

SYLLABUS & COURSE OUTLINES

ODD SEMESTER 2026/2027



Master of Agribusiness Management
Department of Agricultural Socio-Economics
Behavior and Ethics in Agribusiness Institutions
(PNMM265111/ 3 credits)

Teaching Team:

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UNIVERSITAS GADJAH MADA
FACULTY OF AGRICULTURE
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	Universitas Gadjah Mada Faculty of Agriculture Master's Study Program in Agribusiness Management Odd Semester 2026/2027					Document Code:
						
SYLLABUS & COURSE OUTLINES						
Course Code	Course Name	Credit Weight (credits)		Semester	Course Status	Prerequisite Course
PNMM265111	Behavior and Ethics in Agribusiness Institutions	T: 3	P: -	Odd	Compulsory for the Human Resources and Agribusiness Institutions concentration / Elective for other concentrations	-
Brief Course Description	This course provides students with knowledge, skills, and abilities regarding legal aspects and moral principles as a definite framework for agribusiness stakeholders, in order to achieve sound business decisions, balanced and equitable business transactions, and the creation of an understanding based on legal and ethical aspects in agribusiness practice. In addition, this is an elective course that aims to equip students of the Master of Agribusiness Management program with an understanding of individual behavior and group behavior within agribusiness institutions, organizational structure, organizational culture, human resource management within the agribusiness institutional system, effective steps to mobilize groups, and improving the performance of agribusiness institutions. In this course, the topics covered include, among others: basic concepts of organizational behavior, personality and individual behavior in organizations, dynamics and diversity in organizations, attitudes and behavior at work and job satisfaction, motivation in organizations, groups in organizations, communication in organizations, alternatives in decision-making, power and politics in organizations, conflict and negotiation in organizations, organizational structure and organizational culture, change in organizations, stress management, and human resource (HR) policy in organizations.					
Graduate Learning Outcomes (CPL) Assigned to the Course	CPL1	P1. Able to explain and relate management theory and application comprehensively and in an inter/multidisciplinary manner in the field of agribusiness.				
	CPL2	KU 2. Able to carry out studies through an inter/multidisciplinary approach and make decisions to solve problems in the field of agribusiness management. KK 2. Able to design innovative policy formulations and community empowerment in the field of agribusiness.				
	Indonesian National Qualification Framework (KKNI) Level 8					
Course Learning Outcomes (CPMK)	After completing this course, students are expected to be able to:					
	CPMK1	Students are able to understand individual behavior (attitudes, satisfaction, decision-making and emotions) and group behavior (communication, leadership, conflict and negotiation) within agribusiness institutions				
	CPMK2	Students are able to design organizational structure, organizational culture and human resource management within the agribusiness institutional system.				
	CPMK3	Students are able to formulate effective steps to mobilize groups and improve the performance of agribusiness institutions.				
Relationship between CPMK and Learning Materials and Methods, and Time Allocation		Learning Materials			Learning Methods	Time Allocation
		Basic concepts of agribusiness law and ethics			Lecture	2x50 minutes
		Theoretical foundations of law/organization in agribusiness organizations			Case base learning and lecture	2x50 minutes

		Internal governance system and structure of business entities from an agribusiness perspective	Case base learning and lecture	2x50 minutes			
		External governance system and structure of business entities	Case base learning and lecture	2x50 minutes			
		Legal aspects of business entities and business operations	Case base learning and lecture	2x50 minutes			
		Jurisprudence and Business Law ; Definition, Development of Thought, and Application of Ethical Principles in Agribusiness	Case base learning and lecture	2x50 minutes			
		Analysis and Development of Ethics in Agribusiness Entities	Case base learning and lecture	2x50 minutes			
	Midterm Exam/Project Assignment Results/Case Analysis Results						
		Basic Concepts of Organizational Behavior ;Personality and Individual Behavior in Organizations	Case base learning and lecture	2x50 minutes			
		Dynamics and Diversity in Organizations ; Attitudes and Behavior at Work and Job Satisfaction	Case base learning and lecture	2x50 minutes			
		Motivation and Groups in Organizations	Case base learning and lecture	2x50 minutes			
		Communication in Organizations and Alternatives in Decision-Making	Case base learning and lecture	2x50 minutes			
		Political Power in Organizations, Conflict and Negotiation in Organizations	Case base learning and lecture	2x50 minutes			
		Organizational Structure, Organizational Culture and Change in Organizations	Case base learning and lecture	2x50 minutes			
		Stress Management and Human Resource (HR) Policy in Organizations	Case base learning and lecture	2x50 minutes			
	Final Exam/ Project Assignment Results/Case Analysis Results						
Learning Method	SCL: Learning based on Case based learning/Project based						
Student Learning Experience	Students provide alternative solutions to various given cases in accordance with the most appropriate resolution method						
Learning Media Access/ LMS and Percentage of Offline & Online	Google classroom Offline: 100%						
Assessment Method and Alignment with CPMK	Technique Assessment	Percentage Assessment	Criteria/ Indicator	CPMK 1	CPMK 2	CPMK 3	
	Case based learning in practicum	50	Accuracy of students in completing cases according to the method	v	v	v	
	Cognitive						
	Midterm Exam	25	Accuracy of students in answering questions	v	v		

	Final Exam	25	Accuracy of students in answering questions			v	
	Total	100					
	*) can also be obtained from the Midterm or Final Exam resulting from participatory activities or <i>project/case study</i> results. In accordance with IKU 7, the total percentage of participatory activities and project/case study/PBL results is at least 50%.						
Reference List	Main: 1. Robbins, S. P. & T. A. Judge. (2013). Organizational Behavior 15th Edition. Prentice Hall Publications. 2. Aswathappa, K. (2016). Organisational Behaviour 12th Revised Edition. Himalaya Publishing House. 3. Prasad, L. M. (2019). Organizational Behaviour 6. Sultan Chand & Sons Publications. 4. Nair, S. (2014). Organisational Behaviour: Text and Case. Himalaya Publishing House. 5. Clarkson, K. W., Miller, R. L., Cross, F. B. 2012. Business Law: Text and Cases: Legal, Ethical, Global, and Corporate Environment, 12th ed. South-Western, Cengage Learning. 6. Jamhari, J. (2012). Efektivitas distribusi raskin di pedesaan dan perkotaan Indonesia. Jurnal Ekonomi Pembangunan: Kajian Masalah Ekonomi Dan Pembangunan, 13(1), 132-145.						
Name of Teaching Lecturer (Team Teaching)	Dr. Ir. Lestari Rahayu Waluyati, M.P Prof. Dr. Jamhari, S.P., M.P.						
Authorization	Date of Preparation	Course Coordinator		Field of Expertise Coordinator (If Any)		Head of Study Program	
	July 2026	Prof. Dr. Jamhari, S.P., M.P.		Signature Full Name		Dr. Lestari Rahayu Waluyati, S.P., M.P.	