

SL: My Financial Planning career was on the brink...

Today, I have a story to share that is essential for financial planners to know as it addresses the issue faced by 88% of them.

Meet Mark, a financial planner who was about to lose his job because of a lack of objection-handling ability.

He had **lost 15 potential clients** in the past week alone, and his career was on the brink of falling apart.

Mark was worried that he wouldn't be able to pay for his family's basic necessities like their house and food.

One day, Mark called a prospect named Joe Harmston, who wasn't convinced that he needed a financial planner.

Despite Mark's best efforts, Joe was unresponsive and eventually hung up.

Mark was dejected, but he knew he had to keep trying.

He couldn't afford to give up, especially when he thought about his family's dire financial situation.

Luckily, Mike found a revolutionary objection-handling method that helped him win over clients.

Finally, he found the secret that made him **close the next 119 clients in a row** without any doubt from prospects.

Now, he is perceived as the best financial planner in the city and earns **over \$120,000 a year**.

He is no longer worried about his children's future, and he's confident about his career.

If you want to learn the secret objection-handling method that made Mark able to handle any objection, and land 119 clients in a row, then click on the link below.

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