






Kawayan Collective's mission is to provide beautiful, durable bamboo and our vision is better homes for all Filipinos. To achieve this vision – we are looking for like-minded partners who live **within 20km of 3,000 or more clumps of bamboo** interested in developing treatment facilities and expanding the supply of durable, beautiful Philippine bamboo products.

Overall costs to begin bamboo treatment will range from 1-5M PHP depending on your existing facilities, personnel and location. A minimum of **300 SM covered area** is required for private treatment and **500-1,000SM** for commercial treatment and e-bamboo production. The numbers listed below are *in addition* to rent, utilities, salaries and the cost of any additional infrastructure required for, on-site water supply, electricity and covered workspace and storage.

There are a number of ways we may partner together – here are three options outlined depending on your particular hopes and dreams:

Introductory private treatment	Mid-Level commercial treatment	Full-Scale treatment & e-bamboo
575K (expected startup costs)	2M (expected startup costs)	4M (expected startup costs)
<i>Start your own bamboo treatment (1mo)</i>	<i>Commercial bamboo treatment & production (4mos)</i>	<i>Commercial bamboo treatment and engineered bamboo production (6+mos)</i>
Cap: 700 poles/month Team: 4 pax	Cap: 2,000 poles/month Team: 10 pax	Cap: +Engineered bamboo Team: 20-40 pax
<i>Services</i> Drawings, BOM, treatment process, Kawayan Collective site visit and on-site QC for tank, drying and storage rack installation & initial operation	<i>Services</i> Drawings, BOM, treatment process and 1-2 weeks on-site personnel for establishing commercial bamboo pole treatment	<i>Services</i> Drawings, BOM, treatment and e-bamboo production process. 1 month on-site personnel for establishing commercial bamboo pole treatment and engineered bamboo panels
<i>Included</i> BBA Treatment (first tank) 1 Cut-off saw 1 Washing tanks 2 Cold Treatment tank Drying racks Storage racks	<i>Included</i> BBA Treatment (2 full tanks) 2 Cut-off saws 6 Washing tanks 2 Cold treatment tank 1 Hot treatment tank Drying racks Storage racks	<i>Included</i> BBA Treatment (first tank) 2 Cut-off saws 6 Washing tanks 2 Cold treatment tank 1 Hot treatment tank Drying racks Storage racks



<p><i>Excluded</i> Utilities & covered workspace Basic carpentry tools Marketing and sales Commercial production E-bamboo processing</p>	<p><i>Excluded</i> Utilities & covered workspace Basic carpentry tools E-bamboo processing</p>	<p>Eco-dryer (kiln) Laminating table Table saw Planer Drum sander 2 Carpenter Tool sets</p> <p><i>Excluded</i> Utilities & covered workspace Basic carpentry tools</p>
		

The one-time initial franchise fee is **50,000 PHP** and includes 50 hours of [pre-opening support](#) and invaluable documentation to help get your facility up and running. After your treatment operations are established, Kawayan Collective will collect **5% gross sales** quarterly for ongoing use of the brand and marketing of the social enterprise. All active social enterprise members qualify for ongoing remote support, marketing and cooperative membership.

To begin, please complete the [Kawayan Collective Social Franchise Inquiry Form](#).

Together, we will go far,



AMY VILLANUEVA
Co-Founder



RAY VILLANUEVA
Co-Founder