

Inviting a Guest to Your Unit Meeting If you are a Brand New Beauty Consultant

Suggested Dialogue: Hi _____! I just started my business with Mary Kay and we have a fabulous guest event on _____ at _____ where we get together to do Model Makeovers. I would love for you to come and be a face model! You will get a FREE facial and glamour makeover! It is at _____. Is there any reason why I couldn't pick you up or would you rather meet there? Great! You are welcome to bring a friend if you know someone who would enjoy this. I need to RSVP to my Director so I can reserve a spot for you (and your friend). Can I count you as a YES?!