewed as he gets closer to Allah SWT

-	More sel	f-esteem,	self-control	, self-respect	, and be	comes	proud	of
	himself.							

- **He feels like a normal human** and becomes a better version of himself.

Beliefs:

- He tried to quit multiple times but then he ends up relapsing and makes another promise to quit tomorrow. Now he has been stuck in this cycle for a decade.
- He believes he's too deep in and it's impossible to overcome this addiction.

Funnel Plan:

Funnel structure diagram

• Traffic Sources:

Instagram: 37.3K followers Email List: 1,641 subscribers

WhatsApp Community: 691 members