



Hi, we're fearless.

We're a full stack digital services firm in Baltimore that delivers sleek, modern, and user-friendly software designed to push the boundaries of possibility. Software has the potential to change lives, so we've made it our business to create innovative digital tools that allow users to perform at their maximum potential.



We design products and services that help people benefit from the Government.

Good design is about creating solutions that people can use, build, and sustain. We help our clients understand and scope their problems and make possible solutions clear, empowering them to meet the needs of the people that use their services.

SERVICE DESIGN / PRODUCT DESIGN / CONTENT DESIGN



We engineer powerful, scalable software applications.

Engineering is about using science to build solutions for human problems. Our software engineers use best-in-class technologies to build software that meets users' needs, from responsive front-end dashboards to secure back-end infrastructures.

DEVELOPMENT / SECURITY / TESTING / DATA SCIENCE



We deliver organizational transformation.

Whether you're building an app or transforming your organization, you need a framework for delivery. We use agile to iteratively build out platforms and apps to create solutions that balance customer and user needs with business and technical constraints.

AGILE / CULTURE COACHING / DIGITAL TRANSFORMATION / PRODUCT MANAGEMENT

We build software with a soul.

That's our mission. Our vision is to create a world where good software powers the things that matter. We're serious about creating software that makes the world a better place. We want to build tools that empower communities and make a difference, so we take on projects that have a lasting impact.

We work to transform the government.

SBA // GSA // CMS // USCIS // DHS // DoD // DIA // USAF // VA // US Army // Intel (IC) // USDS // NARA // CDC // State of MD // State of CT // State of NJ // State of FL // Smithsonian Institute

We believe in making an impact.

Hutch

Launched in 2019, our startup studio focuses on creating early stage digital services firms grounded in the US Digital Services Playbook Plays.

Digital Services Coalition

We're aiding in the digital transformation efforts across the nation by growing the vendor pool and educating on best practices.

Hack Baltimore

A city-wide tech movement teams up the community, non-profits, technologists and city residents to design sustainable solutions for the challenges impacting Baltimore.

Our Unique Entity ID (UEI), NAICS, certs, and contract vehicles.

- **UEI:** YUZFZ7G7J7D3
- **DUNS Number:** 829602304
- **NAICS:** 541330, 541430, 541490, 541511, 541512, 541519, 541990
- **GSA IT70 Schedule:** #GS-35F-115GA
- **Certifications:** Minority Business Enterprise / Disadvantaged Business Enterprise, Small Disadvantaged Business
- **8(a) contract vehicles**
 - GSA 8(a) STARS III
 - GSA TTS Organization's Transformation Agile Lifecycle (TOTAL) BPA - Functional Area 3: Lifecycle Agile Development with focus on Application Development, Data Science, Product, Delivery, Quality Assurance
- **Other contract vehicles**
 - NSETS III
- CMS Data & Analytics Supporting Healthcare (DASH) BPA
- CMS Medicare Payment System Modernization (MPSM) BPA
- OPM Digital Support Services BPA
- CDC Pandemic Ready Interoperability Modernization Effort (PRIME) BPA
- GSA TTS Organization's Transformation Agile Lifecycle (TOTAL) BPA - Functional Area 3: Lifecycle Agile Development with focus on Application Development, Data Science, Product, Delivery, Quality Assurance
- DoD JAIC Data Readiness for Artificial Intelligence Development (DRAID)
- VA Customer Experience, DevOps, and Agile Releases (CEDAR) IDIQ (subcontractor)
- USAF Platform One Software DevSecOps Services BOA
- USAF Advanced Battle Management System IDIQ
- NSETS III
- Drudonna SBIR III: Digital Transformation - Agile Adoption and Execution
- MDaaS SBIR II: Mobile Delivery as a Service - Mobile and Web Application Pipelines
- USAF STTR I & II: Software Developer Talent Training Pipeline - Identifying Technology Candidates Using AI and Training and Coaching Them Through a Learning Management System

Don't just take our word for it.

BBJ 5th Largest Minority Owned Business in Greater Baltimore, 2020

BBJ Largest Software Dev in Greater Baltimore, 2020

Maryland Tech Council Government Contracting Company of the Year (below \$50 million), 2020

INC Magazine Best Places to Work, 2019

Baltimore City Office of Civil Rights and Wage Enforcement, Lillie Mae Carroll Jackson Award (Civil Rights Award), 2019

BBJ Best Places to Work, 2019, 2017

FedHealthIT's Innovation Award, 2019

SBA's Maryland Minority-Owned Small Business of the Year, 2017

The Maryland Incubator's Best Service Company, 2017

GBC's Bridging the Gap Finalist, 2016

SmartCEO's Family Owned Business Award, 2016

Baltimore Innovation Week's Dev/Design Firm of the Year, 2016

HUBZone Council's Corporate Citizen of the Year, 2020