Blockchain Business Manager Atlanta, GA

Site: rcollins22.github.io | Linkedin: www.linkedin.com/in/rashad-codes | GitHub: www.github.com/Rcollins22

Skills

Accomplished professional with 9-year background in cryptocurrency trading, portfolio/ risk management, and security operations. Promoted within 6 months after launching a digital sales initiative resulting in a 35% increase in revenue. Incubated a threat-free trading system accountable for over \$10M volume annually. Excels in identifying community trends.

Relevant Work Experience

The Tokenomics Group | Founder

February 2019 - Present Atlanta, GA

- Constructed an initiative to deliver quality information and insight on blockchain and cryptocurrency foundations.
- TTG offers individuals basic information on the emerging technology, paid, 1-on-1 and group consultations on all web3 topics, serving 25+ clients monthly.
- Offer miscellaneous services including: Retirement Planning, Merchant Solutions, and Business Solutions to any individual or organization curious about the emerging technology.
- Relevant Workload: Project/Product Management, Blockchain Fundamentals, Client Relations, Data Analytics, Consulting

AutoDex | Co-Founder

January 2021 - Present Atlanta, GA

- Managed initial seed budget of \$450k in bootstrapped funds between 4 Co-Founders.
- Outlined company operations and procedures. Vetted and hired experienced staff tallying over 45 years of industry experience.
- Collaborated closely with tech leadership to digest open-source software to cut development costs over 35 hours per week.
- Architected critical operational requirements/scope for the blockchain layer of the ecosystem. Designed base level permissioned network using Hyperledger Fabric.

CoinFlip, LLC | Founder/CEO

March 2017 - April 2019 Atlanta, GA

- Developed a sustainable cryptocurrency trading model saw over \$50m in trading volume in 2017.
- Created, implemented, and monitored 3 unique robust systems including a customer portfolio monitoring system and a transaction data management system that effortlessly retrieved previous transaction data and lowered chargebacks and refunds down over 30%.
- Facilitated and managed a strategic entity dissolvement solution to account for the drastic shift in the market, saving clients over 15% in tax deductions.

Checkthisurlfirst.com, LLC | Chief Operating Officer

March 2017 - April 2019 Atlanta, GA

- Collaborated and Front-lined critical company development process and maintained metrics for over 30 daily bitcoin transactions.
- Negotiated with clients and suppliers to improve supply chain efficiency and sustainability during shortages, resulting in a 9% raise in monthly gross revenue.
- Guided acquisition and liaised a scalable logistics model training for the onboarding team of 6 analysts.

Education and Certifications

The Blockchain Council | Certified Blockchain Architect

June 2020 - October 2020.

DigitalCrafts | Full-Stack Engineering

June 2020 - October 2020.

East Carolina University | Biomedical Engineering

August 2012 - May 2015