

July NRC BOD Minutes



Date: July 28, 2021

Time: 6:30 p.m. Executive
7:00 p.m. General

Location: Virtual

Attending: Steve Grant, Cory Sanderson, Jordan Pollock, Susie Ryan, Henry Trost, Liz Holihan, Jen Regen, Emily Gadsden

7:05 Call to Order

President – Steve

- Coaches and contract update:
 - Cory confirmed that Samantha’s contract is now signed, meaning all coaches now have signed and returned updated contracts, these are saved in the shared drive
 - There was a question as to whether or not Isaiah’s pay reflected an increase for his time as interim head coach? Confirmed that yes this is the case
- Music City Head Race update
 - The Rolling Stones have rescheduled their 2020 Nissan concert for the night of MCHR, we are currently at odds somewhat with the Titans organization about use of the parking lots on that day
 - While they cannot officially renege on our use it could certainly remain difficult to work out the logistics in a way that supports the regatta
 - Best option is to figure out a way to co-exist and keep the date, our second-best option is to reschedule for Oct 2nd (weekend before)
 - However, Oct 2nd is the same day as a Wounded Warrior walk and they are currently scheduled to use the parking lot where trailers park

Vice President – Henry

- No update

Secretary – Emily

- Emily requested a vote to approve the minutes from the June meeting, there was a motion, second, and all approved

Executive Director Report – Cory

- Welcome back to Cory after his time at ODP
- Finance update (Cory filling in for Amelia this month):
 - 20-21 year end close is underway and should be completed by early August
 - 21-22 fiscal year is underway so things appear to be on track with just 28 days into the year



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- o NRC bank balance is higher than in prior years at this time
- o The Finance sub-committee will perform a cash flow analysis for 2021-22 which will be shared in the August BOD meeting (this will help us manage and anticipate potential gaps in income and expenses due to seasonality)
- o Cory is also working through the donations given with programming and membership renewal in Blue Sombrero, this is time consuming to sort through now but the good news is that people utilized this opportunity to give to the club
- o Once these are accounted for, operating income will run slightly higher
- o Best guess on donations amount is \$1,500 - \$2,000 not including shoes, most chose \$50 - \$100 from the options given, we may get some more as some Masters have not yet registered for programming or renewed their membership
- o The Finance committee will also share the draft 990 with along with the cash flow analysis, we have until November to complete but we want to complete it early to have time for review and not rush

- Staff Update:
 - o Victoria and James have both secured housing
 - o James' first day at the latest will be Aug 7th or 8th ahead of Masters Nationals, he also plans to attend Nationals to assist Isaiah and get to know the club
 - o Cory is working on getting Max signed-on officially as a Juniors part-time assistant
 - o Steve asked if we will have a good sense of registration numbers for next month's meeting so that we can evaluate against budget expectations? Yes

- Membership Update as of this week:
 - o 22 girls from HH want to row, this would be over what we anticipated for the total count and that's assuming zero LTR conversion (which is unlikely)
 - o 39 Individual
 - o 3 Family
 - o 4 Student (Pre-juniors registration)

- Hydrow Filming in Nashville
 - o Hydrow contacted Cory regarding Nashville filming for their platform, they want to spend 3-4 days shooting at the lake or on the Cumberland
 - o They have some requirements/logistics that we may need to figure out but they did not seem challenging or unreasonable
 - o We would get some free PR if they do film here which would be excellent



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- Wharf Park Public Engagement Forums (August 3rd and 4th)
 - Lizbeth sent through an infographic on two upcoming forums from the landscaping group involved with Wharf Park
 - We'd like to get some Nashville rowing representation/presence at the events to demonstrate our continued engagement with the plans, the club received good feedback on our presence at the prior similar events a few years ago
 - Cory will get more details on each event and circulate

- HH Sharing Agreement:
 - The HH erg room will be converted to a middle school weight room per Kylene which means the room is no longer an option for erging
 - Kylene understood that this would change the value of the agreement
 - As discussed previously there is strong interest from HH students this year, while this is good news it does present a transportation challenge
 - Kylene is open to utilizing a bus plus additional carpooling with appropriate signoffs
 - Kylene asked Henry if Victoria would be open to driving the bus? This remains in discussion, HH previously paid NRC coaches to drive the bus so Henry will advocate for a similar arrangement
 - Question for BOD discussion: How much to ask for when revaluing the contract? Do we maintain the same discount for HH girls for this winter?
 - Cory has been speaking with the permits contact at Metro Parks for use of the Cornelia Fort Hangar for a longer period of time, initially they have said they are open to us using it again during the winter but would need a longer conversation about a permit for more year-round use
 - Cory asked Metro about other spaces available for use, Henry/Steve also reached out to another location near Trousdale Ave/Steve's office

- Cory provided a quick overview of ODP, the camp was a success, the largest ever, with zero covid incidence

