## New solution design

'Pathfinder' loan solution manager (Darrel)

## tion Solution ign sales

'other' (property loans, SME loans, invoice discounting, etc. Bugs?)

Vehicle solutions

**BNPL Solutions** 

Loans via eCom platforms

## Process design

Loan process design and risk assessment (John)

## Loan operations

SME operations (Cynthia)

Vehicle loans operations (Cynthia)

Salary Ioan operations (Cynthia)

Loan accounting support (Dotted line to Accounting)

Solution assessment

Partners / Risk assessments

Loan operations manuals

Loans booked