

[Matt Mochary bio: Coach](#)

[Matt Mochary](#) coaches the heads of Silicon Valley tech investment firms and companies on how to be the best leaders and build the best organizations possible. His philosophy and method are captured in both [Mochary Coaching Methodology \(CEO\)](#) as well as his book *The Great CEO Within* (on [Amazon](#), or [online](#)).

As a former founder, CEO and investor, Matt knows first-hand the challenges of those roles, as well as solutions to the most commonly-encountered problems. His coaching is not questions-only; there is real guidance. Matt specializes in helping a CEO and company (or investment firm) transition from free-wheeling startup to dominant enterprise.

Steve Huffman of Reddit says:

“When Sam Altman introduced me to Matt he said, ‘Matt will add a billion dollars of value to Reddit.’ I’ve been coaching with Matt now for 3 months, and I think that he already has.”

The investors that Matt coaches or has coached include managing partners at Sequoia, YC, Benchmark, General Catalyst, Kleiner, Greenoaks, Lachy Groom, Venrock, Felicis, Floodgate and Amity.

The CEOs that he coaches or has coached include those at AngelList, Attentive, Brex, ClickUp, Coinbase, Confluent, Discord, Faire, Flexport, Front, Grammarly, Notion, OpenAI, Opendoor, Plaid, Postmates, Reddit, Rippling, Robinhood, Scale, Sword Health, Viz, WhatNot and Worldcoin.

Matt graduated from Yale University with a BA in Humanities and Kellogg School of Management with an MBA. He began his business career as an investor with [Spectrum Equity Investors](#) in Menlo Park. He then co-founded [Totality](#), which was eventually sold to MCI/Verizon and is now called Verizon Business. Matt went on to have fun (making the Academy Award short-listed documentary [Favela Rising](#)) and do good (starting the [Mochary Foundation](#)).