

Mikhail Sokolov

Senior Cloud Architect

Highly skilled and motivated Senior Cloud Architect with 8 years of customer-facing experience with Clouds and IT infrastructure. Passionate about the opportunity to play a critical role in defining, delivering and optimising cloud based data solutions that have a substantial impact on business. Exceptional communication and collaboration skills enable me to effectively convey complex technical concepts to teams and build trusted advisor relationships with customers.

WORK EXPERIENCE

Senior Cloud Architect (Office Work) Nov 2025 - Current

Bynet Communications, Tel-Aviv, Israel
Israeli Government Integrator, Cloud Department

- Managed DevOps on the projects.
- Created an educational course for AI on AWS, Terragrunt+Terraform.
- Saved customer environment from softlocking usage of Claude AI.
- Led multi-cloud demos including Azure Sentry, Azure Workbooks.

Founder (Remote Work) Feb 2025 - Nov 2025

Nimbus Entertainment, Tel Aviv, Israel
Video Game Company

- Managed a team Game Developers and VFX Coders.
- Brought together a team of young professionals: Artists, Developers.
- Coded & Tested rhythm mechanics on Unity with C#.
- Built a PoC, gathered positive feedback, concept validation from [Valve](#).
- Published smaller projects while testing marketing strategies.

Senior Cloud Architect (Fully remote) Oct 2023 - Feb 2025

DoiT International, Tel-Aviv, Israel
FinOps, Professional Services for AWS, GCP, Azure

- Facilitated negotiations between business and technical stakeholders.
- Resolved daily stream of customer requests of varying urgency.
- Consulted customers faster and better than AWS Professional Support.
- Saved a dozen customer production environments on AWS.
- Enforced compliance of PCI DSS, AWS Well-Architected framework.
- Saved over \$500.000 ARR in manual savings and automations.
- Customer feedback 100% positive for cases assigned to me.

Sep 2022 - Oct 2023

Senior Cloud Architect (Office Work)

Bynet Communications, Tel-Aviv, Israel
Israeli Government Integrator, Cloud Department

- Managed a team of Junior DevOps and Cloud Architects.
- Automated cloud-to-cloud migration for the [Ministry of Education](#) with Azure Cloud Shell. Orchestrated migration during a short timeframe.
- Completed migration for [BIG Centers](#) from VMware to AWS in Serbia and Israel regions with zero downtime.
- Completed migration from On-Premises to AWS for [The Poultry Council](#).
- Upgraded Partnership status with Amazon Web Services and brought in over \$200,000 ARR in the cloud.

CONTACT

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 - <https://mikhail.cloud>

HARD SKILLS

Cloud Providers

- Amazon Web Services
- Azure
- Yandex
- VMware
- Virtuozzo

Software

- Terraform
- Kubernetes
- Git

Coding

- C#
- C++
- NodeJS
- HTML5 Canvas
- Go

Scripting

- PowerShell
- Bash
- Javascript

CERTIFICATES

- AWS Certified: Solutions Architect Professional; Advanced Networking Specialty; Security Specialty; Serverless Event-Driven Architectures
- GCP Certified: Professional Cloud Architect
- Azure Certified: Cosmos DB Developer Specialty
- Virtuozzo Hypervisor: Infrastructure Platform Administrator
- Kaspersky Certified: Endpoint Security and Management
- MDM MobileIron - Solutions Architect Fundamentals Accreditation
- Backup Acronis Certified Architect

EDUCATION

- Equivalent of Bachelors degree in Applied Mathematics and Cybernetics; Faculty of Computational Mathematics and Cybernetics in [Moscow State University](#)

DevOps Consultant (Contract Remote)

Jul 2021 - Jan 2022

FivexL, Stockholm, Sweden
DevOps Contractor for AdTech Startup

- Developed Architecture in AWS.
- Produced Terraform with Github CI/CD.
- Migrated from bottleneck RDS to ETL pipeline with Kinesis, Glue, Athena, S3, ECS.

PREVIOUS WORK EXPERIENCE

Senior Presales Engineer (Remote work)

Dec 2020 - June 2021

Wallarm, San Francisco, CA
Web Application Firewall Startup

- Facilitated resolution for difficult renewals for [Tinkoff Bank](#) and Electricity company in Russia.
- Provided demos and training for leads.

Cloud Engineer (Office work)

Nov 2018 - Dec 2020

OCS Distribution, Moscow, Russia
Hardware distribution, Marketplace department

- Provided Cloud and Data Recovery solutions to customers.