

## 120+ Interview Questions to Train Your Custom GPT

This comprehensive list includes over 100 questions across behavioral, situational, role-specific, and leadership categories. Ideal for training a mock interview GPT.

### Behavioral Questions

- - Tell me about a time you faced a major challenge at work. How did you handle it?
- - Describe a time you had to work with a difficult teammate or stakeholder.
- - Tell me about a time you had to learn something new quickly.
- - Describe a time when you missed a deadline. What happened and what did you learn?
- - Give an example of a time you showed leadership, even without a formal title.
- - Tell me about a time you failed at something and how you handled it.
- - Describe a time when you had to persuade someone to see things your way.
- - Tell me about a time you received difficult feedback. How did you respond?
- - Describe a time you had to manage multiple priorities. How did you stay organized?
- - Give an example of a project where you exceeded expectations.
- - Tell me about a time you had to quickly build trust with someone new.
- - Describe a time when you took initiative without being asked.
- - Share an experience where you had to make a difficult ethical decision.
- - Tell me about a time when you improved a process at work.
- - Describe a time you had to make a decision with incomplete information.

### Situational Questions

- - What would you do if your team missed an important deadline?
- - Imagine you're given a vague project brief with little context. How would you proceed?
- - How would you handle a disagreement with your manager over priorities?
- - You've been asked to lead a project outside your expertise. What steps would you take?
- - If two top-performing team members are in conflict, how would you resolve it?
- - If a client suddenly changes scope mid-project, how would you adapt?
- - How would you handle a high-stress situation with overlapping urgent tasks?
- - What would you do if you noticed a teammate taking credit for your work?
- - How would you prioritize work when deadlines conflict?
- - What would you do if you were assigned a project with unclear goals?
- - You're given a tight deadline and no help. How do you deliver?
- - You realize your team is about to make a costly mistake. What do you do?
- - You've been promoted but now manage your former peers. How do you handle it?
- - How would you introduce a new tool or process that might face resistance?
- - How do you handle competing priorities from multiple stakeholders?

### General Role-Fit Questions

- - Why are you interested in this role?
- - What makes you a strong fit for our company?

- - What are your top 3 strengths and how have you used them recently?
- - Describe your ideal work environment.
- - How do you stay current with industry trends?
- - What are your long-term career goals?
- - Why are you leaving your current job?
- - What does success look like to you in your first 90 days?
- - What kind of manager helps you thrive?
- - Describe a time you had to adapt to a major change at work.
- - What do you know about our company and why do you want to join us?
- - How do you define professional growth?
- - What role do you typically play on a team?
- - Describe your work style.
- - What are you looking for in your next opportunity?

### Product Management

- - How do you prioritize features in a product roadmap?
- - Tell me about a product you've launched from start to finish.
- - How do you balance business goals with user experience?
- - Describe how you work with engineering and design teams.
- - What's your approach to validating product ideas?
- - How do you define success for a product?
- - Tell me about a time a product launch didn't go as planned.
- - How do you handle stakeholder disagreement?
- - What's your process for collecting user feedback?
- - Describe a time you sunset a feature or product. Why and how?
- - How do you align product decisions with company OKRs?
- - How do you run a product discovery sprint?
- - What metrics do you track post-launch?
- - How do you handle conflicting priorities between execs and users?
- - How do you decide between improving existing features vs. building new ones?

### Marketing & Growth

- - Tell me about a successful marketing campaign you've led.
- - How do you measure the ROI of a marketing initiative?
- - What's your approach to audience segmentation?
- - Describe how you would launch a new product in a new market.
- - How do you use data to inform marketing decisions?
- - Tell me about a time a campaign didn't go as planned. What did you learn?
- - How do you collaborate with product or sales teams?
- - What tools or platforms are you most comfortable with?
- - What's your process for A/B testing?
- - How do you ensure brand consistency across channels?
- - How do you develop a content strategy?
- - How do you adjust your strategy during a market downturn?

- - How do you manage influencer or partner campaigns?
- - What's your approach to SEO vs paid channels?
- - Describe a time you led a product launch campaign from scratch.

## Software Engineering

- - Explain a complex technical problem you've solved.
- - How do you approach code reviews?
- - Tell me about a time you optimized system performance.
- - What's your process for debugging hard-to-find issues?
- - Describe your experience with CI/CD pipelines.
- - How do you ensure code quality and maintainability?
- - Tell me about a time you disagreed with an engineering decision.
- - How do you handle unfamiliar tech stacks or legacy code?
- - What are your thoughts on writing tests — unit, integration, e2e?
- - What's your approach to system design?
- - How do you keep up with changes in programming languages or frameworks?
- - Describe a time you worked on a cross-functional team.
- - Tell me about a challenging bug and how you solved it.
- - What do you consider when reviewing another engineer's code?
- - How do you ensure scalability in your applications?

## Leadership & People Management

- - How do you motivate a low-performing team?
- - Tell me about a time you had to make a tough call as a leader.
- - How do you give feedback — both positive and critical?
- - Describe your approach to managing up.
- - How do you align a team around a shared goal?
- - Describe a time you had to rebuild trust within your team.
- - How do you handle high-performing but difficult personalities?
- - What's your process for hiring great talent?
- - How do you manage performance issues?
- - How do you set team goals and measure success?
- - How do you ensure psychological safety in your team?
- - How do you onboard new team members effectively?
- - How do you handle team conflict?
- - Tell me about a time you coached someone toward a promotion.
- - How do you delegate effectively without micromanaging?