Fundraising / Development Update – Susie

- Susie needs additional info from the MAC and JAC for the newsletter, Becca has already submitted a blurb and picture on camps, MAC has already submitted a blurb on Indy racing
- The committee has cancelled the volunteering opportunity at the Garth Brooks Nissan concert since no one signed up besides Susie
- The club made ~\$800 at the last soccer game



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- The committee is trying to be more strategic on the Nissan events we pick (Garth Brooks would have been a long day) and are thinking of ways to tie specific fundraising items (e.g. a boat) to volunteering events to generate more interest
- An additional 5 Hatch Show prints have been sold, Linda to sell some at LTR camps
- Music City Head Race:
 - The committee is trying to think of ways to raise money for the club specifically at the event such as through a new VIP experience
 - Cory and Vanderbilt are talking to other companies about sponsorships for logos on beer garden cups, bow numbers, etc.
 - We may also create a MCHR-specific Hatch Show print
- All revisited the discussion of mandatory volunteer hours or payment from members to ensure volunteer participation for these events
 - Jen has analyzed several clubs on this front: Oak Ridge has the most required hours (32 per person), rate increases 50% if you don't fulfill the required hours; other clubs require specific amounts per quarter
 - The BOD to conduct more due diligence as we need bodies for events like Nissan volunteering (i.e. buying out of hours doesn't substitute well for those)
 - It was proposed that the MAC and JAC work on a proposal for the BOD to review

JAC Update – Jen

- Club's Annual Permit Submittal to Metro Parks
 - Jen has conducted a review of required Metro Parks permits to ensure our permit status at the lake is in line with our insurance
 - Metro would like to have them by September, Cory to follow-up with Russell
- Club Signage at the lake
 - Jen spoke to Russell about adding a rowing sign on the park entrances much like the existing ones that help direct cars toward various activities (sailing, BMX, paddleboarding, etc.)
 - Russell said he has a carpenter that can make a sign for rowing that we can apply to have added, no fee to the club for the sign once the application approved
- Jen has requested additional detail and review of JAC credit card charges
- Summer LTR notes:



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- o Jen attended LTR camp session, has been handing out old shirts, copies of “The Boys in the Boat” to help generate enthusiasm
- o There has been great feedback so far from parents, several expressed that they want their child to join the development program, the JAC will host a meet and greet to follow-up with parents on this interest
- o There are only 18 slots for dev rowers but Jen thinks we may need more
- o Cory is checking if Max or Katie can add a day to accommodate more rowers (rower cap is for safety and to ensure a good experience for all rowers)

MAC Update – Liz

- Proposal for Saturday-only registration option
 - o Several members have expressed interest in a Saturday-only programming option to the MAC; Saturday-only was a 2020/pandemic-induced option, utilized mostly by scullers and others with work commitments during the week
 - o The MAC’s view is that the cost should ideally be more than 33% of regular programming costs to incentivize more members to continue with 3x a week, the current working proposal is \$200
 - o Liz to double-check if the \$200 would include regatta fees or be added on; regatta fees should be consistent with 3x a week membership
 - o It was raised that if there is a huge swing to Saturday-only we will need to investigate why; we should also think through how Saturday-only members will be boated during those practices
 - o All agreed to try Saturday-only option on a trial basis, not to be guaranteed for subsequent years, this expectation is to be communicated to members when the option is rolled out
 - o Cory should be able to set this up as a registration option by the weekend
- Indy races dues/refunds
 - o The total number of members racing and events per member changed after initial payment due to the weather cancellation and subsequent date change for Indy racing, this means that some members have overpaid while others have underpaid
 - o Isaiah and the MAC are requesting guidance on how to handle
 - o A credit forward in Blue Sombrero is preferable in instances of overpayment to reduce transaction fee
 - o
- Liz shared that some members have been having trouble using Blue Sombrero



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Equipment/Facilities – Jordan

- Clip-in shoe update:
 - Our payment has been received and Jordan followed-up to get a status update: the full order is almost complete meaning they are likely to all be shipped at once, we expect to receive the tracking info shortly
 - We will have to sort who ordered what when it all arrives (the orders are not shipping to individuals, but shipping all together to the club)

- Masters clean-up / organization day, hardware inventory
 - Hardware: lack of oversight (Equipment Manager position in transition and unfulfilled) seems to have led to some new missing items and reduced spare bolts etc.
 - Jordan wants to meet at the lake with the new coaches and maybe Will to take inventory, then send someone to Home Depot to start replacing missing hardware, goal is to help keep things in good order for the Future Equipment manager
 - Clean up day: we will wait for the shoes to come in, then schedule a day for clean-up and to start swapping in shoes

- Some names, weight classes, and other labels are missing from shells; Jordan to work with Cory to resolve

Old Business

- none

New Business

- Cory to further discussion with Steve and Henry on a new erg space

Next Meeting Date: Aug 25th at 7:00pm with 6:30 executive session, Emily unavailable to take minutes and will need a sub

Adjourned 8:41pm