



**Job Title:** Business Development Manager – Thailand

**Company:** FPM

**Location:** Bangkok, Thailand (On-site / Hybrid)

### **About FPM**

FPM is a fast-growing global financial brokerage firm specializing in CFDs, Forex, Commodities, Indices, and Cryptocurrencies. With a commitment to transparency, innovation, and client success, FPM provides traders and partners with cutting-edge technology and world-class support. We are looking for a Business Development Manager to expand our footprint in the Thailand market, build strong relationships with clients and partners, and drive the company's growth in the region.

### **Key Responsibilities**

- Develop and execute business growth strategies to increase client acquisition and retention in the Thai market.
- Identify and onboard new partners, affiliates, and introducing brokers (IBs).
- Build and maintain long-term relationships with existing clients and partners.
- Conduct market research to identify opportunities, trends, and competitive movements.
- Represent the company at local events, seminars, and networking activities.
- Collaborate with the marketing and sales teams to align regional strategies with global objectives.
- Provide feedback and insights to management on product and market performance.

### **Requirements**

- Bachelor's degree in Business, Marketing, Finance, or a related field.
- 2+ years of experience in FX/CFD or financial brokerage industry.
- Proven track record in business development, affiliate management, or sales.
- Strong communication and negotiation skills.
- Fluent in Thai and English (both written and spoken).
- Self-motivated, result-oriented, and proactive in achieving goals.
- Knowledge of financial markets and trading platforms (MT4/MT5) is an advantage.

## **What We Offer**

- Competitive base salary + performance-based commission.
- Career development opportunities in a rapidly expanding company.
- Supportive, international work environment.
- Continuous training in financial products and sales strategies.
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**To apply email your resume to [IgorVGalkin@CompanionVille.com](mailto:IgorVGalkin@CompanionVille.com) or via whatsapp at +357 97 797 674**

