

Kawayan Collective's mission is to provide beautiful, durable bamboo and our vision is better homes for all Filipinos. To achieve this vision - we are looking for like-minded partners who live within 20km of **3,000** or more clumps of bamboo interested in developing treatment facilities and expanding the supply of durable, beautiful Philippine bamboo products.

Overall costs to begin bamboo treatment will range from 1-5M PHP depending on your existing facilities, personnel and location. A minimum of 300 SM covered area is required for private treatment and **500-1,000SM** for commercial treatment and e-bamboo production. The numbers listed below are in addition to rent, utilities, salaries and the cost of any additional infrastructure required for, on-site water supply, electricity and covered workspace and storage.

There are a number of ways we may partner together – here are three options outlined depending on your particular hopes and dreams:

Introductory
private treatment

575K

(expected startup costs)

Start your own bamboo treatment (1mo)

Cap: 700 poles/month Team: 4 pax

Services

Drawings, BOM, treatment process, Kawayan Collective site visit and on-site QC for tank, drying and storage rack installation & initial operation

Included

BBA Treatment (first tank)

- 1 Cut-off saw
- 1 Washing tanks
- 2 Cold Treatment tank

Drying racks Storage racks

Mid-Level

commercial treatment

(expected startup costs)

Commercial bamboo treatment & production (4mos)

Cap: 2,000 poles/month Team: 10 pax

Drawings, BOM, treatment process and 1-2 weeks on-site personnel for establishing commercial bamboo pole treatment

Included

BBA Treatment (2 full tanks)

- 2 Cut-off saws
- 6 Washing tanks
- 2 Cold treatment tank
- 1 Hot treatment tank
- Drying racks Storage racks

Full-Scale

treatment & e-bamboo

(expected startup costs)

Commercial bamboo treatment and engineered bamboo production (6+mos)

Cap: +Engineered bamboo Team: 20-40 pax

Drawings, BOM, treatment and e-bamboo production process. 1 month on-site personnel for establishing commercial bamboo pole treatment and engineered bamboo panels

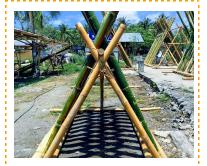
BBA Treatment (first tank)

- 2 Cut-off saws
- 6 Washing tanks
- 2 Cold treatment tank
- 1 Hot treatment tank
- Drying racks

Storage racks



Excluded
Utilities & covered workspace
Basic carpentry tools
Marketing and sales
Commercial production
E-bamboo processing



Excluded
Utilities & covered workspace
Basic carpentry tools
E-bamboo processing



Eco-dryer (kiln)
Laminating table
Table saw
Planer
Drum sander
2 Carpenter Tool sets

Excluded
Utilities & covered
workspace
Basic carpentry tools



The one-time initial franchise fee is **50,000 PHP** and includes 50 hours of <u>pre-opening support</u> and invaluable documentation to help get your facility up and running. After your treatment operations are established, Kawayan Collective will collect **5% gross sales** quarterly for ongoing use of the brand and marketing of the social enterprise. All active social enterprise members qualify for ongoing remote support, marketing and cooperative membership.

To begin, please complete the Kawayan Collective Social Franchise Inquiry Form.

Together, we will go far,

AMY VILLANUEVA
Co-Founder

RAY VILLANUEVA Co-Founder